



Annual Report  
2023

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## LETTER TO UNITHOLDERS

Dear Unitholders:

The real estate sector continued to face challenges in 2023 due to the increase in borrowing costs and the negative impact of higher interest rates on asset values. However, the overall impact on Granite's asset values was partially offset by an increase in Net Operating Income ("NOI") and market rents for logistics real estate across our markets over 2022.

The increase in interest rates also impacted leasing activity in 2023, as reinforcement of the balance sheets and right-sizing of their business took precedent over expansion plans for most tenants. As such, demand for logistics space moderated globally in 2023 to historical levels, albeit from record highs in 2021 and 2022.

With these conditions in mind, Granite established the following priorities for 2023:

- Driving Funds from Operations ("FFO")<sup>(1)</sup>, Adjusted Funds from Operations ("AFFO")<sup>(1)</sup> and net asset value per (NAV)<sup>(1)</sup> unit growth while preserving liquidity;
- Executing on planned development and expansion projects;
- Advancing Granite's ESG program and delivering on specific targets for 2023;
- Disposing of select non-core assets; and
- Selectively pursuing strategic land and income-producing property opportunities in Granite's target markets.

Overall, Granite successfully executed on the priorities summarized above. Our financial performance was strong, as Granite delivered double-digit FFO per unit growth for the second consecutive year. This continued steady growth in FFO and AFFO per unit enabled Granite to increase our annual distribution for the thirteenth consecutive year, commencing in 2024. NAV per unit declined slightly from 2022 for the reasons noted above, namely increases in capitalization and discount rates broadly across the real estate sector, but strong NOI growth and successful execution of our development projects in the year positively contributed to NAV per unit and served to moderate that decline. Our ESG performance exceeded expectations for 2023. Further detail on our accomplishments is provided in the Highlights for 2023 section below, but it is worth noting here that Granite received the top overall score among our peers in North America from GRESB, the leading ESG benchmark for the real estate sector globally.

With respect to our financial performance, FFO<sup>(1)</sup> and AFFO<sup>(1)</sup> per unit increased 12% and 11% over 2022, respectively, due primarily to solid increases in same property net operating income - cash basis ("SPNOI - cash basis")<sup>(1)</sup> and development stabilizations. Granite recorded \$173 million in net fair value losses in 2023, due to the expansion of discount and terminal capitalization rates in response to rising interest rates, partially offset by increases in NOI and fair market rents. Further reducing investment property values were unrealized foreign exchange losses of \$96 million which were partially offset by development capital, resulting in a net decrease to investment properties of \$31 million to \$8.8 billion as at December 31, 2023.

Despite an increase in vacancy, due partially to the addition of 1.5 million square feet of vacant space from development completions, 2023 was another strong year operationally for Granite, as demonstrated by year over year growth in achieved rental rates and SPNOI. In 2023, Granite

completed 8.4 million square feet of renewals and new leases at an average increase in rental rates of 22% and finished the year with an occupancy rate of 95.0%.

Granite completed the forward purchase of two completed developments with a combined 1.0 million square feet in the U.S. totaling \$106.9 million in 2023. During 2023, Granite invested approximately \$100 million into its active development and expansion pipeline, including the completion of 8 projects comprising 2.4 million of additional square feet. Combined, these recently developed properties totaling 3.4 million square feet, which were 52% occupied as of December 31, 2023, are generating roughly \$14.0 million in annualized revenue. Lastly, Granite completed the disposition of two non-core assets in the GTA and the U.S. for total proceeds of \$45 million, which helped to further enhance portfolio quality and diversification and fund our ongoing development program.

As a result of external market factors, 2023 was, prudently, a quiet year for Granite from a financing perspective, but we were able to opportunistically exploit difficult market conditions to drive NAV growth. Granite repurchased \$27.0 million of equity under its normal course issuer bid ("NCIB") program, representing 0.4 million stapled units at an average cost of \$68.73. In September 2023, Granite obtained a €70.0 million, three year term loan to fully repay the outstanding balance on its Credit Facility with the remaining balance available to fund development and general corporate purposes. Further, in October 2023, Granite issued its third green bond totaling \$400.0 million and repaid in full its 2023 Debentures that matured in November 2023. Granite's balance sheet at the end of 2023 remains strong, with over \$1.1 billion of liquidity and net leverage of 33%.

ESG continued to be a major focus in 2023 and strong progress was made in a number of key areas of our program. Most notably, Granite once again improved its performance in the Global Real Estate Sustainability Benchmark ("GRESB") Assessment for 2023, where Granite ranked 2nd out of 10 in the United States | Industrial GRESB peer group which evaluates the level of ESG disclosure by listed property companies and REITs. Granite also achieved 1st out of 9 (improvement of 1 position over 2022) in the North American Industrial | Listed | Tenant Controlled GRESB peer group for Standing Investments with a score of 79 (+6 over 2022). Granite's total green bond offerings increased to \$1.4 billion post its October 2023 \$400.0 million green bond. As at December 31, 2023, Granite has allocated \$1.161 billion of the net proceeds towards eligible green projects, such as the acquisition and construction of certified green buildings and energy-conservation measures. This year, Granite continued to pursue its updated target to support the production of new renewable energy through the installation of on-site solar PV systems with the capacity to generate 24 MW of electricity by 2025. During 2023, Granite increased peak generation capacity by 14.3 MW bringing its total capacity of its onsite solar PV systems to 22.8 MW now operational on Granite properties. Lastly, in 2023, Granite obtained 25 new green building certifications (9 of which were Two Green Globes for new construction, and 16 of which were Institute of Real Estate Management (IREM) Certified Sustainable Properties (CSP) certifications). As at December 31, 2023 Granite has obtained green-building certifications at 44% of its portfolio by floor area, exceeding its objective of 30% by 2030.

I would like to recognize our employees for their commitment and performance in 2023, achieving Granite's objectives in another challenging environment.

Before moving on to our outlook and a summary of our priorities for 2024, please see below for a summary of major results and activities from 2023.

## HIGHLIGHTS FOR 2023

### Unitholder Return and Increased Distribution

- 15.16% total return for 2023 (vs 2.80% for the S&P TSX Capped REIT Index and 11.83% for the S&P/TSX Composite Index); and
- 3.125% year-over-year increase in the annual amount distributed to unitholders to \$3.30 per unit for 2023, marking our thirteenth consecutive annual distribution increase. Granite's AFFO payout ratio remained conservative at 71.1% for 2023.

### Strategic Allocation of Capital

- \$107 million invested in the forward purchase of newly developed logistics properties in the U.S. at a stabilized yield of 5.4%;
- €70.0 million of new unsecured term debt, issued for a 3-year term bearing a fixed interest rate of 4.333% including the impact of the interest rate swap;
- \$400.0 million of new unsecured debentures, issued for a 5.5-year term bearing a fixed interest rate of 4.929% including the cross-currency interest rate swap;
- \$27.0 million of equity repurchased under Granite's NCIB representing 392,700 stapled units at an average stapled unit cost of \$68.73;
- \$1.0 billion of availability on the credit facility;
- Net leverage ratio of 33%, providing \$1.1 billion in available liquidity at the end of the year and net debt-to-EBITDA of 7.3x; and
- Credit rating stable at BBB (high) stable by DBRS (Morningstar) and Baa2 Stable by Moody's, recognizing Granite's sector-leading credit metrics.

### Portfolio Enhancement and Tenant Diversification

- 2 newly built income-producing properties totaling 1.0 million square feet acquired in the U.S.;
- 8 completed development and expansion projects contributing 2.4 million of additional square feet of gross leasable area which are 74% leased as of December 31, 2023, and expected to generate \$19.7 million in stabilized NOI annually at a yield on cost of 6.0%;
- 3 on-going active development and expansion projects and 2 site plan approval commitments having total projected costs of \$99 million and remaining commitments of \$34 million. The projects are expected to contribute 2.6 million of additional square feet of gross leasable area and the active development and expansion projects are expected to generate a weighted average stabilized yield of 6.7%;
- 2 non-core properties disposed for gross proceeds of \$45 million; and
- Magna concentration reduced from 20% to 19% as a percentage of gross leasable area, however, as a result of substantial CPI and contracted rent increases throughout 2023, as a percentage of annualized revenue, Magna concentration remained consistent at 26% as a percentage of annualized revenue.

### Financial and Operational Performance

- FFO and AFFO per unit of \$4.97 and \$4.50, respectively representing a year-over-year increase of 12% and 11%, respectively;
- SPNOI - cash basis average year-over-year growth, on a constant currency basis, of 6.2%;
- \$173 million in net fair value losses taken due to expansion of discount and terminal capitalization rates across all of Granite's markets in response to rising interest rates, partially offset by fair market rent increases across the GTA and selective U.S. and

European markets reflecting current market fundamentals. The negative impact on NAV as a result of the fair value losses was further compounded by unrealized foreign currency translation losses of \$96 million primarily as a result of the relative strengthening of the Canadian dollar against the U.S. dollar from December 31, 2022 to December 31, 2023, however, these losses were partially offset by contributions from development stabilization;

- 8.4 million square feet of space renewed or re-leased at an average increase in base rent of 22%; and
- Occupancy rate as at December 31, 2023 of 95.0%.

## **Environmental, Social, Governance and Resilience (ESG+R) Performance**

- Ranked 2<sup>nd</sup> out of 10 in the United States of America | Industrial GRESB peer group which evaluates the level of ESG disclosure by listed property companies and REITs. Granite's score increased by 13 points (16%) compared to 2022 improving Granite's overall position from 2<sup>nd</sup> to 1<sup>st</sup> place out of 9 in the North American Industrial | Listed | Tenant Controlled peer group in 2023. Granite also achieved a score of A in the 2023 GRESB Public Disclosure Report;
- Published Granite's 3<sup>rd</sup> annual comprehensive Corporate ESG+R Report; and
- \$1.161 billion of green bond net proceeds allocated to date towards Eligible Green Projects, as defined by Granite's Green Bond Framework, representing 100%, 100%, and 42.0% of the net proceeds of the 2027 Green Bond, the 2028 Green Bond and the 2029 Green Bond, respectively.

## **OUTLOOK**

Despite challenging economic conditions, Granite finished 2023 on a strong note, with SPNOI - cash basis growth of 4.7% in the fourth quarter as compared with the fourth quarter of 2022, with further growth expected in 2024. Growth in market rent is moderating broadly, but leasing spreads overall remain positive on our new and renewal leasing activity. To date, Granite has renewed just over 74% of the 9.8 million square feet of 2024 lease maturities at an average increase in rental rate of approximately 15%, muted somewhat by the 10% increase on the 10-year renewal at our Graz property in Austria.

Construction continues at Granite's 3 active development and expansion projects, with expected completion dates between Q1 2024 and Q3 2024 and pre-leasing currently sitting at 96%. The completion of Granite's active development pipeline is expected to contribute significantly to FFO, AFFO and NAV growth in 2024 and 2025.

With a mixture of joy and sadness, we announce the appointment of Rob Brouwer to our Board of Trustees and the corresponding departure of Gerry Miller. Mr. Brouwer most recently served as Vice Chair of KPMG in Canada, and has over thirty years of experience in senior leadership roles, and as an executive relationship partner and audit partner for public and private companies internationally across a wide range of industries. Conversely, we must say farewell to Mr. Miller, who has decided not to stand for re-election in 2024. Mr. Miller is Granite's longest-tenured Trustee, having served on the Board since our inception in 2011. On behalf of the entire organization, I would like to thank Mr. Miller for his steady support and leadership throughout a period of transformation at Granite and wish him well in retirement.

Thus far in 2024, risks associated with persistent inflation and geopolitical instability remain elevated. However, as a result of prudent capital allocation, our liquidity and balance sheet capacity remain high, and we are well positioned to continue to fund our development projects in 2024 and deploy capital selectively on strategic growth opportunities in our target markets.

Furthermore, we expect NOI and FFO growth to continue to be strong over the next few years, resulting from a combination of increases in same-property NOI and the stabilization of our expansion and development projects.

For the remainder of 2024, Granite will focus on the following priorities:

- Driving NAV, FFO and AFFO per unit growth while maintaining conservative capital ratios;
- Actively managing its income-producing portfolio and recently completed developments, focusing on new and renewal leasing;
- Executing on current development and expansion projects in Europe and the GTA;
- Selectively pursuing strategic land and income-producing property acquisition opportunities in our target markets; and
- Achieving our ESG targets for 2024 and beyond.

Successfully executing on these priorities, we believe, will continue to strengthen Granite's position as one of the sector's leaders and ultimately maximize long-term value for our unitholders.

All of us at Granite wish you well and thank you for your continued trust and support.

Sincerely,



Kevan Gorrie,  
President and Chief Executive Officer

FFO, AFFO and related per unit amounts, available liquidity, SPNOI – cash basis (same property net operating income – cash basis), constant currency SPNOI – cash basis (constant currency same property net operating income – cash basis) (each of which are non-IFRS performance measures) and net leverage ratio (which is a non-IFRS ratio) are not defined by International Financial Reporting Standards ("IFRS") and do not have standard meanings. Please refer to the "Basis of Presentation", "Non-IFRS Performance Measures" and "Non-IFRS Ratios" sections in the attached MD&A for definitions and reconciliations to IFRS measures.

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## BASIS OF PRESENTATION

Management's Discussion and Analysis of Results of Operations and Financial Position ("MD&A") of Granite Real Estate Investment Trust ("Granite REIT") and Granite REIT Inc. ("Granite GP") summarizes the significant factors affecting the combined operating results, financial condition, liquidity and cash flows of Granite REIT, Granite GP and their subsidiaries (collectively "Granite" or the "Trust") for the year ended December 31, 2023. Unless otherwise noted, all amounts are in millions of Canadian dollars. This MD&A should be read in conjunction with the accompanying audited combined financial statements for the year ended December 31, 2023 prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board. The MD&A was prepared as at February 28, 2024 and its contents were approved by the Board of Trustees of Granite REIT and Board of Directors of Granite GP on this date. Additional information relating to Granite, including the Annual Report and Annual Information Form ("AIF") for fiscal 2023 and dated February 28, 2024, can be obtained from the Trust's website at [www.granitereit.com](http://www.granitereit.com), on SEDAR+ at [www.sedarplus.com](http://www.sedarplus.com) and on EDGAR at [www.sec.gov](http://www.sec.gov).

In addition to using financial measures determined in accordance with IFRS, Granite also uses certain non-IFRS performance measures and non-IFRS ratios in managing its business to measure financial and operating performance as well as for capital allocation decisions and valuation purposes. Granite believes that providing these measures on a supplemental basis to the IFRS amounts is helpful to investors in assessing the overall performance of Granite's business.

The non-IFRS performance measures include net operating income before lease termination and close-out fees, straight-line rent and tenant incentive amortization ("NOI - cash basis"), same property NOI - cash basis, constant currency same property NOI - cash basis, funds from operations ("FFO"), adjusted funds from operations ("AFFO"), adjusted earnings before interest, income taxes, depreciation and amortization ("Adjusted EBITDA"), available liquidity, total debt and net debt. Refer to "NON-IFRS PERFORMANCE MEASURES" for definitions and reconciliations of non-IFRS measures to IFRS financial measures.

The non-IFRS ratios include FFO payout ratio, AFFO payout ratio, leverage ratio, interest coverage ratio, net leverage ratio, indebtedness ratio, unencumbered asset coverage ratio and

any related per unit amounts. Refer to "NON-IFRS RATIOS" for definitions and reconciliations of non-IFRS ratios to IFRS financial measures.

Readers are cautioned that these measures do not have standardized meanings prescribed under IFRS and, therefore, should not be construed as alternatives to net income, cash provided by operating activities or any other measure calculated in accordance with IFRS. Additionally, because these terms do not have standardized meanings prescribed by IFRS, they may not be comparable to similarly titled measures presented by other reporting issuers.

## FINANCIAL AND OPERATING HIGHLIGHTS

<i>(in millions, except as noted)</i>	Three Months Ended December 31,		Years Ended December 31,		Year Ended December 31,
	2023	2022	2023	2022	2021
<b>Operating highlights</b>					
Revenue	<b>\$129.8</b>	\$125.6	<b>\$521.2</b>	\$455.6	\$393.5
Net operating income ("NOI")	<b>110.0</b>	102.4	<b>435.2</b>	380.4	332.7
NOI - cash basis <sup>(1)</sup>	<b>108.0</b>	99.6	<b>422.9</b>	373.9	329.0
Net income (loss) attributable to stapled unitholders	<b>31.4</b>	(126.3)	<b>136.7</b>	155.8	1,310.0
FFO <sup>(1)</sup>	<b>81.2</b>	77.2	<b>317.6</b>	289.3	251.3
AFFO <sup>(1)</sup>	<b>73.2</b>	67.0	<b>287.4</b>	264.2	235.2
Cash provided by operating activities	<b>76.0</b>	65.5	<b>313.1</b>	277.5	262.3
Monthly distributions paid	<b>50.9</b>	49.7	<b>203.9</b>	202.3	191.1
FFO payout ratio <sup>(1)(2)</sup>	<b>63 %</b>	65 %	<b>64 %</b>	70 %	75 %
AFFO payout ratio <sup>(1)(2)</sup>	<b>70 %</b>	75 %	<b>71 %</b>	77 %	80 %
<b>Per unit amounts</b>					
Diluted FFO <sup>(1)</sup>	<b>\$1.27</b>	\$1.20	<b>\$4.97</b>	\$4.43	\$3.93
Diluted AFFO <sup>(1)</sup>	<b>\$1.15</b>	\$1.05	<b>\$4.50</b>	\$4.05	\$3.68
Monthly distributions paid	<b>\$0.80</b>	\$0.78	<b>\$3.20</b>	\$3.10	\$3.00
Diluted weighted average number of units	<b>63.8</b>	64.1	<b>63.9</b>	65.3	64.0

As at December 31,	2023	2022	2021
<b>Financial highlights</b>			
Investment properties - fair value <sup>(7)</sup>	<b>\$8,808.1</b>	\$8,839.6	\$7,971.2
Assets held for sale <sup>(7)</sup>	–	41.2	64.6
Cash and cash equivalents	<b>116.1</b>	135.1	402.5
Total debt <sup>(3)</sup>	<b>2,998.4</b>	2,930.3	2,414.0
Trading price per unit (TSX: GRT.UN)	<b>\$76.28</b>	\$69.03	\$105.20
<b>Debt metrics, ratings and outlook</b>			
Net leverage ratio <sup>(1)</sup>	<b>33 %</b>	32 %	25 %
Interest coverage ratio <sup>(1)</sup>	<b>5.5x</b>	7.1x	6.8x
Indebtedness ratio (total debt to adjusted EBITDA) <sup>(1)</sup>	<b>7.6x</b>	8.3x	8.1x
Weighted average cost of debt <sup>(4)</sup>	<b>2.59 %</b>	2.28 %	1.81 %
Weighted average debt term-to-maturity, in years <sup>(4)</sup>	<b>3.9</b>	4.1	5.5
DBRS rating and outlook	<b>BBB (high) stable</b>	BBB (high) stable	BBB (high) stable
Moody's rating and outlook	<b>Baa2 Stable</b>	Baa2 Stable	Baa2 Stable
<b>Property metrics <sup>(7)</sup></b>			
Number of investment properties	<b>143</b>	140	131
Income-producing properties	<b>137</b>	128	119
Properties under development	<b>3</b>	8	9
Land held for development	<b>3</b>	4	3
Gross leasable area ("GLA"), square feet	<b>62.9</b>	59.4	55.1
Occupancy, by GLA	<b>95.0 %</b>	99.6 %	99.7 %
Magna as a percentage of annualized revenue <sup>(5)</sup>	<b>26 %</b>	26 %	29 %
Magna as a percentage of GLA	<b>19 %</b>	20 %	22 %
Weighted average lease term in years, by GLA	<b>6.2</b>	5.9	5.8
Overall capitalization rate <sup>(6)</sup>	<b>5.2 %</b>	4.9 %	4.5 %

<sup>(1)</sup> For definitions of Granite's non-IFRS measures and ratios, refer to the sections "NON-IFRS PERFORMANCE MEASURES" and "NON-IFRS RATIOS".

<sup>(2)</sup> The FFO and AFFO payout ratios are calculated as monthly distributions, divided by FFO and AFFO, respectively, in a period.

<sup>(3)</sup> Total debt includes lease obligations recognized under IFRS 16, *Leases*.

<sup>(4)</sup> Excludes lease obligations recognized under IFRS 16, *Leases*.

<sup>(5)</sup> Annualized revenue presented is calculated as the contractual base rent for the month subsequent to the quarterly reporting period multiplied by 12 months. Annualized revenue excludes revenue from properties classified as assets held for sale.

<sup>(6)</sup> Refer to "Valuation Metrics by Asset Category" in the "INVESTMENT PROPERTIES" section.

<sup>(7)</sup> Assets held for sale are excluded from investment properties and related property metrics. Accordingly, two such assets that were held for sale at December 31, 2022 were excluded from investment properties and related metrics at December 31, 2022, throughout this MD&A.

## SIGNIFICANT MATTERS

### Property Acquisitions

During the year ended December 31, 2023, Granite acquired two income-producing industrial properties in the United States.

Property acquisitions consisted of the following:

Acquisitions (in millions, except as noted)						
Property Address	Location	Sq ft <sup>(1)</sup>	Weighted Average Lease Term, in years, by Sq ft <sup>(1)(3)</sup>	Date Acquired	Property Purchase Price <sup>(2)</sup>	Stabilized Yield <sup>(1)</sup>
<b>Income-producing properties:</b>						
10144 Veterans Dr. ....	Avon, USA	0.7	N/A	March 30, 2023	\$72.8	5.4 %
10207 Veterans Dr. ....	Avon, USA	0.3	N/A	March 30, 2023	34.1	5.3 %
		<b>1.0</b>			<b>\$106.9</b>	<b>5.4 %</b>

<sup>(1)</sup> As at the date of acquisition. The properties were vacant on the date of acquisition.

<sup>(2)</sup> Purchase price does not include transaction costs associated with property acquisitions.

<sup>(3)</sup> Weighted average lease term applicable to the occupied space.

### Property Disposition

During the year ended December 31, 2023, Granite disposed of two income-producing properties in the United States and Canada for gross proceeds of \$45.3 million. The property in the USA was leased to a subsidiary of Magna International Inc. at the date of disposition and the property in Canada was vacant at the date of disposition.

Disposition (in millions, except as noted)					
Property Address	Location	Sq ft	Date Disposed	Sale Price <sup>(1)</sup>	Annualized Revenue <sup>(2)</sup>
<b>Disposed during the year ended December 31, 2023:</b>					
4701 S. Cowan Rd. ....	Muncie, USA	0.2	March 15, 2023	\$24.7	\$1.6
50 Casmir Ct. ....	Concord, Canada	0.1	August 15, 2023	20.6	–
		<b>0.3</b>		<b>\$45.3</b>	<b>\$1.6</b>

<sup>(1)</sup> Sale price does not include transaction costs associated with disposition.

<sup>(2)</sup> As at the date of disposition.

## Construction and Development Commitments

Granite had the following construction and development commitments as at December 31, 2023:

Commitments (in millions, except as noted)						
Property Location	Additional sq ft	Accruals/ Payments/ Deposits Made	Future Commitments <sup>(1)</sup>	Total Cost	Year-One Stabilized Yield <sup>(2)</sup>	
<b>As at December 31, 2023:</b>						
<b>Development, construction or expansion:</b>						
Property under development in Brantford, ON . . . . .	0.4	\$ 50.3	\$ 18.8	\$ 69.1	6.8	%
Site plan approval for a development in Brantford, ON . . . . .	0.7	3.3	2.6	5.9	–	%
Site plan approval for a development in Houston, TX . . . . .	1.3	0.5	2.9	3.4	–	%
Expansion of 555 Beck Cres., Ajax, ON . . . . .	0.1	10.7	4.2	14.9	5.6	%
Expansion of Oude Graaf 15, Weert, NL . . . . .	0.1	0.2	5.9	6.1	8.7	%
Other construction commitments . . . . .	–	0.5	22.0	22.5	–	%
	<b>2.6</b>	<b>\$ 65.5</b>	<b>\$ 56.4</b>	<b>\$ 121.9</b>	<b>6.7</b>	<b>%</b>

<sup>(1)</sup> Includes signed contracts and future budgeted expenditures not yet contracted.

<sup>(2)</sup> Yield based on total cost including land (see "Development and Expansion Projects").

During the fourth quarter of 2023, construction continued on its 0.4 million square foot, 40' clear height, state-of-the-art modern distribution facility in Brantford, Ontario. The build-to-suit facility, being constructed for a global chocolate producer, was contractually completed in the first quarter of 2024 and the lease commenced with an approximate 19-year term. In June 2023, Granite commenced the site plan approval process for a second phase of development at its site in Brantford, Ontario which is ongoing.

In the fourth quarter, Granite continued the site plan approval process for the third phase of its site in Houston, Texas for up to 1.3 million square feet.

During the fourth quarter of 2023, construction continued at Granite's speculative expansion of 555 Beck Crescent in Ajax, ON. The approximately 50,000 square foot, 32' clear height expansion is expected to complete in the second quarter of 2024. Subsequent to quarter end, Granite signed a lease for approximately 30,000 square feet of the expansion for a 10-year term with annual escalations.

Granite has signed an agreement with its tenant at Oude Graaf 15, Weert in Netherlands to expand the existing logistics building. In the fourth quarter of 2023, Granite received the building permit to expand the building by approximately 52,000 square feet. As part of the agreement, the tenant has committed to a new 10-year term for the entire (expanded) building from the date of completion of the expansion, which is estimated to occur in the third quarter of 2024.

## **Issuance of Unsecured Debentures**

On October 12, 2023, Granite REIT Holdings Limited Partnership (“Granite LP”) completed an offering of \$400.0 million aggregate principal amount of 6.074% Series 7 senior unsecured debentures due April 12, 2029 (the “2029 Debentures”). The net proceeds received by Granite LP after deducting the financing costs totaling \$2.5 million were \$397.6 million. The 2029 Debentures are guaranteed by Granite REIT and Granite GP. The 2029 Debentures are Granite’s third green bond issuance pursuant to its Green Bond Framework. Granite intends to use an amount equal to the net proceeds from the offering of the 2029 Debentures to finance or refinance, in whole or in part, expenditures associated with Eligible Green Projects as described in the Granite Green Bond Framework, which is available on Granite’s website. Initially and prior to the full allocation, the net proceeds from the 2029 Debentures were used to refinance existing debt, specifically Granite’s Series 3 senior unsecured debentures that matured on November 30, 2023 (the “2023 Debentures”), and for general corporate purposes.

On October 10, 2023, Granite also entered into a cross currency interest rate swap which commenced on October 12, 2023 to exchange the Canadian dollar denominated principal and interest payments of the 2029 Debentures for Euro denominated payments, resulting in an effective fixed interest rate of 4.9285% for the five and a half year term of the 2029 Debentures.

## **Normal Course Issuer Bid (“NCIB”)**

During the fourth quarter, Granite repurchased 392,700 stapled units under the NCIB at an average stapled unit cost of \$68.73 for total consideration of \$27.0 million, excluding commissions.

## **Increase in Distributions**

On November 8, 2023, Granite increased its targeted annualized distribution by 3.125% to \$3.30 (\$0.2750 per month) per stapled unit from \$3.20 (\$0.2667 per month) per stapled unit to be effective upon the declaration of the distribution in respect of the month of December 2023 and payable in mid-January 2024.

## **Subsequent Events**

### **Trustee Appointment**

On February 15, 2024, Granite appointed Mr. Robert Brouwer to its Board of Trustees and Board of Directors and Mr. Brouwer was also appointed to Granite’s Audit Committees.

### **Renewal of Base Shelf Prospectus**

On February 21, 2024, Granite filed and obtained a receipt for new base shelf prospectuses for both equity and debt securities (the “Shelf Prospectuses”). Granite has filed the Shelf Prospectuses to maintain financial flexibility and to have the ability to offer securities and debt on an accelerated basis pursuant to the filing of prospectus supplements. There is no certainty any securities or debt will be offered or sold under the Shelf Prospectuses.

The Shelf Prospectuses are valid for a 25-month period, during which time Granite may offer and issue, from time to time, stapled units, stapled convertible debentures, stapled subscription receipts, stapled warrants, units or any combination thereof, having an aggregate offering price of up to \$1.5 billion or debt securities having an aggregate offering price of up to \$1.75 billion. Each offering under the Shelf Prospectuses will require the filing of a

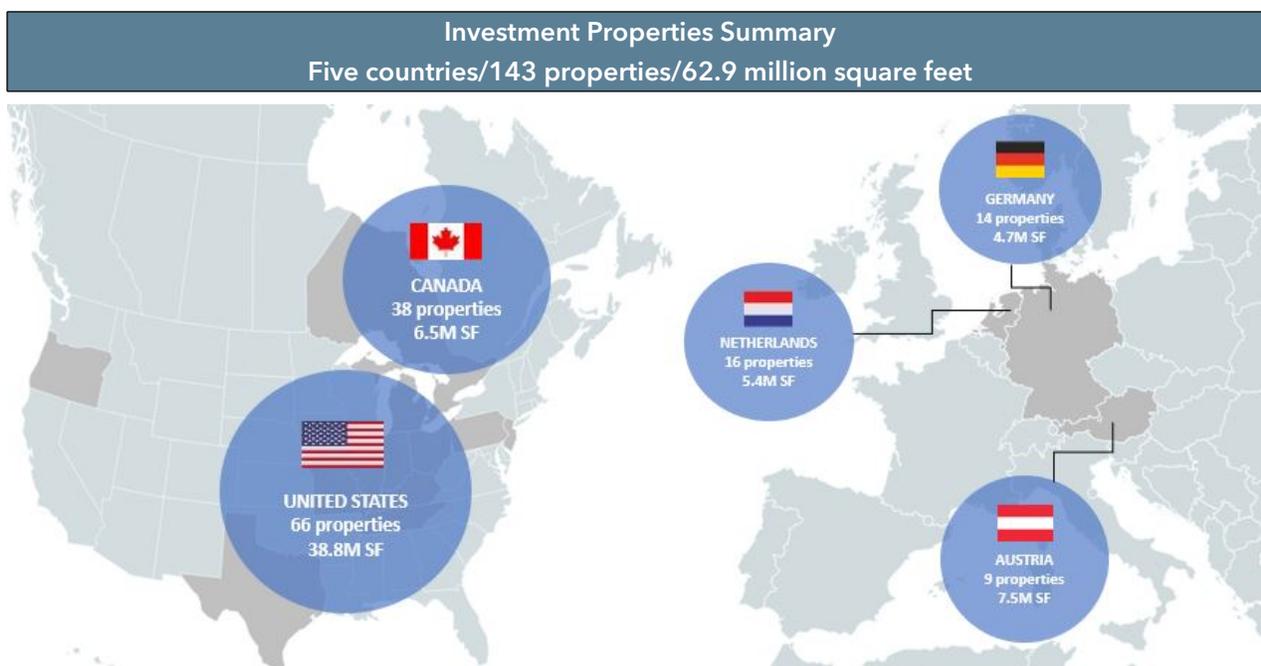
prospectus supplement that will include the specific terms of the securities being offered at that time.

## BUSINESS OVERVIEW AND STRATEGIC OUTLOOK

### Business Overview

Granite is a Canadian-based real estate investment trust (“REIT”) engaged in the acquisition, development, ownership and management of logistics, warehouse and industrial properties in North America and Europe. As at February 28, 2024, Granite owns 143 investment properties in five countries having approximately 62.9 million square feet of gross leasable area. Granite has a highly-integrated team of real estate professionals with extensive experience in operations, leasing, development, investment and asset management located at its head office in Toronto, Canada and regional offices in Dallas, United States; Vienna, Austria; and Amsterdam, Netherlands.

Granite’s investment properties consist of income-producing properties, properties under development and land held for development (see “*INVESTMENT PROPERTIES*”). The income-producing properties consist primarily of logistics, e-commerce and distribution warehouses, and light industrial and heavy industrial manufacturing properties. Lease payments are primarily denominated in three currencies: the Canadian dollar (“\$”), the Euro (“€”) and the US dollar (“US\$”). Granite’s investment properties by geographic location, property count and square footage as at February 28, 2024 are summarized below:



### Strategic Outlook

Management continues to identify and pursue value creation and investment opportunities that management believes will generate superior long-term total returns for unitholders.

Granite’s long-term strategy is to continue to build upon its institutional and globally diversified industrial real estate business; to grow and diversify its asset base through acquisitions, development, re-development and dispositions; to maintain a conservative balance sheet; and to reduce its exposure to its largest tenant, Magna International Inc. and its operating subsidiaries (collectively, “Magna”) and the special purpose properties (see “*INVESTMENT PROPERTIES*”).

Granite has positioned itself financially to execute on its strategic plan including to capitalize on any strategic opportunities as they arise, and existing and future development activity within its targeted geographic footprint.

As Granite looks to 2024, its priorities are set out below:

- Driving FFO, AFFO and net asset value per unit growth while maintaining conservative capital ratios;
- Actively managing its income-producing portfolio and recently completed developments, focusing on new and renewal leasing;
- Executing on development, redevelopment and expansion projects in the U.S., Europe, and the Greater Toronto Area (the “GTA”);
- Selectively pursuing strategic land and income-producing property acquisition opportunities in our target markets; and
- Advancing Granite’s Environmental, Social, Governance and Resilience (ESG+R) program and meeting established targets for 2024 and beyond.

## 2024 OUTLOOK

For 2024, Granite forecasts FFO per unit within a range of \$5.30 to \$5.45, representing a 7%-10% increase over 2023, and Granite forecasts AFFO per unit to be within a range of \$4.65 to \$4.80, representing an increase of 3%-7% over 2023. The high and low ranges are driven by foreign currency exchange rate assumptions where for the high end of the range Granite is assuming foreign exchange rates of the Canadian dollar to Euro of 1.48 and the Canadian dollar to US dollar of 1.38. On the low end of the range, we are assuming exchange rates of the Canadian dollar to Euro of 1.43 and the Canadian dollar to US dollar of 1.32. Granite forecasts constant currency same property NOI – cash basis to be within a range of 7%-8%, based on a four-quarter average over 2024. Granite’s 2024 forecasts assume no acquisitions and dispositions.

*Non-IFRS measures are included in Granite’s 2024 forecasts above (see “NON-IFRS PERFORMANCE MEASURES”). See also “FORWARD-LOOKING STATEMENTS”.*

## ENVIRONMENTAL, SOCIAL, GOVERNANCE, AND RESILIENCE (ESG+R)

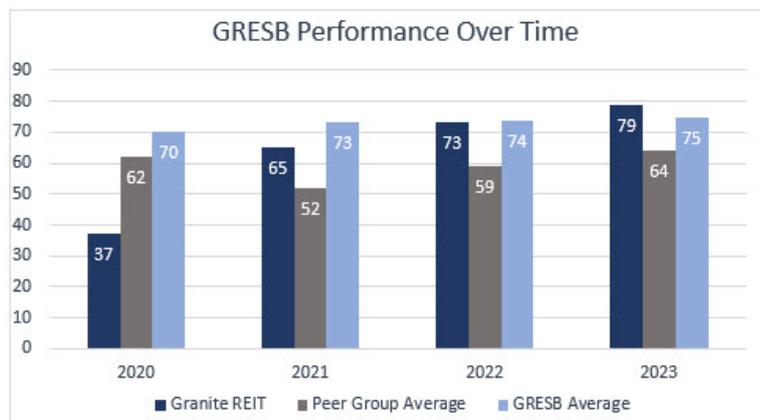
Granite recognizes the important role building owners can play in fostering the efficient use of resources and respecting our environment. As a good steward for investors, Granite seeks to practically incorporate sustainability in its actions and decision-making process, while generating returns for unitholders.

Consistent with this principle, Granite applies the following long-term ESG+R objectives in its business:

Environmental	Social	Governance	Resilience
Promote efficiency and sustainable practices at both Granite’s properties and corporate offices	Engage with investors, employees, tenants, property managers, and community	Disclose ESG+R performance as a commitment to transparency and accountability	Identify and mitigate potential climate-related risks within our portfolio

Granite’s ESG+R program is aligned with SASB<sup>1</sup>, GRESB<sup>2</sup>, GRI<sup>3</sup> and TCFD<sup>4</sup>. Data provided herein has been reviewed by a third-party ESG+R consultant and represents a snapshot of current performance.

## GRESB



### Participation & Score



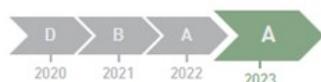
### Peer Comparison



GRESB assesses and scores the Environmental, Social, and Governance (“ESG”) performance of real estate portfolios around the world and this year increased to over 2,000 participants. Results have come out for the 2023 submission with Granite increasing its score by 6 points compared to last year and receiving a 1<sup>st</sup> place ranking in its peer group.

## 2023 GRESB Public Disclosure Report

### Participation & Score



### GRESB Public Disclosure Level



### Comparison Group



In GRESB’s 2023 Public Disclosure Report, which evaluates the level of ESG disclosure by listed property companies and REITs, Granite was ranked 2<sup>nd</sup> in the United States of America Industrial sector comprised of 10 reporting entities.

<sup>1</sup> Sustainability Accounting Standards Board  
<sup>2</sup> Global Real Estate Sustainability Benchmarking  
<sup>3</sup> Global Reporting Initiative  
<sup>4</sup> Task Force on Climate-related Financial Disclosures

Below is a selection of key actions and performance items of Granite’s ESG+R Program:

### Environmental – *Actions & Performance*

- Work to reduce landlord-controlled energy, operational emissions (scope 1 and 2), and water by 25% on an intensity basis, per square foot, by the beginning of 2030 (or 2.5% annual reduction) at Granite’s properties<sup>5</sup>;
- Increase the energy, emissions, water and waste data coverage across Granite’s portfolio to 50% of its income-producing portfolio by 2030 by collaborating with tenants, implementing green lease language, and obtaining data directly from the utility companies whenever available;
- Granite is on track to meet its updated target to support the production of new renewable energy through the installation of on-site solar PV systems with the capacity to generate 24 MW of electricity by 2025<sup>6</sup> as solar PV systems with peak generation capacity of 22.79 MW are currently operational on Granite properties;
- Four beehives have been installed on Granite’s behalf at three properties to promote local biodiversity and engagement with tenants;
- Commit that all development projects controlled by Granite will be built to standards consistent with the scope of Granite’s Green Bond Framework and certify 100% of new developments to a third-party green building certification standard (such as LEED, BREEAM, Green Globes, DGNB). On October 12, 2023, Granite issued its third green bond, the 2029 Debentures, increasing Granite’s total green bond issuances to a total of \$1.4 billion;
- All properties were sent an annual ESG+R metrics survey in the first quarter of 2023. The survey is used to identify the sustainability initiatives implemented at each property over the past year, including those initiated by tenants. A few highlights from fiscal 2022 include LED lighting installed at 24 properties, irrigation efficiency projects completed at 8 properties, and waste audits conducted at 11 properties, promoting energy savings, water optimization and sustainable waste management; and
- Granite has exceeded the target to strategically evaluate and pursue applicable green building certifications at Granite’s properties and achieve 30% third-party green building certifications by floor area by 2030. Currently, 44% of Granite’s properties by GLA or 35% by income producing property count have received third-party green building certifications. Below is a list of Granite’s properties that have achieved a green certification.

Property	Size (Sq ft) in millions	Location	Certification Type	Level
2020 Logistics Dr. ....	0.8	Mississauga, Canada	IREM Certified Sustainable Property	Certified
Expansion to 2095 Logistics Dr. ....	0.1	Mississauga, Canada	Green Globes New Construction	2 Green Globes
600 Tesma Way .....	0.1	Concord, Canada	IREM Certified Sustainable Property	Certified
8995 Airport Rd. ....	0.1	Brampton, Canada	IREM Certified Sustainable Property	Certified
Im Ghai 36 .....	0.3	Altbach, Germany	DGNB New Construction Logistics Buildings	Gold

<sup>5</sup> Granite’s emissions reduction targets are aligned with the Paris Climate Accords’ goal of limiting global warming to two degrees Celsius above pre-industrial levels.

<sup>6</sup> Onsite solar projects were installed at a total of 12 Granite assets by the end of 2023.

Property	Size (Sq ft) in millions	Location	Certification Type	Level
Aquamarijnweg 2 & 4	0.2	Bleiswijk, Netherlands	BREEAM New Construction	Very Good
De Kroonstrat 1 (Phase 1), De Pooshoornstraat 2 (Phase 2)	0.5	Tilburg, Netherlands	BREEAM New Construction	Excellent
Francis Baconstraat 4	0.1	Ede, Netherlands	BREEAM New Construction	Very Good
Oude Graaf 15	0.2	Weert, Netherlands	BREEAM New Construction	Excellent
100 Clyde Alexander Lane	0.7	Pooler, USA	LEED Core and Shell Development	Certified
101 Clyde Alexander Lane	0.3	Pooler, USA	LEED Core and Shell Development	Certified
1243 Gregory Dr.	0.5	Antioch, USA	LEED Core and Shell Development	Silver
3900 Rock Creek Blvd.	0.3	Joliet, USA	IREM Certified Sustainable Property	Certified
501 Airtech Pkwy.	0.5	Plainfield, USA	IREM Certified Sustainable Property	Certified
1201 Allpoints Court	0.5	Plainfield, USA	Green Globes New Construction	2 Green Globes
445 Airtech Pkwy.	0.6	Plainfield, USA	IREM Certified Sustainable Property	Certified
831 North Graham Rd.	0.5	Greenwood, USA	IREM Certified Sustainable Property	Certified
1451 Allpoints Court	0.5	Plainfield, USA	IREM Certified Sustainable Property	Certified
10144 Veterans Dr.	0.7	Avon, USA	Green Globes New Construction	2 Green Globes
10207 Veterans Dr.	0.3	Avon, USA	Green Globes New Construction	2 Green Globes
60 Logistics Blvd.	0.7	Walton, USA	IREM Certified Sustainable Property	Certified
8735 South Crossroads Dr.	0.9	Olive Branch, USA	LEED Core and Shell Development	Certified
8740 South Crossroads Dr.	0.9	Olive Branch, USA	LEED Core and Shell Development	Certified
330 East Stateline Rd.	0.9	Southaven, USA	IREM Certified Sustainable Property	Certified
2100 Center Square Rd.	0.4	Logan Township, USA	LEED Core and Shell Development	Silver
15 Commerce Pkwy.	1.3	West Jefferson, USA	LEED New Construction and Major Renovation; BREEAM USA in Use	Certified; Good
100 Enterprise Pkwy.	1.2	West Jefferson, USA	BREEAM USA In Use	Good
10 Enterprise Pkwy.	0.8	West Jefferson, USA	IREM Certified Sustainable Property	Certified
535 Gateway Blvd.	0.7	Monroe, USA	IREM Certified Sustainable Property	Certified
1901 Beggrow St.	0.8	Columbus, USA	IREM Certified Sustainable Property	Certified
5415 Centerpoint Pkwy.	0.5	Columbus, USA	IREM Certified Sustainable Property	Certified
8741 Jacquemin Dr.	0.6	West Chester, USA	IREM Certified Sustainable Property	Certified
18201 NE Portal Way	0.3	Portland, USA	IREM Certified Sustainable Property	Certified

Property	Size (Sq ft) in millions	Location	Certification Type	Level
12 Tradeport Rd. ....	1.4	Hanover Township, USA	BREEAM USA in Use	Good
41 Martha Dr. ....	0.8	Bethel, USA	IREM Certified Sustainable Property	Certified
250 Tradeport Rd. ....	0.6	Nanticoke, USA	IREM Certified Sustainable Property	Certified
4995 Citation Dr. ....	0.4	Memphis, USA	IREM Certified Sustainable Property	Certified
100 Business Park Dr. ....	0.2	Lebanon, USA	Green Globes New Construction	2 Green Globes
120 Business Park Dr. ....	0.2	Lebanon, USA	Green Globes New Construction	2 Green Globes
150 Business Park Dr. ....	0.2	Lebanon, USA	Green Globes New Construction	2 Green Globes
2120 Logistics Way ....	0.8	Murfreesboro, USA	Green Globes New Construction	2 Green Globes
201 Sunridge Blvd. ....	0.8	Wilmer, USA	IREM Certified Sustainable Property	Certified
1301 Chalk Hill Rd. ....	2.3	Dallas, USA	BREEAM USA In Use	Good
3501 North Lancaster Hutchins Rd. .	0.2	Lancaster, USA	LEED New Construction and Major Renovation	Silver
5000 Village Creek Rd. ....	0.6	Fort Worth, USA	Green Globes New Construction	2 Green Globes
13220 Crosby Freeway ....	0.3	Houston, USA	Green Globes New Construction	2 Green Globes
13230 Crosby Freeway ....	0.4	Houston, USA	Green Globes New Construction	2 Green Globes
13250 Crosby Freeway ....	0.7	Houston, USA	Green Globes New Construction	2 Green Globes
<b>Total</b>	<b>27.7</b>			
<b>% of GLA</b>	<b>44 %</b>			

### Social – *Actions & Performance*

- Granite administered its second Employee Engagement Survey in May 2023 to gain an understanding of employee engagement and the effectiveness of its workplace practices;
- Contribute at least 500 local currency (USD/CAD/EUR) per income-producing property in Granite’s portfolio toward charitable donations;
- As part of Granite’s due diligence process, assess 100% of potential acquisitions for ESG+R and identify areas for improvement;
- Granite established a hybrid working model, providing enhanced work from home flexibility during the work week; and
- In September 2023, Granite held a company-wide conference in Toronto and Niagara Falls, Ontario where third-party consultants presented updates and progress on Granite’s ESG+R program, cyber security awareness, recent market trends and company performance, and current projects, to all employees.

### Governance – *Actions & Performance*

- Granite’s 2022 ESG+R Report was issued on August 9, 2023 and follows the GRI framework with TCFD and SASB disclosures;

- Provide leadership over Granite's ESG+R Program through the Granite ESG+R Committee;
- Provide transparency to investors by incorporating ESG+R into regular updates to unitholders and stakeholders and through formal reporting frameworks such as GRESB, SASB, and GRI;
- Monitor asset compliance with government benchmarking requirements and ESG+R related regulations;
- Granite submitted to GRESB in June 2023 and received a 1st place ranking in its peer group;
- With a score of 93 out of 100, Granite ranked 10th and the top real estate entity in the 2023 Globe & Mail Board Games governance ranking, out of a total 219 companies comprising the S&P/TSX Composite Index;
- In June 2022, the Declaration of Trust was amended and restated to, among other things, (i) further align the Declaration of Trust with evolving governance best practices which includes introducing rights and remedies in favour of unitholders consistent with those available to shareholders of a corporation pursuant to the *Business Corporations Act* (British Columbia); and (ii) enhance unitholders' rights respecting the process for and procedures at unitholder meetings, including the submission of proposals by unitholders; and
- Granite maintains robust policies governing the various aspects of its business activities, which are reviewed annually and updated from time to time in order to reflect regulatory compliance and industry best practices, as appropriate.

### **Resilience – *Actions & Performance***

- Aligning Granite's resilience program with the TCFD framework;
- Assess physical and transition climate-change risks during the new acquisition due diligence process and evaluate measures to increase resiliency in Granite's underwriting process;
- Regular evaluation of Granite for physical and transition climate-change risks and evaluate strategies to mitigate risks; and
- Granite uses the Moody's ESG Solutions Climate on Demand tool to manage climate-related analytics which generate 1-100 risk scores in six physical categories of climate-related risks: sea-level rise, floods, hurricanes, heat stress, water stress and wildfires.

## RESULTS OF OPERATIONS

### Net Income (Loss)

The following is a summary of financial information from the combined statements of net income (loss) for the three months and years ended December 31, 2023 and 2022, respectively:

Net Income (Loss)						
<i>(in millions, except as noted)</i>	Three Months Ended December 31,			Years Ended December 31,		
	2023	2022	\$ change	2023	2022	\$ change
Rental revenue .....	\$ 129.8	\$ 125.6	4.2	\$ 521.2	\$ 455.6	65.6
<b>Revenue</b>	<b>129.8</b>	<b>125.6</b>	<b>4.2</b>	<b>521.2</b>	<b>455.6</b>	<b>65.6</b>
Property operating costs .....	19.8	23.2	(3.4)	86.0	75.2	10.8
<b>Net operating income</b>	<b>110.0</b>	<b>102.4</b>	<b>7.6</b>	<b>435.2</b>	<b>380.4</b>	<b>54.8</b>
General and administrative expenses .	9.4	8.6	0.8	41.4	29.5	11.9
Depreciation and amortization .....	0.4	0.4	–	1.3	1.6	(0.3)
Interest income .....	(4.4)	(1.1)	(3.3)	(7.7)	(1.6)	(6.1)
Interest expense and other financing costs .....	22.9	16.7	6.2	78.7	51.0	27.7
Foreign exchange losses (gains), net .	0.3	(0.8)	1.1	1.0	(1.2)	2.2
Fair value losses on investment properties, net .....	33.0	229.9	(196.9)	172.7	219.7	(47.0)
Fair value losses (gains) on financial instruments, net .....	15.4	(2.1)	17.5	17.3	(11.4)	28.7
Loss on sale of investment properties .	–	–	–	1.5	0.7	0.8
<b>Income (loss) before income taxes</b>	<b>33.0</b>	<b>(149.2)</b>	<b>182.2</b>	<b>129.0</b>	<b>92.1</b>	<b>36.9</b>
Income tax expense (recovery) .....	1.0	(22.9)	23.9	(9.5)	(63.7)	54.2
<b>Net income (loss)</b>	<b>\$ 32.0</b>	<b>\$ (126.3)</b>	<b>158.3</b>	<b>\$ 138.5</b>	<b>\$ 155.8</b>	<b>(17.3)</b>
<b>Net income (loss) attributable to:</b>						
Stapled unitholders .....	31.4	(126.3)	157.7	136.7	155.8	(19.1)
Non-controlling interests .....	0.6	–	0.6	1.8	–	1.8
	<b>\$ 32.0</b>	<b>\$ (126.3)</b>	<b>158.3</b>	<b>\$ 138.5</b>	<b>\$ 155.8</b>	<b>(17.3)</b>

## Foreign Currency Translation

The majority of Granite’s investment properties are located in Europe and the United States and the cash flows derived from such properties are primarily denominated in Euros and US dollars. Accordingly, fluctuations in the Canadian dollar, Granite’s reporting currency, relative to the Euro and US dollar will result in fluctuations in the reported values of revenues, expenses, cash flows, assets and liabilities. The most significant foreign currency exchange rates that impact Granite’s business are summarized in the following table:

	Average Exchange Rates						Period End Exchange Rates		
	Three Months Ended December 31,			Years Ended December 31,			December 31,	December 31,	
	2023	2022	Change	2023	2022	Change	2023	2022	Change
\$ per €1.00	1.465	1.386	6%	1.459	1.370	6%	1.460	1.447	1%
\$ per US\$1.00	1.362	1.357	–%	1.350	1.302	4%	1.320	1.353	(2)%

For the three months and year ended December 31, 2023, compared to the prior year periods, the average exchange rates of the Euro and the US dollar relative to the Canadian dollar were higher, which on a comparative basis, increased the Canadian dollar equivalent of revenue and expenses from Granite’s European and U.S. operations.

The period end exchange rates of the Euro and the US dollar relative to the Canadian dollar on December 31, 2023 were higher and lower, respectively, when compared to the December 31, 2022 exchange rates. As a result, the Canadian dollar equivalent of assets and liabilities from Granite’s European and U.S. operations were higher and lower, respectively, when compared to December 31, 2022.

On a net basis, the effect of the changes in exchange rates on Granite's operating results for the three months and year ended December 31, 2023 was as follows:

### Effects of Changes in Exchange Rates on Operating Results

<i>(in millions, except per unit information)</i>	Three Months Ended December 31,	Years Ended December 31,
	2023 vs 2022	2023 vs 2022
Increase in revenue .....	\$ 2.3	\$ 19.4
Increase in NOI - cash basis <sup>(1)</sup> .....	2.1	16.2
Increase in net income .....	0.6	3.9
Increase in FFO <sup>(1)</sup> .....	1.5	13.4
Increase in AFFO <sup>(1)</sup> .....	1.6	12.6
Increase in FFO <sup>(1)</sup> per unit .....	\$0.02	\$0.21
Increase in AFFO <sup>(1)</sup> per unit .....	\$0.02	\$0.20

<sup>(1)</sup> For definitions of Granite's non-IFRS measures and ratios, refer to the sections "NON-IFRS PERFORMANCE MEASURES" and "NON-IFRS RATIOS".

## Operating Results

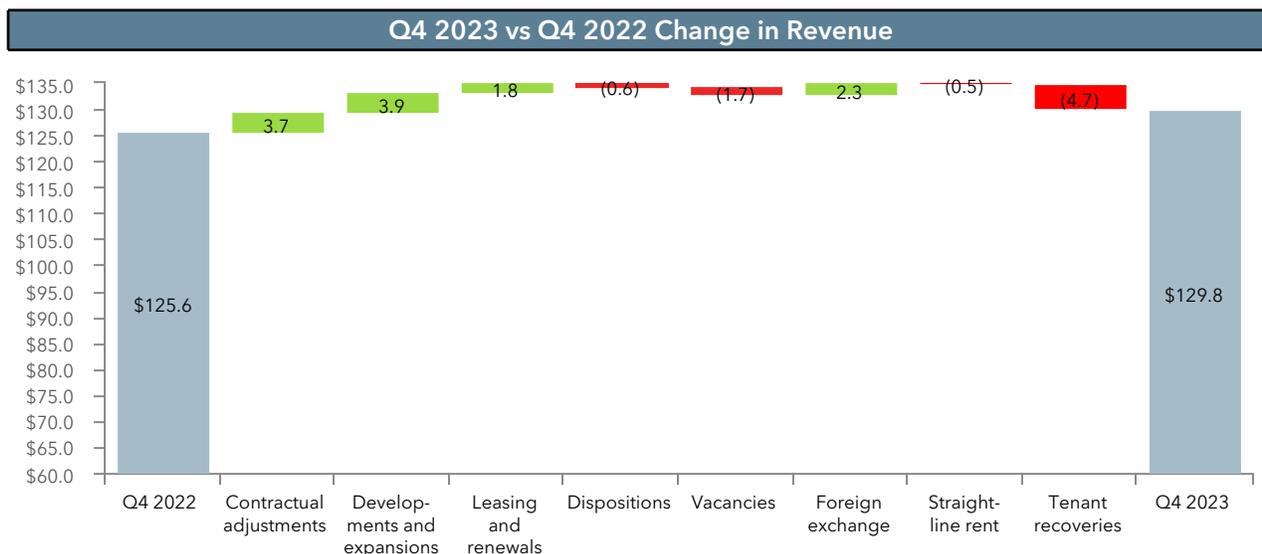
### Revenue

#### Revenue

	Three Months Ended December 31,			Years Ended December 31,		
	2023	2022	\$ change	2023	2022	\$ change
Rental revenue and amortization <sup>(1)</sup> .....	\$ 111.8	\$ 103.2	8.6	\$ 439.6	\$ 382.7	56.9
Tenant recoveries .....	18.0	22.4	(4.4)	81.6	72.9	8.7
<b>Revenue</b>	<b>\$ 129.8</b>	<b>\$ 125.6</b>	<b>4.2</b>	<b>\$ 521.2</b>	<b>\$ 455.6</b>	<b>65.6</b>

<sup>(1)</sup> Rental revenue and amortization include base rent, straight-line rent amortization and tenant incentive amortization.

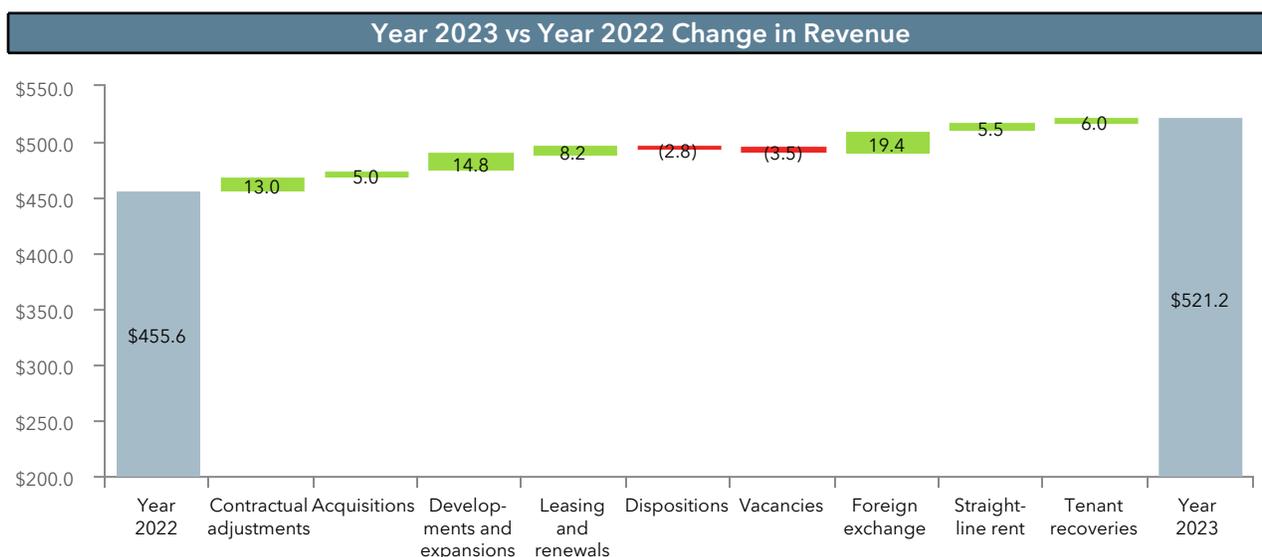
Revenue for the three month period ended December 31, 2023 increased by \$4.2 million to \$129.8 million from \$125.6 million in the prior year period. The components contributing to the change in revenue are detailed below:



Additional details pertaining to the components of the change in revenue are as follows:

- contractual rent adjustments included \$1.2 million from consumer price index based increases and \$2.5 million from fixed contractual adjustments related to rent escalations;
- the completion of an expansion project in the United States, and eight development projects in Germany and the United States increased revenue by \$3.9 million;
- revenue increased by \$1.8 million due to renewal and re-leasing activities for properties primarily in Canada, the United States and Netherlands;
- the sale of two properties located in the United States and Canada beginning in the first quarter of 2023 decreased revenue by \$0.6 million;
- vacancies at six properties in Canada, the United States and Netherlands decreased revenue by \$1.7 million;
- foreign exchange had a net \$2.3 million positive impact to revenue primarily due to the relative weakening of the Canadian dollar against the Euro and the US dollar, which increased revenue by \$2.0 million and \$0.3 million, respectively; and
- straight-line rent and tenant recoveries decreased revenue by \$0.5 million and \$4.7 million, respectively. The decrease in tenant recoveries is primarily due to the timing of expenses relating to final tax assessments for certain of Granite's properties.

Revenue for the year ended December 31, 2023 increased by \$65.6 million to \$521.2 million from \$455.6 million in the prior year period. The components contributing to the change in revenue are detailed below:



Additional details pertaining to the components of the change in revenue are as follows:

- contractual rent adjustments included \$4.9 million from consumer price index based increases and \$8.1 million from fixed contractual adjustments related to rent escalations;
- the acquisitions of properties located in the United States, Canada, Netherlands and Germany during 2022 and 2023 increased revenue by \$5.0 million;
- the completion of two expansion projects in Canada and the United States, and nine development projects in Germany and the United States increased revenue by \$14.8 million;
- revenue increased by \$8.2 million due to renewal and re-leasing activities for properties primarily in Canada, the United States and Netherlands;
- the sale of properties located in Canada, the United States, Poland and the Czech Republic during 2022 and 2023 decreased revenue by \$2.8 million;
- vacancies at seven properties in Canada, the United States and Netherlands decreased revenue by \$3.5 million;
- foreign exchange had a net \$19.4 million positive impact to revenue primarily due to the relative weakening of the Canadian dollar against the Euro and the US dollar, which increased revenue by \$8.8 million and \$10.6 million, respectively; and
- straight-line rent and tenant recoveries increased revenue by \$5.5 million and \$6.0 million, respectively.

### **Net Operating Income**

Net operating income ("NOI") during the three months ended December 31, 2023 was \$110.0 million compared to \$102.4 million during the three months ended December 31, 2022. NOI for the year ended December 31, 2023 was \$435.2 million compared to \$380.4 million for the year ended December 31, 2022. NOI - cash basis excludes the impact of lease termination, close-out fees, straight-line rent and tenant incentive amortization and reflects the cash generated by the income-producing properties excluding lease termination and close-out fees

on a period-over-period basis. NOI - cash basis was \$108.0 million during the three months ended December 31, 2023 compared with \$99.6 million during the prior year period, an increase of 8.4%. NOI – cash basis was \$422.9 million for the year ended December 31, 2023 compared with \$373.9 million for the prior year period, an increase of 13.1%.

Same property NOI - cash basis refers to the NOI - cash basis for those properties owned by Granite throughout the entire current and prior year periods under comparison. Same property NOI - cash basis excludes the impact of properties that were acquired, disposed of and classified as held for sale, or properties under development during the periods under comparison. Same property NOI - cash basis for the three months ended December 31, 2023 was \$105.7 million, compared with \$99.0 million for the prior year period. Same property NOI – cash basis for the year ended December 31, 2023 was \$390.7 million, compared to \$357.5 million for the year ended December 31, 2022. The changes in NOI, NOI - cash basis and same property NOI - cash basis are detailed below:

Same Property NOI										
	Sq ft <sup>(1)</sup> (in millions)	Three Months Ended December 31,				Sq ft <sup>(1)</sup> (in millions)	Years Ended December 31,			
		2023	2022	\$ change	% change		2023	2022	\$ change	% change
<b>Revenue</b>		\$ 129.8	\$ 125.6	4.2		\$ 521.2	\$ 455.6	65.6		
Less: Property operating costs		19.8	23.2	(3.4)		86.0	75.2	10.8		
<b>NOI</b>		\$ 110.0	\$ 102.4	7.6	7.4%	\$ 435.2	\$ 380.4	54.8	14.4	%
Add (deduct):										
Straight-line rent amortization		(3.1)	(3.6)	0.5		(16.7)	(10.6)	(6.1)		
Tenant incentive amortization		1.1	0.8	0.3		4.4	4.1	0.3		
<b>NOI - cash basis</b>	62.9	\$ 108.0	\$ 99.6	8.4	8.4%	62.9	\$ 422.9	\$ 373.9	49.0	13.1 %
Less NOI - cash basis for:										
Acquisitions	1.0	0.2	–	0.2		3.8	(18.4)	(12.2)	(6.2)	
Developments	2.9	(2.5)	–	(2.5)		3.8	(13.6)	(0.5)	(13.1)	
Dispositions and assets held for sale	0.3	–	(0.6)	0.6		0.6	(0.2)	(3.7)	3.5	
<b>Same property NOI - cash basis</b>	58.9	\$ 105.7	\$ 99.0	6.7	6.8%	55.2	\$ 390.7	\$ 357.5	33.2	9.3 %
<b>Constant currency same property NOI - cash basis<sup>(2)</sup></b>	58.9	\$ 105.7	\$ 101.0	4.7	4.7%	55.2	\$ 390.7	\$ 371.7	19.0	5.1 %

<sup>(1)</sup> The square footage relating to the NOI – cash basis represents GLA of 62.9 million square feet as at December 31, 2023. The square footage relating to the same property NOI – cash basis represents the aforementioned GLA excluding the impact from the acquisitions, dispositions, assets held for sale and developments during the relevant period.

<sup>(2)</sup> Constant currency same property NOI - cash basis is calculated by converting the comparative same property NOI - cash basis at current period average foreign exchange rates.

Property operating costs include recoverable and non-recoverable costs from tenants and consist of property taxes, utilities, insurance, repairs and maintenance, legal and other property-related expenses.

Straight-line rent amortization represents the scheduled fixed rent changes or rent-free periods in leases that are recognized in revenue evenly on a straight-line basis over the term of the

lease. Tenant incentive amortization mainly represents allowances provided to tenants that are recognized in revenue evenly on a straight-line basis over the term of the lease and primarily comprises the amortization associated with the cash allowance incentives paid to Magna in respect of the 10-year lease extensions exercised during the 2014 year at the Thondorf and Eurostar properties in Graz, Austria.

NOI - cash basis for the three months ended December 31, 2023 increased by \$8.4 million to \$108.0 million from \$99.6 million in the prior year period, representing an increase of 8.4%. NOI - cash basis for the year ended December 31, 2023 increased by \$49.0 million to \$422.9 million from \$373.9 million in the prior year period, representing an increase of 13.1%. The increase in NOI - cash basis for the three months ended December 31, 2023 was largely a result of the increase in rental revenue as noted previously and a decrease in property operating costs primarily due to the timing of expenses relating to final tax assessments for certain of Granite's properties. The increase in NOI - cash basis for the year ended December 31, 2023 was largely a result of the increase in rental revenue as noted previously, partially offset by an increase in property operating costs primarily relating to the acquisitions and completion of development and expansion projects in 2022 and 2023.

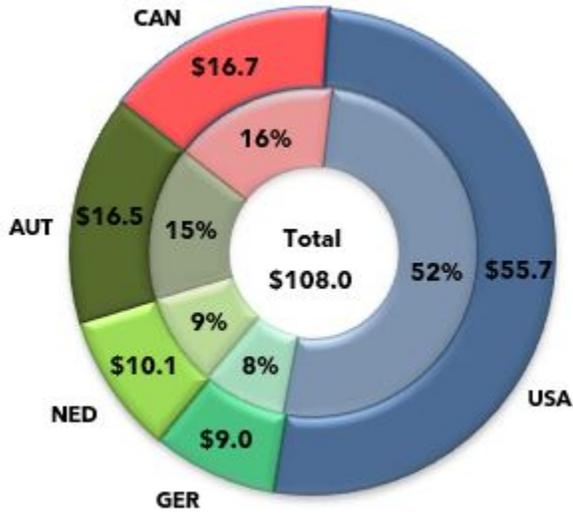
Same property NOI - cash basis for the three months ended December 31, 2023 increased by \$6.7 million (6.8%) to \$105.7 million from \$99.0 million primarily due to the increase in contractual rents arising from both consumer price index and fixed rent increases, re-leasing and renewals of leases for properties primarily located in Canada, the United States and Netherlands, three completed expansion and development properties in the United States and Germany, and the favourable foreign exchange impact from the weakening of the Canadian dollar against the Euro and the US dollar, partially offset by vacancies at six properties in Canada, the United States and Netherlands. Excluding the impact of foreign exchange, same property NOI - cash basis for the three month period ended December 31, 2023 increased by \$4.7 million (4.7%) from the prior year period.

Same property NOI - cash basis for the year ended December 31, 2023 increased by \$33.2 million (9.3%) to \$390.7 million from \$357.5 million primarily due to the increase in contractual rents arising from both consumer price index and fixed rent increases, re-leasing and renewals of leases for properties primarily located in Canada, the United States and Netherlands, two completed expansions at properties in Canada and the United States, and the favourable foreign exchange impact from the weakening of the Canadian dollar against the Euro and the US dollar, partially offset by vacancies at six properties in Canada, the United States and Netherlands. Excluding the impact of foreign exchange, same property NOI - cash basis for the year ended December 31, 2023 increased by \$19.0 million (5.1%) from the prior year period.

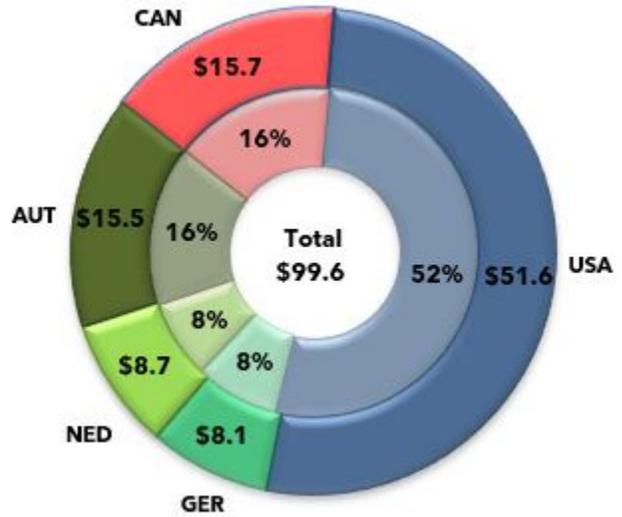
NOI - cash basis for the three month periods and years ended December 31, 2023 and 2022 by geography was as follows:

**NOI - Cash Basis by Geography**

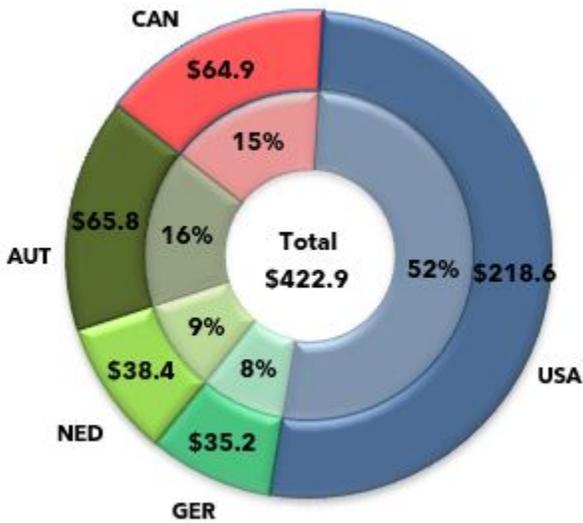
**Fourth Quarter 2023**



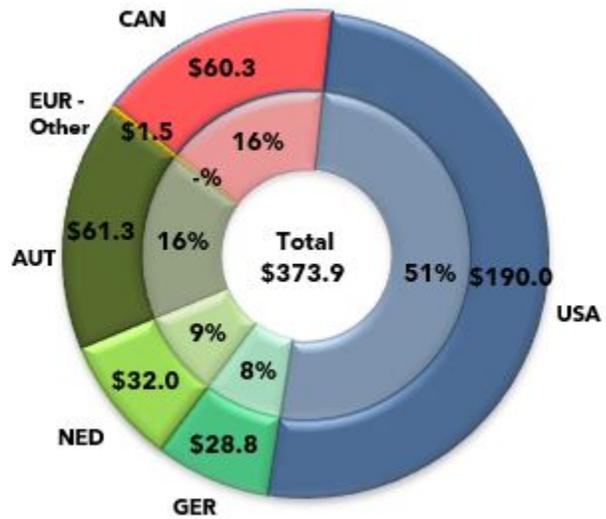
**Fourth Quarter 2022**



**Year 2023**



**Year 2022**



Granite's property portfolio and NOI - cash basis are geographically diversified, which reduces the risk to Granite's operating results from any particular country's economic downturn.

Same property NOI - cash basis for the three month periods and years ended December 31, 2023 and 2022 by geography was as follows:

**Same Property NOI - Cash Basis by Geography**

	Three Months Ended December 31,			Year Ended December 31,		
	2023	2022	% change	2023	2022	% change
Canada .....	<b>\$16.7</b>	\$15.5	7.7 %	<b>\$63.5</b>	\$58.6	8.4 %
United States .....	<b>53.4</b>	51.2	4.3 %	<b>200.6</b>	183.7	9.2 %
Austria .....	<b>16.5</b>	15.5	6.5 %	<b>65.7</b>	61.3	7.2 %
Germany .....	<b>9.0</b>	8.1	11.1 %	<b>26.1</b>	23.5	11.1 %
Netherlands .....	<b>10.1</b>	8.7	16.1 %	<b>34.8</b>	30.4	14.5 %
<b>Same Property NOI - cash basis</b>	<b>\$105.7</b>	\$99.0	6.8 %	<b>\$390.7</b>	\$357.5	9.3 %

Constant currency same property NOI - cash basis for the three month periods and years ended December 31, 2023 and 2022 by geography was as follows, which is calculated by converting the comparative same property NOI - cash basis at current foreign exchange rates:

**Constant Currency Same Property NOI - Cash Basis by Geography**

	Three Months Ended December 31,			Year Ended December 31,		
	2023	2022	% change	2023	2022	% change
Canada .....	<b>\$16.7</b>	\$15.5	7.7 %	<b>\$63.5</b>	\$58.6	8.4 %
United States .....	<b>53.4</b>	51.4	3.9 %	<b>200.6</b>	190.4	5.4 %
Austria .....	<b>16.5</b>	16.4	0.6 %	<b>65.7</b>	65.2	0.8 %
Germany .....	<b>9.0</b>	8.5	5.9 %	<b>26.1</b>	25.1	4.0 %
Netherlands .....	<b>10.1</b>	9.2	9.8 %	<b>34.8</b>	32.4	7.4 %
<b>Constant Currency Same Property NOI - cash basis <sup>(1)</sup></b>	<b>\$105.7</b>	\$101.0	4.7 %	<b>\$390.7</b>	\$371.7	5.1 %

<sup>(1)</sup> Constant currency same property NOI - cash basis is calculated by converting the comparative same property NOI - cash basis at current period average foreign exchange rates.

## General and Administrative Expenses

General and administrative expenses consisted of the following:

	Three Months Ended December 31,			Year Ended December 31,		
	2023	2022	\$ change	2023	2022	\$ change
Salaries and benefits .....	\$ 4.4	\$ 4.5	(0.1)	\$ 17.9	\$ 18.2	(0.3)
Audit, legal and consulting .....	0.9	0.6	0.3	4.3	3.2	1.1
Trustee/director fees and related expenses .....	0.5	0.4	0.1	2.0	1.7	0.3
Executive unit-based compensation expense including distributions .....	1.2	0.9	0.3	4.7	4.6	0.1
Fair value remeasurement of trustee/ director and executive unit-based compensation plans .....	0.2	–	0.2	4.0	(6.3)	10.3
Other public entity costs .....	0.7	0.3	0.4	2.6	2.6	–
Office rents including property taxes and common area maintenance costs .....	0.2	0.2	–	0.6	0.5	0.1
Capital tax .....	0.2	0.3	(0.1)	1.0	0.9	0.1
Information technology .....	0.6	0.6	–	2.5	2.2	0.3
Other .....	0.6	1.0	(0.4)	2.3	2.8	(0.5)
	\$ 9.5	\$ 8.8	0.7	\$ 41.9	\$ 30.4	11.5
Less: capitalized general and administrative expenses .....	(0.1)	(0.2)	0.1	(0.5)	(0.9)	0.4
<b>General and administrative expenses</b>	<b>\$ 9.4</b>	<b>\$ 8.6</b>	<b>0.8</b>	<b>\$ 41.4</b>	<b>\$ 29.5</b>	<b>11.9</b>

General and administrative expenses were \$9.4 million for the three month period ended December 31, 2023 and increased \$0.8 million in comparison to the prior year period primarily as a result of the following:

- an increase in other public entity costs primarily due to higher public entity listing fees and higher travel expenses related to property tours in the current year period;
- an increase in executive unit-based compensation expense primarily due to the increase in the fair value of the performance stapled units (“PSU”) relative to the prior year quarter resulting in a higher compensation expense of the PSU grants;
- an increase in audit, legal and consulting expenses primarily due to an increase in professional fees and consulting costs relating to inflationary adjustments to professional services, additional work related to corporate structure and financing, and increased scope of ESG related work in the current year period; and
- an increase in the fair value remeasurement expense associated with the trustee/director and executive unit-based compensation plans resulting from a larger increase in the market price of the Trust’s stapled units in the current year period compared to the increase in the market price of the Trust’s stapled units in the prior year period, partially offset by;

- a decrease in other general and administrative expenses primarily as a result of increased costs in the prior year period related to the exploration of potential acquisitions and higher recruiting fees as a result of the additional employees hired in North America and Europe in the prior year period.

General and administrative expenses were \$41.4 million for the year ended December 31, 2023 and increased \$11.9 million in comparison to the prior year period primarily as a result of the following:

- an increase in the fair value remeasurement expense associated with the trustee/director and executive unit-based compensation plans resulting from an increase in the market price of the Trust's stapled units in the current year period compared to the decrease in the market price of the Trust's stapled units in the prior year period;
- an increase in audit, legal and consulting expenses primarily due to an increase in professional fees and consulting costs relating to inflationary adjustments to professional services, additional work related to corporate structure and financing, and increased scope of ESG related work in the current year period;
- an increase in information technology costs primarily due to inflationary adjustments relating to software licensing fees and network maintenance costs;
- an increase in trustee/director fees and related expenses primarily relating to increased distributions accrued on Trustee's unit-based compensation, as well as incremental activity and travel in the current year period; and
- a decrease in capitalized general administrative expenses resulting from lower development activity in the current year period, partially offset by;
- a decrease in other general and administrative expenses primarily relating to higher costs associated with the exploration of potential acquisitions, increased travel expenses, and recruiting fees as a result of the additional employees hired in North America and Europe in the prior year period; and
- a decrease in salaries and benefits expense primarily due to higher incentive compensation recorded in the prior year period.

### *Interest Income*

Interest income for the three month period ended December 31, 2023 increased \$3.3 million to \$4.4 million from \$1.1 million in the prior year period. The \$3.3 million increase is primarily due to higher interest rates on invested cash in the current year period, and interest income earned from the investment of the net proceeds received from the issuance of the 2029 Debentures on October 12, 2023 that were held in interest bearing investment accounts until the repayment of the 2023 Debentures upon maturity on November 30, 2023.

Interest income for the year ended December 31, 2023 increased \$6.1 million to \$7.7 million from \$1.6 million in the prior year period. The \$6.1 million increase is primarily due to higher interest rates on invested cash and higher cash on hand in the current year period, and interest income earned from the investment of the net proceeds received from the issuance of the 2029 Debentures on October 12, 2023 that were held in interest bearing investment accounts until the repayment of the 2023 Debentures upon maturity on November 30, 2023, as previously mentioned.

### ***Interest Expense and Other Financing Costs***

Interest expense and other financing costs for the three month period ended December 31, 2023 increased \$6.2 million to \$22.9 million from \$16.7 million in the prior year period. The increase was primarily due to the increase in indebtedness as a result of the issuance of the 2029 Debentures in October 2023, the drawdown of the September 2026 Term Loan (as defined herein) in September 2023, and a decrease in capitalized interest costs relating to lower development activity in the current year period due to the completion of development projects during the first and second quarters of 2023, partially offset by the decrease in interest expense resulting from the repayment of the 2023 Debentures in November 2023.

Interest expense and other financing costs for the year ended December 31, 2023 increased \$27.7 million to \$78.7 million from \$51.0 million in the prior year period. The increase was primarily due to the increase in indebtedness as a result of the drawdown of the 2025 Term Loan (as defined herein) in September 2022, the drawdown of the September 2026 Term Loan in September 2023, the issuance of the 2029 Debentures in October 2023, interest on the secured loan relating to the Houston, Texas property (repaid in June 2023), and a decrease in capitalized interest costs relating to lower development activity in the current year period due to the completion of development projects during the first and second quarters of 2023, partially offset by a decrease relating to lower balances outstanding on the existing unsecured revolving credit facility (the "Credit Facility") during the current year period, and a decrease in interest expense resulting from the repayment of the 2023 Debentures in November 2023.

As at December 31, 2023, Granite's weighted average cost of interest-bearing debt was 2.59% (December 31, 2022 - 2.28%) and the weighted average debt term-to-maturity was 3.9 years (December 31, 2022 - 4.1 years).

### ***Foreign Exchange Gains and Losses, Net***

Granite recognized net foreign exchange losses of \$0.3 million and net foreign exchange gains of \$0.8 million in the three months ended December 31, 2023 and 2022, respectively. The \$1.1 million increase in net foreign exchange losses is primarily due to the increase in foreign exchange losses from the settlement of foreign exchange collar contracts and the remeasurement of certain monetary assets and liabilities of the Trust that are denominated in US dollars and Euros, partially offset by the decrease in the foreign exchange losses realized on cross currency interest rate swaps in the current year period.

Granite recognized net foreign exchange losses of \$1.0 million and net foreign exchange gains of \$1.2 million in the years ended December 31, 2023 and 2022, respectively. The \$2.2 million increase in net foreign exchange losses is primarily due to the increase in foreign exchange losses from the settlement of foreign exchange collar contracts and the remeasurement of certain monetary assets and liabilities of the Trust that are denominated in US dollars and Euros, partially offset by the decrease in the foreign exchange losses realized on cross currency interest rate swaps in the current year period.

### ***Fair Value Gains and Losses on Investment Properties, Net***

Net fair value losses on investment properties were \$33.0 million and \$229.9 million in the three months ended December 31, 2023 and 2022, respectively. In the three months ended December 31, 2023, net fair value losses of \$33.0 million were primarily attributable to the expansion in discount and terminal capitalization rates across selective Granite markets largely due to market conditions, partially offset by fair market rent increases primarily in selective U.S. and European markets.

Net fair value losses on investment properties in the three months ended December 31, 2022 of \$229.9 million were primarily attributable to the expansion in discount and terminal capitalization rates across all of Granite's markets in response to rising interest rates, partially offset by fair market rent increases across the GTA and selective U.S. and European markets.

Net fair value losses on investment properties were \$172.7 million and \$219.7 million in the years ended December 31, 2023 and 2022, respectively. In the year ended December 31, 2023, net fair value losses of \$172.7 million were primarily attributable to the expansion in discount and terminal capitalization rates across all of Granite's markets in response to rising interest rates and market conditions, partially offset by fair market rent increases across the GTA and selective U.S. and European markets, the renewals of three special purpose properties in Austria and Germany, the lease renewal of one industrial property in Germany, and the appreciation of land values at Granite's development properties and land held for development in Brantford, Ontario and the stabilization of seven properties under development in the U.S., which were completed and transferred to income-producing properties during 2023.

Net fair value losses on investment properties in the year ended December 31, 2022 were \$219.7 million. The fair value losses recorded in the second, third and fourth quarters of 2022 exceeded the fair value gains on investment properties of \$490.6 million recognized during the first quarter of 2022, resulting in a net fair value loss on investment properties of \$219.7 million in the year ended December 31, 2022.

#### ***Fair Value Gains and Losses on Financial Instruments, Net***

The net fair value losses on financial instruments for the three month period ended December 31, 2023 were \$15.4 million while the net fair value gains on financial instruments for the three month period ended December 31, 2022 were \$2.1 million. The net fair value losses on financial instruments for the year ended December 31, 2023 were \$17.3 million and the net fair value gains on financial instruments for the year ended December 31, 2022 were \$11.4 million.

The net fair value losses on financial instruments for the three months ended December 31, 2023 are related to the fair value losses incurred as a result of the de-designation of the 2023 Cross Currency Interest Rate Swap (as defined herein) (for the period October 12, 2023 to November 30, 2023), the fair value losses on the 2024 Cross Currency Interest Rate Swap (as defined herein), the ineffective hedge portion of the combination of the 2025 Term Loan and the 2025 Interest Rate Swap (as defined herein) and the ineffective hedge portion of the combination of the September 2026 Term Loan and the September 2026 Interest Rate Swap (as defined herein), partially offset by the fair value gains on the foreign exchange collar contracts. The net fair value losses on financial instruments for the year ended December 31, 2023 are related to the fair value losses incurred as a result of the de-designation of the 2023 Cross Currency Interest Rate Swap (from the period October 12, 2023 to November 30, 2023), the fair value losses from the 2024 Cross Currency Interest Rate Swap and the ineffective hedge portion of the combination of the September 2026 Term Loan and September 2026 Interest Rate Swap, partially offset by the net fair value gains on the foreign exchange collar contracts and the fair value gains from the ineffective hedge portion of the combination of the 2025 Term Loan and the 2025 Interest Rate Swap. The Trust partially employed or did not employ hedge accounting for the derivatives and foreign exchange collars, therefore the change in fair value is recognized in fair value (gains) losses on financial instruments, net, in the combined statements of net (loss) income.

The net fair value gains on financial instruments for the three months ended December 31, 2022 are related to the fair value gains from the 2024 Cross Currency Interest Rate Swap and net fair value gains on the foreign exchange collar contracts, partially offset by the fair value loss from the ineffective hedge portion of the combination of the 2025 Term Loan and 2025 Interest Rate Swap. The net fair value gains on financial instruments for the year ended December 31, 2022 are related to the fair value gains from the 2024 Cross Currency Interest Rate Swap, partially offset by the net fair value losses on the foreign exchange collar contracts and fair value losses from the ineffective hedge portion of the combination of the 2025 Term Loan and 2025 Interest Rate Swap. The Trust partially employed or did not employ hedge accounting for the derivatives and foreign exchange collars, therefore the change in fair value is recognized in fair value losses (gains) on financial instruments, net, in the combined statements of net income (loss).

### *Loss on Sale of Investment Properties*

There were no property dispositions during the three month periods ended December 31, 2023 and December 31, 2022.

The loss on sale of investment properties for the year ended December 31, 2023 was \$1.5 million and is primarily related to broker commissions and legal advisory costs associated with the disposition of the property in Muncie, United States on March 15, 2023 and the property in Concord, Canada on August 15, 2023. The loss on sale of investment properties for the year ended December 31, 2022 was \$0.7 million and was primarily related to broker commissions and legal advisory costs associated with the disposition of the property in Třeboň, Czech Republic on June 9, 2022 and the property in Mirków, Poland on February 18, 2022.

### *Income Tax Expense (Recovery)*

Income tax expense (recovery) is comprised of the following:

<b>Income Tax Expense (Recovery)</b>							
	<b>Three Months Ended December 31,</b>			<b>Years Ended December 31,</b>			
	<b>2023</b>	<b>2022</b>	<b>\$ change</b>	<b>2023</b>	<b>2022</b>	<b>\$ change</b>	
Foreign operations .....	<b>\$ 1.8</b>	\$ 2.0	(0.2)	<b>\$ 7.5</b>	\$ 6.7	0.8	
Other .....	<b>(1.7)</b>	(0.5)	(1.2)	<b>(0.8)</b>	0.6	(1.4)	
Current tax expense .....	<b>0.1</b>	1.5	(1.4)	<b>6.7</b>	7.3	(0.6)	
Deferred tax expense (recovery) .....	<b>0.9</b>	(24.4)	25.3	<b>(16.2)</b>	(71.0)	54.8	
<b>Income tax expense (recovery)</b>	<b>\$ 1.0</b>	\$ (22.9)	23.9	<b>\$ (9.5)</b>	\$ (63.7)	54.2	

For the three months ended December 31, 2023, current tax expense decreased compared to the prior year period primarily due to a higher reversal of tax reserves for periods which have gone statute barred in the current year period and lower tax expense in Netherlands in the current year period relating to nondeductible tax depreciation in the prior year period, partially offset by higher tax expense in Europe due to the impact of the weakening of the Canadian dollar on Euro denominated tax expenses as compared to the prior year period.

For the year ended December 31, 2023, current tax expense decreased compared to the prior year period primarily due to a higher reversal of tax reserves for periods which have gone statute barred in the current year period, partially offset by higher tax expense in Netherlands

relating to nondeductible tax depreciation and the impact of the weakening of the Canadian dollar on Euro denominated tax expenses as compared to the prior year period.

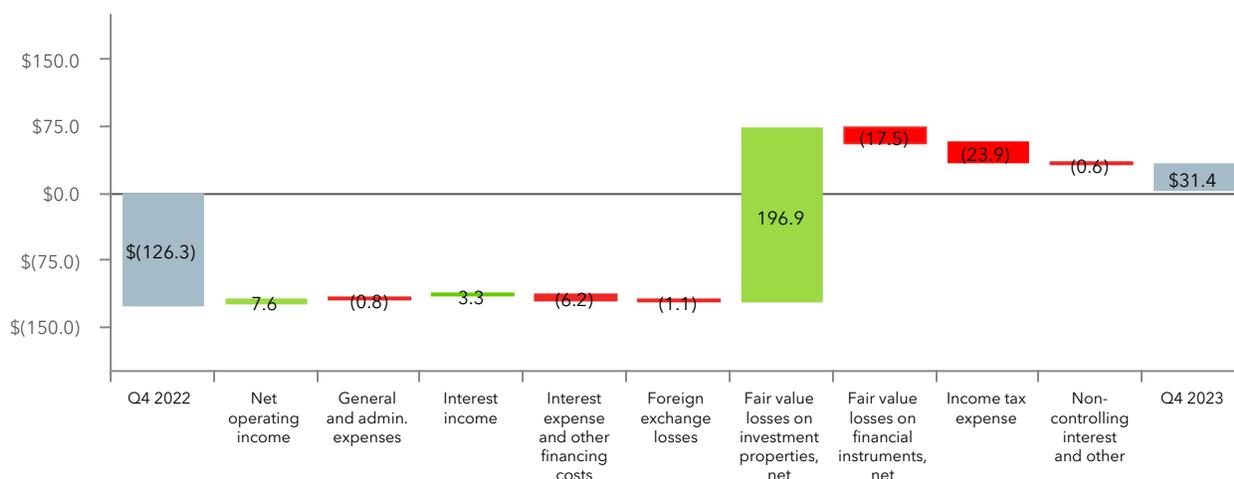
The increase in deferred tax expense for the three months ended December 31, 2023 compared to the prior year period was primarily due to the decrease in fair value losses on investment properties recognized in jurisdictions in which deferred taxes are recorded as compared to the prior year period.

The decrease in deferred tax recovery for the year ended December 31, 2023 compared to the prior year period was primarily due to the decrease in fair value losses on investment properties recognized in jurisdictions in which deferred taxes are recorded as compared to the prior year period.

### Net Income (Loss) Attributable to Stapled Unitholders

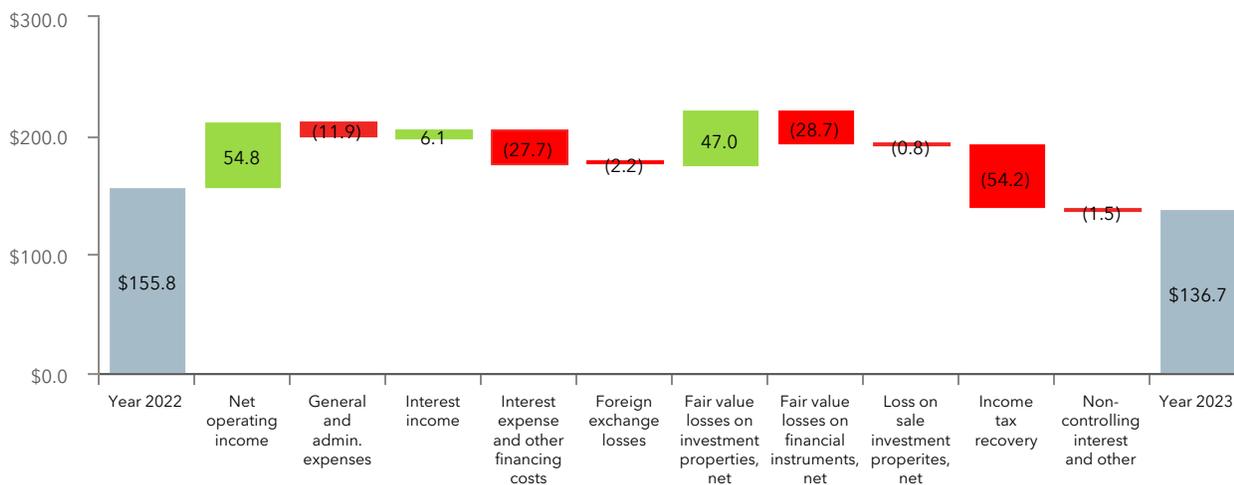
For the three month period ended December 31, 2023, net income attributable to stapled unitholders was \$31.4 million compared to net loss of \$126.3 million in the prior year period. The increase in net income attributable to stapled unitholders was primarily due to a \$196.9 million decrease in fair value losses on investment properties and a \$7.6 million increase in net operating income, partially offset by a \$23.9 million increase in income tax expense and a \$17.5 million increase in fair value losses on financial instruments. The period-over-period variance is further summarized below:

**Q4 2023 vs Q4 2022 Change in Net Income (Loss) Attributable to Stapled Unitholders**



For the year ended December 31, 2023, net income attributable to stapled unitholders was \$136.7 million compared to \$155.8 million in the prior year period. The decrease in net income attributable to stapled unitholders was primarily due to a \$54.2 million decrease in income tax recovery, a \$27.7 million increase in interest expense and other financing costs and a \$28.7 million increase in fair value losses on financial instruments, partially offset by a \$54.8 million increase in net operating income and a \$47.0 million increase in fair value losses on investment properties, net. The period-over-period variance is further summarized below:

### Year 2023 vs Year 2022 Change in Net Income Attributable to Stapled Unitholders



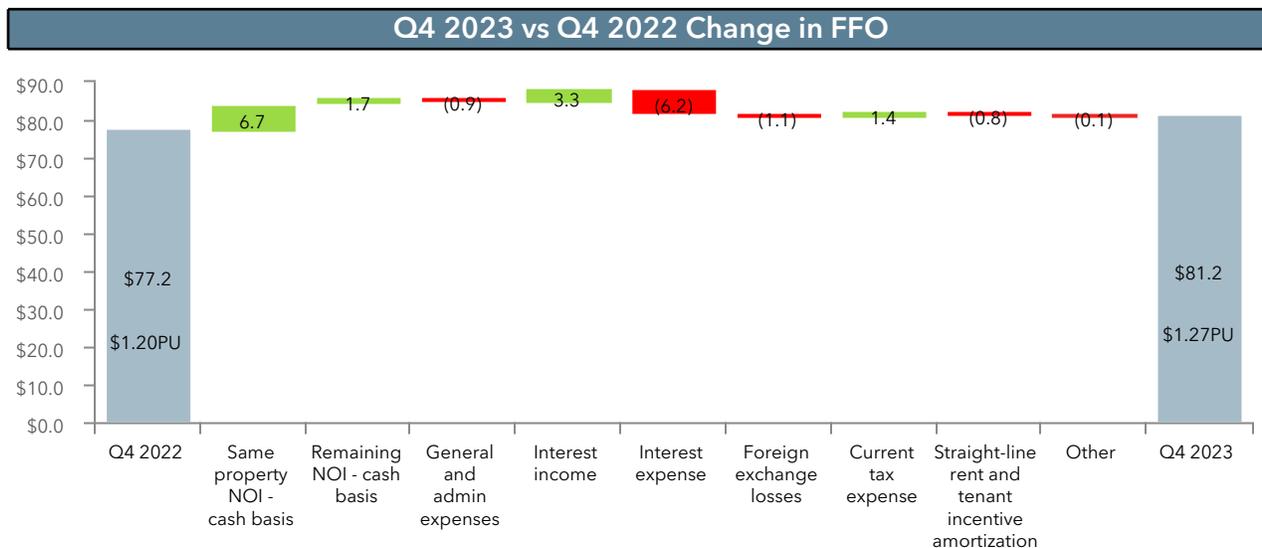
## Funds From Operations and Adjusted Funds From Operations

The reconciliation of net income (loss) attributable to stapled unitholders to FFO and AFFO for the three months and years ended December 31, 2023 and 2022, respectively, is presented below:

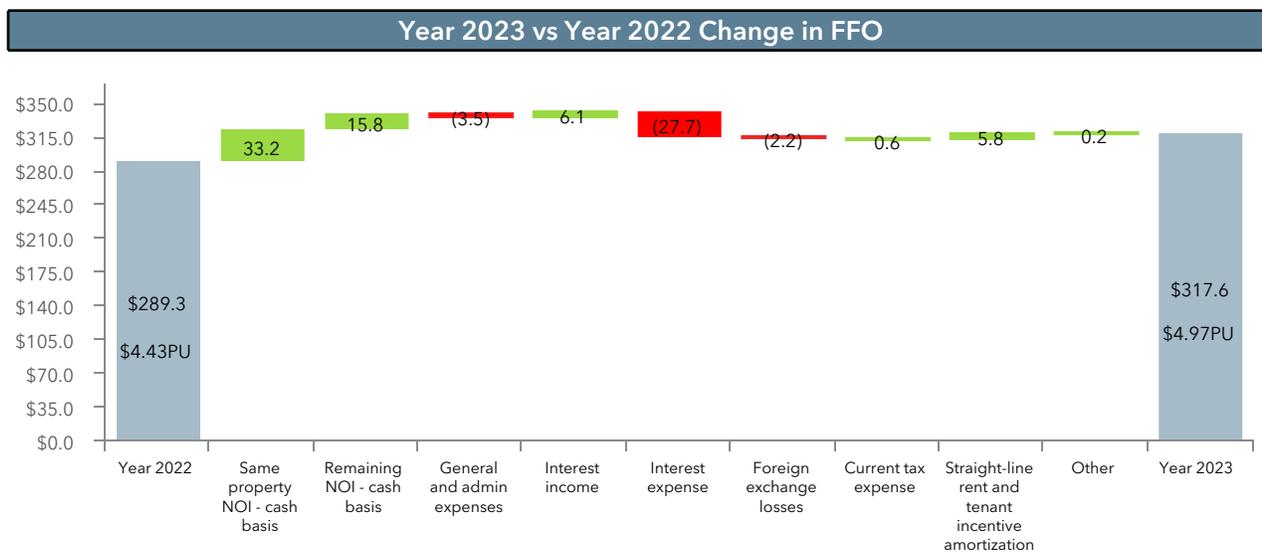
FFO and AFFO Reconciliation					
		Three Months Ended December 31,		Years Ended December 31,	
		2023	2022	2023	2022
<i>(in millions, except per unit information)</i>					
<b>Net income (loss) attributable to stapled unitholders</b>		<b>\$ 31.4</b>	<b>\$ (126.3)</b>	<b>\$ 136.7</b>	<b>\$ 155.8</b>
Add (deduct):					
Fair value losses on investment properties, net		33.0	229.9	172.7	219.7
Fair value losses (gains) on financial instruments, net		15.4	(2.1)	17.3	(11.4)
Loss on sale of investment properties		–	–	1.5	0.7
Deferred tax expense (recovery)		0.9	(24.4)	(16.2)	(71.0)
Fair value remeasurement of the Executive Deferred Stapled Unit Plan		(0.4)	–	3.1	(2.7)
Fair value remeasurement of the Directors Deferred Stapled Unit Plan		0.4	0.1	0.8	(1.8)
Non-controlling interests relating to the above		0.5	–	1.7	–
<b>FFO</b>	<b>[A]</b>	<b>\$ 81.2</b>	<b>\$ 77.2</b>	<b>\$ 317.6</b>	<b>\$ 289.3</b>
Add (deduct):					
Maintenance or improvement capital expenditures incurred		(0.9)	(2.7)	(7.7)	(8.6)
Leasing costs		(1.0)	(4.5)	(4.1)	(9.4)
Tenant allowances		(4.1)	(0.2)	(6.5)	(0.6)
Tenant incentive amortization		1.1	0.8	4.4	4.1
Straight-line rent amortization		(3.1)	(3.6)	(16.7)	(10.6)
Non-controlling interests relating to the above		–	–	0.4	–
<b>AFFO</b>	<b>[B]</b>	<b>\$ 73.2</b>	<b>\$ 67.0</b>	<b>\$ 287.4</b>	<b>\$ 264.2</b>
<b>Per unit amounts:</b>					
Basic FFO per stapled unit	[A]/[C]	\$ 1.28	\$ 1.21	\$ 4.99	\$ 4.44
Diluted FFO per stapled unit	[A]/[D]	\$ 1.27	\$ 1.20	\$ 4.97	\$ 4.43
Basic AFFO per stapled unit	[B]/[C]	\$ 1.15	\$ 1.05	\$ 4.51	\$ 4.05
Diluted AFFO per stapled unit	[B]/[D]	\$ 1.15	\$ 1.05	\$ 4.50	\$ 4.05
<b>Basic weighted average number of stapled units</b>	<b>[C]</b>	<b>63.6</b>	<b>63.9</b>	<b>63.7</b>	<b>65.2</b>
<b>Diluted weighted average number of stapled units</b>	<b>[D]</b>	<b>63.8</b>	<b>64.1</b>	<b>63.9</b>	<b>65.3</b>

## Funds From Operations

FFO for the three month period ended December 31, 2023 was \$81.2 million (\$1.27 per unit) compared to \$77.2 million (\$1.20 per unit) in the prior year period. The changes in the FFO components are summarized below:

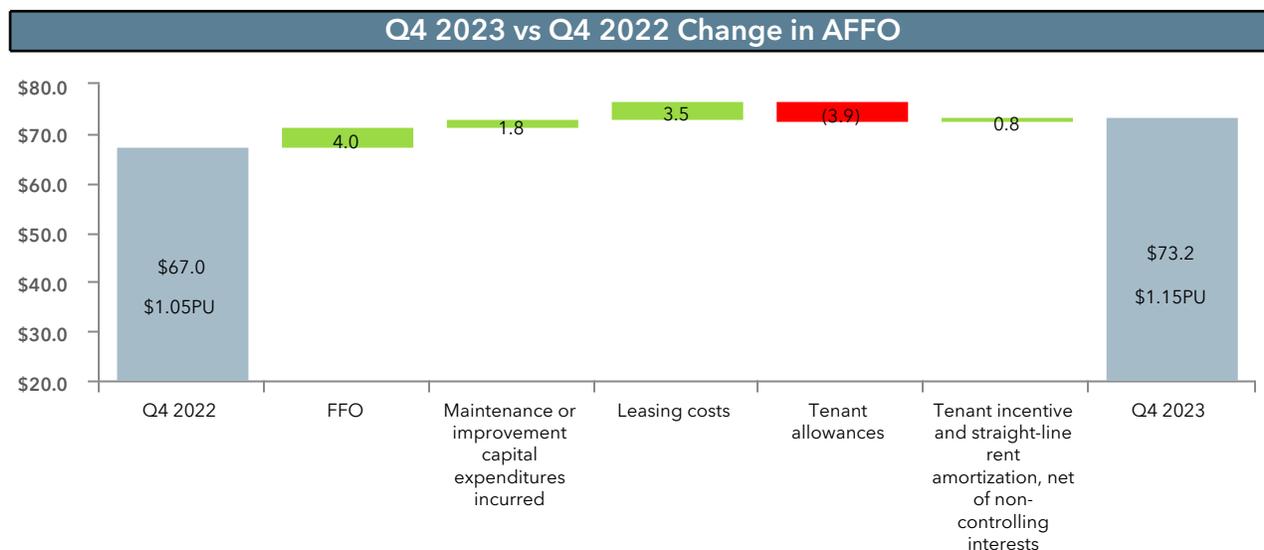


FFO for the year ended December 31, 2023 was \$317.6 million (\$4.97 per unit) compared to \$289.3 million (\$4.43 per unit) in the prior year period. The changes in the FFO components are summarized below:



## Adjusted Funds From Operations

AFFO for the three month period ended December 31, 2023 was \$73.2 million (\$1.15 per unit) compared to \$67.0 million (\$1.05 per unit) in the prior year period. The \$6.2 million increase and \$0.10 per unit increase in AFFO components are summarized below:



Additional details pertaining to the components of the change in AFFO are as follows:

- the \$4.0 million increase in FFO, as noted previously;
- a \$3.5 million increase in AFFO primarily from lower leasing costs in the current year period;
- a \$1.8 million increase in AFFO from lower maintenance or improvement capital expenditures incurred in the current year period relative to the prior year period; and
- a \$0.8 million increase in AFFO from a decrease in tenant incentive and straight-line rent amortization, net of non-controlling interests, primarily due to the expiration of free-rent relating to lease renewals in the United States and Canada and new leases for completed development properties in the United States in the prior year period, partially offset by;
- a \$3.9 million decrease in AFFO from an increase in tenant allowances paid in the current year period relative to the prior year period relating primarily to four properties in the United States.

AFFO for the year ended December 31, 2023 was \$287.4 million (\$4.50 per unit) compared to \$264.2 million (\$4.05 per unit) in the prior year period. The \$23.2 million increase and \$0.45 per unit increase in AFFO components are summarized below:



Additional details pertaining to the components of the change in AFFO are as follows:

- the \$28.3 million increase in FFO, as noted previously;
- a \$5.3 million increase in AFFO from a decrease in leasing costs compared to the prior year period; and
- a \$0.9 million increase in AFFO from lower maintenance or improvement capital expenditures incurred in the current year period relative to the prior year period, partially offset by;
- a \$5.9 million decrease in AFFO from an increase in tenant allowances paid in the current year period relative to the prior year period relating primarily to six properties in the United States and a property in Germany; and
- a \$5.4 million decrease in AFFO from an increase in tenant incentive and straight-line rent amortization, net of non-controlling interests, primarily due to higher free-rent offered in the current year period relative to the prior year period as a result of new leases relating to completed development properties primarily in the United States.

## INVESTMENT PROPERTIES

Granite's investment properties consist of income-producing properties, properties under development and land held for development. Substantially all of the income-producing properties are for industrial use and can be categorized as (i) distribution/e-commerce, (ii) industrial/warehouse, (iii) flex/office or (iv) special purpose properties designed and built with specialized features and leased primarily to Magna.

The attributes of the income-producing properties are versatile and are based on the needs of the tenant such that an industrial property used by a certain tenant for light or heavy manufacturing can be used by another tenant for other industrial uses after some retrofitting if necessary. Accordingly, the investment property portfolio is substantially for industrial use and, as such, Granite determined that its asset class comprises industrial properties for purposes of

financial reporting. The fair value of the industrial properties, as noted below, is based upon the current tenanting, existing use and attributes of such properties.

Properties under development are comprised of:

- i. a 22.0 acre site in Brantford, Ontario where a 0.4 million square foot, build-to-suit, 40' clear height, state-of-the-art distribution facility was contractually completed in the first quarter of 2024;
- ii. a 34.0 acre site in Brantford, Ontario where Granite is currently seeking site plan approval; and
- iii. a 101.0 acre site in Houston, Texas where Granite is currently seeking site plan approval for its third phase of development for up to 1.3 million square feet.

Land held for development is comprised of:

- i. 12.9 acres of development land in West Jefferson, Ohio;
- ii. the remaining 36.0 acre parcel of land in Brantford, Ontario, for the development of a multi-phased business park comprising a total of approximately 0.6 million square feet of modern distribution and logistics space upon completion; and
- iii. 10.1 acres of land in Brant County, Ontario for the development of a 0.2 million square foot modern distribution facility.

Summary attributes of the investment properties as at December 31, 2023 and December 31, 2022 are as follows:

Investment Properties Summary		
As at December 31, <i>(in millions, except as noted)</i>	2023	2022
<b>Investment properties - fair value</b>	<b>\$8,808.1</b>	\$8,839.6
Income-producing properties .....	<b>8,641.4</b>	8,486.1
Properties under development .....	<b>120.9</b>	272.5
Land held for development .....	<b>45.8</b>	81.0
Overall capitalization rate <sup>(1)</sup> .....	<b>5.24 %</b>	4.87 %
<b>Number of investment properties</b>	<b>143</b>	140
Income-producing properties .....	<b>137</b>	128
Properties under development .....	<b>3</b>	8
Land held for development .....	<b>3</b>	4
<b>Property metrics</b>		
GLA, square feet .....	<b>62.9</b>	59.4
Occupancy, by GLA .....	<b>95.0 %</b>	99.6 %
Weighted average lease term in years, by square footage .....	<b>6.2</b>	5.9
Total number of tenants .....	<b>120</b>	126
Magna as a percentage of annualized revenue <sup>(2)</sup> .....	<b>26 %</b>	26 %
Magna as a percentage of GLA .....	<b>19 %</b>	20 %

<sup>(1)</sup> Overall capitalization rate pertains only to income-producing properties.

<sup>(2)</sup> Annualized revenue presented is calculated as the contractual base rent for the month subsequent to the quarterly reporting period multiplied by 12 months. Annualized revenue excludes revenue from properties classified as assets held for sale.

## Assets Held for Sale<sup>(1)</sup>

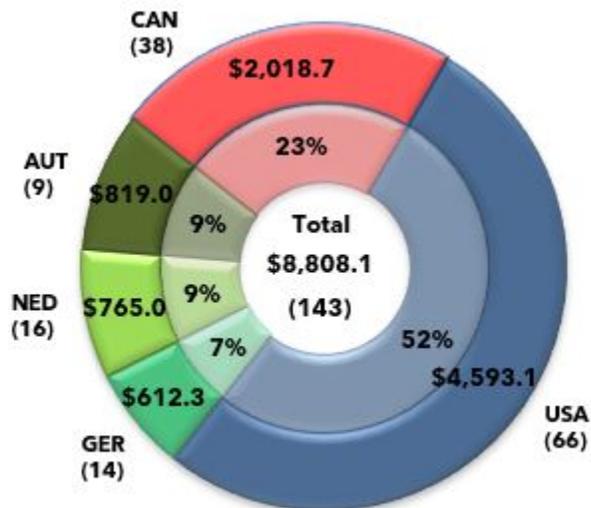
As at December 31, <i>(in millions, except as noted)</i>	2023	2022
<b>Assets held for sale</b>		
Fair value .....	\$–	\$41.2
Number of properties .....	–	2
GLA, square feet .....	–	0.3
Magna as a percentage of GLA .....	– %	– %
Annualized revenue .....	\$–	\$1.6

<sup>(1)</sup> Assets held for sale are excluded from investment properties and related property metrics. There were no assets classified as held for sale as at December 31, 2023. Two such assets that were held for sale as at December 31, 2022 were excluded from investment properties and related property metrics as at December 31, 2022 throughout this MD&A.

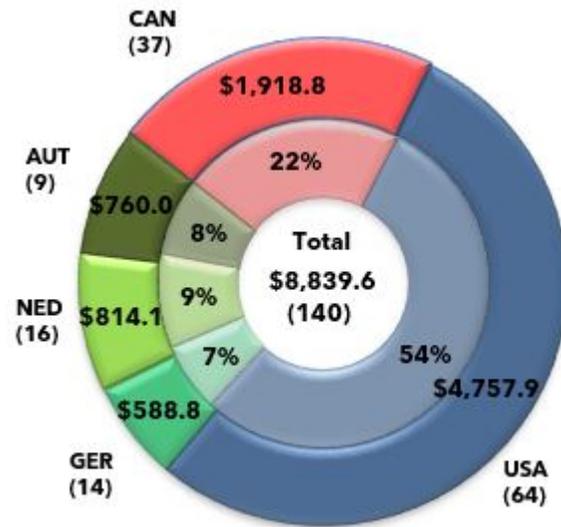
Granite has a high-quality global portfolio of large-scale properties strategically located in Canada, the United States and Europe. The fair value of the investment properties by country as at December 31, 2023 and December 31, 2022 was as follows:

## Fair Value of Investment Properties by Geography<sup>(1)</sup>

December 31, 2023



December 31, 2022



<sup>(1)</sup> Number of properties denoted in parentheses.

The change in the fair value of investment properties by geography during the year ended December 31, 2023 was as follows:

### Change in Fair Value of Investment Properties by Geography

	January 1, 2023	Acquisitions	Capital and leasing expenditures	Developments and expansion	Transfers (1)	Other	Fair value gains (losses)	Foreign exchange	December 31, 2023
<b>Income-Producing Properties</b>									
Canada .....	\$ 1,833.3	\$ -	\$ 1.5	\$ 10.3	\$ -	\$ 1.4	\$ 23.5	\$ -	\$ 1,870.0
USA .....	4,489.9	107.1	16.5	26.1	289.0	15.9	(255.4)	(114.0)	4,575.1
Austria .....	760.0	-	0.3	-	-	(4.2)	56.1	6.8	819.0
Germany .....	588.8	-	0.6	-	-	(0.4)	18.0	5.3	612.3
Netherlands .....	814.1	-	1.6	0.2	-	(0.2)	(58.4)	7.7	765.0
	<b>8,486.1</b>	<b>107.1</b>	<b>20.5</b>	<b>36.6</b>	<b>289.0</b>	<b>12.5</b>	<b>(216.2)</b>	<b>(94.2)</b>	<b>8,641.4</b>
<b>Properties Under Development</b>									
USA .....	250.0	-	-	17.4	(271.8)	-	22.9	(1.8)	16.7
Canada .....	22.5	-	-	45.3	32.8	-	3.6	-	104.2
	<b>272.5</b>	<b>-</b>	<b>-</b>	<b>62.7</b>	<b>(239.0)</b>	<b>-</b>	<b>26.5</b>	<b>(1.8)</b>	<b>120.9</b>
<b>Land Held for Development</b>									
Canada .....	63.0	-	-	1.0	(32.8)	(0.1)	13.4	-	44.5
USA .....	18.0	-	-	0.5	(17.2)	-	-	-	1.3
	<b>81.0</b>	<b>-</b>	<b>-</b>	<b>1.5</b>	<b>(50.0)</b>	<b>(0.1)</b>	<b>13.4</b>	<b>-</b>	<b>45.8</b>
<b>Total</b>	<b>\$ 8,839.6</b>	<b>\$ 107.1</b>	<b>\$ 20.5</b>	<b>\$ 100.8</b>	<b>\$ -</b>	<b>\$ 12.4</b>	<b>\$ (176.3)</b>	<b>\$ (96.0)</b>	<b>\$ 8,808.1</b>

(1) The transfers are primarily related to the reclassifications of seven completed properties under development to income-producing properties in the United States during the first and second quarters of 2023, and the reclassification of two parcels of land held for development to properties under development in Canada and the United States during the second and third quarters of 2023.

During the year ended December 31, 2023, the fair value of investment properties decreased by \$31.5 million primarily due to:

- net fair value losses of \$176.3 million, which were primarily attributable to the expansion in discount and terminal capitalization rates across all of Granite's markets in response to rising interest rates, partially offset by fair market rent increases across the GTA and selective U.S. and European markets, the lease renewals of three special purpose properties in Austria and Germany, the lease renewal of one industrial property in Germany, and the appreciation of land values at Granite's development properties and land held for development in Brantford, Ontario and the stabilization of seven properties under development in the U.S., which were completed and transferred to income-producing properties during 2023; and
- foreign exchange losses of \$96.0 million primarily resulting from the relative strengthening of the Canadian dollar against the the US dollar, partially offset by;
- the acquisitions of two income-producing properties in the United States for \$106.9 million, excluding associated transaction costs in the first quarter of 2023 (see "SIGNIFICANT MATTERS - Property Acquisitions"); and
- additions of \$100.8 million primarily relating to one property under development in the United States and two properties under development in Canada, two expansion projects in Canada and Netherlands, a completed expansion project in the United States during the first quarter of 2023, and seven properties under development completed and reclassified to income-producing properties in the United States during the first and second quarters of 2023 (see "SIGNIFICANT MATTERS - Construction, Development and Property Commitments").

Fair values were primarily determined by using a 10-year cash flow and subsequent reversionary value discounted back to present value. The valuation metrics utilized to derive Granite's investment property valuations are determined by management. Granite does not value its investment properties based on models prepared by external appraisers but uses such external appraisals as data points, alongside other external market information for management to arrive at its own conclusions on values. Granite receives valuation assumptions from external appraisers such as discount rates, terminal capitalization rates and market rental rates, however, the Trust also considers its knowledge of historical renewal experiences with its tenants, its understanding of certain specialized aspects of Granite's portfolio and tenant profile, and its knowledge of the current condition of the properties to determine proprietary market leasing assumptions, including lease renewal probabilities, renewal rents and capital expenditures. There has been no change in the valuation methodology used during the year ended December 31, 2023. The key valuation metrics for Granite's investment properties including the discount and terminal capitalization rates by jurisdiction are summarized in note 4 to the audited combined financial statements for the year ended December 31, 2023. In addition, valuation metrics for Granite's income-producing properties by asset category and region as at December 31, 2023 and December 31, 2022 were as follows:

#### Valuation Metrics by Asset Category

	Distribution/ E-Commerce		Industrial/ Warehouse		Special purpose properties		Flex/ Office		Total	
	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022
<b>As at December 31,</b>										
Overall capitalization rate <sup>(1)(2)</sup>	5.01%	4.60%	4.56%	4.04%	7.00%	7.11%	5.92%	5.50%	5.24%	4.87%
Terminal capitalization rate <sup>(1)</sup>	5.97%	5.47%	5.92%	5.61%	6.62%	6.56%	7.17%	7.01%	6.07%	5.66%
Discount rate <sup>(1)</sup>	6.86%	6.21%	7.09%	6.73%	7.88%	7.75%	8.28%	8.01%	7.05%	6.50%

#### Valuation Metrics by Region

<b>As at December 31, 2023</b>	Canada	USA	Austria	Germany	Nether-lands	Total
Income-producing property fair value	\$1,870.0	\$4,575.1	\$ 819.0	\$ 612.3	\$ 765.0	\$8,641.4
Overall capitalization rate <sup>(1)(2)</sup>	3.87%	5.24%	8.17%	5.71%	5.09%	5.24%
<b>As at December 31, 2022</b>						
Income-producing property fair value	\$1,833.3	\$4,489.9	\$ 760.0	\$ 588.8	\$ 814.1	\$8,486.1
Overall capitalization rate <sup>(1)(2)</sup>	3.51%	4.84%	8.15%	5.63%	4.53%	4.87%

<sup>(1)</sup> Weighted based on income-producing property fair value.

<sup>(2)</sup> Overall capitalization rate is calculated as stabilized net operating income (property revenue less property expenses) divided by the fair value of the property.

A sensitivity analysis of the fair value of income-producing properties to changes in the overall capitalization rate, terminal capitalization rate and discount rate at December 31, 2023 is presented below:

**Sensitivity Analysis of Fair Value of Income-Producing Properties**

<b>Rate sensitivity</b>	<b>Overall capitalization rate</b>	<b>Terminal capitalization rate</b>	<b>Discount rate</b>
+50 bps .....	7,830.0	8,235.9	8,322.3
+25 bps .....	8,213.7	8,430.2	8,479.9
<b>Base rate</b>	<b>\$8,641.4</b>	<b>\$8,641.4</b>	<b>\$8,641.4</b>
-25 bps .....	9,122.4	8,871.5	8,806.7
-50 bps .....	9,669.8	9,123.5	8,976.0

**Capital Expenditures and Leasing Costs**

Capital expenditures relate to sustaining the existing earnings capacity of the property portfolio. Capital expenditures can include expansion or development expenditures and maintenance or improvement expenditures. Expansion or development capital expenditures are discretionary in nature and are incurred to generate new revenue streams and/or increase the productivity of a property. Maintenance or improvement capital expenditures relate to sustaining the existing earnings capacity of a property. Leasing costs include direct leasing costs and lease incentives. Direct leasing costs include broker commissions incurred in negotiating and arranging tenant leases. Lease incentives include the cost of leasehold improvements to tenant spaces and/or cash allowances provided to tenants for leasehold improvement costs.

Included in total capital expenditure and leasing cost additions to investment properties are items which relate to the completion or lease up of recently acquired or developed properties. Such items are excluded from Granite's calculation of AFFO. A reconciliation of total capital and leasing cost additions to investment properties to those included in AFFO for the three months and years ended December 31, 2023 and 2022 is below:

<b>Maintenance Capital Expenditures and Leasing Costs</b>				
	Three Months Ended December 31,		Years Ended December 31,	
	2023	2022	2023	2022
<b>Additions to investment properties:</b>				
Leasing costs .....	\$ 1.2	\$ 4.5	\$ 5.1	\$ 10.0
Tenant improvements <sup>(1)</sup> .....	4.1	0.2	6.9	0.6
Maintenance capital expenditures .....	1.6	2.8	8.4	9.7
Other capital expenditures .....	(3.4)	16.3	36.7	43.9
	<b>\$ 3.5</b>	<b>\$ 23.8</b>	<b>\$ 57.1</b>	<b>\$ 64.2</b>
<b>Less:</b>				
Leasing costs and tenant improvements related to acquisition activities .....	-	-	0.1	(0.4)
Leasing costs and tenant improvements related to development activities .....	(0.2)	-	(1.5)	(0.2)
Capital expenditures related to expansions and developments .....	3.4	(16.3)	(36.7)	(43.9)
Capital expenditures related to property acquisitions .....	(0.7)	(0.1)	(0.7)	(1.1)
<b>Capital expenditures and leasing costs included in AFFO</b>	<b>\$ 6.0</b>	<b>\$ 7.4</b>	<b>\$ 18.3</b>	<b>\$ 18.6</b>

<sup>(1)</sup> Tenant improvements include tenant allowances and landlord's work.

The capital expenditures and leasing costs incurred by quarter for the trailing eight quarters were as follows:

<b>Capital Expenditures and Leasing Costs - Trailing Eight Quarters</b>									
		Q4 '23	Q3 '23	Q2 '23	Q1 '23	Q4 '22	Q3 '22	Q2 '22	Q1 '22
Total capital expenditures incurred .....		\$ (1.8)	\$8.7	\$18.6	\$19.6	\$19.1	\$21.9	\$9.2	\$3.4
Total leasing costs and tenant improvements incurred .....		5.3	2.7	3.0	1.0	4.7	2.4	1.5	2.0
<b>Total incurred</b>	<b>[A]</b>	<b>\$3.5</b>	<b>\$11.4</b>	<b>\$21.6</b>	<b>\$20.6</b>	<b>\$23.8</b>	<b>\$24.3</b>	<b>\$10.7</b>	<b>\$5.4</b>
Less: Capital expenditures, leasing costs and tenant improvements related to acquisitions and developments .....		2.5	(4.7)	(17.1)	(19.5)	(16.4)	(17.7)	(9.2)	(2.3)
<b>Capital expenditures and leasing costs included in AFFO</b>	<b>[B]</b>	<b>\$6.0</b>	<b>\$6.7</b>	<b>\$4.5</b>	<b>\$1.1</b>	<b>\$7.4</b>	<b>\$6.6</b>	<b>\$1.5</b>	<b>\$3.1</b>
GLA, square feet .....	<b>[C]</b>	62.9	62.9	62.9	62.1	59.4	58.8	57.0	55.9
<b>\$ total incurred per square foot</b>	<b>[A]/[C]</b>	<b>\$0.06</b>	<b>\$0.18</b>	<b>\$0.34</b>	<b>\$0.33</b>	<b>\$0.40</b>	<b>\$0.41</b>	<b>\$0.19</b>	<b>\$0.10</b>
<b>\$ capital expenditures and leasing costs included in AFFO per square foot</b>	<b>[B]/[C]</b>	<b>\$0.10</b>	<b>\$0.11</b>	<b>\$0.07</b>	<b>\$0.02</b>	<b>\$0.12</b>	<b>\$0.11</b>	<b>\$0.03</b>	<b>\$0.06</b>

## Development and Expansion Projects

The attributes of Granite's properties under development and expansion projects as at December 31, 2023 were as follows:

Development and Expansion Projects										
	Land acreage (in acres)	Expected sq ft of construction (in millions)	Start date of construction	Target completion date	Actual construction costs as at December 31, 2023	Expected total construction cost <sup>(1)</sup>	Cost of Land	Total Expected Cost	Year-One Stabilized Yield <sup>(2)</sup>	
<b>As at December 31, 2023</b>										
<b>Properties under development</b>										
4 Bowery Rd., Brantford, ON	22.3	0.4	Q2 2022	Q1 2024	50.3	69.1	15.4	84.5	6.8 %	
12 Wright St., Brantford, ON	33.9	0.7	Q2 2023	TBD	3.3	5.9	26.1	32.0	N/A	
Houston, TX (Phase III)	101.5	1.3	Q3 2023	TBD	0.5	3.4	16.3	19.7	N/A	
<b>Expansion projects</b>										
555 Beck Cres., Ajax, ON	7.6	0.1	Q1 2023	Q2 2024	10.7	14.9	–	14.9	5.6 %	
Oude Graaf 15, Weert	9.0	0.1	Q4 2023	Q3 2024	0.2	6.1	–	6.1	8.7 %	
	<b>174.3</b>	<b>2.6</b>			<b>\$65.0</b>	<b>\$99.4</b>	<b>\$57.8</b>	<b>\$157.2</b>	<b>6.7 %</b>	

(1) Construction cost excludes cost of land.

(2) Yield based on total cost including land.

During the fourth quarter of 2023, construction continued at Granite's approximately 410,000 square foot, 40' clear height, state-of-the-art modern distribution facility in Brantford, Ontario. The build-to-suit facility, being constructed for a global chocolate producer, was contractually completed in the first quarter of 2024 and the lease commenced with an approximate 19-year term.

Granite continues to advance the site plan approval processes for a second phase of its site in Brantford, Ontario and for the third phase of development at its site in Houston, Texas.

During the fourth quarter of 2023, construction continued at Granite's speculative expansion of 555 Beck Crescent in Ajax, ON. The approximately 50,000 square foot, 32' clear height expansion is expected to complete in the second quarter of 2024. Subsequent to quarter end, Granite signed a lease for approximately 30,000 square feet of the expansion for a 10-year term with annual escalations.

Granite has signed an agreement with its tenant at Oude Graaf 15, Weert in Netherlands to expand the existing logistics building. In the fourth quarter of 2023, Granite received the building permit to expand the building by approximately 52,000 square feet. As part of the agreement, the tenant has committed to a new 10-year term for the entire (expanded) building from the date of completion of the expansion, which is estimated to occur in the third quarter of 2024.

## Leasing Profile

### Magna, Granite's Largest Tenant

At December 31, 2023, Magna International Inc. or one of its operating subsidiaries was the tenant at 27 (December 31, 2022 - 27) of Granite's income-producing properties and

comprised 26% (December 31, 2022 - 26%) of Granite's annualized revenue and 19% (December 31, 2022 - 20%) of Granite's GLA.

On February 1, 2023, the leases at Granite's properties in Graz, Austria (the "Graz Facilities"), comprising approximately 5.0 million square feet, were contractually extended for ten years to January 31, 2034. On February 1, 2024 the annual rent for the Graz Facilities for the initial five years of the extension will escalate by the increase in the consumer price index ("CPI") for the 60 month period preceding that date, to a maximum of ten percent. Upon the release of CPI for January 2024, it was confirmed that the annual rent for the Graz Facilities has been increased by the maximum of 10%.

According to its public disclosures, Magna International Inc. has a credit rating of A3 with a stable outlook by Moody's Investor Service, Inc. ("Moody's"), A(low) credit rating with a stable outlook confirmed on June 29, 2023 by DBRS and A- credit rating with a stable outlook by Standard & Poor's. Magna is a global mobility technology company with complete vehicle engineering and contract manufacturing expertise. Magna's product capabilities include body, chassis, exteriors, seating, powertrain, active driver assistance, electronics, mechatronics, mirrors, lighting and roof systems.

Granite's relationship with Magna is an arm's length landlord and tenant relationship governed by the terms of Granite's leases. Granite's properties are generally leased to operating subsidiaries of Magna International Inc. and are not guaranteed by the parent company; however, Magna International Inc. is the tenant under certain of Granite's leases. The terms of the lease arrangements with Magna generally provide for the following:

- the obligation of Magna to pay for costs of occupancy, including operating costs, property taxes and maintenance and repair costs;
- rent escalations based on either fixed-rate steps or inflation;
- renewal options tied to market rental rates or inflation;
- environmental indemnities from the tenant; and
- a right of first refusal in favour of Magna on the sale of a property.

Renewal terms, rates and conditions are typically set out in Granite's leases with Magna and form the basis for tenancies that continue beyond the expiries of the initial lease terms.

Granite expects Magna to continuously seek to optimize its global manufacturing footprint and consequently, Magna may or may not renew leases for facilities currently under lease at their expiries.

### **Other Tenants**

In addition to Magna, at December 31, 2023, Granite had 119 other tenants from various industries that in aggregate comprised 74% of the Trust's annualized revenue. Each of these tenants accounted for less than 5% of the Trust's annualized revenue as at December 31, 2023.

Granite's top 10 tenants by annualized revenue at December 31, 2023 are summarized in the table below:

Top 10 Tenants Summary				
Tenant	Annualized Revenue %	GLA %	WALT (years) <sup>(3)</sup>	Credit Rating <sup>(1)(2)</sup>
Magna .....	25.6 %	19.3 %	7.4	A-
Amazon .....	4.1 %	3.9 %	15.2	AA
Mars Petcare US .....	2.7 %	3.5 %	6.6	NR
True Value Company .....	2.2 %	2.2 %	17.2	NR
ADESA .....	1.8 %	0.3 %	5.6	CCC+
Restoration Hardware .....	1.7 %	1.9 %	4.3	B1
Light Mobility Solutions GmbH .....	1.7 %	1.3 %	11.9	NR
Hanon Systems .....	1.6 %	0.7 %	6.0	AA-
Ceva Logistics US Inc. ....	1.6 %	1.6 %	1.0	B1
Samsung Electronics America .....	1.5 %	1.2 %	2.8	AA-
<b>Top 10 Tenants</b>	<b>44.5 %</b>	<b>35.9 %</b>	<b>8.1</b>	

<sup>(1)</sup> Credit rating is quoted on the Standard & Poor's rating scale or equivalent where publicly available. NR refers to Not Rated.

<sup>(2)</sup> The credit rating indicated may, in some instances, apply to an affiliated company of Granite's tenant which may not be the guarantor of the lease.

<sup>(3)</sup> Weighted average lease term-to-maturity.

## Lease Expiration

As at December 31, 2023, Granite's portfolio had a weighted average lease term by square footage of 6.2 years (December 31, 2022 - 5.9 years) with lease expiries by GLA (in thousands of square feet) and any lease renewals committed adjusted accordingly, lease count and annualized revenue (calculated as the contractual base rent for the month subsequent to the quarterly reporting period multiplied by 12 months, in millions) as set out in the table below:

Lease Maturity Summary																				
Country	Total GLA	Total Lease Count	Total Annualized Revenue \$	Sq Ft	Vacancies		2024		2025		2026		2027		2028		2029		2030 and Beyond	
					Sq Ft	Annualized Revenue \$	Sq Ft	Annualized Revenue \$	Sq Ft	Annualized Revenue \$	Sq Ft	Annualized Revenue \$	Sq Ft	Annualized Revenue \$	Sq Ft	Annualized Revenue \$	Sq Ft	Annualized Revenue \$	Sq Ft	Annualized Revenue \$
Canada	6,546	33	69.7	74	569	5.7	1,450	12.0	573	6.0	529	6.7	459	7.8	288	2.5	2,604	29.0		
Canada-committed <sup>(1)</sup>	-	-	-	-	(499)	(4.7)	-	-	-	-	-	-	-	-	499	4.7	-	-	-	-
<b>Canada - net</b>	<b>6,546</b>	<b>33</b>	<b>69.7</b>	<b>74</b>	<b>70</b>	<b>1.0</b>	<b>1,450</b>	<b>12.0</b>	<b>573</b>	<b>6.0</b>	<b>529</b>	<b>6.7</b>	<b>459</b>	<b>7.8</b>	<b>787</b>	<b>7.2</b>	<b>2,604</b>	<b>29.0</b>		
United States	38,821	79	227.5	3,045	3,476	20.1	2,840	15.2	3,279	23.6	2,007	10.9	6,875	38.7	3,508	26.7	13,791	92.3		
United States-committed <sup>(1)</sup>	-	-	-	-	(1,148)	(6.5)	-	-	-	-	-	-	-	-	1,148	6.5	-	-	-	-
<b>United States - net</b>	<b>38,821</b>	<b>79</b>	<b>227.5</b>	<b>3,045</b>	<b>2,328</b>	<b>13.6</b>	<b>2,840</b>	<b>15.2</b>	<b>3,279</b>	<b>23.6</b>	<b>2,007</b>	<b>10.9</b>	<b>6,875</b>	<b>38.7</b>	<b>4,656</b>	<b>33.2</b>	<b>13,791</b>	<b>92.3</b>		
Austria	7,472	9	61.6	-	5,349	37.5	-	-	389	3.0	802	10.4	807	9.3	-	-	125	1.4		
Austria-committed <sup>(1)</sup>	-	-	-	-	(5,349)	(37.5)	-	-	-	-	-	-	-	-	392	4.2	4,957	33.3		
<b>Austria-net</b>	<b>7,472</b>	<b>9</b>	<b>61.6</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>389</b>	<b>3.0</b>	<b>802</b>	<b>10.4</b>	<b>807</b>	<b>9.3</b>	<b>392</b>	<b>4.2</b>	<b>5,082</b>	<b>34.7</b>		
Germany	4,666	15	36.4	-	308	2.3	316	2.6	1,020	6.2	290	2.1	335	2.6	-	-	2,397	20.6		
Germany-committed <sup>(1)</sup>	-	-	-	-	(308)	(2.3)	-	-	-	-	-	-	-	-	308	2.3	-	-		
<b>Germany-net</b>	<b>4,666</b>	<b>15</b>	<b>36.4</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>316</b>	<b>2.6</b>	<b>1,020</b>	<b>6.2</b>	<b>290</b>	<b>2.1</b>	<b>335</b>	<b>2.6</b>	<b>308</b>	<b>2.3</b>	<b>2,397</b>	<b>20.6</b>		
Netherlands	5,367	22	42.3	52	144	2.1	629	5.5	355	1.8	1,125	8.1	314	3.1	500	3.3	2,248	18.4		
Netherlands-committed <sup>(1)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
<b>Netherlands-net</b>	<b>5,367</b>	<b>22</b>	<b>42.3</b>	<b>52</b>	<b>144</b>	<b>2.1</b>	<b>629</b>	<b>5.5</b>	<b>355</b>	<b>1.8</b>	<b>1,125</b>	<b>8.1</b>	<b>314</b>	<b>3.1</b>	<b>500</b>	<b>3.3</b>	<b>2,248</b>	<b>18.4</b>		
<b>Total</b>	<b>62,872</b>	<b>158</b>	<b>437.5</b>	<b>3,171</b>	<b>9,846</b>	<b>67.7</b>	<b>5,235</b>	<b>35.3</b>	<b>5,616</b>	<b>40.6</b>	<b>4,753</b>	<b>38.2</b>	<b>8,790</b>	<b>61.5</b>	<b>4,296</b>	<b>32.5</b>	<b>21,165</b>	<b>161.7</b>		
<b>Total-committed<sup>(1)</sup></b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(7,304)</b>	<b>(51.0)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2,347</b>	<b>17.7</b>	<b>4,957</b>	<b>33.3</b>		
<b>As at December 31, 2023</b>	<b>62,872</b>	<b>158</b>	<b>437.5</b>	<b>3,171</b>	<b>2,542</b>	<b>16.7</b>	<b>5,235</b>	<b>35.3</b>	<b>5,616</b>	<b>40.6</b>	<b>4,753</b>	<b>38.2</b>	<b>8,790</b>	<b>61.5</b>	<b>6,643</b>	<b>50.2</b>	<b>26,122</b>	<b>195.0</b>		
% of portfolio as at December 31, 2023:																				
* by sq ft (in %)	100.0			5.0	4.0		8.3		8.9		7.6		14.0		10.6		41.6			
* by Annualized Revenue (in %)			100.0			3.8		8.1		9.3		8.7		14.1		11.5		44.5		

<sup>(1)</sup> Committed vacancies represent leases signed during the current period but not occupied until after period end.

## Occupancy Roll Forward

The tables below provide a summary of occupancy changes during the three months and year ended December 31, 2023.

Occupancy Roll Forward for Q4 2023						
Three Months Ended December 31, 2023						
<i>(in thousands, sq ft, except as noted)</i>	Canada	USA	Austria	Germany	Netherlands	Total
Total portfolio size, Oct 1, 2023	6,546	38,821	7,472	4,666	5,367	62,872
Vacancy, Oct 1, 2023	(75)	(2,590)	–	–	(72)	(2,737)
Occupancy, Oct 1, 2023	6,471	36,231	7,472	4,666	5,295	60,135
Occupancy %, Oct 1, 2023	98.9%	93.3%	100.0%	100.0%	98.7%	95.6%
Expiries	(264)	(2,303)	–	(1,136)	(387)	(4,090)
Surrenders and early terminations	–	(148)	–	–	(1)	(149)
Renewals	264	1,995	–	1,136	385	3,780
New Leases	–	–	–	–	23	23
Occupancy, December 31, 2023	6,471	35,775	7,472	4,666	5,315	59,699
Total portfolio size, December 31, 2023	6,546	38,821	7,472	4,666	5,367	62,872
Occupancy %, December 31, 2023	98.9%	92.2%	100.0%	100.0%	99.0%	95.0%

Occupancy Roll Forward for Year 2023						
Year Ended December 31, 2023						
<i>(in thousands, sq ft, except as noted)</i>	Canada	USA	Austria	Germany	Netherlands	Total
Total portfolio size, Jan 1, 2023	6,544	35,400	7,472	4,640	5,367	59,423
Vacancy, Jan 1, 2023	(73)	(90)	–	–	(48)	(211)
Occupancy, Jan 1, 2023	6,471	35,310	7,472	4,640	5,319	59,212
Occupancy %, Jan 1, 2023	98.9%	99.7%	100.0%	100.0%	99.1%	99.6%
Acquired occupancy, net	–	1,005	–	–	–	1,005
Acquired vacancy, net	–	(1,005)	–	–	–	(1,005)
Completed developments	–	2,087	–	–	–	2,087
Completed expansions	–	329	–	–	–	329
Remeasurement	2	–	–	26	–	28
Development vacancy	–	(478)	–	–	–	(478)
Expiries	(382)	(6,441)	(125)	(2,334)	(569)	(9,851)
Surrenders and early terminations	–	(148)	–	–	(5)	(153)
Renewals	380	5,072	125	2,334	532	8,443
New Leases	–	44	–	–	38	82
Occupancy, December 31, 2023	6,471	35,775	7,472	4,666	5,315	59,699
Total portfolio size, December 31, 2023	6,546	38,821	7,472	4,666	5,367	62,872
Occupancy %, December 31, 2023	98.9%	92.2%	100.0%	100.0%	99.0%	95.0%

## New and Renewal Lease Spreads

The following table summarizes rental rate spreads achieved on new and renewal leasing during the three months and year ended December 31, 2023.

New and Renewal Lease Spreads				
	Three Months Ended December 31, 2023		Year Ended December 31, 2023	
	Sq Ft (in thousands)	Rental Rate Spread <sup>(1)</sup>	Sq Ft (in thousands)	Rental Rate Spread <sup>(1)(2)</sup>
Canada .....	264	176 %	380	184 %
United States .....	1,995	15 %	5,072	20 %
Austria .....	–	– %	125	9 %
Germany .....	1,136	9 %	2,334	6 %
Netherlands .....	385	15 %	532	12 %
<b>Total</b>	<b>3,780</b>	<b>24 %</b>	<b>8,443</b>	<b>22 %</b>

<sup>(1)</sup> Rental rate spread (%) is calculated as the difference in renewal rent over expiring rent.

<sup>(2)</sup> Excludes new leasing activity of approximately 44,000 square feet in the US and 15,000 square feet in Netherlands that were previously vacant for an extended period.

The leasing activity in Canada for the three months ended December 31, 2023 represents two lease renewals in the GTA. The leasing activity in the United States for the three months ended December 31, 2023 represents three lease renewals. The leasing activity in Germany for the three months ended December 31, 2023 represents three lease renewals. The leasing activity in Netherlands for the three months ended December 31, 2023 represents five lease renewals, including four renewals completed at Granite's property in Utrecht.

The leasing activity in Canada for the year ended December 31, 2023 represents three lease renewals in the GTA. The leasing activity in the United States for the year ended December 31, 2023 represents twelve lease renewals including one fixed rate renewal. The leasing activity in Austria for the year ended December 31, 2023 represents an early termination and new lease with an existing tenant. The leasing activity in Germany for the year ended December 31, 2023 represents six lease renewals, including one fixed rate renewal. The leasing activity in Netherlands for the year ended December 31, 2023 represents sixteen lease renewals, including fifteen renewals completed at Granite's property in Utrecht.

## In-Place Rental Rates

The following table summarizes the weighted average in-place rent by region:

Weighted Average In-Place Rent (Per Sq Ft) <sup>(1)(2)</sup>					
	December 31, 2023	September 30, 2023	December 31, 2022	WALT (years) <sup>(3)</sup>	
Canada .....	\$ 10.77	\$ 10.29	\$ 9.66	6.0	
United States .....	\$ 4.82	\$ 4.73	\$ 4.50	6.4	
Austria .....	€ 5.64	€ 5.64	€ 5.61	8.2	
Germany .....	€ 5.34	€ 5.31	€ 5.17	6.4	
Netherlands .....	€ 5.44	€ 5.34	€ 5.15	5.3	

<sup>(1)</sup> Amounts shown in local currency.

<sup>(2)</sup> Weighted average in-place rent is calculated as the weighted average contractual base rent for the month subsequent to the quarterly reporting period multiplied by 12 months, divided by the total occupied area.

<sup>(3)</sup> Weighted average lease term-to-maturity as at December 31, 2023.

As at December 31, 2023, the weighted average in-place rental rates increased in all regions when compared with the rates noted in September 30, 2023 and December 31, 2022. The increases in Canada, the United States, Austria, Germany and Netherlands are driven by lease renewals, new leasing at Granite's completed developments, and fixed contractual and consumer price index rent escalations, capturing strong positive rental rate spreads in all regions.

## LIQUIDITY AND CAPITAL RESOURCES

### Liquidity

Granite has various sources of available liquidity including cash, cash equivalents and the unused portion of its Credit Facility that aggregated to \$1,113.2 million as at December 31, 2023 compared to \$1,131.6 million at December 31, 2022, as summarized below:

Sources of Available Liquidity		
As at December 31,	2023	2022
Cash and cash equivalents .....	\$ 116.1	\$ 135.1
Unused portion of Credit Facility .....	997.1	996.5
<b>Available liquidity<sup>(1)</sup></b>	<b>\$ 1,113.2</b>	<b>\$ 1,131.6</b>
<b>Additional sources of liquidity:</b>		
Assets held for sale <sup>(2)</sup> .....	\$ –	\$ 41.2
Unencumbered assets <sup>(3)</sup> .....	<b>\$ 8,808.1</b>	<b>\$ 8,754.6</b>

<sup>(1)</sup> Represents a non-IFRS performance measure. For definitions of Granite's non-IFRS performance measures, refer to the section "NON-IFRS PERFORMANCE MEASURES".

<sup>(2)</sup> Two income-producing properties located in Canada and the United States were classified as assets held for sale on the audited combined financial statements at December 31, 2022.

<sup>(3)</sup> Unencumbered assets represent the carrying value of investment properties (excluding any assets held for sale) that are not encumbered by secured debt. Granite can seek to obtain secured financing against its unencumbered assets subject to certain restrictions and financial covenant limitations in its Credit Facility, term loan agreements and trust indentures.

Granite intends to use its available liquidity to fund potential acquisitions of properties, to finance or refinance expenditures associated with Eligible Green Projects (as described in the Granite Green Bond Framework, which is available on Granite's website), for commitments under existing development and expansion projects, to refinance or repay its unsecured current debt maturities, and for general trust purposes.

Management believes that the Trust's cash resources, cash flow from operations and available third-party borrowings will be sufficient to finance its operations and capital expenditures program over the next year as well as to pay distributions. Granite expects to fund its ongoing operations and future growth through the use of (i) existing cash and cash equivalents, (ii) cash flows from operating activities, (iii) cash flows from asset sales, (iv) financing available from the Credit Facility, (v) the issuance of unsecured debentures or equity, subject to market conditions and/or, if necessary, (vi) financing that may be obtained on its unencumbered assets.

## Cash Flow Components

Components of the Trust's cash flows were as follows:

Cash Flow Components Summary						
	Three Months Ended December 31,			Years Ended December 31,		
	2023	2022	\$ change	2023	2022	\$ change
<b>Cash and cash equivalents, beginning of period</b>	<b>\$ 158.3</b>	\$ 274.3	(116.0)	<b>\$ 135.1</b>	\$ 402.5	(267.4)
Cash provided by operating activities	<b>76.0</b>	65.5	10.5	<b>313.1</b>	277.5	35.6
Cash used in investing activities	<b>(18.2)</b>	(90.9)	72.7	<b>(128.1)</b>	(766.6)	638.5
Cash (used in) provided by financing activities	<b>(99.1)</b>	(113.2)	14.1	<b>(203.1)</b>	214.6	(417.7)
Effect of exchange rate changes on cash and cash equivalents	<b>(0.9)</b>	(0.6)	(0.3)	<b>(0.9)</b>	7.1	(8.0)
<b>Cash and cash equivalents, end of period</b>	<b>\$ 116.1</b>	\$ 135.1	(19.0)	<b>\$ 116.1</b>	\$ 135.1	(19.0)

### Operating Activities

During the three month period ended December 31, 2023, operating activities generated cash of \$76.0 million compared to \$65.5 million in the prior year period. The increase of \$10.5 million was due to various factors as noted in the "RESULTS OF OPERATIONS" section including, among others, the following:

- an increase in net operating income - cash basis of \$8.4 million;
- a decrease of \$1.2 million in income taxes paid,
- an increase of \$3.3 million in interest income primarily due to higher interest rates on invested cash in the current year period, and interest income earned from the investment of the net proceeds received from the issuance of the 2029 Debentures on October 12, 2023 that were held in interest bearing investment accounts until the repayment of the 2023 Debentures upon maturity on November 30, 2023; and
- a decrease of \$1.6 million from cash used in working capital changes primarily due to timing of payments and receipts, partially offset by;
- an increase of \$2.6 million in interest paid as a result of higher debt balances as a result of the issuance of the 2029 Debentures on October 12, 2023 and an increase in the weighted average cost of debt in the current year period, partially offset by the repayment of the 2023 Debentures on November 30, 2023;
- an increase of \$1.1 million in foreign exchange losses; and
- an increase of \$0.3 million in general and administrative expenses, excluding the impact of unit-based compensation.

During the year ended December 31, 2023, operating activities generated cash of \$313.1 million compared to \$277.5 million in the prior year period. The increase of \$35.6 million was due to various factors as noted in the "RESULTS OF OPERATIONS" section including, among others, the following:

- an increase in net operating income - cash basis of \$49.0 million;
- a decrease of \$9.8 million in income taxes paid; and

- an increase of \$6.1 million in interest income due to higher interest rates on invested cash and higher cash on hand in the current year period, and interest income earned from the investment of the net proceeds received from the issuance of the 2029 Debentures on October 12, 2023 that were held in interest bearing investment accounts until the repayment of the 2023 Debentures upon maturity on November 30, 2023, partially offset by;
- an increase of \$4.6 million from cash used in working capital changes primarily due to timing of payments and receipts;
- an increase of \$20.0 million in interest paid as a result of higher debt balances as a result of the drawdown of the September 2026 Term Loan on September 7, 2023, the issuance of the 2029 Debentures on October 12, 2023, and an increase in the weighted average cost of debt in the current year period, partially offset by the repayment of the 2023 Debentures on November 30, 2023;
- an increase of \$1.5 million in general and administrative expenses, excluding the impact of unit-based compensation; and
- an increase of \$2.2 million in foreign exchange losses.

### *Investing Activities*

Investing activities for the three month period ended December 31, 2023 used cash of \$18.2 million and primarily related to the following:

- additions to properties under development paid of \$13.2 million, primarily attributable to Granite's ongoing development projects in the United States and Canada;
- tenant allowances paid of \$3.9 million primarily relating to tenant improvement activity for properties in the United States; and
- leasing commissions paid of \$2.4 million largely relating to leasing activity for properties in the United States.

Investing activities for the three month period ended December 31, 2022 used cash of \$90.9 million and primarily related to the following:

- additions to properties under development paid of \$47.2 million, primarily attributable to Granite's ongoing development projects in the United States and Canada;
- loan advances made of \$12.9 million to the developer of two industrial properties being constructed in Indiana;
- additions to income-producing properties paid of \$20.5 million primarily attributable to ongoing maintenance and expansion capital in Canada and the United States;
- the final settlements relating to previously completed acquisitions in 2022 of \$6.0 million; and
- leasing commissions paid of \$3.2 million largely relating to leasing activity for properties in the United States.

Investing activities for the year ended December 31, 2023 used cash of \$128.1 million and primarily related to the following:

- the acquisitions of two income-producing properties in the United States and the settlement of other acquisition related liabilities for \$102.8 million (see "*SIGNIFICANT MATTERS - Property Acquisitions*");

- additions to properties under development paid of \$71.1 million, primarily attributable to Granite's development projects in the United States and Canada;
- additions to income-producing properties paid of \$59.8 million primarily attributable to ongoing maintenance and expansion capital in Canada, the United States and Europe;
- leasing commissions paid of \$6.0 million largely relating to leasing activity for properties in the United States; and
- tenant allowances paid of \$6.0 million primarily related to tenant improvement activity for properties in the United States, partially offset by;
- loan repayment received of \$69.3 million in conjunction with the closing of the acquisitions of two industrial properties in the United States; and
- net proceeds of \$43.8 million received from the dispositions of two income-producing properties in the United States and Canada (see "*SIGNIFICANT MATTERS - Dispositions*").

Investing activities for the year ended December 31, 2022 used cash of \$766.6 million and primarily related to the following:

- the acquisitions of eight income-producing properties, one property under development and a parcel of development land in Germany, the United States, Canada and Netherlands and the settlement of other acquisition related liabilities for \$492.7 million;
- additions to properties under development paid of \$212.2 million, primarily attributable to Granite's development projects in the United States, Canada and Germany;
- additions to income-producing properties paid of \$54.9 million primarily attributable to ongoing maintenance and expansion capital in Canada and the United States; and
- loan advances made of \$55.8 million to the developer of two industrial properties being constructed in Indiana, partially offset by;
- net proceeds of \$63.9 million received from the dispositions of two income-producing properties and a piece of land held for development in Poland and the Czech Republic.

### *Financing Activities*

Cash used in financing activities for the three month period ended December 31, 2023 of \$99.1 million largely comprised of \$50.9 million of monthly distribution payment, \$400.0 million used for the redemption of the 2023 Debentures and the settlement of the related 2023 Cross Currency interest Rate Swap of \$18.5 million and \$27.0 million used for the repurchase of stapled units under the NCIB (as defined herein), partially offset by \$397.5 million of net proceeds received from the 2029 Debentures issued on October 12, 2023.

Cash used in financing activities for the three month period ended December 31, 2022 of \$113.2 million largely comprised of \$49.7 million of monthly distribution payments and \$69.1 million used for the repurchase of stapled units under the NCIB, partially offset by \$5.8 million of proceeds from the secured construction loan relating to a development project in the United States.

Cash used in financing activities for the year ended December 31, 2023 of \$203.1 million largely comprised of \$203.9 million of monthly distribution payments, \$50.6 million relating to the full repayment of the secured construction loan, net of advances, \$91.3 million used for the full repayment of the Credit Facility, \$400.0 million used for the redemption of the 2023 Debentures, \$18.5 million used for the settlement of the related 2023 Cross Currency interest Rate Swap, and \$27.0 million used for the repurchase of stapled units under the NCIB, partially offset by \$102.1 million of net proceeds received from the full drawdown of the September 2026 Term Loan, \$90.2 million of draws on the Credit Facility, and \$397.5 million of net proceeds received from the 2029 Debentures issued on October 12, 2023.

Cash provided by financing activities for the year ended December 31, 2022 of \$214.6 million largely comprised of \$254.8 million of draws on the Credit Facility, \$48.4 million of proceeds from the secured construction loan relating to a development project in the United States, \$13.1 million of net proceeds received from the issuance of stapled units under the ATM Program (as defined herein), and \$527.4 million of net proceeds from the full drawdown of the 2025 Term Loan, partially offset by \$202.3 million of monthly distribution payments, \$155.5 million used for the repurchase of stapled units under the NCIB, \$6.6 million associated with the settlement of the 2028 Cross Currency Interest Rate Swap (as defined herein), and \$264.1 million used for the repayment of the Credit Facility.

## Debt Structure

Granite's debt structure and key debt metrics as at December 31, 2023 and December 31, 2022 were as follows:

Summary Debt Structure and Debt Metrics			
As at December 31,		2023	2022
Unsecured debt, net		\$ 3,066.0	\$ 2,983.6
Derivatives, net <sup>(4)</sup>		(100.8)	(138.4)
Lease obligations		33.2	33.7
<b>Total unsecured debt</b>	<b>[A]</b>	<b>\$ 2,998.4</b>	<b>\$ 2,878.9</b>
Secured debt		–	51.4
<b>Total debt<sup>(1)(4)</sup></b>	<b>[B]</b>	<b>\$ 2,998.4</b>	<b>\$ 2,930.3</b>
Less: cash and cash equivalents		116.1	135.1
<b>Net debt<sup>(1)(4)</sup></b>	<b>[C]</b>	<b>\$ 2,882.3</b>	<b>\$ 2,795.2</b>
<b>Investment properties</b>	<b>[D]</b>	<b>\$ 8,808.1</b>	<b>\$ 8,839.6</b>
<b>Unencumbered Assets<sup>(5)</sup></b>	<b>[E]</b>	<b>\$ 8,808.1</b>	<b>\$ 8,754.6</b>
<b>Trailing 12-month adjusted EBITDA<sup>(1)</sup></b>	<b>[F]</b>	<b>\$ 392.6</b>	<b>\$ 352.1</b>
Interest expense		\$ 78.7	\$ 51.0
Interest income		(7.7)	(1.6)
<b>Trailing 12-month interest expense, net</b>	<b>[G]</b>	<b>\$ 71.0</b>	<b>\$ 49.4</b>
<b>Debt metrics</b>			
Leverage ratio <sup>(2)</sup>	[B]/[D]	34 %	33 %
Net leverage ratio <sup>(2)</sup>	[C]/[D]	33 %	32 %
Interest coverage ratio <sup>(2)</sup>	[F]/[G]	5.5x	7.1x
Unencumbered asset coverage ratio <sup>(2)</sup>	[E]/[A]	2.9x	3.0x
Indebtedness ratio <sup>(2)</sup>	[B]/[F]	7.6x	8.3x
Weighted average cost of debt <sup>(3)</sup>		2.59 %	2.28 %
Weighted average debt term-to-maturity, in years <sup>(3)</sup>		3.9	4.1
<b>Ratings and outlook</b>			
DBRS		<b>BBB (high) stable</b>	BBB (high) stable
Moody's		<b>Baa2 Stable</b>	Baa2 Stable

<sup>(1)</sup> Represents a non-IFRS measure. For definitions of Granite's non-IFRS measures, refer to the section "NON-IFRS PERFORMANCE MEASURES".

<sup>(2)</sup> Represents a non-IFRS ratio. For definitions of Granite's non-IFRS ratios, refer to the section "NON-IFRS RATIOS".

<sup>(3)</sup> Excludes lease obligations noted above.

<sup>(4)</sup> Balance is net of the derivative assets and derivative liabilities.

<sup>(5)</sup> Unencumbered assets represent the carrying value of investment properties (excluding any assets held for sale) that are not encumbered by secured debt. Granite can seek to obtain secured financing against its unencumbered assets subject to certain restrictions and financial covenant limitations in its Credit Facility, term loan agreements and trust indentures.

## Unsecured Debt

### 2023 Debentures

On December 20, 2016, Granite LP issued \$400.0 million aggregate principal amount of 3.873% Series 3 senior debentures due November 30, 2023 (the "2023 Debentures") at a

nominal premium. Interest on the 2023 Debentures was payable semi-annually in arrears on May 30 and November 30 of each year.

On November 30, 2023, Granite LP repaid in full the outstanding \$400.0 million aggregate principal amount of the 2023 Debentures. In conjunction with the repayment, the mark to market liability of \$18.5 million relating to the 2023 Cross Currency Interest Rate Swap was settled.

### **2029 Debentures**

On October 12, 2023, Granite LP issued \$400.0 million aggregate principal amount of 6.074% Series 7 senior unsecured debentures due April 12, 2029 (the "2029 Debentures"). Interest on the 2029 Debentures is payable semi-annually in arrears on April 12 and October 12 of each year. At December 31, 2023, all of the 2029 Debentures remained outstanding and the balance, net of deferred financing costs, was \$397.6 million.

### **September 2026 Term Loan**

On September 7, 2023, Granite LP entered into and fully drew upon a €70.0 million senior unsecured non-revolving term facility that will mature on September 8, 2026 (the "September 2026 Term Loan"). The September 2026 Term Loan is fully prepayable without penalty. Any amount repaid may not be re-borrowed. Interest on drawn amounts is calculated based on the Euro Interbank Offered Rate ("EURIBOR") plus a margin and is payable monthly in arrears. At December 31, 2023, the full €70.0 million has been drawn and the balance, net of deferred financing costs, was \$102.1 million.

### **2025 Term Loan**

On September 15, 2022, Granite LP entered into and fully drew upon a US\$400.0 million senior unsecured non-revolving term facility that will mature on September 15, 2025 ("2025 Term Loan"). The 2025 Term Loan is fully prepayable without penalty. Any amount repaid may not be re-borrowed. Interest on drawn amounts is calculated based on Secured Overnight Financing Rate ("SOFR") plus an applicable margin determined by reference to the external credit rating of Granite LP and is payable monthly in arrears. At December 31, 2023, the full US\$400.0 million has been drawn and the balance, net of deferred financing costs, was \$527.8 million.

### **2028 Debentures**

On August 30, 2021, Granite LP issued \$500.0 million aggregate principal amount of 2.194% Series 6 senior debentures due August 30, 2028 (the "2028 Debentures"). Interest on the 2028 Debentures is payable semi-annually in arrears on February 28 and August 30 of each year. At December 31, 2023, all of the 2028 Debentures remained outstanding and the balance, net of deferred financing costs, was \$498.2 million.

### **2030 Debentures**

On December 18, 2020, Granite LP issued \$500.0 million aggregate principal amount of 2.378% Series 5 senior debentures due December 18, 2030 (the "2030 Debentures"). Interest on the 2030 Debentures is payable semi-annually in arrears on June 18 and December 18 of each year. At December 31, 2023, all of the 2030 Debentures remained outstanding and the balance, net of deferred financing costs, was \$497.9 million.

## **2027 Debentures**

On June 4, 2020, Granite LP issued \$500.0 million aggregate principal amount of 3.062% Series 4 senior debentures due June 4, 2027 (the "2027 Debentures"). Interest on the 2027 Debentures is payable semi-annually in arrears on June 4 and December 4 of each year. At December 31, 2023, all of the 2027 Debentures remained outstanding and the balance, net of deferred financing costs, was \$498.5 million.

## **December 2026 Term Loan**

On December 12, 2018, Granite LP entered into and fully drew down a \$300.0 million senior unsecured non-revolving term facility that originally matured on December 12, 2025. On November 27, 2019, Granite refinanced the \$300.0 million term facility and extended the maturity date one year to December 11, 2026 (the "December 2026 Term Loan"). The December 2026 Term Loan is fully prepayable without penalty. Any amount repaid may not be re-borrowed. Interest on drawn amounts is calculated based on the Canadian Dollar Offered Rate ("CDOR") plus an applicable margin determined by reference to the external credit rating of Granite LP and is payable monthly in advance. At December 31, 2023, the full \$300.0 million remained outstanding and the balance, net of deferred financing costs and debt modification losses, was \$299.8 million.

As a result of the anticipated cessation of the publication of CDOR by June 28, 2024 and the Canadian financial benchmark being replaced by the Canadian Overnight Repo Rate Average ("CORRA") subsequent to year end, on February 8, 2024, Granite amended the December 2026 Term Loan and December 2026 Cross Currency Interest Rate Swap (as defined herein) to update the benchmark rates in these agreements from CDOR to CORRA including a fixed spread for the basis difference between CDOR and CORRA, without any economic impact or change to Granite's risk management strategy.

## **2024 Term Loan**

On December 19, 2018, Granite LP entered into and fully drew down a US\$185.0 million senior unsecured non-revolving term facility that originally matured on December 19, 2022. On October 10, 2019, Granite refinanced the US\$185.0 million term facility and extended the maturity date two years to December 19, 2024 (the "2024 Term Loan"). The 2024 Term Loan is fully prepayable without penalty. Any amount repaid may not be re-borrowed. Interest on drawn amounts is calculated based on SOFR (previously the London Interbank Offered Rate ("LIBOR")) plus an applicable margin determined by reference to the external credit rating of Granite LP and is payable monthly in arrears. As the Federal Reserve Board discontinued the publication of the US dollar LIBOR benchmark rates on June 30, 2023 and replaced it with SOFR, on April 19, 2023, Granite amended the 2024 Term Loan and 2024 Cross Currency Interest Rate Swap to update the benchmark rates in these agreements from LIBOR to SOFR without any economic impact.

At December 31, 2023, the full US\$185.0 million remained outstanding and the balance, net of deferred financing costs and debt modification losses, was \$244.1 million.

The 2027 Debentures, 2028 Debentures, 2029 Debentures, 2030 Debentures, 2024 Term Loan, 2025 Term Loan, September 2026 Term Loan and December 2026 Term Loan rank pari passu with all of the Trust's other existing and future senior unsecured indebtedness and are guaranteed by Granite REIT and Granite GP.

## *Credit Facility*

On March 3, 2023, the Trust amended the Credit Facility to extend the maturity date for a new five-year term to March 31, 2028, with a limit of \$1.0 billion. Included in the amendment, Granite also updated the benchmark rates from LIBOR to SOFR, including a fixed spread for the basis difference between LIBOR and SOFR, for US dollar denominated draws and from LIBOR to EURIBOR for Euro denominated draws. Such amendments to the benchmark rates result in no economic impact to Granite's borrowing rates. As it is anticipated that the administrator of CDOR will cease publication of CDOR by June 28, 2024 and the Canadian financial benchmark will be replaced by CORRA, Granite's Credit Facility contains fallback provisions to transition from CDOR to CORRA for Canadian denominated draws when CDOR is discontinued.

Draws on the Credit Facility are available by way of Canadian dollar, US dollar or Euro denominated loans or Canadian dollar or US dollar denominated letters of credit. The Credit Facility provides the Trust the ability to increase the amount of the commitment by an additional aggregate principal amount of up to \$450.0 million with the consent of the participating lenders. While the Credit Facility matures on March 31, 2028, the Trust has the option to extend the maturity date by one year to March 31, 2029, subject to the agreement of lenders in respect to a minimum of 66 2/3% of the aggregate amount committed under the Credit Facility. As at December 31, 2023, the Trust had no amount drawn and \$2.9 million in letters of credit issued against the Credit Facility.

## *Secured Debt*

On December 17, 2021, Granite entered into a secured construction loan relating to a development project in Houston, Texas, which was substantially completed in January 2023. The loan had a maximum draw amount of \$59.9 million (US\$44.3 million) and was secured by the property under construction and related land. On June 9, 2023, the loan with an outstanding balance of \$56.2 million (US\$42.1 million) was repaid with proceeds from the Credit Facility.

## Derivatives

Granite has entered into derivatives including cross-currency interest rate swaps and interest rate swaps to lower its overall cost of borrowings and to hedge its currency exposure. The below table summarizes Granite's derivative arrangements outstanding as at December 31, 2023 and December 31, 2022:

As at December 31,								2023	2022
	Notional amount to be paid	Interest payment rate	Notional amount to be received	Interest receipt rate	Maturity date		Fair value assets (liabilities)	Fair value assets (liabilities)	
2023 Cross Currency Interest Rate Swap <sup>(1)</sup>	281,100 EUR	2.430 %	400,000 CAD	3.873 %	Nov. 30, 2023	\$	–	\$ (7,076)	
2024 Cross Currency Interest Rate Swap	168,200 EUR	0.522 %	185,000 USD	SOFR plus margin <sup>(6)</sup>	Dec. 19, 2024		<b>9,042</b>	24,891	
2025 Interest Rate Swap <sup>(2)</sup>	–	5.016 %	–	SOFR plus margin	Sept. 15, 2025		<b>4,847</b>	5,244	
September 2026 Interest Rate Swap <sup>(3)</sup>	–	4.333 %	–	EURIBOR plus margin	Sept. 8, 2026		<b>(2,105)</b>	–	
December 2026 Cross Currency Interest Rate Swap	205,500 EUR	1.355 %	300,000 CAD	CDOR plus margin <sup>(7)</sup>	Dec. 11, 2026		<b>24,223</b>	39,264	
2027 Cross Currency Interest Rate Swap	370,300 USD	2.964 %	500,000 CAD	3.062 %	June 4, 2027		<b>18,402</b>	8,123	
2028 Cross Currency Interest Rate Swap	119,100 USD	2.096 %	150,000 CAD	2.194 %	Aug. 30, 2028		<b>(3,067)</b>	(6,391)	
2028 Cross Currency Interest Rate Swap <sup>(4)</sup>	242,100 EUR	0.536 %	350,000 CAD	2.194 %	Aug. 30, 2028		<b>8,998</b>	19,450	
2029 Cross Currency Interest Rate Swap <sup>(5)</sup>	277,700 EUR	4.958 %	400,000 CAD	6.103 %	Apr. 12, 2029		<b>(3,257)</b>	–	
2030 Cross Currency Interest Rate Swap	319,400 EUR	1.045 %	500,000 CAD	2.378 %	Dec. 18, 2030		<b>43,730</b>	54,883	
							<b>\$ 100,813</b>	<b>\$ 138,388</b>	

<sup>(1)</sup> On November 30, 2023, Granite LP settled the 2023 Cross Currency Interest Rate Swap in conjunction with the repayment of the 2023 Debentures.

<sup>(2)</sup> On September 15, 2022, Granite LP entered into a float to fixed interest rate swap (the "2025 Interest Rate Swap") to exchange the floating SOFR portion of the interest payments of the 2025 Term Loan for fixed interest payments resulting in an all-in fixed interest rate of 5.016%.

<sup>(3)</sup> On September 8, 2023, Granite LP entered into a float to fixed interest rate swap (the "September 2026 Interest Rate Swap") to exchange the floating EURIBOR-based interest payments of the September 2026 Term Loan for fixed interest payments resulting in an all-in fixed interest rate of 4.333%.

<sup>(4)</sup> On February 3, 2022, Granite terminated \$350.0 million of a total \$500.0 million principal of the cross-currency interest rate swap entered into by Granite LP to exchange the \$500.0 million principal and related 2.194% interest payments from the 2028 Debentures to US\$397.0 million principal and USD-denominated interest payments at a 2.096% interest rate (the "2028 Cross Currency Interest Rate Swap") and simultaneously entered into a new \$350.0 million cross-currency interest rate swap maturing August 30, 2028, to exchange the Canadian dollar denominated principal and interest payments of the 2028 Debentures for Euro denominated payments at a fixed interest rate of 0.536%. Upon termination, Granite paid \$6.6 million to settle the mark-to-market liability relating to the \$350.0 million principal portion of the 2028 Cross Currency Interest Rate Swap.

<sup>(5)</sup> On October 10, 2023, Granite LP entered into a cross currency interest rate swap (the "2029 Cross Currency Interest Rate Swap"), which commenced on October 12, 2023 to exchange the Canadian dollar denominated principal and interest payments of the 2029 Debentures for Euro denominated principal and interest payments resulting in an all-in effective fixed interest rate of 4.929%.

<sup>(6)</sup> On April 19, 2023, Granite amended the 2024 Cross Currency Interest Rate Swap to update the benchmark rate in the agreement from LIBOR to SOFR, including a fixed spread for the basis difference between LIBOR and SOFR, without any economic impact or change to Granite's risk management strategy.

(7) Subsequent to the year ended December 31, 2023, on February 8, 2024, Granite amended the December 2026 Cross Currency Interest Rate Swap to update the benchmark rate in the agreement from CDOR to CORRA, including a fixed spread for the basis difference between CDOR and CORRA, without any economic impact or change to Granite's risk management strategy.

## Debt Maturity Profile

As at December 31, 2023, Granite's debt maturity profile and future repayments are as outlined below:



## Debt Metrics and Financial Covenants

Granite uses the debt metrics noted above to assess its borrowing capacity and the ability to meet its current and future financing obligations. Granite's interest coverage ratio decreased from 7.1x for the year ended December 31, 2022 to 5.5x as at December 31, 2023 as a result of a 44% increase in interest expense as a result of an increase in Granite's weighted average cost of debt, partially offset by a 12% EBITDA growth when comparing the two periods. Granite's leverage ratio remains consistent with December 31, 2022 and the slight decrease in Granite's indebtedness ratio from December 31, 2022 to December 31, 2023 is primarily due to the 12% growth in EBITDA, partially offset by a slight increase in debt level. The debt ratios remain relatively favourable and provide financial flexibility for future growth.

Granite's unsecured debentures, term loans, secured debt and credit facility agreements contain financial and non-financial covenants that include maintaining certain leverage and debt service ratios. As at December 31, 2023, Granite was in compliance with all of these covenants.

## Credit Ratings

On March 29, 2023, DBRS confirmed Granite LP's Issuer Rating and credit rating on the 2023 Debentures, the 2027 Debentures, the 2028 Debentures and the 2030 Debentures as BBB(high) with stable trends. On June 28, 2023, Moody's confirmed the Baa2 rating on the

2023 Debentures, the 2027 Debentures, the 2028 Debentures and the 2030 Debentures. Credit ratings are intended to provide investors with an independent measure of credit quality of an issue of securities. A rating accorded to any security is not a recommendation to buy, sell or hold such securities and may be subject to revision or withdrawal at any time by the rating organization which granted such rating.

## Unitholders' Equity

### *Outstanding Stapled Units*

As at February 28, 2024, the Trust had 63,355,771 stapled units issued and outstanding.

As at February 28, 2024, the Trust had 83,956 restricted stapled units (representing the right to receive 83,956 stapled units) and 119,356 performance stapled units (representing the right to receive a maximum of 238,712 stapled units) outstanding under the Trust's Executive Deferred Stapled Unit Plan. The Executive Deferred Stapled Unit Plan is designed to provide equity-based compensation to employees of Granite who are, by the nature of their position or job, in a position to contribute to the success of Granite.

As at February 28, 2024, the Trust had 141,409 deferred stapled units (representing the right to receive 141,409 stapled units) outstanding under the Trust's Director/Trustee Deferred Share Unit Plan.

### *Distributions*

On November 8, 2023, the Trust increased its targeted annualized distribution by 3.125% to \$3.30 (\$0.2750 per month) per stapled unit from \$3.20 (\$0.2667 per month) per stapled unit to be effective upon the declaration of the distribution in respect of the month of December 2023 and paid on January 16, 2024.

Total distributions declared to stapled unitholders in the three month periods ended December 31, 2023 and 2022 were \$51.3 million or \$0.8084 per stapled unit and \$50.0 million or \$0.7830 per stapled unit, respectively. Total distributions declared to stapled unitholders in the years ended December 31, 2023 and 2022 were \$204.3 million or \$3.21 per stapled unit and \$202.3 million or \$3.11 per stapled unit, respectively.

The distributions declared in January 2024 in the amount of \$17.4 million or \$0.2750 per stapled unit were paid on February 15, 2024 and the distributions declared in February 2024 of \$0.2750 per stapled unit will be paid on March 15, 2024.

Pursuant to the requirement of National Policy 41-201, *Income Trusts and Other Indirect Offerings* ("NP 41-201"), the following table outlines the differences between cash flow from operating activities and cash distributions as well as the differences between net income (loss) and cash distributions, in accordance with the guidelines under NP 41-201.

## Cash Flows from Operating Activities in Excess of Distributions Paid and Payable

	Three Months Ended December 31,		Years Ended December 31,	
	2023	2022	2023	2022
Net Income (Loss) .....	\$ 32.0	\$ (126.3)	\$ 138.5	\$ 155.8
Cash flows provided by operating activities .....	76.0	65.5	313.1	277.5
Monthly cash distributions paid and payable .....	(51.3)	(50.0)	(204.3)	(202.3)
<b>Cash flows from operating activities in excess of distributions paid and payable</b>	<b>\$ 24.7</b>	<b>\$ 15.5</b>	<b>\$ 108.8</b>	<b>\$ 75.2</b>

Monthly distributions for the three month periods and years ended December 31, 2023 and 2022 were funded with cash flows from operating activities.

Net income prepared in accordance with IFRS recognizes revenue and expenses at time intervals that do not necessarily match the receipt or payment of cash. Therefore, when establishing cash distributions to unitholders, consideration is given to factors such as FFO, AFFO, cash generated from and required for operating activities and forward-looking cash flow information, including forecasts and budgets. Management does not expect current or potential future commitments to replace or maintain its investment properties to adversely affect cash distributions.

### *Normal Course Issuer Bid*

On May 19, 2023, Granite announced the acceptance by the Toronto Stock Exchange ("TSX") of Granite's Notice of Intention to Make a Normal Course Issuer Bid ("NCIB"). Pursuant to the NCIB, Granite proposes to purchase through the facilities of the TSX and any alternative trading system in Canada, from time to time and if considered advisable, up to an aggregate of 6,349,296 of Granite's issued and outstanding stapled units. The NCIB commenced on May 24, 2023 and will conclude on the earlier of the date on which purchases under the bid have been completed and May 23, 2024. Pursuant to the policies of the TSX, daily purchases made by Granite through the TSX may not exceed 30,468 stapled units, subject to certain exceptions. Granite has entered into an automatic securities purchase plan with a broker in order to facilitate repurchases of the stapled units under the NCIB during specified blackout periods. Pursuant to a previous notice of intention to conduct a NCIB, Granite received approval from the TSX to purchase stapled units for the period May 24, 2022 to May 23, 2023.

During the three months and year ended December 31, 2023, Granite repurchased 392,700 stapled units at average stapled unit cost of \$68.73 for total consideration of \$27.0 million, excluding commissions. During the three month period ended December 31, 2022, Granite repurchased 1,022,000 stapled units at an average stapled unit cost of \$67.60 for total consideration of \$69.1 million. During the year ended December 31, 2022, Granite repurchased 2,165,600 stapled units at an average stapled unit cost of \$71.81 for total consideration of \$155.5 million, excluding commissions.

### *At-The-Market Equity Distribution Program*

On November 3, 2021, Granite filed a prospectus supplement to the base shelf prospectus of Granite REIT and Granite GP establishing an at-the-market equity distribution program (the "ATM Program"), in each of the provinces and territories of Canada, which allowed it to issue and sell, at its discretion, up to \$250.0 million of stapled units to the public, from time to time. Stapled units sold under the ATM Program were sold at the prevailing market prices at the time

of sale when issued, directly through the facilities of the Toronto Stock Exchange or any other recognized marketplace upon which the stapled units were listed or quoted or where the stapled units were traded in Canada. As at December 31, 2023, there was no active ATM Program.

During the three months and year ended December 31, 2023, there were no stapled units issued under the ATM Program. During the three month period ended December 31, 2022, there were no issuances under the ATM Program. During the year ended December 31, 2022, Granite issued 136,100 stapled units under the ATM Program at an average stapled unit price of \$98.77 for gross proceeds of \$13.4 million, and incurred issuance costs of \$0.3 million, for net proceeds of \$13.1 million.

## **COMMITMENTS, CONTRACTUAL OBLIGATIONS, CONTINGENCIES AND OFF-BALANCE SHEET ARRANGEMENTS**

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The Trust is subject to various legal proceedings and claims that arise in the ordinary course of business. Management believes that the final outcome of such matters will not have a material adverse effect on the financial position, results of operations or liquidity of the Trust. However, actual outcomes may differ from management's expectations.

Off-balance sheet arrangements consist of outstanding letters of credit to support certain contractual obligations, property purchase commitments, construction and development project commitments and certain operating agreements. As at December 31, 2023, the Trust had \$2.9 million in letters of credit outstanding. As at December 31, 2023, the Trust's contractual commitments totaled \$56.4 million which comprised of costs to complete its ongoing construction and development projects, including tenant improvements. Granite expects to fund these commitments over the next year through the use of cash on hand, cash from operations and/or Granite's Credit Facility.

For further discussion of commitments, contractual obligations, contingencies and off-balance sheet arrangements, refer to notes 8, 11 and 22 to the audited combined financial statements for the year ended December 31, 2023.

## **RELATED PARTY TRANSACTIONS**

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For a discussion of the Trust's transactions with related parties, refer to note 20 of the audited combined financial statements for the year ended December 31, 2023.

## **NON-IFRS PERFORMANCE MEASURES**

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The following non-IFRS performance measures are important measures used by management in evaluating the Trust's underlying operating performance and debt management. These non-IFRS performance measures are not defined by IFRS and do not have standard meanings. The Trust's method of calculating non-IFRS performance measures may differ from other issuers' methods and, accordingly, the Trust's non-IFRS performance measures may not be comparable with similar measures presented by other issuers.

## **Funds from operations**

FFO is a non-IFRS performance measure that is widely used by the real estate industry in evaluating the operating performance of real estate entities. Granite calculates FFO as net income attributable to stapled unitholders excluding fair value gains (losses) on investment properties and financial instruments, gains (losses) on sale of investment properties including the associated current income tax, deferred income taxes and certain other items, net of non-controlling interests in such items. The Trust's determination of FFO follows the definition prescribed by the Real Estate Property Association of Canada ("REALPAC") guidelines on Funds From Operations & Adjusted Funds From Operations for IFRS dated January 2022 ("REALPAC Guidelines"). Granite considers FFO to be a meaningful supplemental measure that can be used to determine the Trust's ability to service debt, fund capital expenditures and provide distributions to stapled unitholders. FFO is reconciled to net income, which is the most directly comparable IFRS measure (see "RESULTS OF OPERATIONS - Funds From Operations and Adjusted Funds From Operations" for the reconciliation of FFO to net income for the periods presented). FFO should not be construed as an alternative to net income or cash flow provided by operating activities determined in accordance with IFRS.

## **Adjusted funds from operations**

AFFO is a non-IFRS performance measure that is widely used by the real estate industry in evaluating the recurring economic earnings performance of real estate entities after considering certain costs associated with sustaining such earnings. Granite calculates AFFO as net income attributable to stapled unitholders including all adjustments used to calculate FFO and further adjusts for actual maintenance capital expenditures that are required to sustain Granite's productive capacity, leasing costs such as leasing commissions and tenant allowances incurred and non-cash straight-line rent and tenant incentive amortization, net of non-controlling interests in such items. The Trust's determination of AFFO follows the definition prescribed by the REALPAC Guidelines. Granite considers AFFO to be a meaningful supplemental measure that can be used to determine the Trust's ability to service debt, fund expansion capital expenditures, fund property development and provide distributions to stapled unitholders after considering costs associated with sustaining operating earnings. AFFO is also reconciled to net income, which is the most directly comparable IFRS measure (see "RESULTS OF OPERATIONS - Funds From Operations and Adjusted Funds From Operations" for the reconciliation of AFFO to net income for the periods presented). AFFO should not be construed as an alternative to net income or cash flow provided by operating activities determined in accordance with IFRS.

## **Net operating income - cash basis**

Granite uses NOI on a cash basis, which adjusts NOI to exclude lease termination and close-out fees, and the non-cash impact from straight-line rent and tenant incentive amortization recognized during the period (see "RESULTS OF OPERATIONS - Net Operating Income" for the reconciliation of NOI - cash basis to NOI for the periods presented). NOI - cash basis is a commonly used measure by the real estate industry and Granite believes it is a useful supplementary measure of the income generated by and operating performance of income-producing properties in addition to the most comparable IFRS measure, which Granite believes is NOI. NOI - cash basis is also a key input in Granite's determination of the fair value of its investment property portfolio.

## Same property net operating income - cash basis

Same property NOI - cash basis refers to the NOI - cash basis for those properties owned by Granite throughout the entire current and prior year periods under comparison. Same property NOI - cash basis excludes properties that were acquired, disposed of, classified as properties under or held for development or assets held for sale during the periods under comparison (see "RESULTS OF OPERATIONS - Net Operating Income" for a reconciliation of same property NOI - cash basis to NOI - cash basis and to NOI for the periods presented). Granite believes that same property NOI - cash basis is a useful supplementary measure in understanding period-over-period organic changes in NOI - cash basis from the same stock of properties owned.

## Constant currency same property NOI - cash basis

Constant currency same property NOI - cash basis is a non-GAAP measure used by management in evaluating the performance of properties owned by Granite throughout the entire current and prior year periods on a constant currency basis. It is calculated by taking same property NOI as defined above and excluding the impact of foreign currency translation by converting the same property NOI denominated in foreign currency in the respective periods at the current period average exchange rates (see "RESULTS OF OPERATIONS - Net Operating Income" for a reconciliation of constant currency same property NOI to same property NOI - cash basis for the periods presented).

## Adjusted earnings before interest, income taxes, depreciation and amortization ("Adjusted EBITDA")

Adjusted EBITDA is calculated as net income attributable to stapled unitholders before lease termination and close-out fees, interest expense, interest income, income tax expense, depreciation and amortization expense, fair value gains (losses) on investment properties and financial instruments, other expense relating to real estate transfer tax and loss on the sale of investment properties, net of non-controlling interests in such items. Adjusted EBITDA, calculated on a 12-month trailing basis ("trailing 12-month adjusted EBITDA"), represents an operating cash flow measure that Granite uses in calculating the interest coverage ratio and indebtedness ratio noted below. Adjusted EBITDA is also defined in Granite's debt agreements and used in calculating the Trust's debt covenants.

Adjusted EBITDA Reconciliation		
For the 12-months ended December 31,	2023	2022
Net income attributable to stapled unitholders	\$ 136.7	\$ 155.8
Add (deduct):		
Interest expense and other financing costs	78.7	51.0
Interest income	(7.7)	(1.6)
Income tax recovery	(9.5)	(63.7)
Depreciation and amortization	1.3	1.6
Fair value losses on investment properties, net	172.7	219.7
Fair value losses (gains) on financial instruments, net	17.3	(11.4)
Loss on sale of investment properties	1.5	0.7
Non-controlling interests relating to the above	1.6	-
<b>Adjusted EBITDA</b>	<b>\$ 392.6</b>	<b>\$ 352.1</b>

## Available Liquidity

Available liquidity is a non-IFRS performance measure defined as the sum of cash and cash equivalents and the unused portion of the Credit Facility. Granite believes that available liquidity is a useful measure to investors in determining the Trust's resources available as at period-end to meet its ongoing obligations and future commitments (see "LIQUIDITY AND CAPITAL RESOURCES - Liquidity").

## Total Debt and Net Debt

Total debt is a non-IFRS performance measure calculated as the sum of all current and non-current debt, the net mark to market fair value of derivatives and lease obligations as per the consolidated financial statements. Net debt subtracts cash and cash equivalents from total debt. Granite believes that it is useful to include the derivatives and lease obligations for the purposes of monitoring the Trust's debt levels (see "LIQUIDITY AND CAPITAL RESOURCES - Debt Structure").

## NON-IFRS RATIOS

The following non-IFRS ratios are important measures used by management in evaluating the Trust's underlying operating performance and debt management. These non-IFRS ratios are not defined by IFRS and do not have standard meanings. The Trust's method of calculating non-IFRS ratios may differ from other issuers' methods and, accordingly, the Trust's non-IFRS ratios may not be comparable with similar measures presented by other issuers.

### FFO and AFFO payout ratios

The FFO and AFFO payout ratios are calculated as monthly distributions, which exclude special distributions, declared to unitholders divided by FFO and AFFO (non-IFRS performance measures), respectively, in a period. FFO payout ratio and AFFO payout ratio may exclude revenue or expenses incurred during a period that can be a source of variance between periods. The FFO payout ratio and AFFO payout ratio are supplemental measures widely used by investors in evaluating the sustainability of the Trust's monthly distributions to stapled unitholders.

#### FFO and AFFO Payout Ratios

		Three Months Ended December 31,		Years Ended December 31,	
		2023	2022	2023	2022
<i>(in millions, except as noted)</i>					
Monthly distributions declared to unitholders	[A]	\$51.3	\$50.0	\$204.3	\$202.3
FFO	[B]	81.2	77.2	317.6	289.3
AFFO	[C]	73.2	67.0	287.4	264.2
FFO payout ratio	[A]/[B]	63%	65%	64%	70%
AFFO payout ratio	[A]/[C]	70%	75%	71%	77%

### **Interest coverage ratio**

The interest coverage ratio is calculated on a 12-month trailing basis using Adjusted EBITDA (a non-IFRS performance measure) divided by net interest expense. Granite believes the interest coverage ratio is useful in evaluating the Trust's ability to meet its interest expense obligations (see "*LIQUIDITY AND CAPITAL RESOURCES - Debt Structure*").

### **Indebtedness ratio**

The indebtedness ratio is calculated as total debt (a non-IFRS performance measure) divided by Adjusted EBITDA (a non-IFRS performance measure) and Granite believes it is useful in evaluating the Trust's ability to repay outstanding debt using its operating cash flows (see "*LIQUIDITY AND CAPITAL RESOURCES - Debt Structure*").

### **Leverage and net leverage ratios**

The leverage ratio is calculated as total debt (a non-IFRS performance measure) divided by the fair value of investment properties (excluding assets held for sale) while the net leverage ratio subtracts cash and cash equivalents from total debt. The leverage ratio and net leverage ratio are supplemental measures that Granite believes are useful in evaluating the Trust's degree of financial leverage, borrowing capacity and the relative strength of its balance sheet (see "*LIQUIDITY AND CAPITAL RESOURCES - Debt Structure*").

### **Unencumbered asset coverage ratio**

The unencumbered asset coverage ratio is calculated as the carrying value of investment properties (excluding assets held for sale) that are not encumbered by secured debt divided by the carrying value of total unsecured debt and is a supplemental measure that Granite believes is useful in evaluating the Trust's degree of asset coverage provided by its unencumbered investment properties to total unsecured debt (see "*LIQUIDITY AND CAPITAL RESOURCES - Debt Structure*").

## **SIGNIFICANT ACCOUNTING ESTIMATES**

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The preparation of financial statements in conformity with IFRS requires management to apply judgment and make estimates that affect the amounts reported and disclosed in the combined financial statements. Management bases estimates on historical experience and various other assumptions that are believed to be reasonable in the circumstances, the results of which form the basis for making judgments about the values of assets and liabilities. On an ongoing basis, management evaluates its estimates. However, actual results could differ from those estimates.

The Trust's material accounting policies that involve the most judgment and estimates are as follows:

### **Judgments**

#### **Leases**

The Trust's policy for revenue recognition is described in note 2(j) of the audited combined financial statements for the year ended December 31, 2023. The Trust makes judgments in determining whether certain leases are operating or finance leases, in particular tenant leases with long contractual terms or leases where the property is a large square-footage and/or

architecturally specialized. The Trust also makes judgments in determining the lease term for some lease contracts in which it is a lessee that include renewal or termination options. The assessment of whether the Trust is reasonably certain to exercise such options impacts the lease term which, in turn, significantly affects the amount of lease obligations and right-of-use assets recognized.

### *Investment properties*

The Trust's policy relating to investment properties is described in note 2(d) of the audited combined financial statements for the year ended December 31, 2023. In applying this policy, judgment is used in determining whether certain costs incurred for tenant improvements are additions to the carrying amount of the property or represent incentives, identifying the point at which practical completion of properties under development occurs and determining borrowing costs to be capitalized to the carrying value of properties under development. Judgment is also applied in determining the use, extent and frequency of independent appraisals.

### *Income taxes*

The Trust applies judgment in determining whether it will continue to qualify as a REIT for both Canadian and United States tax purposes for the foreseeable future. However, should it at some point no longer qualify, the Trust would be subject to income tax which could materially affect future distributions to unitholders and would also be required to recognize additional current and/or deferred income taxes.

## **Estimates and Assumptions**

### *Valuation of investment properties*

The fair value of investment properties was determined by management using a 10-year cash flow and subsequent reversionary value discounted back to present value using an appropriate discount rate. The Trust obtains, from time to time, appraisals from independent qualified real estate valuation experts. Granite does not value its investment properties based on models prepared by external appraisers but uses such external appraisals as data points, alongside other external market information for management to arrive at its own conclusions on values. Granite receives valuation assumptions from external appraisers such as discount rates, terminal capitalization rates and market rental rates, however, the Trust also considers its knowledge of historical renewal experiences with its tenants, its understanding of certain specialized aspects of Granite's portfolio and tenant profile, and its knowledge of the current condition of the properties to determine proprietary market leasing assumptions, including lease renewal probabilities, renewal rents and capital expenditures. There has been no change in the valuation methodology used during the year ended December 31, 2023. The critical assumptions relating to the Trust's estimates of fair values of investment properties include the receipt of contractual rents, contractual renewal terms, expected future market rental rates, discount rates that reflect current market uncertainties, capitalization rates and recent investment property prices. If there is any change in these assumptions or regional, national or international economic conditions, the fair value of investment properties may change materially. Refer to the "INVESTMENT PROPERTIES" section and note 4 of the audited combined financial statements for the year ended December 31, 2023 for further information on the estimates and assumptions made by management in connection with the fair values of investment properties.

### *Fair value of financial instruments*

Where the fair value of financial assets or liabilities recorded on the balance sheet or disclosed in the notes cannot be derived from active markets, it is determined using valuation techniques including the discounted cash flow model. The inputs to these models are taken from observable markets where possible but, where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include considerations of inputs such as credit risk and volatility. Changes in assumptions about these factors could materially affect the reported fair value of financial instruments.

### *Income taxes*

The Trust operates in a number of countries and is subject to the income tax laws and related tax treaties in each of its operating jurisdictions. These laws and treaties can be subject to different interpretations by relevant taxation authorities. Significant judgment is required in the estimation of Granite's income tax expense, interpretation and application of the relevant tax laws and treaties and the provision for any exposure that may arise from tax positions that are under audit by relevant taxation authorities.

The recognition and measurement of deferred tax assets or liabilities is dependent on management's estimate of future taxable profits and income tax rates that are expected to be in effect in the period the asset is realized, or the liability is settled. Any changes in management's estimates can result in changes in deferred tax assets or liabilities as reported in the combined balance sheets and also the deferred income tax expense in the combined statements of net income.

## NEW ACCOUNTING PRONOUNCEMENTS AND DEVELOPMENTS

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### New Standards Adopted

In February 2021, the IASB issued narrow-scope amendments to IAS 1, *Presentation of Financial Statements*, IFRS Practice Statement 2, *Making Materiality Judgements* and IAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors*. The amendments require the disclosure of material accounting policy information rather than disclosing significant accounting policies and clarify how to distinguish changes in accounting policies from changes in accounting estimates. The Trust has adopted these amendments effective January 1, 2023. The adoption of the amendments did not have a material impact on the Trust's combined financial statements.

### Future Changes in Accounting Standards

New accounting standards issued and not yet applicable to the combined financial statements for the year ended December 31, 2023 are described below. Granite intends to adopt these standards when they become effective.

#### *IAS 1, Presentation of Financial Statements*

In January 2020, the IASB issued an amendment to IAS 1, *Presentation of Financial Statements*, to clarify its requirements for the presentation of liabilities in the statement of financial position. The limited scope amendment affected only the presentation of liabilities in the statement of financial position and not the amount or timing of its recognition. The amendment clarified that the classification of liabilities as current or non-current is based on rights that are in existence at the end of the reporting period and specified that classification is unaffected by expectations about whether an entity will exercise its right to defer settlement of a liability. It also introduced a definition of 'settlement' to make clear that settlement refers to the transfer to the counterparty of cash, equity instruments, other assets or services. On October 31, 2022, the IASB issued *Non-Current Liabilities with Covenants (Amendments to IAS 1)*. These amendments specify that covenants to be complied with after the reporting date do not affect the classification of debt as current or non-current at the reporting date. The amendments are effective January 1, 2024, with early adoption permitted and the amendments are to be applied retrospectively. The Trust does not expect these amendments to have a material impact on its combined financial statements.

### Disclosure Controls and Procedures

The President and Chief Executive Officer and the Chief Financial Officer of Granite have evaluated the effectiveness of the Trust's disclosure controls and procedures as defined in National Instrument 52-109 - Certification of Disclosure in Issuers' Annual and Interim Filings ("NI 52-109") and in Rules 13a-15(e) and 15d-15(e) under the United States Securities Exchange Act of 1934 as of December 31, 2023 (the "Evaluation Date"). They have concluded that, as of the Evaluation Date, the Trust's disclosure controls and procedures were effective to ensure that information required to be disclosed by the Trust in the reports that they file or submit is (i) recorded, processed, summarized and reported within the time periods specified in the applicable rules and (ii) accumulated and communicated to the Trust's management, including their principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

### Management's Report on Internal Control Over Financial Reporting

The Trust's management is responsible for establishing and maintaining adequate internal control over financial reporting (as such term is defined in NI 52-109 and Rules 13a-15(f) and 15d-15(f) under the United States Securities Exchange Act of 1934) for the Trust.

The Trust's internal control over financial reporting is a process designed by, or under the supervision of, the Trust's principal executive and principal financial officers, or persons performing similar functions, and effected by the Trust's board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles and includes those policies and procedures that: (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the Trust's assets; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that the Trust's receipts and expenditures are being made only in accordance with authorizations of its management and directors; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Trust's assets that could have a material effect on the financial statements.

Under the supervision and with the participation of the Trust's President and Chief Executive Officer and Chief Financial Officer, management conducted an evaluation of the effectiveness of the Trust's internal control over financial reporting, as of the Evaluation Date, based on the framework set forth in *Internal Control - Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on its evaluation under this framework, management concluded that the Trust's internal control over financial reporting was effective as of December 31, 2023.

Deloitte LLP, an independent registered public accounting firm, who audited and reported on the Trust's audited combined financial statements as at and for the year ended December 31, 2023 and whose report is included in the Trust's annual report for fiscal 2023, has also issued an attestation report under standards of the Public Company Accounting Oversight Board (United States) on the Trust's internal control over financial reporting as of December 31, 2023. The attestation report precedes the audited financial statements included in the Trust's annual report for fiscal 2023.

## **Changes in Internal Control Over Financial Reporting**

As of the Evaluation Date, there were no changes in the Trust's internal control over financial reporting that occurred during the period beginning on the date immediately following the end of the period in respect of which Granite made its most recent previous interim filing and ended on December 31, 2023 that have materially affected, or that are reasonably likely to materially affect, the Trust's internal control over financial reporting.

## **Limitation on the Effectiveness of Controls and Procedures**

Granite's management, including the President and Chief Executive Officer and the Chief Financial Officer, does not expect that the Trust's controls and procedures will prevent all potential error and fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met.

## RISKS AND UNCERTAINTIES

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Investing in the Trust's stapled units involves a high degree of risk. There are a number of risk factors that could have a material adverse effect on Granite's business, financial condition, operating results and prospects. These risks and uncertainties are discussed in Granite's AIF filed with securities regulators in Canada and available online at [www.sedarplus.com](http://www.sedarplus.com) and Annual Report on Form 40-F filed with the SEC and available online on EDGAR at [www.sec.gov](http://www.sec.gov), each in respect of the year ended December 31, 2023.

## QUARTERLY FINANCIAL DATA (UNAUDITED)

(in millions, except as noted)	Q4 '23	Q3 '23	Q2 '23	Q1 '23	Q4 '22	Q3 '22	Q2 '22	Q1 '22
<b>Operating highlights<sup>(3)</sup></b>								
Revenue	\$ 129.8	\$ 131.5	\$ 130.3	\$ 129.6	\$ 125.6	\$ 111.6	\$ 109.8	\$ 108.6
NOI - cash basis <sup>(1)</sup>	\$ 108.0	\$ 106.3	\$ 104.8	\$ 103.9	\$ 99.6	\$ 93.1	\$ 90.4	\$ 90.8
Fair value (losses) gains on investment properties, net	\$ (33.0)	\$ (53.2)	\$ (13.5)	\$ (73.0)	\$ (229.9)	\$ (229.2)	\$ (251.3)	\$ 490.6
Net income (loss) attributable to stapled unitholders	\$ 31.4	\$ 33.1	\$ 62.5	\$ 9.8	\$ (126.3)	\$ (93.3)	\$ (122.3)	\$ 497.7
Cash provided by operating activities	\$ 76.0	\$ 85.2	\$ 67.9	\$ 84.0	\$ 65.5	\$ 78.3	\$ 63.2	\$ 70.5
FFO <sup>(1)</sup>	\$ 81.2	\$ 79.1	\$ 77.6	\$ 79.6	\$ 77.2	\$ 70.7	\$ 72.1	\$ 69.4
AFFO <sup>(1)</sup>	\$ 73.2	\$ 69.6	\$ 69.5	\$ 75.1	\$ 67.0	\$ 63.3	\$ 68.2	\$ 65.9
FFO payout ratio <sup>(2)</sup>	63%	64%	66%	64%	65%	71%	71%	73%
AFFO payout ratio <sup>(2)</sup>	70%	73%	73%	68%	75%	80%	75%	77%
<b>Per unit amounts</b>								
Diluted FFO <sup>(1)</sup>	\$ 1.27	\$ 1.24	\$ 1.21	\$ 1.25	\$ 1.20	\$ 1.08	\$ 1.09	\$ 1.05
Diluted AFFO <sup>(1)</sup>	\$ 1.15	\$ 1.09	\$ 1.09	\$ 1.18	\$ 1.05	\$ 0.97	\$ 1.04	\$ 1.00
Monthly distributions paid	\$ 0.80	\$ 0.80	\$ 0.80	\$ 0.80	\$ 0.78	\$ 0.78	\$ 0.78	\$ 0.78
Diluted weighted average number of units	63.8	63.9	63.9	63.9	64.1	65.5	65.9	65.8
<b>Financial highlights</b>								
Investment properties <sup>(4)</sup>	\$ 8,808.1	\$ 8,898.5	\$ 8,833.1	\$ 8,952.1	\$ 8,839.6	\$ 8,938.9	\$ 8,533.4	\$ 8,526.8
Assets held for sale	\$ —	\$ —	\$ 20.5	\$ 17.5	\$ 41.2	\$ 17.5	\$ 156.2	\$ 32.9
Cash and cash equivalents	\$ 116.1	\$ 158.3	\$ 119.2	\$ 117.2	\$ 135.1	\$ 274.3	\$ 157.6	\$ 228.5
Total debt <sup>(1)</sup>	\$ 2,998.4	\$ 2,999.4	\$ 2,954.4	\$ 2,951.5	\$ 2,930.3	\$ 2,852.4	\$ 2,540.0	\$ 2,340.4
Total capital expenditures incurred	\$ (1.8)	\$ 8.7	\$ 18.6	\$ 19.6	\$ 19.1	\$ 21.9	\$ 9.2	\$ 3.4
Total leasing costs and tenant improvements incurred	\$ 5.3	\$ 2.7	\$ 3.0	\$ 1.0	\$ 4.7	\$ 2.4	\$ 1.5	\$ 2.0
<b>Property metrics<sup>(4)</sup></b>								
Number of income-producing properties	137	137	137	133	128	128	126	122
GLA, square feet	62.9	62.9	62.9	62.1	59.4	58.8	57.0	55.9
Occupancy, by GLA	95.0%	95.6%	96.3%	97.8%	99.6%	99.1%	97.8%	99.7%
Weighted average lease term, years	6.2	6.4	6.5	6.7	5.9	5.7	5.5	5.7

(1) For definitions of Granite's non-IFRS measures, refer to the section "NON-IFRS PERFORMANCE MEASURES".

(2) For definitions of Granite's non-IFRS ratios, refer to the section "NON-IFRS RATIOS".

(3) The quarterly financial data reflects fluctuations in revenue, FFO, AFFO, investment properties and total debt primarily from the timing of leasing and development activities, property sales, acquisitions and foreign exchange. Investment properties also fluctuate from the effect of measuring properties at fair value under IFRS. Net income (loss) attributable to unitholders primarily fluctuates from fair value gains (losses) on investment properties.

(4) Excludes properties held for sale which are classified as assets held for sale on the combined balance sheet as at the respective quarter-end.

The following table reconciles revenue, as determined in accordance with IFRS, to net operating income - cash basis for the periods ended as indicated. Refer to the sections "RESULTS OF OPERATIONS" and "NON-IFRS PERFORMANCE MEASURES", for further details.

(in millions)	Q4 '23	Q3 '23	Q2 '23	Q1 '23	Q4 '22	Q3 '22	Q2 '22	Q1 '22
Revenue	\$ 129.8	\$ 131.5	\$ 130.3	\$ 129.6	\$ 125.6	\$ 111.6	\$ 109.8	\$ 108.6
Less: Property operating costs	19.8	22.3	21.7	22.2	23.2	17.6	17.0	17.4
NOI	110.0	109.2	108.6	107.4	102.4	94.0	92.8	91.2
Add (deduct):								
Straight-line rent amortization	(3.1)	(4.0)	(4.9)	(4.6)	(3.6)	(1.9)	(3.5)	(1.6)
Tenant incentive amortization	1.1	1.1	1.1	1.1	0.8	1.0	1.1	1.2
NOI - cash basis	\$ 108.0	\$ 106.3	\$ 104.8	\$ 103.9	\$ 99.6	\$ 93.1	\$ 90.4	\$ 90.8

The following table reconciles net income (loss) attributable to stapled unitholders, as determined in accordance with IFRS, to FFO and AFFO for the periods ended as indicated. Refer to the sections "RESULTS OF OPERATIONS" and "NON-IFRS PERFORMANCE MEASURES", for further details.

<i>(in millions, except as noted)</i>	Q4 '23	Q3 '23	Q2 '23	Q1 '23	Q4 '22	Q3 '22	Q2 '22	Q1 '22
<b>Net income (loss) attributable to stapled unitholders</b>	\$ 31.4	\$ 33.1	\$ 62.5	\$ 9.8	\$ (126.3)	\$ (93.3)	\$ (122.3)	\$ 497.7
<b>Add (deduct):</b>								
Fair value losses (gains) on investment properties, net	33.0	53.2	13.5	73.0	229.9	229.2	251.3	(490.6)
Fair value losses (gains) on financial instruments	15.4	2.5	(1.1)	0.5	(2.1)	(1.4)	(3.3)	(4.6)
Loss on sale of investment properties	–	0.9	–	0.6	–	–	0.3	0.4
Deferred income tax expense (recovery)	0.9	(10.3)	5.4	(12.3)	(24.4)	(61.3)	(51.8)	66.5
Fair value remeasurement of the Executive Deferred Stapled Unit Plan	(0.4)	(0.7)	(0.4)	4.6	–	(1.3)	(1.4)	–
Fair value remeasurement of the Directors Deferred Stapled Unit Plan	0.4	(0.5)	(0.5)	1.3	0.1	(1.2)	(0.7)	–
Non-controlling interests relating to the above	0.5	0.9	(1.8)	2.1	–	–	–	–
<b>FFO</b>	\$ 81.2	\$ 79.1	\$ 77.6	\$ 79.6	\$ 77.2	\$ 70.7	\$ 72.1	\$ 69.4
<b>Add (deduct):</b>								
Maintenance or improvement capital expenditures incurred	(0.9)	(4.5)	(2.2)	(0.1)	(2.7)	(4.3)	(0.5)	(1.1)
Leasing costs	(1.0)	(0.8)	(1.9)	(0.4)	(4.5)	(2.0)	(0.9)	(2.0)
Tenant allowances	(4.1)	(1.4)	(0.4)	(0.6)	(0.2)	(0.3)	(0.1)	–
Tenant incentive amortization	1.1	1.1	1.1	1.1	0.8	1.1	1.1	1.2
Straight-line rent amortization	(3.1)	(4.0)	(4.9)	(4.6)	(3.6)	(1.9)	(3.5)	(1.6)
Non-controlling interests relating to the above	–	0.1	0.2	0.1	–	–	–	–
<b>AFFO</b>	\$ 73.2	\$ 69.6	\$ 69.5	\$ 75.1	\$ 67.0	\$ 63.3	\$ 68.2	\$ 65.9

The following table reconciles total debt for the periods ended as indicated. Refer to the sections "Unitholders' Equity" and "NON-IFRS PERFORMANCE MEASURES", for further details.

<i>(in millions)</i>	Q4 '23	Q3 '23	Q2 '23	Q1 '23	Q4 '22	Q3 '22	Q2 '22	Q1 '22
<b>Unsecured debt, net</b>	\$ 3,066.0	\$ 3,085.3	\$ 3,057.6	\$ 2,983.8	\$ 2,983.6	\$ 2,995.9	\$ 2,643.5	\$ 2,422.3
<b>Derivatives, net</b>	(100.8)	(119.1)	(136.6)	(121.8)	(138.4)	(223.1)	(169.4)	(126.1)
<b>Lease obligations</b>	33.2	33.2	33.4	33.7	33.7	33.2	33.3	31.5
<b>Total unsecured debt</b>	2,998.4	2,999.4	2,954.4	2,895.7	2,878.9	2,806.0	2,507.4	2,327.7
<b>Secured debt</b>	–	–	–	55.8	51.4	46.4	32.6	12.7
<b>Total debt</b>	\$ 2,998.4	\$ 2,999.4	\$ 2,954.4	\$ 2,951.5	\$ 2,930.3	\$ 2,852.4	\$ 2,540.0	\$ 2,340.4

## FORWARD-LOOKING STATEMENTS

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This MD&A may contain statements that, to the extent they are not recitations of historical fact, constitute “forward-looking statements” or “forward-looking information” within the meaning of applicable securities legislation, including the United States Securities Act of 1933, as amended, the United States Securities Exchange Act of 1934, as amended, and applicable Canadian securities legislation. Forward-looking statements and forward-looking information may include, among others, statements regarding Granite’s future plans, goals, strategies, intentions, beliefs, estimates, costs, objectives, capital structure, cost of capital, tenant base, tax consequences, economic performance or expectations, or the assumptions underlying any of the foregoing. Words such as “outlook”, “may”, “would”, “could”, “should”, “will”, “likely”, “expect”, “anticipate”, “believe”, “intend”, “plan”, “forecast”, “project”, “estimate”, “seek” and similar expressions are used to identify forward-looking statements and forward-looking information. Forward-looking statements and forward-looking information should not be read as guarantees of future events, performance or results and will not necessarily be accurate indications of whether or the times at or by which such future performance will be achieved. Undue reliance should not be placed on such statements. There can also be no assurance that Granite’s expectations regarding various matters, including the following, will be realized in a timely manner, with the expected impact or at all: the effectiveness of measures intended to mitigate such impact, and Granite’s ability to deliver cash flow stability and growth and create long-term value for unitholders; Granite’s ability to implement its ESG+R program and related targets and goals; the expansion and diversification of Granite’s real estate portfolio and the reduction in Granite’s exposure to Magna and the special purpose properties; Granite’s ability to accelerate growth and to grow its net asset value, FFO and AFFO per unit, and constant currency same property NOI - cash basis; Granite’s 2024 outlook for FFO per unit, AFFO per unit and constant currency same property NOI, including the anticipated impact of future foreign currency exchange rates on FFO and AFFO per unit and expectations regarding Granite’s business strategy; Granite’s ability to offset interest or realize interest savings relating to its term loans, debentures and cross-currency interest rate swaps; Granite’s ability to find and integrate satisfactory acquisition, joint venture and development opportunities and to strategically deploy the proceeds from recently sold properties and financing initiatives; Granite’s sale from time to time of stapled units under any at-the-market program that Granite may establish; the potential for expansion and rental growth at the property in Ajax, Ontario and the enhancement to the yield of the property from such potential expansion and rental growth; the completion of the property in Ajax, Ontario and subsequent commencement of the lease in the second quarter of 2024; the potential for expansion and rental growth at the property in Weert, Netherlands and the enhancement to the yield of the property from such potential expansion and rental growth; the development of a 0.4 million square foot distribution facility on the 22.0 acre site in Brantford, Ontario, and the potential yield from the project; obtaining site planning approval of a 0.7 million square foot distribution facility on the 34.0 acre site in Brantford, Ontario; obtaining site planning approval for a third phase of development for up to 1.3 million square feet on the 101.0 acre site in Houston, Texas and the potential yield from the project; the development of 12.9 acres of land in West Jefferson, Ohio and the potential yield from that project; the development of a 0.6 million square foot multi-phased business park on the remaining 36.0 acre parcel of land in Brantford, Ontario and the potential yield from that project; the development of a 0.2 million square foot modern distribution/logistics facility on the 10.1 acres of land in Brant County, Ontario and the potential yield of the project; the timing of payment of associated unpaid construction costs and holdbacks; Granite’s ability to meet its target occupancy goals; Granite’s ability to secure sustainability or other certifications for any of its properties; the impact of the refinancing of the term loans on Granite’s returns and cash flow; and the amount of any distributions and distribution increase. Forward-looking statements and forward-looking information are based

on information available at the time and/or management's good faith assumptions and analyses made in light of Granite's perception of historical trends, current conditions and expected future developments, as well as other factors Granite believes are appropriate in the circumstances. Forward-looking statements and forward-looking information are subject to known and unknown risks, uncertainties and other unpredictable factors, many of which are beyond Granite's control, that could cause actual events or results to differ materially from such forward-looking statements and forward-looking information. Important factors that could cause such differences include, but are not limited to, the risk of changes to tax or other laws and treaties that may adversely affect Granite REIT's mutual fund trust status under the *Income Tax Act* (Canada) or the effective tax rate in other jurisdictions in which Granite operates; the risks related to Russia's 2022 invasion of Ukraine that may adversely impact Granite's operations and financial performance; economic, market and competitive conditions and other risks that may adversely affect Granite's ability to expand and diversify its real estate portfolio; and the risks set forth in the "Risk Factors" section in Granite's AIF for 2023 dated February 28, 2024, filed on SEDAR+ at [www.sedarplus.com](http://www.sedarplus.com) and attached as Exhibit 1 to the Trust's Annual Report on Form 40-F for the year ended December 31, 2023 filed with the SEC and available online on EDGAR at [www.sec.gov](http://www.sec.gov), all of which investors are strongly advised to review. The "Risk Factors" section also contains information about the material factors or assumptions underlying such forward-looking statements and forward-looking information. Forward-looking statements and forward-looking information speak only as of the date the statements and information were made and unless otherwise required by applicable securities laws, Granite expressly disclaims any intention and undertakes no obligation to update or revise any forward-looking statements or forward-looking information contained in this MD&A to reflect subsequent information, events or circumstances or otherwise.



Audited Combined Financial Statements  
of Granite Real Estate Investment Trust  
and Granite REIT Inc.

For the years ended December 31, 2023 and 2022

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

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To the Board of Trustees and Unitholders of Granite Real Estate Investment Trust and the Board of Directors and Shareholders of Granite REIT Inc.

### Opinion on the Financial Statements

We have audited the accompanying combined balance sheets of Granite Real Estate Investment Trust and subsidiaries and Granite REIT Inc. (collectively, the "Trust") as at December 31, 2023 and 2022, the related combined statements of net income, comprehensive income, unitholders' equity, and cash flows, for each of the two years in the period ended December 31, 2023, and the related notes (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Trust as at December 31, 2023 and 2022, and its financial performance and its cash flows for each of the two years in the period ended December 31, 2023, in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Trust's internal control over financial reporting as of December 31, 2023, based on criteria established in *Internal Control - Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 28, 2024, expressed an unqualified opinion on the Trust's internal control over financial reporting.

### Basis for Opinion

These financial statements are the responsibility of the Trust's management. Our responsibility is to express an opinion on the Trust's financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Trust in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

### Critical Audit Matter

The critical audit matter communicated below is a matter arising from the current-period audit of the financial statements that was communicated or required to be communicated to the audit committee and that (1) relates to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

***Fair Value of Investment Properties - Refer to Notes 2(d), 2(m) Estimates and Assumptions (i) and 4 of the Financial Statements***

*Critical Audit Matter Description*

The Trust has elected the fair value model for all investment properties and, accordingly, measures all investment properties at fair value subsequent to initial recognition on the balance sheet. The Trust primarily uses a discounted cash flow model to estimate the fair value of investment properties. The critical assumptions relating to the Trust's estimates of fair values of investment properties include contractual rents, contractual renewal terms, expected future market rental rates, discount rates that reflect current market uncertainties, capitalization rates and recent investment property prices.

While there are several assumptions that are required to determine the fair value of all investment properties, the critical assumptions with the highest degree of subjectivity and impact on fair values are the expected future market rental rates, discount rates and capitalization rates, otherwise referred to herein as terminal capitalization rates. Auditing these critical assumptions required a high degree of auditor judgment as the estimations made by management contain significant measurement uncertainty. This resulted in an increased extent of audit effort, including the need to involve our fair value specialists.

*How the Critical Audit Matter Was Addressed in the Audit*

Our audit procedures related to the expected future market rental rates, discount rates and terminal capitalization rates used to determine the fair value of the investment properties included the following, among others:

- Evaluated the effectiveness of controls over determining investment properties' fair value, including those over the determination of the expected future market rental rates, the discount rates and terminal capitalization rates.
- Evaluated the reasonableness of management's forecast of expected future market rental rates by comparing management's forecasts with historical results, internal communications to management and the Board of Trustees and contractual information, where applicable.
- With the assistance of our fair value specialists, evaluated the reasonableness of management's forecast of expected future market rental rates, discount rates and terminal capitalization rates by considering recent market transactions and industry surveys.

/s/ Deloitte LLP

Chartered Professional Accountants  
Licensed Public Accountants  
Toronto, Canada  
February 28, 2024

We have served as the Trust's auditor since 2012.

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

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To the Board of Trustees and Unitholders of Granite Real Estate Investment Trust and the Board of Directors and Shareholders of Granite REIT Inc.

### Opinion on Internal Control over Financial Reporting

We have audited the internal control over financial reporting of Granite Real Estate Investment Trust and subsidiaries and Granite REIT Inc. (collectively, the "Trust") as of December 31, 2023, based on criteria established in *Internal Control - Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). In our opinion, the Trust maintained, in all material respects, effective internal control over financial reporting as of December 31, 2023, based on criteria established in *Internal Control - Integrated Framework (2013)* issued by COSO.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the combined financial statements as at and for the year ended December 31, 2023, of the Trust and our report dated February 28, 2024, expressed an unqualified opinion on those financial statements.

### Basis for Opinion

The Trust's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Trust's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Trust in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

### Definition and Limitations of Internal Control over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ Deloitte LLP

Chartered Professional Accountants  
Licensed Public Accountants  
Toronto, Canada  
February 28, 2024

## MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING

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Management of Granite Real Estate Investment Trust and Granite REIT Inc. (collectively the "Trust") is responsible for the preparation and presentation of the combined financial statements and all information included in the 2023 Annual Report. The combined financial statements were prepared by management in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board and where appropriate, reflect estimates based on management's best judgement in the circumstances. Financial information as presented elsewhere in the 2023 Annual Report has been prepared by management to ensure consistency with information contained in the combined financial statements. The combined financial statements have been audited by independent auditors and reviewed by the Audit Committees and approved by both the Board of Trustees of Granite Real Estate Investment Trust and the Board of Directors of Granite REIT Inc.

Management is responsible for the development and maintenance of systems of internal accounting and administrative controls of high quality. Such systems are designed to provide reasonable assurance that the financial information is accurate, relevant and reliable and that the Trust's assets are appropriately accounted for and adequately safeguarded. Management has determined that, as at December 31, 2023 and based on the framework set forth in *Internal Control - Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission, internal control over financial reporting was effective. The Trust's President and Chief Executive Officer and Chief Financial Officer, in compliance with Section 302 of the U.S. Sarbanes-Oxley Act of 2002 ("SOX"), has provided a SOX-related certification in connection with the Trust's annual disclosure document in the U.S. (Form 40-F) to the U.S. Securities and Exchange Commission. In accordance with National Instrument 52-109, a similar certification has been provided to the Canadian Securities Administrators.

The Trust's Audit Committees are appointed by their respective Boards and are comprised solely of outside independent Directors or Trustees. The Audit Committees meet periodically with management, as well as with the independent auditors, to satisfy themselves that each is properly discharging its responsibilities to review the combined financial statements and the independent auditors' report and to discuss significant financial reporting issues and auditing matters. The Audit Committees report their findings to the Boards for consideration when approving the combined financial statements for issuance to the stapled unitholders.

The combined financial statements and the effectiveness of internal control over financial reporting have been audited by Deloitte LLP, the independent auditors, in accordance with Canadian generally accepted auditing standards and the standards of the Public Company Accounting Oversight Board (United States) on behalf of the stapled unitholders. The Auditors' Reports outline the nature of their examination and their opinion on the combined financial statements of the Trust and the effectiveness of the Trust's internal control over financial reporting. The independent auditors have full and unrestricted access to the Audit Committees.



Kevan Gorrie  
President and Chief Executive Officer



Teresa Neto  
Chief Financial Officer

Toronto, Canada,  
February 28, 2024

## Combined Balance Sheets

(Canadian dollars in thousands)

As at December 31,	Note	2023	2022
<b>ASSETS</b>			
<b>Non-current assets:</b>			
Investment properties	4	\$ 8,808,139	\$ 8,839,571
Acquisition deposits		–	8,487
Deferred tax assets	15(c)	639	629
Fixed assets, net		3,146	4,037
Derivatives	8(c)	100,200	151,855
Other assets	6	2,555	2,181
		<b>8,914,679</b>	<b>9,006,760</b>
<b>Current assets:</b>			
Assets held for sale	5	–	41,182
Derivative	8(c)	9,042	–
Loan receivable	7	–	69,186
Accounts receivable		12,166	12,176
Income taxes receivable		589	1,288
Prepaid expenses and other		13,767	14,681
Cash and cash equivalents	17(d)	116,134	135,081
<b>Total assets</b>		<b>\$ 9,066,377</b>	<b>\$ 9,280,354</b>
<b>LIABILITIES AND EQUITY</b>			
<b>Non-current liabilities:</b>			
Unsecured debt, net	8(a),8(b)	\$ 2,821,849	\$ 2,583,930
Derivatives	8(c)	8,429	6,391
Long-term portion of lease obligations	10	32,416	32,977
Deferred tax liabilities	15(c)	535,551	557,391
		<b>3,398,245</b>	<b>3,180,689</b>
<b>Current liabilities:</b>			
Unsecured debt, net	8(b)	244,133	399,707
Derivative	8(c)	–	7,076
Secured debt	9	–	51,373
Deferred revenue	11	17,810	17,358
Accounts payable and accrued liabilities	11	94,336	114,775
Distributions payable	12	17,415	16,991
Short-term portion of lease obligations	10	765	746
Income taxes payable		10,032	11,292
<b>Total liabilities</b>		<b>3,782,736</b>	<b>3,800,007</b>
<b>Equity:</b>			
Stapled unitholders' equity	13	5,276,951	5,475,375
Non-controlling interests		6,690	4,972
<b>Total equity</b>		<b>5,283,641</b>	<b>5,480,347</b>
<b>Total liabilities and equity</b>		<b>\$ 9,066,377</b>	<b>\$ 9,280,354</b>

Commitments and contingencies (note 22)  
See accompanying notes

On behalf of the Boards:

/s/ Kelly Marshall  
Director/Trustee

/s/ Emily Pang  
Director/Trustee

## Combined Statements of Net Income

(Canadian dollars in thousands)

Years ended December 31,	Note	2023	2022
Rental revenue .....	14(a)	\$ 521,250	\$ 455,579
Property operating costs .....	14(b)	86,012	75,221
<b>Net operating income</b>		<b>435,238</b>	<b>380,358</b>
General and administrative expenses .....	14(c)	41,440	29,465
Depreciation and amortization .....		1,272	1,598
Interest income .....		(7,708)	(1,625)
Interest expense and other financing costs .....	14(d)	78,717	50,967
Foreign exchange losses (gains), net .....		1,033	(1,215)
Fair value losses on investment properties, net .....	4,5	172,676	219,728
Fair value losses (gains) on financial instruments, net .....	14(e)	17,296	(11,383)
Loss on sale of investment properties .....	5	1,505	666
<b>Income before income taxes</b>		<b>129,007</b>	<b>92,157</b>
Income tax recovery .....	15	(9,489)	(63,665)
<b>Net income</b>		<b>\$ 138,496</b>	<b>\$ 155,822</b>
<b>Net income attributable to:</b>			
Stapled unitholders .....		\$ 136,662	\$ 155,768
Non-controlling interests .....		1,834	54
		<b>\$ 138,496</b>	<b>\$ 155,822</b>

See accompanying notes

## Combined Statements of Comprehensive Income

(Canadian dollars in thousands)

Years ended December 31,	Note	2023	2022
<b>Net income</b>		<b>\$ 138,496</b>	\$ 155,822
<b>Other comprehensive (loss) income:</b>			
Foreign currency translation adjustment <sup>(1)</sup>		(88,572)	309,410
Unrealized (loss) gain on net investment hedges, including income taxes of nil <sup>(1)</sup>	8(c)	(18,810)	32,244
<b>Total other comprehensive (loss) income</b>		<b>(107,382)</b>	341,654
<b>Comprehensive income</b>		<b>\$ 31,114</b>	\$ 497,476
<sup>(1)</sup> Items that may be reclassified subsequently to net income if a foreign subsidiary is disposed of or hedges are terminated or no longer assessed as effective (note 2(h)).			
<b>Comprehensive income attributable to:</b>			
Stapled unitholders .....		<b>\$ 29,550</b>	\$ 497,349
Non-controlling interests .....		<b>1,564</b>	127
		<b>\$ 31,114</b>	\$ 497,476

See accompanying notes

## Combined Statements of Unitholders' Equity

(Canadian dollars in thousands)

Year Ended December 31, 2023									
	Number of units (000s)	Stapled units	Contributed surplus	Retained earnings	Accumulated other comprehensive income	Stapled unitholders' equity	Non-controlling interests	Equity	
<b>As at January 1, 2023</b>	<b>63,708</b>	<b>\$ 3,347,822</b>	<b>\$ 11,601</b>	<b>\$ 1,702,420</b>	<b>\$ 413,532</b>	<b>\$ 5,475,375</b>	<b>\$ 4,972</b>	<b>\$ 5,480,347</b>	
Net income	–	–	–	136,662	–	136,662	1,834	138,496	
Other comprehensive loss	–	–	–	–	(107,112)	(107,112)	(270)	(107,382)	
Distributions (note 12)	–	–	–	(204,334)	–	(204,334)	(40)	(204,374)	
Contributions from non-controlling interests	–	–	–	–	–	–	194	194	
Units issued under the stapled unit plan (note 13(b))	41	3,354	–	–	–	3,354	–	3,354	
Units repurchased for cancellation (note 13(c))	(393)	(20,643)	(6,351)	–	–	(26,994)	–	(26,994)	
<b>As at December 31, 2023</b>	<b>63,356</b>	<b>\$ 3,330,533</b>	<b>\$ 5,250</b>	<b>\$ 1,634,748</b>	<b>\$ 306,420</b>	<b>\$ 5,276,951</b>	<b>\$ 6,690</b>	<b>\$ 5,283,641</b>	

Year Ended December 31, 2022									
	Number of units (000s)	Stapled units	Contributed surplus	Retained earnings	Accumulated other comprehensive income	Stapled unitholders' equity	Non-controlling interests	Equity	
<b>As at January 1, 2022</b>	<b>65,694</b>	<b>\$ 3,444,418</b>	<b>\$ 53,326</b>	<b>\$ 1,748,958</b>	<b>\$ 71,951</b>	<b>\$ 5,318,653</b>	<b>\$ 2,881</b>	<b>\$ 5,321,534</b>	
Net income	–	–	–	155,768	–	155,768	54	155,822	
Other comprehensive income	–	–	–	–	341,581	341,581	73	341,654	
Distributions (note 12)	–	–	–	(202,306)	–	(202,306)	(41)	(202,347)	
Contributions from non-controlling interests	–	–	–	–	–	–	3,417	3,417	
Disposition of non-controlling interests	–	–	–	–	–	–	(1,412)	(1,412)	
Units issued under the stapled unit plan (note 13(b))	44	4,089	–	–	–	4,089	–	4,089	
Stapled units issued, net of issuance costs (note 13(d))	136	13,115	–	–	–	13,115	–	13,115	
Units repurchased for cancellation (note 13(c))	(2,166)	(113,800)	(41,725)	–	–	(155,525)	–	(155,525)	
<b>As at December 31, 2022</b>	<b>63,708</b>	<b>\$ 3,347,822</b>	<b>\$ 11,601</b>	<b>\$ 1,702,420</b>	<b>\$ 413,532</b>	<b>\$ 5,475,375</b>	<b>\$ 4,972</b>	<b>\$ 5,480,347</b>	

See accompanying notes

## Combined Statements of Cash Flows

(Canadian dollars in thousands)

Years ended December 31,	Note	2023	2022
<b>OPERATING ACTIVITIES</b>			
Net income .....		\$ 138,496	\$ 155,822
Items not involving operating cash flows .....	17(a)	177,001	135,088
Current income tax expense .....	15(a)	6,706	7,380
Income taxes paid .....		(8,258)	(18,090)
Interest expense .....		76,359	49,892
Interest paid .....		(72,460)	(52,494)
Changes in working capital balances .....	17(b)	(4,663)	(102)
<b>Cash provided by operating activities</b>		<b>313,181</b>	<b>277,496</b>
<b>INVESTING ACTIVITIES</b>			
Investment properties:			
Acquisitions, deposits and transactions costs, net .....	3	(102,761)	(492,717)
Proceeds from disposal, net .....	5	43,773	63,943
Leasing costs paid .....		(5,973)	(8,739)
Tenant allowances paid .....		(6,005)	(558)
Additions to income-producing properties .....		(59,825)	(54,933)
Additions to properties under development .....		(71,132)	(212,245)
Construction funds released from (in) escrow .....		4,819	(4,720)
Loan repayment (advances), net .....	7	69,262	(55,780)
Fixed asset additions, net .....		(285)	(807)
<b>Cash used in investing activities</b>		<b>(128,127)</b>	<b>(766,556)</b>
<b>FINANCING ACTIVITIES</b>			
Monthly distributions paid .....		(203,910)	(202,284)
Proceeds from unsecured term loan, net of financing costs .....	8(b)	102,060	527,441
Proceeds from unsecured debentures, net of financing costs .....	8(b)	397,536	–
Repayment of unsecured debentures .....	8(b)	(400,000)	–
Settlement of cross currency interest rate swap .....	8(c)	(18,495)	(6,563)
Proceeds from unsecured credit facility draws .....		90,234	254,804
Repayment of unsecured credit facility draws .....		(91,254)	(264,060)
Proceeds from secured debt .....	9	5,634	48,439
Repayment of secured debt .....	9	(56,234)	–
Repayment of lease obligations .....		(730)	(767)
Financing costs paid .....		(917)	–
Distributions to non-controlling interests .....		(40)	(41)
Proceeds from stapled unit offerings, net of issuance costs .....	13(d)	–	13,115
Repurchase of stapled units .....	13(c)	(26,994)	(155,525)
<b>Cash (used in) provided by financing activities</b>		<b>(203,110)</b>	<b>214,559</b>
<b>Effect of exchange rate changes on cash and cash equivalents</b>		<b>(891)</b>	<b>7,069</b>
<b>Net decrease in cash and cash equivalents during the year</b>		<b>(18,947)</b>	<b>(267,432)</b>
Cash and cash equivalents, beginning of the year		135,081	402,513
<b>Cash and cash equivalents, end of the year</b>		<b>\$ 116,134</b>	<b>\$ 135,081</b>

See accompanying notes

# Notes to Combined Financial Statements

(All amounts in thousands of Canadian dollars unless otherwise noted)

## 1. NATURE AND DESCRIPTION OF THE TRUST

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Effective January 3, 2013, Granite Real Estate Inc. ("Granite Co.") completed its conversion from a corporate structure to a stapled unit real estate investment trust ("REIT") structure. All of the common shares of Granite Co. were exchanged, on a one-for-one basis, for stapled units, each of which consists of one unit of Granite Real Estate Investment Trust ("Granite REIT") and one common share of Granite REIT Inc. ("Granite GP"). Granite REIT is an unincorporated, open-ended, limited purpose trust established under and governed by the laws of the province of Ontario and created pursuant to a Declaration of Trust dated September 28, 2012 as subsequently amended and restated on June 9, 2022. Granite GP was incorporated on September 28, 2012 under the *Business Corporations Act* (British Columbia). Granite REIT, Granite GP and their subsidiaries (together "Granite" or the "Trust") are carrying on the business previously conducted by Granite Co.

The stapled units trade on the Toronto Stock Exchange and on the New York Stock Exchange. The principal office of Granite REIT is 77 King Street West, Suite 4010, P.O. Box 159, Toronto-Dominion Centre, Toronto, Ontario, M5K 1H1, Canada. The registered office of Granite GP is 1133 Melville Street, Suite 3500, The Stack, Vancouver, British Columbia, V6E 4E5, Canada.

The Trust is a Canadian-based REIT engaged in the acquisition, development, ownership and management of logistics, warehouse and industrial properties in North America and Europe.

These combined financial statements were approved by the Board of Trustees of Granite REIT and Board of Directors of Granite GP on February 28, 2024.

## 2. MATERIAL ACCOUNTING POLICY INFORMATION

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The accounting policies described below were applied consistently to all periods presented in these combined financial statements.

### (a) Basis of Presentation and Statement of Compliance

The combined financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

### (b) Combined Financial Statements and Basis of Consolidation

As a result of the REIT conversion described in note 1, the Trust does not have a single parent; however, each unit of Granite REIT and each share of Granite GP trade as a single stapled unit and accordingly, Granite REIT and Granite GP have identical ownership. Therefore, these financial statements have been prepared on a combined basis whereby the assets, liabilities and results of Granite GP and Granite REIT have been combined. The combined financial statements include the subsidiaries of Granite GP and Granite REIT. Subsidiaries are fully consolidated by Granite GP or Granite REIT from the date of acquisition, being the date on which control is obtained. The subsidiaries continue to be consolidated until the date that such control ceases. Control exists when Granite GP or Granite REIT have power, exposure or rights to variable returns and the ability to use their power over the entity to affect the amount of returns it generates.

All intercompany balances, income and expenses and unrealized gains and losses resulting from intercompany transactions are eliminated.

### **(c) Trust Units**

The stapled units are redeemable at the option of the holder and, therefore, are required to be accounted for as financial liabilities, except where certain exemption conditions are met, in which case redeemable instruments may be classified as equity. The attributes of the stapled units meet the exemption conditions set out in IAS 32, *Financial Instruments: Presentation* and are, therefore, presented as equity on the combined balance sheets.

### **(d) Investment Properties**

The Trust accounts for its investment properties, which include income-producing properties, properties under development and land held for development, in accordance with IAS 40, *Investment Property*. For acquired investment properties that meet the definition of a business, the acquisition is accounted for as a business combination (note 2(e)); otherwise they are initially measured at cost including directly attributable expenses. Subsequent to acquisition, investment properties are carried at fair value, which is determined based on available market evidence at the balance sheet date including, among other things, rental revenue from current leases and reasonable and supportable assumptions that represent what knowledgeable, willing parties would assume about rental revenue from future leases less future cash outflows in respect of capital expenditures. Gains and losses arising from changes in fair value are recognized in net income in the period of change.

#### ***Income-Producing Properties***

The carrying value of income-producing properties includes the impact of straight-line rental revenue (note 2(j)), tenant incentives and deferred leasing costs since these amounts are incorporated in the determination of the fair value of income-producing properties.

When an income-producing property is disposed of, the gain or loss is determined as the difference between the disposal proceeds, net of selling costs, and the carrying amount of the property and is recognized in net income in the period of disposal.

#### ***Properties Under Development***

The Trust's development properties are classified as such until the property is substantially completed and available for occupancy. The initial cost of properties under development includes the acquisition cost of the land and direct development or expansion costs, including construction costs, borrowing costs and indirect costs wholly attributable to development. Borrowing costs are capitalized to projects under development or construction based on the average accumulated expenditures outstanding during the period multiplied by the Trust's average borrowing rate on existing debt. Where borrowings are associated with specific developments, the amount capitalized is the gross borrowing cost incurred on such borrowings less any investment income arising on temporary investment of these borrowings. The capitalization of borrowing costs is suspended if there are prolonged periods that development activity is interrupted. The Trust capitalizes direct and indirect costs, including property taxes and insurance of the development property, if activities necessary to ready the development property for its intended use are in progress. Costs of internal personnel and other indirect costs that are wholly attributable to a project are capitalized as incurred.

If considered reliably measurable, properties under development are carried at fair value. Properties under development are measured at cost if fair value is not reliably measurable. In determining the fair value of properties under development consideration is given to, among other things, remaining construction costs, development risk, the stage of project completion and the reliability of cash inflows after project completion.

#### **(e) Business Combinations**

The Trust accounts for property acquisitions as a business combination if the particular assets and set of activities acquired can be operated and managed as a business in their current state for the purpose of providing a return to the unitholders. In accordance with IFRS 3, *Business Combinations*, the acquired set of activities and assets in an acquisition must include an input and a substantive process to qualify as a business. IFRS 3 amendments, effective January 1, 2020, provide for an optional concentration test to permit a simplified assessment of whether an acquired set of activities and assets is not a business. The concentration test is met if substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or group of similar identifiable assets. The Trust applies the acquisition method to account for business combinations. The consideration transferred for a business combination is the fair value of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Trust. The total consideration includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired as well as liabilities and contingent liabilities assumed in a business combination are initially measured at fair value at the acquisition date.

The Trust recognizes any non-controlling interest in the acquiree on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognized amounts of the acquiree's identifiable net assets.

Acquisition related costs are expensed as incurred.

Any contingent consideration is recognized at fair value at the acquisition date. Subsequent changes to the fair value of contingent consideration that is recorded as an asset or liability is recognized in net income.

Goodwill is initially measured as the excess of the aggregate of the consideration transferred and the fair value of non-controlling interest over the identifiable net assets acquired. If the consideration transferred is lower than the fair value of the net assets acquired, the difference is recognized in net income.

#### **(f) Assets Held for Sale**

Non-current assets (and disposal groups) are classified as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use. This condition is satisfied when the asset is available for immediate sale in its present condition, management is committed to the sale and the sale is highly probable to occur within one year.

#### **(g) Foreign Currency Translation**

The assets and liabilities of the Trust's foreign operations are translated into Canadian dollars using exchange rates prevailing at the end of each reporting period. Income and expense items are translated at the average exchange rates for the period, unless exchange rates fluctuate significantly during that period, in which case, for material transactions, the exchange

rates at the dates of those transactions are used. Exchange differences arising are recognized in other comprehensive (loss) income and accumulated in equity.

In preparing the financial statements of each entity, transactions in currencies other than the entity's functional currency (foreign currencies) are recognized at the average rates of exchange prevailing in the period. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated. Exchange differences on monetary items are recognized in net income in the period in which they arise except for:

- The effective portion of exchange differences on transactions entered into in order to hedge certain foreign currency risks are recognized in other comprehensive (loss) income;
- Exchange differences on monetary items receivable from or payable to a foreign operation for which settlement is neither planned nor likely to occur (therefore forming part of the net investment in the foreign operation) are recognized in other comprehensive (loss) income; and
- Exchange differences on foreign currency borrowings related to capitalized interest for assets under construction are recognized in investment properties.

## (h) Financial Instruments and Hedging

### *Financial Assets and Financial Liabilities*

The following summarizes the Trust's classification and measurement basis of its financial assets and liabilities:

	<b>Classification and Measurement Basis</b>
<b>Financial assets</b>	
Long-term receivables included in other assets .....	Amortized Cost
Derivatives .....	Fair Value
Loan receivable .....	Amortized Cost
Accounts receivable .....	Amortized Cost
Foreign exchange collar contracts .....	Fair Value
Cash and cash equivalents .....	Amortized Cost
<b>Financial liabilities</b>	
Unsecured debentures, net .....	Amortized Cost
Unsecured term loans, net .....	Amortized Cost
Secured debt .....	Amortized Cost
Derivatives .....	Fair Value
Accounts payable and accrued liabilities .....	Amortized Cost
Foreign exchange collar contracts .....	Fair Value
Distributions payable .....	Amortized Cost

The Trust recognizes an allowance for expected credit losses (“ECL”) for financial assets measured at amortized cost. The impact of the credit loss modeling process is summarized as follows:

- The Trust did not record an ECL allowance against long-term receivables as historical experience of loss on these balances is insignificant and, based on the assessment of forward-looking information, no significant increases in losses are expected. The Trust will continue to assess the valuation of these instruments.
- The Trust did not record an ECL allowance against accounts receivable and loan receivable and has determined that its internal processes of evaluating each receivable on a specific basis for collectability using historical experience and adjusted for forward-looking information, would appropriately allow the Trust to determine if there are significant increases in credit risk to then record a corresponding ECL allowance.

For financial liabilities measured at amortized cost, the liability is amortized using the effective interest rate method. Under the effective interest rate method, any transaction fees, costs, discounts and premiums directly related to the financial liabilities are recognized in net income over the expected life of the obligation.

In regards to modifications to financial liabilities, when a financial liability measured at amortized cost is modified or exchanged, and such modification or exchange does not result in derecognition, the adjustment to the amortized cost of the financial liability as a result of the modification or exchange is recognized in net income.

### ***Derivatives and Hedging***

Derivative instruments, such as the cross currency interest rate swaps, interest rate swaps and foreign exchange collar contracts, are recorded in the combined balance sheet at fair value, including those derivatives that are embedded in financial or non-financial contracts. Changes in the fair value of derivative instruments which are not designated as hedges for accounting purposes are recognized in the combined statements of net income. The Trust utilizes derivative financial instruments from time to time in the management of its foreign currency and interest rate exposures. The Trust’s policy is not to utilize derivative financial instruments for trading or speculative purposes.

The Trust applies hedge accounting to certain derivative and non-derivative financial instruments designated as hedges of net investments in subsidiaries with a functional currency other than the Canadian dollar. Hedge accounting is discontinued prospectively when the hedge relationship is terminated or no longer qualifies as a hedge, or when the hedging item is sold or terminated. In a net investment hedging relationship, the effective portion of foreign exchange gains or losses on the hedging instruments is recognized in other comprehensive (loss) income and the ineffective portion is recognized in net income. The amounts recorded in accumulated other comprehensive income are recognized in net income when there is a disposition or partial disposition of the foreign subsidiary.

### ***Interest Rate Benchmark Reform***

In August 2020, the IASB issued Interest Rate Benchmark Reform - Phase 2 Amendments to IFRS 9, *Financial Instruments*; IFRS 7, *Financial Instruments: Disclosures*; IAS 39, *Financial Instruments: Recognition and Measurement*; IFRS 4, *Insurance Contracts* and IFRS 16, *Leases*, which addresses issues that might affect financial reporting once an existing interest rate benchmark is replaced with an alternative benchmark interest rate and provides specific disclosure requirements. The amendments introduce a practical expedient for modifications of

financial instruments, where the basis for determining the contractual cash flows changes as a result of the Interbank Offer Rate (“IBOR”) reform, allowing for prospective application of the alternative benchmark interest rate. In addition, the amendments relate to the application of hedge accounting, providing an exception such that changes in the formal designation and documentation of hedge accounting relationships that are needed to reflect the changes required by IBOR reform do not result in the discontinuation of hedge accounting or the designation of new hedging relationships.

The amendments are effective for annual reporting periods beginning on or after January 1, 2021. As some of the Trust's unsecured debt and related derivatives have been or will be impacted by the IBOR reform, the reformed IFRS guidance has been adopted. The adoption of the amendments did not have a material impact on the Trust's combined financial statements. Refer to note 8 for details of the unsecured debt and related derivatives that have been or will be affected by the IBOR reform and the transition plan that the Trust has executed to alternative benchmark interest rates.

### **(i) Leases**

The Trust recognizes a right-of-use asset and a lease obligation at the lease commencement date, in accordance with IFRS 16, *Leases*. The Trust accounts for its right-of-use assets that do not meet the definition of investment property as fixed assets. The right-of-use asset is initially measured at cost and, subsequently, at cost less any accumulated depreciation and impairment, and adjusted for certain remeasurements of the lease obligation. When a right-of-use asset meets the definition of investment property, it is initially measured at cost and subsequently measured at fair value (note 2(d)).

The lease liability is initially measured at the present value of the lease payments at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, at the Trust's incremental borrowing rate. Generally, the Trust uses its incremental borrowing rate as the discount rate.

The lease obligation is subsequently increased by the interest cost on the lease liability and decreased by lease payments made. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, a change in the estimate of the amount expected to be payable under a residual value guarantee or, as appropriate, a change in the assessment of whether a purchase or extension option is reasonably certain to be exercised or a termination option is reasonably certain not to be exercised.

### **(j) Revenue Recognition**

Where Granite has retained substantially all the benefits and risks of ownership of its rental properties, leases with its tenants are accounted for as operating leases. Where substantially all the benefits and risks of ownership of the Trust's rental properties have been transferred to its tenants, the Trust's leases are accounted for as finance leases. All of the Trust's current leases are operating leases.

Revenue from investment properties includes base rents earned from tenants under lease agreements, property tax and operating cost recoveries and other incidental income. Rents from tenants may contain rent escalation clauses or free rent periods which are recognized in revenue on a straight-line basis over the term of the lease. The difference between the revenue recognized and the contractual rent is included in investment properties as straight-line rents receivable. In addition, tenant incentives including cash allowances provided to tenants are recognized as a reduction in rental revenue on a straight-line basis over the term of the lease

where it is determined that the tenant fixturing has no benefit to the property beyond the existing tenancy. Property tax and operating cost recoveries from tenants are recognized as revenue in the period in which applicable costs are incurred.

## **(k) Unit-based Compensation Plans**

### ***Executive Deferred Stapled Unit Plan***

The executive deferred stapled unit plan is measured at fair value at the date of grant and amortized to compensation expense from the effective date of the grant to the final vesting date. Compensation expense is recognized on a proportionate basis consistent with the vesting features of each tranche of the grant. Compensation expense for executive deferred stapled units granted under the plan is recognized in general and administrative expenses with a corresponding liability recognized based upon the fair value of the Trust's stapled units as the Trust is an open-ended trust making its units redeemable. During the period in which the executive deferred stapled units are outstanding, for grants with no performance criteria, the liability is adjusted for changes in the market value of the Trust's stapled unit, and for grants with performance criteria, the liability is measured at fair value using the Monte Carlo simulation model (note 13), with both such adjustments being recognized as compensation expense in general and administrative expenses in the period in which they occur. The liability balance is reduced as deferred stapled units are forfeited or settled for stapled units and recorded in equity.

### ***Director/Trustee Deferred Share Unit Plan***

The compensation expense and a corresponding liability associated with the director/trustee deferred share unit plan are measured based on the market value of the underlying stapled units. During the period in which the awards are outstanding, the liability is adjusted for changes in the market value of the underlying stapled unit, with such positive or negative adjustments being recognized in general and administrative expenses in the period in which they occur. The liability balance is settled for cash or stapled units when a director/trustee ceases to be a member of the Board.

## **(l) Income Taxes**

### ***Operations in Canada***

Granite qualifies as a mutual fund trust under the Income Tax Act (Canada) (the "Act") and as such the Trust itself will not be subject to income taxes provided it continues to qualify as a REIT for purposes of the Act. A REIT is not taxable and not considered to be a Specified Investment Flow-through Trust provided it complies with certain tests and it distributes all of its taxable income in a taxation year to its unitholders.

The Trust's qualification as a REIT results in no current or deferred income tax being recognized in the combined financial statements for income taxes related to the Canadian investment properties.

### ***Operations in the United States***

The Trust's investment property operations in the United States are conducted in a qualifying United States REIT ("US REIT") for purposes of the Internal Revenue Code of 1986, as amended. As a qualifying US REIT, it is not taxable provided it complies with certain tests in addition to the requirement to distribute substantially all of its taxable income.

As a qualifying US REIT, current income taxes on U.S. taxable income have not been recorded in the combined financial statements. However, the Trust has recorded deferred income taxes that may arise on the disposition of its investment properties as the Trust will likely be subject to entity level income tax in connection with such transactions pursuant to the Foreign Investment in Real Property Tax Act.

### ***Operations in Europe***

The Trust consolidates certain entities that continue to be subject to income tax.

Income taxes for taxable entities in Europe, as well as other entities in Canada or the United States subject to tax, are recorded as follows:

#### ***Current Income Tax***

The current income tax expense is determined on the basis of enacted or substantively enacted tax rates and laws at each balance sheet date.

#### ***Deferred Income Tax***

Deferred income tax is recorded, using the liability method, on temporary differences arising between the tax basis of assets and liabilities and the amounts reported on the combined financial statements. Deferred income tax assets and liabilities are measured at tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on the tax rates and laws that have been enacted or substantively enacted at the balance sheet date. Deferred income tax assets are recognized to the extent that it is probable that deductions, tax credits or tax losses will be utilized.

Each of the current and deferred tax assets and liabilities are offset when they are levied by the same taxation authority in either the same taxable entity or different taxable entities within the same reporting group that settle on a net basis.

### **(m) Significant Accounting Judgments, Estimates and Assumptions**

The preparation of the combined financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts and disclosures made in the financial statements and accompanying notes.

Management believes that the judgments, estimates and assumptions utilized in preparing the combined financial statements are reasonable and prudent; however, actual results could be materially different and require an adjustment to the reported results.

#### ***Judgments***

The following are the critical judgments that have been made in applying the Trust's accounting policies and that have the most significant effect on the amounts recognized in the combined financial statements:

##### ***(i) Leases***

The Trust's policy for revenue recognition is described in note 2(j). The Trust makes judgments in determining whether certain leases are operating or finance leases, in particular tenant

leases with long contractual terms or leases where the property is a large square-footage and/or architecturally specialized. The Trust also makes judgments in determining the lease term for some lease contracts in which it is a lessee that include renewal or termination options. The assessment of whether the Trust is reasonably certain to exercise such options impacts the lease term which, in turn, significantly affects the amount of lease obligations and right-of-use assets recognized.

### ***(ii) Investment Properties***

The Trust's policy relating to investment properties is described in note 2(d). In applying this policy, judgment is used in determining whether certain costs incurred for tenant improvements are additions to the carrying amount of the property or represent incentives, identifying the point at which practical completion of properties under development occurs and determining borrowing costs to be capitalized to the carrying value of properties under development. Judgment is also applied in determining the use, extent and frequency of independent appraisals.

### ***(iii) Income Taxes***

The Trust applies judgment in determining whether it will continue to qualify as a REIT for both Canadian and U.S. tax purposes for the foreseeable future. However, should it at some point no longer qualify, it would be subject to income tax and would be required to recognize current and deferred income taxes.

### ***Estimates and Assumptions***

The key assumptions concerning the future and other key sources of estimation uncertainty that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities include the following:

#### ***(i) Valuation of Investment Properties***

The fair value of investment properties is determined by management using primarily the discounted cash flow method in which the income and expenses are projected over the anticipated term of the investment plus a subsequent reversionary value discounted using an appropriate discount rate. The Trust obtains, from time to time, appraisals from independent qualified real estate valuation experts. However, the Trust does not value its investment properties based on these appraisals but uses them as data points, alongside other external market information for management to arrive at its own conclusions on values. Management receives valuation assumptions from external appraisers such as discount rates, terminal capitalization rates and market rental rates, however, the Trust also considers its knowledge of historical renewal experiences with its tenants, its understanding of certain specialized aspects of the Trust's portfolio and tenant profile, and its knowledge of the current condition of the properties to determine proprietary market leasing assumptions, including lease renewal probabilities, renewal rents and capital expenditures. The critical assumptions relating to the Trust's estimates of fair values of investment properties include contractual rents, contractual renewal terms, expected future market rental rates, discount rates that reflect current market uncertainties, capitalization rates and recent investment property prices. If there is any change in these assumptions or regional, national or international economic conditions, the fair value of investment properties may change materially. Refer to note 4 for further information on the estimates and assumptions made by management.

### **(ii) Fair Value of Financial Instruments**

Where the fair value of financial assets or liabilities recorded on the combined balance sheet or disclosed in the notes cannot be derived from active markets, they are determined using valuation techniques including the discounted cash flow method. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include considerations of inputs such as credit risk and volatility. Changes in assumptions about these factors could materially affect the reported fair value of financial instruments.

### **(iii) Income Taxes**

The Trust operates in a number of countries and is subject to the income tax laws and related tax treaties in each of its operating jurisdictions. These laws and treaties can be subject to different interpretations by relevant taxation authorities. Significant judgment is required in the estimation of Granite's income tax expense, the interpretation and application of the relevant tax laws and treaties and the provision for any exposure that may arise from tax positions that are under audit by relevant taxation authorities.

The recognition and measurement of deferred tax assets or liabilities is dependent on management's estimate of future taxable profits and income tax rates that are expected to be in effect in the period the asset is realized or the liability is settled. Any changes in management's estimate can result in changes in deferred tax assets or liabilities as reported in the combined balance sheets and also the deferred income tax expense in the combined statements of net income.

### **(n) Accounting Standards Adopted in 2023**

In February 2021, the IASB issued narrow-scope amendments to IAS 1, *Presentation of Financial Statements*, IFRS Practice Statement 2, *Making Materiality Judgements* and IAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors*. The amendments require the disclosure of material accounting policy information rather than disclosing significant accounting policies and clarify how to distinguish changes in accounting policies from changes in accounting estimates. The Trust has adopted these amendments effective January 1, 2023. The adoption of the amendments did not have a material impact on the Trust's combined financial statements.

### **(o) Future Changes in Accounting Standards**

In January 2020, the IASB issued an amendment to IAS 1, *Presentation of Financial Statements*, to clarify its requirements for the presentation of liabilities in the statement of financial position. The limited scope amendment affected only the presentation of liabilities in the statement of financial position and not the amount or timing of its recognition. The amendment clarified that the classification of liabilities as current or non-current is based on rights that are in existence at the end of the reporting period and specified that classification is unaffected by expectations about whether an entity will exercise its right to defer settlement of a liability. It also introduced a definition of 'settlement' to make clear that settlement refers to the transfer to the counterparty of cash, equity instruments, other assets or services. On October 31, 2022, the IASB issued *Non-Current Liabilities with Covenants (Amendments to IAS 1)*. These amendments specify that covenants to be complied with after the reporting date do not affect the classification of debt as current or non-current at the reporting date. The amendments are effective January 1, 2024, with early adoption permitted and the amendments are to be

applied retrospectively. The Trust does not expect these amendments to have a material impact on its combined financial statements.

### 3. ACQUISITIONS

During the years ended December 31, 2023 and 2022, Granite made the following property acquisitions:

#### 2023 Acquisitions

Property	Location	Date acquired	Property purchase price	Transaction costs	Total acquisition cost
<b>Income-producing properties:</b>					
10144 Veterans Dr. ....	Avon, USA	March 30, 2023	\$ 72,806	\$ 128	\$ 72,934
10207 Veterans Dr. ....	Avon, USA	March 30, 2023	34,089	102	34,191
			\$ 106,895	\$ 230	\$ 107,125

#### 2022 Acquisitions

Property	Location	Date acquired	Property purchase price	Transaction costs	Total acquisition cost
<b>Income-producing properties:</b>					
Georg-Beatzel Straße 15 .	Wiesbaden, Germany	February 3, 2022	\$ 62,033	\$ 3,919	\$ 65,952
Raiffeisenstraße 28-32 . . . .	Korbach, Germany	February 3, 2022	60,295	3,819	64,114
In der Langen Else 4 . . . . .	Erfurt, Germany	February 3, 2022	17,636	1,225	18,861
10566 Gateway Pt. . . . .	Clayton, IN	April 14, 2022	121,258	98	121,356
2128 Gateway Pt. . . . .	Clayton, IN	April 14, 2022	57,886	105	57,991
102 Parkshore Dr. . . . .	Brampton, ON	May 24, 2022	20,850	696	21,546
195 Steinway Blvd. . . . .	Etobicoke, ON	May 26, 2022	17,700	1,266	18,966
Swaardvenstraat 75 . . . . .	Tilburg, Netherlands	July 1, 2022	102,141	185	102,326
			459,799	11,313	471,112
<b>Property under development:</b>					
905 Belle Ln. . . . .	Bolingbrook, IL	May 5, 2022	14,516	87	14,603
<b>Development land:</b>					
161 Markel Dr. . . . .	Brant County, ON	August 19, 2022	6,368	210	6,578
			\$ 480,683	\$ 11,610	\$ 492,293

During the year ended December 31, 2023, transaction costs of \$0.2 million (2022 – \$11.6 million), which included legal and advisory costs (2022 – land transfer taxes, legal and advisory costs), were first capitalized to the cost of the respective properties and then subsequently expensed to net fair value losses on investment properties on the combined statements of net income as a result of measuring the properties at fair value.

#### 4. INVESTMENT PROPERTIES

As at December 31,	2023	2022
Income-producing properties .....	\$ 8,641,352	\$ 8,486,105
Properties under development .....	120,940	272,504
Land held for development .....	45,847	80,962
	<b>\$ 8,808,139</b>	<b>\$ 8,839,571</b>

Changes in investment properties are shown in the following table:

Years ended December 31,	2023			2022		
	Income-producing properties	Properties under development	Land held for development	Income-producing properties	Properties under development	Land held for development
Balance, beginning of year .....	\$8,486,105	\$ 272,504	\$ 80,962	\$ 7,727,368	\$ 162,817	\$ 80,973
Maintenance or improvements .....	8,409	-	-	9,680	-	-
Leasing costs .....	5,095	1,577	-	10,153	-	-
Tenant allowances .....	6,969	47	-	574	-	-
Developments or expansions .....	36,633	61,089	1,530	43,940	228,099	2,853
Acquisitions (note 3) .....	107,125	-	-	471,112	14,603	6,578
Transfer to properties under development .....	-	50,007	(50,007)	-	17,549	(17,549)
Transfer to income-producing properties .....	288,979	(288,979)	-	223,040	(223,040)	-
Amortization of straight-line rent .....	16,690	-	-	10,591	-	-
Amortization of tenant allowances .....	(4,403)	-	-	(4,149)	-	-
Other changes .....	132	4	6	374	21	14
Fair value (losses) gains, net .....	(216,191)	26,506	13,382	(285,127)	56,536	6,929
Foreign currency translation, net .....	(94,191)	(1,815)	(26)	321,078	15,919	1,164
Classified as assets held for sale (note 5) .....	-	-	-	(42,529)	-	-
Balance, end of year .....	<b>\$8,641,352</b>	<b>\$ 120,940</b>	<b>\$ 45,847</b>	<b>\$ 8,486,105</b>	<b>\$ 272,504</b>	<b>\$ 80,962</b>

The Trust determines the fair value of an income-producing property based upon, among other things, rental income from current leases and assumptions about rental income from future leases reflecting market conditions and lease renewals at the applicable balance sheet dates, less future cash outflows in respect of such leases. Fair values were primarily determined by using a 10-year cash flow and subsequent reversionary value discounted back to present value. The fair values of properties under development are measured using a discounted cash flow model, net of costs to complete, as of the balance sheet date. The valuation metrics utilized to derive the Trust's investment property valuations are determined by management. The Trust does not value its investment properties based on models prepared by external appraisers but uses such external appraisals as data points, alongside other external market information for management to arrive at its own conclusions on values. Management receives valuation assumptions from external appraisers such as discount rates, terminal capitalization rates and market rental rates, however, the Trust also considers its knowledge of historical renewal experiences with its tenants, its understanding of certain specialized aspects of the Trust's portfolio and tenant profile, and its knowledge of the current condition of the properties to determine proprietary market leasing assumptions, including lease renewal probabilities,

renewal rents and capital expenditures. There has been no change in the valuation methodology during the year.

Included in investment properties as at December 31, 2023 is \$64.0 million (2022 – \$48.6 million) of net straight-line rent receivables arising from the recognition of rental revenue on a straight-line basis over the lease term.

Details about contractual obligations to purchase, construct and develop properties can be found in the commitments and contingencies note (note 22).

Tenant minimum rental commitments payable to Granite on non-cancellable operating leases as at December 31, 2023 are as follows:

2024	\$	444,183
2025		431,349
2026		394,975
2027		369,278
2028		327,445
2029 and thereafter		1,365,460
	\$	3,332,690

Valuations are most sensitive to changes in discount rates and terminal capitalization rates. The key valuation metrics for income-producing properties by country are set out below:

As at December 31,	2023			2022 <sup>(1)</sup>		
	Weighted average <sup>(2)</sup>	Maximum	Minimum	Weighted average <sup>(2)</sup>	Maximum	Minimum
<b>Canada</b>						
Discount rate	6.55 %	7.50 %	6.00 %	6.26 %	7.25 %	5.25 %
Terminal capitalization rate	5.39 %	6.50 %	4.75 %	5.19 %	6.50 %	4.25 %
<b>United States</b>						
Discount rate	7.08 %	10.50 %	6.15 %	6.45 %	10.25 %	5.50 %
Terminal capitalization rate	6.02 %	9.25 %	5.25 %	5.57 %	9.25 %	4.75 %
<b>Germany</b>						
Discount rate	7.13 %	9.65 %	5.80 %	6.48 %	11.00 %	4.90 %
Terminal capitalization rate	6.13 %	8.90 %	4.85 %	5.50 %	10.00 %	4.30 %
<b>Austria</b>						
Discount rate	8.68 %	9.90 %	8.15 %	8.59 %	9.90 %	8.15 %
Terminal capitalization rate	7.40 %	8.25 %	6.75 %	7.32 %	7.90 %	6.75 %
<b>Netherlands</b>						
Discount rate	6.34 %	7.75 %	5.60 %	5.43 %	6.85 %	4.75 %
Terminal capitalization rate	6.57 %	9.00 %	5.95 %	5.73 %	8.50 %	5.00 %
<b>Total</b>						
Discount rate	7.05 %	10.50 %	5.60 %	6.50 %	11.00 %	4.75 %
Terminal capitalization rate	6.07 %	9.25 %	4.75 %	5.66 %	10.00 %	4.25 %

<sup>(1)</sup> Excludes assets held for sale (note 5).

<sup>(2)</sup> Weighted based on income-producing property fair value.

The table below summarizes the sensitivity of the fair value of income-producing properties to changes in either the discount rate or terminal capitalization rate:

Rate sensitivity	Discount Rate		Terminal Capitalization Rate	
	Fair value	Change in fair value	Fair value	Change in fair value
+50 basis points	\$ 8,322,286	\$ (319,066)	\$ 8,235,864	\$ (405,488)
+25 basis points	8,479,932	(161,420)	8,430,247	(211,105)
<b>Base rate</b>	<b>8,641,352</b>	<b>–</b>	<b>8,641,352</b>	<b>–</b>
-25 basis points	8,806,676	165,324	8,871,520	230,168
-50 basis points	\$ 8,975,983	\$ 334,631	\$ 9,123,497	\$ 482,145

## 5. ASSETS HELD FOR SALE AND DISPOSITIONS

### Assets Held for Sale

At December 31, 2023, there were no investment properties classified as assets held for sale. At December 31, 2022, two income-producing properties located in Canada and the United States, having a total fair value of \$41.2 million, were classified as assets held for sale.

### Dispositions

During the year ended December 31, 2023, Granite disposed of two income-producing properties located in Canada and the United States. The details of the disposed properties are as follows:

Property	Location	Date disposed	Sale price
50 Casmir Ct.	Concord, Canada	August 15, 2023	\$ 20,575
4701 S. Cowan Rd.	Muncie, USA	March 15, 2023	24,703
			<b>\$ 45,278</b>

During the year ended December 31, 2022, Granite disposed of two income-producing properties and one piece of land located in Poland and the Czech Republic for gross proceeds totaling \$66.0 million.

During the year ended December 31, 2023, Granite incurred \$1.5 million (2022 – \$0.7 million) of broker commissions and legal and advisory costs associated with the disposals which are included in loss on sale of investment properties on the combined statements of net income.

The following table summarizes the fair value changes in properties classified as assets held for sale:

<b>Years ended December 31,</b>		<b>2023</b>		<b>2022</b>
Balance, beginning of year	\$	<b>41,182</b>	\$	64,612
Fair value gains, net		<b>3,627</b>		1,934
Foreign currency translation, net		<b>469</b>		(1,877)
Other changes		<b>–</b>		5
Disposals		<b>(45,278)</b>		(66,021)
Classified as assets held for sale		<b>–</b>		42,529
<b>Balance, end of year</b>	<b>\$</b>	<b>–</b>	<b>\$</b>	<b>41,182</b>

## **6. OTHER ASSETS**

<b>As at December 31,</b>		<b>2023</b>		<b>2022</b>
Deferred financing costs associated with the revolving credit facility	\$	<b>2,272</b>	\$	1,890
Long-term receivables		<b>283</b>		291
	<b>\$</b>	<b>2,555</b>	<b>\$</b>	<b>2,181</b>

## **7. LOAN RECEIVABLE**

In conjunction with the closing of the acquisition of two industrial properties in Avon, United States, on March 30, 2023 (note 3), the loan receivable made to the developer of the properties with an outstanding balance of \$76.8 million (US\$56.4 million) was repaid. As at December 31, 2022, the loan balance was \$69.2 million (US\$51.1 million).

## **8. UNSECURED DEBT AND RELATED DERIVATIVES**

### **(a) Unsecured Revolving Credit Facility**

On March 3, 2023, the Trust amended its existing unsecured revolving credit facility (the "Credit Facility") to extend the maturity date for a new five-year term to March 31, 2028, with a limit of \$1.0 billion. The Trust also amended the benchmark rates from the London Interbank Offered Rate ("LIBOR") to the Secured Overnight Financing Rate ("SOFR"), including a fixed spread for the basis difference between LIBOR and SOFR, for US dollar denominated draws and from LIBOR to the Euro Interbank Offered Rate ("EURIBOR") for Euro denominated draws. Such amendments to the benchmark rates resulted in no economic impact to Granite's borrowing rates. As it is anticipated that the administrator of the Canadian Dollar Offered Rate ("CDOR") will cease publication of CDOR by June 28, 2024 and the Canadian financial benchmark will be replaced by the Canadian Overnight Repo Rate Average ("CORRA"), the Trust's Credit Facility contains fallback provisions to transition from CDOR to CORRA for Canadian dollar denominated draws when CDOR is discontinued.

Draws on the Credit Facility are available by way of Canadian dollar, US dollar or Euro denominated loans or Canadian dollar or US dollar denominated letters of credit. The Credit Facility provides the Trust the ability to increase the amount of the commitment by an additional aggregate principal amount of up to \$450.0 million with the consent of the participating lenders. While the Credit Facility matures on March 31, 2028, the Trust has the option to extend the maturity date by one year to March 31, 2029, subject to the agreement of

lenders in respect of a minimum of 66 2/3% of the aggregate amount committed under the Credit Facility. As at December 31, 2023, the Trust had no amount drawn (2022 – nil) on the Credit Facility and \$2.9 million (2022 – \$3.5 million) in letters of credit issued against the Credit Facility.

### (b) Unsecured Debentures and Term Loans, Net

As at December 31,		2023		2022	
	Maturity Date	Amortized Cost <sup>(1)</sup>	Principal issued and outstanding	Amortized Cost <sup>(1)</sup>	Principal issued and outstanding
2023 Debentures	November 30, 2023	\$ –	\$ –	\$ 399,707	\$ 400,000
2027 Debentures	June 4, 2027	498,497	500,000	498,057	500,000
2028 Debentures	August 30, 2028	498,193	500,000	497,806	500,000
2029 Debentures	April 12, 2029	397,629	400,000	–	–
2030 Debentures	December 18, 2030	497,917	500,000	497,616	500,000
2024 Term Loan	December 19, 2024	244,133	244,283	250,088	250,351
2025 Term Loan	September 15, 2025	527,786	528,180	540,677	541,300
September 2026 Term Loan	September 8, 2026	102,064	102,222	–	–
December 2026 Term Loan	December 11, 2026	299,763	300,000	299,686	300,000
		<b>\$ 3,065,982</b>	<b>\$ 3,074,685</b>	<b>\$ 2,983,637</b>	<b>\$ 2,991,651</b>

<sup>(1)</sup> The amounts outstanding are net of deferred financing costs. The deferred financing costs are amortized using the effective interest method and are included in interest expense.

As at December 31,	2023	2022
<b>Unsecured Debentures and Term Loans, Net</b>		
Non-current	\$ 2,821,849	\$ 2,583,930
Current	244,133	399,707
	<b>\$ 3,065,982</b>	<b>\$ 2,983,637</b>

### 2023 Debentures

On December 20, 2016, Granite LP issued \$400.0 million aggregate principal amount of 3.873% Series 3 senior debentures due November 30, 2023 (the “2023 Debentures”) at a nominal premium. Interest on the 2023 Debentures was payable semi-annually in arrears on May 30 and November 30 of each year. Deferred financing costs of \$2.2 million were incurred and recorded as a reduction against the carrying value.

The 2023 Debentures were redeemable, in whole or in part, at Granite’s option at any time and from time to time, at a price equal to accrued and unpaid interest plus the greater of (a) 100% of the principal amount of the 2023 Debentures to be redeemed; and (b) the Canada Yield Price. The Canada Yield Price means, in respect of a 2023 Debenture, a price equal to which, if the 2023 Debenture were to be issued at such price on the redemption date, would provide a yield thereon from the redemption date to its maturity date equal to 62.5 basis points above the yield that a non-callable Government of Canada bond, trading at par, would carry if issued on the redemption date with a maturity date of November 30, 2023.

On November 30, 2023, Granite LP repaid in full the outstanding \$400.0 million aggregate principal amount of the 2023 Debentures. In conjunction with the repayment, the mark to

market liability of \$18.5 million relating to the 2023 Cross Currency Interest Rate Swap was settled.

### **2027 Debentures**

On June 4, 2020, Granite LP issued at par \$500.0 million aggregate principal amount of 3.062% Series 4 senior debentures due June 4, 2027 (the "2027 Debentures"). Interest on the 2027 Debentures is payable semi-annually in arrears on June 4 and December 4 of each year. Deferred financing costs of \$3.0 million were incurred in connection with the issuance of the 2027 Debentures and are recorded as a reduction against the carrying value.

The 2027 Debentures are redeemable, in whole or in part, at Granite's option at any time and from time to time, at a price equal to accrued and unpaid interest plus the greater of (a) 100% of the principal amount of the 2027 Debentures to be redeemed; and (b) the Canada Yield Price. The Canada Yield Price means, in respect of a 2027 Debenture, a price equal to which, if the 2027 Debenture were to be issued at such price on the redemption date, would provide a yield thereon from the redemption date to its maturity date equal to 65.0 basis points above the yield that a non-callable Government of Canada bond, trading at par, would carry if issued on the redemption date with a maturity date of June 4, 2027. Granite also has the option to redeem the 2027 Debentures at par plus any accrued and unpaid interest within two months of the maturity date of June 4, 2027.

### **2028 Debentures**

On August 30, 2021, Granite LP issued at par \$500.0 million aggregate principal amount of 2.194% Series 6 senior unsecured debentures due August 30, 2028 (the "2028 Debentures"). Interest on the 2028 Debentures is payable semi-annually in arrears on February 28 and August 30 of each year. Deferred financing costs of \$2.7 million were incurred in connection with the issuance of the 2028 Debentures and are recorded as a reduction against the carrying value.

The 2028 Debentures are redeemable, in whole or in part, at Granite's option at any time and from time to time, at a price equal to accrued and unpaid interest plus the greater of (a) 100% of the principal amount of the 2028 Debentures to be redeemed; and (b) the Canada Yield Price. The Canada Yield Price means, in respect of a 2028 Debenture, a price equal to which, if the 2028 Debenture were to be issued at such price on the redemption date, would provide a yield thereon from the redemption date to its maturity date equal to 28.5 basis points above the yield that a non-callable Government of Canada bond, trading at par, would carry if issued on the redemption date with a maturity date of August 30, 2028. Granite also has the option to redeem the 2028 Debentures at par plus any accrued and unpaid interest within two months of the maturity date of August 30, 2028.

### **2029 Debentures**

On October 12, 2023, Granite LP issued at par \$400.0 million aggregate principal amount of 6.074% Series 7 senior unsecured debentures due April 12, 2029 (the "2029 Debentures"). Interest on the 2029 Debentures is payable semi-annually in arrears on April 12 and October 12 of each year. Deferred financing costs of \$2.5 million were incurred in connection with the issuance of the 2029 Debentures and are recorded as a reduction against the carrying value.

The 2029 Debentures are redeemable, in whole or in part, at Granite's option at any time and from time to time, at a price equal to accrued and unpaid interest plus the greater of (a) 100% of the principal amount of the 2029 Debentures to be redeemed; and (b) the Canada Yield Price. The Canada Yield Price means, in respect of a 2029 Debenture, a price equal to which, if

the 2029 Debenture were to be issued at such price on the redemption date, would provide a yield thereon from the redemption date to its maturity date equal to 50.5 basis points above the yield that a non-callable Government of Canada bond, trading at par, would carry if issued on the redemption date with a maturity date of April 12, 2029. Granite also has the option to redeem the 2029 Debentures at par plus any accrued and unpaid interest within one month of the maturity date of April 12, 2029.

### **2030 Debentures**

On December 18, 2020, Granite LP issued at par \$500.0 million aggregate principal amount of 2.378% Series 5 senior debentures due December 18, 2030 (the "2030 Debentures"). Interest on the 2030 Debentures is payable semi-annually in arrears on June 18 and December 18 of each year. Deferred financing costs of \$3.0 million were incurred in connection with the issuance of the 2030 Debentures and are recorded as a reduction against the carrying value.

The 2030 Debentures are redeemable, in whole or in part, at Granite's option at any time and from time to time, at a price equal to accrued and unpaid interest plus the greater of (a) 100% of the principal amount of the 2030 Debentures to be redeemed; and (b) the Canada Yield Price. The Canada Yield Price means, in respect of a 2030 Debenture, a price equal to which, if the 2030 Debenture were to be issued at such price on the redemption date, would provide a yield thereon from the redemption date to its maturity date equal to 39.5 basis points above the yield that a non-callable Government of Canada bond, trading at par, would carry if issued on the redemption date with a maturity date of December 18, 2030. Granite also has the option to redeem the 2030 Debentures at par plus any accrued and unpaid interest within three months of the maturity date of December 18, 2030.

### **2024 Term Loan**

On December 19, 2018, Granite LP entered into and fully drew upon a US\$185.0 million senior unsecured non-revolving term facility that originally matured on December 19, 2022. On October 10, 2019, Granite refinanced the US\$185.0 million term facility and extended the maturity date two years to December 19, 2024 (the "2024 Term Loan"). The 2024 Term Loan is fully prepayable without penalty. Any amount repaid may not be re-borrowed. Interest on drawn amounts is calculated based on SOFR (previously LIBOR) plus an applicable margin determined by reference to the external credit rating of Granite LP and is payable monthly in arrears. Deferred financing costs of \$0.8 million were incurred and are recorded as a reduction against the carrying value.

In conjunction with the extension, the previously existing cross currency interest rate swap associated with the term facility was terminated on September 24, 2019 and blended into a new cross currency interest rate swap (note 8(c)).

The 2024 Term Loan's interest was initially based on LIBOR plus an applicable margin, but as the Federal Reserve Board discontinued the publication of the US dollar LIBOR benchmark rates on June 30, 2023 and replaced it with SOFR, on April 19, 2023, Granite amended the 2024 Term Loan and 2024 Cross Currency Interest Rate Swap to update the benchmark rates in these agreements from LIBOR to SOFR, including a fixed spread for the basis difference between LIBOR and SOFR, without any economic impact or change to Granite's risk management strategy.

### **2025 Term Loan**

On September 15, 2022, Granite LP entered into and fully drew upon a US\$400.0 million senior unsecured non-revolving term facility that will mature on September 15, 2025 (the "2025 Term

Loan"). The 2025 Term Loan is fully prepayable without penalty. Any amount repaid may not be re-borrowed. Interest on drawn amounts is calculated based on SOFR plus an applicable margin determined by reference to the external credit rating of Granite LP and is payable monthly in arrears. Deferred financing costs of \$0.7 million were incurred and are recorded as a reduction against the carrying value.

### **September 2026 Term Loan**

On September 7, 2023, Granite LP entered into and fully drew upon a €70.0 million senior unsecured non-revolving term facility that will mature on September 8, 2026 (the "September 2026 Term Loan"). The September 2026 Term Loan is fully prepayable without penalty. Any amount repaid may not be re-borrowed. Interest on drawn amounts is calculated based on EURIBOR plus a margin and is payable monthly in arrears. Deferred financing costs of \$0.2 million were incurred and are recorded as a reduction against the carrying value.

### **December 2026 Term Loan**

On December 12, 2018, Granite LP entered into and fully drew upon a \$300.0 million senior unsecured non-revolving term facility that originally matured on December 12, 2025. On November 27, 2019, Granite refinanced the \$300.0 million term facility and extended the maturity date one year to December 11, 2026 (the "December 2026 Term Loan"). The December 2026 Term Loan is fully prepayable without penalty. Any amount repaid may not be re-borrowed. Interest on drawn amounts is calculated based on CDOR plus an applicable margin determined by reference to the external credit rating of Granite LP and is payable monthly in advance. Deferred financing costs of \$1.5 million were incurred and are recorded as a reduction against the carrying value.

In conjunction with the extension, the previously existing cross currency interest rate swap associated with the term facility was settled on November 27, 2019 and a new cross currency interest rate swap was entered into (note 8(c)).

As a result of the anticipated cessation of the publication of CDOR by June 28, 2024 and the Canadian financial benchmark being replaced by CORRA, subsequent to the year ended December 31, 2023, on February 8, 2024, Granite amended the December 2026 Term Loan and December 2026 Cross Currency Interest Rate Swap to update the benchmark rates in these agreements from CDOR to CORRA including a fixed spread for the basis difference between CDOR and CORRA, without any economic impact or change to Granite's risk management strategy.

The 2027 Debentures, 2028 Debentures, 2029 Debentures, 2030 Debentures, 2024 Term Loan, 2025 Term Loan, September 2026 Term Loan and December 2026 Term Loan rank pari passu with all of Granite LP's other existing and future senior unsecured indebtedness and are guaranteed by Granite REIT and Granite GP.

### (c) Derivatives

As at December 31,	Notional amount to be paid		Interest payment rate	Notional amount to be received		Interest receipt rate	Maturity date	2023	2022
								Fair value assets (liabilities)	Fair value assets (liabilities)
2023 Cross Currency Interest Rate Swap <sup>(1)</sup>	281,100	EUR	2.430 %	400,000	CAD	3.873 %	Nov. 30, 2023	\$ –	\$ (7,076)
2024 Cross Currency Interest Rate Swap	168,200	EUR	0.522 %	185,000	USD	SOFR plus margin <sup>(6)</sup>	Dec. 19, 2024	<b>9,042</b>	24,891
2025 Interest Rate Swap <sup>(2)</sup>	–	–	5.016 %	–	–	SOFR plus margin	Sept. 15, 2025	<b>4,847</b>	5,244
September 2026 Interest Rate Swap <sup>(3)</sup>	–	–	4.333 %	–	–	EURIBOR plus margin	Sept. 8, 2026	<b>(2,105)</b>	–
December 2026 Cross Currency Interest Rate Swap	205,500	EUR	1.355 %	300,000	CAD	CDOR plus margin <sup>(7)</sup>	Dec. 11, 2026	<b>24,223</b>	39,264
2027 Cross Currency Interest Rate Swap	370,300	USD	2.964 %	500,000	CAD	3.062 %	June 4, 2027	<b>18,402</b>	8,123
2028 Cross Currency Interest Rate Swap	119,100	USD	2.096 %	150,000	CAD	2.194 %	Aug. 30, 2028	<b>(3,067)</b>	(6,391)
2028 Cross Currency Interest Rate Swap <sup>(4)</sup>	242,100	EUR	0.536 %	350,000	CAD	2.194 %	Aug. 30, 2028	<b>8,998</b>	19,450
2029 Cross Currency Interest Rate Swap <sup>(5)</sup>	277,700	EUR	4.958 %	400,000	CAD	6.103 %	Apr. 12, 2029	<b>(3,257)</b>	–
2030 Cross Currency Interest Rate Swap	319,400	EUR	1.045 %	500,000	CAD	2.378 %	Dec. 18, 2030	<b>43,730</b>	54,883
								<b>\$ 100,813</b>	<b>\$ 138,388</b>

<sup>(1)</sup> On November 30, 2023, Granite LP settled the 2023 Cross Currency Interest Rate Swap in conjunction with the repayment of the 2023 Debentures (note 8(b)).

<sup>(2)</sup> On September 15, 2022, Granite LP entered into a float to fixed interest rate swap (the "2025 Interest Rate Swap") to exchange the floating SOFR portion of the interest payments of the 2025 Term Loan for fixed interest payments resulting in an all-in fixed interest rate of 5.016%.

<sup>(3)</sup> On September 8, 2023, Granite LP entered into a float to fixed interest rate swap (the "September 2026 Interest Rate Swap") to exchange the floating EURIBOR-based interest payments of the September 2026 Term Loan for fixed interest payments resulting in an all-in fixed interest rate of 4.333%.

<sup>(4)</sup> On February 3, 2022, Granite terminated \$350.0 million of a total \$500.0 million principal of the 2028 Cross Currency Interest Rate Swap and simultaneously entered into a new \$350.0 million cross-currency interest rate swap maturing August 30, 2028, to exchange the Canadian dollar denominated principal and interest payments of the 2028 Debentures for Euro denominated payments at a fixed interest rate of 0.536%. Upon termination, Granite paid \$6.6 million to settle the mark-to-market liability relating to the \$350.0 million principal portion of the 2028 Cross Currency Interest Rate Swap.

<sup>(5)</sup> On October 10, 2023, Granite LP entered into a cross currency interest rate swap (the "2029 Cross Currency Interest Rate Swap"), which commenced on October 12, 2023 to exchange the Canadian dollar denominated principal and interest payments of the 2029 Debentures for Euro denominated principal and interest payments resulting in an all-in effective fixed interest rate of 4.929%.

<sup>(6)</sup> On April 19, 2023, Granite amended the 2024 Cross Currency Interest Rate Swap to update the benchmark rate in the agreement from LIBOR to SOFR, including a fixed spread for the basis difference between LIBOR and SOFR, without any economic impact or change to Granite's risk management strategy.

<sup>(7)</sup> Subsequent to the year ended December 31, 2023, on February 8, 2024, Granite amended the December 2026 Cross Currency Interest Rate Swap to update the benchmark rate in the agreement from CDOR to CORRA, including a fixed spread for the basis difference between CDOR and CORRA, without any economic impact or change to Granite's risk management strategy (note 8(b)).

<b>As at December 31,</b>	<b>2023</b>		<b>2022</b>	
<b>Financial assets at fair value</b>				
Non-current .....	\$	100,200	\$	151,855
Current .....		9,042		–
	\$	109,242	\$	151,855
<b>Financial liabilities at fair value</b>				
Non-current .....	\$	8,429	\$	6,391
Current .....		–		7,076
	\$	8,429	\$	13,467

For the year ended December 31, 2023, the cross currency interest rate swaps, the combination of the 2025 Term Loan and 2025 Interest Rate Swap, the combination of the September 2026 Term Loan and September 2026 Interest Rate Swap, and the EUR denominated draws under the Credit Facility are designated as net investment hedges of the Trust's investments in foreign operations ("Net Investment Hedges"). The effectiveness of the hedges is assessed quarterly. Gains and losses associated with the effective portion of the hedges are recognized in other comprehensive (loss) income. For the year ended December 31, 2023, the Trust has assessed the Net Investment Hedges, except for the 2023 Cross Currency Interest Rate Swap (for the period from October 12, 2023 to November 30, 2023), a portion of the 2024 Cross Currency Interest Rate Swap, a portion of the combination of the 2025 Term Loan and 2025 Interest Rate Swap, and a portion of the combination of the September 2026 Term Loan and September 2026 Interest Rate Swap, to be effective.

On October 12, 2023, as a result of the designation of the 2029 Cross Currency Interest Rate Swap, the Trust de-designated the 2023 Cross Currency Interest Rate Swap. Since the Trust did not employ hedge accounting for the 2023 Cross Currency Interest Rate Swap from the period October 12, 2023 to November 30, 2023, a fair value loss of \$12.4 million is recognized in fair value losses (gains) on financial instruments, net (note 14(e)) in the combined statement of net income.

For the year ended December 31, 2023, a net fair value loss of \$20.4 million has been recognized in fair value losses (gains) on financial instruments, net (note 14(e)) in the combined statement of net income, due to the de-designation of the 2023 Cross Currency Interest Rate Swap (from the period October 12, 2023 to November 30, 2023) and the ineffectiveness relating to the interest rate portion of certain hedging relationships described above.

The Trust has elected to record the differences resulting from the interest rates associated with the derivatives in the combined statements of net income.

## **9. SECURED DEBT**

On December 17, 2021, Granite entered into a secured construction loan relating to a development project in Texas, United States, which was substantially completed in January 2023. The loan had a maximum draw amount of \$59.9 million (US\$44.3 million) and was secured by the property under construction and related land. On June 9, 2023, the loan with an outstanding balance of \$56.2 million (US\$42.1 million) was repaid with proceeds from the Credit Facility. As at December 31, 2022, the loan balance was \$51.4 million (US\$38.0 million).

## 10. LEASE OBLIGATIONS

As at December 31, 2023, the Trust had leases for the use of office space, office and other equipment, and ground leases for the land upon which four income-producing properties in Europe and Canada are situated. The Trust recognized these leases as right-of-use assets and recorded related lease liability obligations.

The present value of future minimum lease payments relating to the right-of-use assets as at December 31, 2023 in aggregate for the next five years and thereafter are as follows:

2024	\$ 765
2025	765
2026	764
2027	472
2028	256
2029 and thereafter	30,159
	<b>\$ 33,181</b>

During the year ended December 31, 2023, the Trust recognized \$1.6 million (2022 – \$1.5 million) of interest expense related to lease obligations (note 14(d)).

## 11. CURRENT LIABILITIES

### Deferred Revenue

Deferred revenue relates to prepaid and unearned revenue received from tenants and fluctuates with the timing of rental receipts.

### Accounts Payable and Accrued Liabilities

As at December 31,	2023	2022
Accounts payable	\$ 11,400	\$ 11,204
Commodity tax payable	5,779	6,087
Tenant security deposits	6,093	7,257
Employee unit-based compensation	7,752	5,994
Trustee/director unit-based compensation	9,364	6,932
Accrued salaries, incentives and benefits	6,516	6,826
Accrued interest payable	15,135	9,974
Accrued construction costs	11,009	36,659
Accrued professional fees	1,320	1,445
Acquisition related liabilities	907	5,042
Accrued property operating costs	9,744	8,750
Other tenant related liabilities	8,621	5,104
Other accrued liabilities	696	3,501
	<b>\$ 94,336</b>	<b>\$ 114,775</b>

## 12. DISTRIBUTIONS TO STAPLED UNITHOLDERS

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Total distributions declared to stapled unitholders in the year ended December 31, 2023 were \$204.3 million (2022 – \$202.3 million) or \$3.21 per stapled unit (2022 – \$3.11 per stapled unit).

Distributions payable at December 31, 2023 of \$17.4 million (\$0.2750 per stapled unit), representing the December 2023 monthly distribution, were paid on January 16, 2024. Distributions payable at December 31, 2022 of \$17.0 million were paid on January 17, 2023 and represented the December 2022 monthly distribution.

Subsequent to December 31, 2023, the distributions declared in January 2024 in the amount of \$17.4 million or \$0.2750 per stapled unit were paid on February 15, 2024 and the distributions declared in February 2024 of \$0.2750 per stapled unit will be paid on March 15, 2024.

## 13. STAPLED UNITHOLDERS' EQUITY

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### (a) Stapled Units

The stapled units consist of one unit of Granite REIT and one common share of Granite GP. Granite REIT is authorized to issue an unlimited number of units. Granite GP's authorized share capital consists of an unlimited number of common shares without par value. Each stapled unit is entitled to distributions and/or dividends in the case of Granite GP as and when declared and, in the event of termination of Granite REIT and Granite GP, to the net assets of Granite REIT and Granite GP remaining after satisfaction of all liabilities.

### (b) Unit-Based Compensation

#### Incentive Stock Option Plan

The Incentive Stock Option Plan allows for the grant of stock options or stock appreciation rights to directors, officers, employees and consultants. As at December 31, 2023 and December 31, 2022, there were no options outstanding under this plan.

#### Director/Trustee Deferred Share Unit Plan

The Trust has two Non-Employee Director Share-Based Compensation Plans (the "DSPs") which provide for a deferral of up to 100% of each non-employee director's total annual remuneration, at specified levels elected by each director. The amounts deferred under the DSPs are reflected by notional deferred share units ("DSUs") whose value at the time that the particular payment to the director is determined reflects the fair market value of a stapled unit. The value of a DSU subsequently appreciates or depreciates with changes in the market price of the stapled units. The DSPs also provide for the accrual of notional distribution equivalents on any distributions paid on the stapled units. On June 9, 2022, amendments were made to the DSPs to allow, at the discretion of the Compensation, Governance and Nominating Committee (the "CGN Committee") for the DSUs to be settled in cash or stapled units, equal to the value of the accumulated DSUs at such date.

A reconciliation of the changes in the DSUs outstanding is presented below:

	2023		2022	
	Number (000s)	Weighted Average Grant Date Fair Value	Number (000s)	Weighted Average Grant Date Fair Value
DSUs outstanding, January 1 .....	101	\$64.58	85	\$58.50
New grants and distributions .....	22	70.71	16	97.41
<b>DSUs outstanding, December 31</b>	<b>123</b>	<b>\$65.70</b>	101	\$64.58

### Executive Deferred Stapled Unit Plan

The Executive Stapled Unit Plan (the “Restricted Stapled Unit Plan”) of the Trust provides for the issuance of Restricted Share Units (“RSUs”) and Performance Share Units (“PSUs”) and is designed to provide equity-based compensation in the form of stapled units to executives and other employees (the “Participants”). The maximum number of stapled units which may be issued pursuant to the Restricted Stapled Unit Plan is 1.0 million. The Restricted Stapled Unit Plan entitles a Participant to receive a stapled unit or a cash payment equal to the market value of the stapled unit, which on any date is the volume weighted average trading price of a stapled unit on the Toronto Stock Exchange or New York Stock Exchange over the preceding five trading days. The form of redemption of the stapled units is determined by the Compensation, Governance and Nominating Committee and is not at the option of the Participant. Vesting conditions in respect of a grant are determined by the Compensation, Governance and Nominating Committee at the time the grant is made and may result in the vesting of more or less than 100% of the number of stapled units. The Restricted Stapled Unit Plan also provides for the accrual of distribution equivalent amounts based on distributions paid on the stapled units. Stapled units are, unless otherwise agreed or otherwise required by the Restricted Stapled Unit Plan, settled within 60 days following vesting.

A reconciliation of the changes in notional stapled units outstanding under the Restricted Stapled Unit Plan is presented below:

	2023		2022	
	Number (000s)	Weighted Average Grant Date Fair Value	Number (000s)	Weighted Average Grant Date Fair Value
RSUs and PSUs outstanding, January 1 ..	124	\$ 87.18	128	\$ 67.19
New grants and distributions <sup>(1)</sup> .....	80	71.80	58	101.30
Forfeited .....	(3)	81.54	–	88.02
PSUs added by performance factor .....	27	83.37	27	96.22
Settled in cash .....	(42)	80.32	(45)	69.89
Settled in stapled units .....	(41)	80.32	(44)	69.89
<b>RSUs and PSUs outstanding, December 31<sup>(2)</sup></b>	<b>145</b>	<b>\$ 81.93</b>	124	\$ 87.18

<sup>(1)</sup> Includes 40.1 RSUs and 34.4 PSUs granted during the year ended December 31, 2023 (2022 – 29.6 RSUs and 22.0 PSUs).

<sup>(2)</sup> Total restricted stapled units outstanding at December 31, 2023 include a total of 58.4 RSUs and 86.8 PSUs granted (2022 – 47.3 RSUs and 76.2 PSUs).

The fair value of the outstanding RSUs was \$3.6 million at December 31, 2023 and is based on the market price of the Trust’s stapled unit. The fair value is adjusted for changes in the market

price of the Trust's stapled unit and recorded as a liability in the employee unit-based compensation payables (note 11).

The fair value of the outstanding PSUs was \$4.2 million at December 31, 2023 and is recorded as a liability in the employee unit-based compensation payables (note 11). The fair value is calculated using the Monte-Carlo simulation model based on the assumptions below as well as a market adjustment factor based on the total unitholder return of the Trust's stapled units relative to the S&P/TSX Capped REIT Index.

Grant date .....	January 1, 2023, January 1, 2022 and January 1, 2021
PSUs outstanding .....	86,811
Weighted average term to expiry ..	1.1 years
Average volatility rate .....	22.5%
Weighted average risk free interest rate .....	2.5%

The Trust's unit-based compensation expense (recovery) recognized in general and administrative expenses was:

Years ended December 31,	2023	2022
DSUs for trustees/directors <sup>(1)</sup> .....	\$ 2,431	\$ (2,002)
Restricted Stapled Unit Plan for executives and employees .....	7,782	1,835
<b>Unit-based compensation expense (recovery)</b>	<b>\$ 10,213</b>	<b>\$ (167)</b>
<b>Fair value remeasurement expense (recovery) included in the above:</b>		
DSUs for trustees/directors .....	\$ 844	\$ (3,534)
Restricted Stapled Unit Plan for executives and employees .....	3,107	(2,733)
<b>Total fair value remeasurement expense (recovery)</b>	<b>\$ 3,951</b>	<b>\$ (6,267)</b>

<sup>(1)</sup> In respect of fees mandated and elected to be taken as DSUs.

### (c) Normal Course Issuer Bid

On May 19, 2023, Granite announced the acceptance by the Toronto Stock Exchange ("TSX") of Granite's Notice of Intention to Make a Normal Course Issuer Bid ("NCIB"). Pursuant to the NCIB, Granite proposes to purchase through the facilities of the TSX and any alternative trading system in Canada, from time to time and if considered advisable, up to an aggregate of 6,349,296 of Granite's issued and outstanding stapled units. The NCIB commenced on May 24, 2023 and will conclude on the earlier of the date on which purchases under the bid have been completed and May 23, 2024. Pursuant to the policies of the TSX, daily purchases made by Granite through the TSX may not exceed 30,468 stapled units, subject to certain exceptions. Granite has entered into an automatic securities purchase plan with a broker in order to facilitate repurchases of the stapled units under the NCIB during specified blackout periods. Pursuant to a previous notice of intention to conduct a NCIB, Granite received approval from the TSX to purchase stapled units for the period May 24, 2022 to May 23, 2023.

During the year ended December 31, 2023, Granite repurchased 392,700 stapled units at an average stapled unit cost of \$68.73 for total consideration of \$27.0 million, excluding commissions. The difference between the repurchase price and the average cost of the stapled units of \$6.4 million was recorded to contribution surplus. During the year ended December 31, 2022, Granite repurchased 2,165,600 stapled units at an average stapled unit cost of \$71.81 for total consideration of \$155.5 million, excluding commissions. The difference between the repurchase price and the average cost of the stapled units of \$41.7 million was recorded to contributed surplus.

#### **(d) At-The-Market Equity Distribution Program**

On November 3, 2021, Granite filed a prospectus supplement to the base shelf prospectus of Granite REIT and Granite GP establishing an at-the-market equity distribution program (the "ATM Program"), in each of the provinces and territories of Canada, which allowed it to issue and sell, at its discretion, up to \$250.0 million of stapled units to the public, from time to time. Stapled units sold under the ATM Program were sold at the prevailing market prices at the time of sale when issued, directly through the facilities of the Toronto Stock Exchange or any other recognized marketplace upon which the stapled units were listed or quoted or where the stapled units were traded in Canada. As at December 31, 2023, there was no active ATM Program.

During the year ended December 31, 2023, there were no stapled units issued under the ATM Program. During the year ended December 31, 2022, Granite issued 136,100 stapled units under the ATM Program at an average stapled unit price of \$98.77 for gross proceeds of \$13.4 million, and incurred issuance costs of \$0.3 million, for net proceeds of \$13.1 million. The issuance costs were recorded as a reduction to stapled unitholders' equity.

#### **(e) Accumulated Other Comprehensive Income**

Accumulated other comprehensive income consists of the following:

<b>As at December 31,</b>	<b>2023</b>	<b>2022</b>
Foreign currency translation gains on investments in subsidiaries, net of related hedging activities and non-controlling interests <sup>(1)</sup> . . . . .	<b>\$ 254,364</b>	\$ 324,484
Fair value gains on derivatives designated as net investment hedges . . . . .	<b>52,056</b>	89,048
	<b>\$ 306,420</b>	\$ 413,532

<sup>(1)</sup> Includes foreign currency translation gains and losses from non-derivative financial instruments designated as net investment hedges.

## 14. RENTAL REVENUE, RECOVERIES, COSTS AND EXPENSES

(a) Rental revenue consists of:

Years ended December 31,	2023	2022
Base rent .....	\$ 427,354	\$ 376,296
Straight-line rent amortization .....	16,690	10,596
Tenant incentive amortization .....	(4,403)	(4,149)
Property tax recoveries .....	52,862	48,147
Property insurance recoveries .....	6,386	4,947
Operating cost recoveries .....	22,361	19,742
	<b>\$ 521,250</b>	<b>\$ 455,579</b>

(b) Property operating costs consist of:

Years ended December 31,	2023	2022
<b>Non-recoverable from tenants:</b>		
Property taxes and utilities .....	\$ 1,230	\$ 910
Property insurance .....	694	776
Repairs and maintenance .....	427	420
Property management fees .....	378	339
Other .....	459	733
	<b>\$ 3,188</b>	<b>\$ 3,178</b>
<b>Recoverable from tenants:</b>		
Property taxes and utilities .....	\$ 58,752	\$ 52,456
Property insurance .....	7,396	5,538
Repairs and maintenance .....	10,441	10,079
Property management fees .....	5,038	3,818
Other .....	1,197	152
	<b>\$ 82,824</b>	<b>\$ 72,043</b>
<b>Property operating costs</b>	<b>\$ 86,012</b>	<b>\$ 75,221</b>

(c) General and administrative expenses consist of:

Years ended December 31,	2023	2022
Salaries, incentives and benefits .....	\$ 17,907	\$ 18,225
Audit, legal and consulting .....	4,341	3,205
Trustee/director fees including distributions, revaluations and expenses <sup>(1)</sup> .....	2,825	(1,777)
RSU and PSU compensation expense including distributions and revaluations <sup>(1)</sup> .....	7,782	1,835
Other public entity costs .....	2,629	2,615
Office rents including property taxes and common area maintenance costs .....	623	491
Capital tax .....	995	867
Information technology costs .....	2,524	2,213
Other .....	2,332	2,779
	<b>\$ 41,958</b>	<b>\$ 30,453</b>
Less: capitalized general and administrative expenses .....	(518)	(988)
	<b>\$ 41,440</b>	<b>\$ 29,465</b>

<sup>(1)</sup> For fair value remeasurement expense (recovery) amounts see note 13(b).

(d) Interest expense and other financing costs consist of:

Years ended December 31,	2023	2022
Interest and amortized issuance costs relating to debentures and term loans .....	\$ 73,322	\$ 47,304
Amortization of deferred financing costs and other interest expense and charges .....	5,853	5,784
Interest expense related to lease obligations (note 10) .....	1,593	1,549
	<b>\$ 80,768</b>	<b>\$ 54,637</b>
Less: capitalized interest .....	(2,051)	(3,670)
	<b>\$ 78,717</b>	<b>\$ 50,967</b>

(e) Fair value losses (gains) on financial instruments, net, consist of:

Years ended December 31,	2023	2022
Foreign exchange collar contracts, net (note 18(a)) .....	\$ (3,076)	\$ 2,426
Derivatives, net (note 8(c)) .....	20,372	(13,809)
	<b>\$ 17,296</b>	<b>\$ (11,383)</b>

For the year ended December 31, 2023, the net fair value loss on financial instruments of \$17.3 million is comprised of the net fair value loss on the derivatives of \$20.4 million which is associated with the fair value movements of the 2023 Cross Currency Interest Rate Swap, 2024 Cross Currency Interest Rate Swap, the combination of the 2025 Term Loan and 2025 Interest Rate Swap, and the combination of the September 2026 Term Loan and September 2026 Interest Rate Swap, offset partially by the net fair value gain on foreign exchange collar

contracts of \$3.1 million. The Trust partially employed or did not employ hedge accounting for the derivatives and foreign exchange collars, therefore the change in fair value is recognized in fair value losses (gains) on financial instruments, net, in the combined statement of net income.

For the year ended December 31, 2022, the net fair value gain on financial instruments of \$11.4 million was comprised of the net fair value gain on the derivatives of \$13.8 million which was associated with the fair value movements of the 2024 Cross Currency Interest Rate Swap and the combination of the 2025 Term Loan and 2025 Interest Rate Swap, offset partially by the net fair value loss on the foreign exchange collar contracts of \$2.4 million. The Trust partially employed or did not employ hedge accounting for the derivatives and foreign exchange collars, therefore the change in fair value was recognized in fair value losses (gains) on financial instruments, net, in the combined statement of net income.

## 15. INCOME TAXES

(a) The major components of the income tax recovery are:

Years ended December 31,	2023	2022
<b>Current income tax:</b>		
Current taxes .....	\$ 8,450	\$ 8,079
Current taxes referring to previous periods .....	(1,854)	(819)
Withholding taxes and other .....	110	120
	<b>\$ 6,706</b>	<b>\$ 7,380</b>
<b>Deferred income tax:</b>		
Origination and reversal of temporary differences .....	\$ (25,660)	\$ (71,195)
Impact of changes in tax rates .....	–	(17,330)
Withholding taxes on profits of subsidiaries .....	86	–
Deferred tax expense arising from the write-down, or reversal of a previous write-down, of a deferred tax asset .....	8,877	16,771
Other .....	502	709
	<b>\$ (16,195)</b>	<b>\$ (71,045)</b>
<b>Income tax recovery</b>	<b>\$ (9,489)</b>	<b>\$ (63,665)</b>

(b) The effective income tax rate reported in the combined statements of net income varies from the Canadian statutory rate for the following reasons:

<b>Years ended December 31,</b>	<b>2023</b>	<b>2022</b>
<b>Income before income taxes</b>	<b>\$ 129,007</b>	<b>\$ 92,157</b>
Expected income taxes at the Canadian statutory tax rate of 26.5% (2022 - 26.5%)	\$ 34,187	\$ 24,422
Income distributed and taxable to unitholders	(51,921)	(92,252)
Net foreign rate differentials	(811)	9,145
Net change in provisions for uncertain tax positions	(548)	719
Net permanent differences	507	(6,151)
Net effect of change in tax rates	–	(17,330)
Non-recognition of deferred tax assets	8,877	16,770
Withholding taxes and other	220	1,012
<b>Income tax recovery</b>	<b>\$ (9,489)</b>	<b>\$ (63,665)</b>

(c) Deferred tax assets and liabilities consist of temporary differences related to the following:

<b>As at December 31,</b>	<b>2023</b>	<b>2022</b>
<b>Deferred tax assets:</b>		
Loss carryforwards	\$ 602	\$ 629
Other	37	–
<b>Deferred tax assets</b>	<b>\$ 639</b>	<b>\$ 629</b>
<b>Deferred tax liabilities:</b>		
Investment properties	\$ 540,304	\$ 562,578
Withholding tax on undistributed subsidiary profits	86	–
Other	(4,839)	(5,187)
<b>Deferred tax liabilities</b>	<b>\$ 535,551</b>	<b>\$ 557,391</b>

(d) Changes in the net deferred tax liabilities consist of the following:

<b>Years ended December 31,</b>	<b>2023</b>	<b>2022</b>
Balance, beginning of year	\$ 556,762	\$ 600,215
Deferred tax recovery recognized in net income	(16,195)	(71,045)
Foreign currency translation of deferred tax balances	(5,655)	27,592
<b>Net deferred tax liabilities, end of year</b>	<b>\$ 534,912</b>	<b>\$ 556,762</b>

(e) Net cash payments of income taxes amounted to a payment of \$8.3 million for the year ended December 31, 2023 (2022 – \$18.1 million) which included less than \$0.1 million of withholding taxes paid (2022 – less than \$0.1 million).

(f) The Trust conducts operations in a number of countries with varying statutory rates of taxation. Judgment is required in the estimation of income tax expense and deferred income tax assets and liabilities in each of the Trust's operating jurisdictions. This process involves estimating actual current tax exposure, assessing temporary differences that result from the different treatments of items for tax and accounting purposes, assessing whether it is more likely than not that deferred income tax assets will be realized and, based on all the available

evidence, determining if a provision is required on all or a portion of such deferred income tax assets. The Trust reports a liability for uncertain tax positions (“unrecognized tax benefits”) taken or expected to be taken in a tax return. The Trust recognizes interest and penalties, if any, related to unrecognized tax benefits in income tax expense.

As at December 31, 2023, the Trust had \$9.8 million (2022 – \$10.3 million) of unrecognized income tax benefits, (including \$0.1 million (2022 – \$0.2 million) related to accrued interest and penalties), all of which could ultimately reduce the Trust’s effective tax rate should these tax benefits become recognized. The Trust believes that it has adequately provided for reasonably foreseeable outcomes related to tax examinations and that any resolution will not have a material effect on the combined financial position, results of operations, or cash flows. However, the Trust cannot predict with any level of certainty the exact nature of any future possible outcome.

A reconciliation of the beginning and ending amounts of unrecognized tax benefits is as follows:

<b>As at December 31,</b>	<b>2023</b>	<b>2022</b>
Unrecognized tax benefits balance, beginning of year	\$ 10,279	\$ 10,470
Decreases for tax positions of prior years	(1,815)	(1,692)
Increases for tax positions of current year	1,244	1,452
Foreign currency impact	87	49
<b>Unrecognized tax benefits balance, end of year</b>	<b>\$ 9,795</b>	<b>\$ 10,279</b>

It is reasonably possible that the gross unrecognized tax benefits, as of December 31, 2023, could decrease in the next 12 months. The quantum of the decrease could range between a nominal amount and \$2.2 million (2022 – a nominal amount and \$2.6 million) and relates primarily to tax years becoming statute barred for purposes of future tax examinations by local taxing authorities and the outcome of current tax examinations. For the year ended December 31, 2023, a nominal amount of interest and penalties was recorded (2022 – \$0.1 million) as part of the provision for income taxes in the combined statements of net income.

As at December 31, 2023, the following tax years remained subject to examination:

<b>Major Jurisdictions</b>	
Canada	2019 through 2023
United States	2019 through 2023
Austria	2018 through 2023
Germany	2016 through 2023
Netherlands	2018 through 2023

As at December 31, 2023, the Trust has approximately \$330.7 million (2022 – \$285.5 million) of losses and other deductible temporary differences in various tax jurisdictions that the Trust believes are not probable to be realized. As a result, no deferred tax asset has been recognized for these losses and other deductible temporary differences as of December 31, 2023. Included in this number are Canadian capital loss carryforwards that do not expire of \$140.9 million (2022 – \$140.5 million).

The aggregate amount of temporary differences associated with investments in subsidiaries for which deferred tax liabilities have not been recognized as at December 31, 2023 is approximately \$253.9 million (2022 – approximately \$194.7 million).

## 16. SEGMENTED DISCLOSURES INFORMATION

The Trust has one reportable segment – the ownership and rental of industrial real estate as determined by the information reviewed by the chief operating decision maker who is the President and Chief Executive Officer. The following tables present certain information with respect to geographic segmentation:

### Revenue

Years ended December 31,	2023		2022	
Canada .....	\$ 80,460	15 %	\$ 75,934	17 %
United States .....	296,520	58 %	251,746	55 %
Austria .....	63,825	12 %	59,523	13 %
Germany .....	38,800	7 %	31,823	7 %
Netherlands .....	41,645	8 %	34,945	8 %
Other Europe .....	–	– %	1,608	– %
	<b>\$ 521,250</b>	<b>100 %</b>	<b>\$ 455,579</b>	<b>100 %</b>

For the year ended December 31, 2023, revenue from Magna International Inc. comprised approximately 23% (2022 – 25%) of the Trust's total revenue.

### Investment Properties

As at December 31,	2023		2022	
Canada .....	\$ 2,018,661	23 %	\$ 1,918,822	22 %
United States .....	4,593,136	52 %	4,757,867	54 %
Austria .....	819,002	9 %	759,977	8 %
Germany .....	612,350	7 %	588,804	7 %
Netherlands .....	764,990	9 %	814,101	9 %
	<b>\$ 8,808,139</b>	<b>100 %</b>	<b>\$ 8,839,571</b>	<b>100 %</b>

## 17. DETAILS OF CASH FLOWS

(a) Items not involving operating cash flows are shown in the following table:

Years ended December 31,	2023	2022
Straight-line rent amortization	\$ (16,690)	\$ (10,596)
Tenant incentive amortization	4,403	4,149
Unit-based compensation expense (recovery) (note 13(b))	10,213	(167)
Fair value losses on investment properties, net	172,676	219,728
Depreciation and amortization	1,272	1,598
Fair value losses (gains) on financial instruments, net (note 14(e))	17,296	(11,383)
Loss on sale of investment properties	1,505	666
Amortization of issuance costs relating to debentures and term loans	1,953	1,729
Amortization of deferred financing costs	535	582
Deferred income tax recovery (note 15(a))	(16,195)	(71,045)
Other	33	(173)
	<b>\$ 177,001</b>	<b>\$ 135,088</b>

(b) Changes in working capital balances are shown in the following table:

Years ended December 31,	2023	2022
Accounts receivable	\$ (200)	\$ 1,674
Prepaid expenses and other	(3,390)	(2,269)
Accounts payable and accrued liabilities	(1,727)	(4,209)
Deferred revenue	654	4,702
	<b>\$ (4,663)</b>	<b>\$ (102)</b>

(c) Non-cash investing and financing activities

For the year ended December 31, 2023, 41 thousand stapled units (2022 – 44 thousand stapled units) with a value of \$3.4 million (2022 – \$4.1 million) were issued under the Restricted Stapled Unit Plan (note 13(b)) and are not recorded in the combined statements of cash flows.

In addition, for the year ended December 31, 2023, the total impact from the foreign currency translations on the secured debt, unsecured debt and related derivatives of \$19.0 million loss (2022 – \$40.8 million gain) is not recorded in the combined statements of cash flows.

(d) Cash and cash equivalents consist of:

As at December 31,	2023	2022
Cash	\$ 115,714	\$ 127,091
Short-term deposits	420	7,990
	<b>\$ 116,134</b>	<b>\$ 135,081</b>

## 18. FAIR VALUE AND RISK MANAGEMENT

### (a) Fair Value of Financial Instruments

The following table provides the measurement basis of financial assets and liabilities as at December 31, 2023 and December 31, 2022:

As at December 31,	2023		2022	
	Carrying Value	Fair Value	Carrying Value	Fair Value
<b>Financial assets</b>				
Other assets	\$ 283 <sup>(1)</sup>	\$ 283	\$ 291 <sup>(1)</sup>	\$ 291
Derivatives	109,242 <sup>(2)</sup>	109,242	151,855	151,855
Loan receivable	–	–	69,186	69,186
Accounts receivable	12,166	12,166	12,176	12,176
Prepaid expenses and other	650 <sup>(3)</sup>	650	–	–
Cash and cash equivalents	116,134	116,134	135,081	135,081
	<b>\$ 238,475</b>	<b>\$ 238,475</b>	<b>\$ 368,589</b>	<b>\$ 368,589</b>
<b>Financial liabilities</b>				
Unsecured debentures, net	\$1,892,236	\$1,768,920	\$ 1,893,186 <sup>(5)</sup>	\$ 1,672,290
Unsecured term loans, net	1,173,746 <sup>(4)</sup>	1,173,746	1,090,451	1,090,451
Secured debt	–	–	51,373	51,373
Derivatives	8,429	8,429	13,467 <sup>(6)</sup>	13,467
Accounts payable and accrued liabilities	94,336	94,336	114,775 <sup>(7)</sup>	114,775
Distributions payable	17,415	17,415	16,991	16,991
	<b>\$3,186,162</b>	<b>\$3,062,846</b>	<b>\$ 3,180,243</b>	<b>\$ 2,959,347</b>

<sup>(1)</sup> Long-term receivables included in other assets (note 6).

<sup>(2)</sup> Balance includes current and non-current portions of derivative assets (note 8(c)).

<sup>(3)</sup> As at December 31, 2023, foreign exchange collars of \$0.7 million included in prepaid expenses and other.

<sup>(4)</sup> Balance includes current and non-current portions of unsecured term loans, net (note 8(b)).

<sup>(5)</sup> Balance included current and non-current portions of unsecured debentures, net (note 8(b)).

<sup>(6)</sup> Balance included current and non-current portions of derivative liabilities (note 8(c)).

<sup>(7)</sup> As at December 31, 2022, foreign exchange collars of \$2.4 million included in accounts payable and accrued liabilities.

The fair values of the Trust's loan receivable, accounts receivable, cash and cash equivalents, accounts payable and accrued liabilities and distributions payable approximate their carrying amounts due to the relatively short periods to maturity of these financial instruments. The fair value of the long-term receivable included in other assets approximates its carrying amount as the receivable bears interest at rates comparable to current market rates. The fair values of the unsecured debentures are determined using quoted market prices. The fair values of the secured debt and unsecured term loans approximate their carrying amounts as the secured debt and unsecured term loans bear interest at rates comparable to the current market rates. The fair values of the derivatives and foreign exchange collars are determined using market inputs quoted by their counterparties.

The Trust periodically purchases foreign exchange collars to hedge specific anticipated foreign currency transactions and to mitigate its foreign exchange exposure on its net cash flows. At December 31, 2023, the Trust held 6 outstanding foreign exchange collar contracts with a

notional value of US\$36.0 million and contracts the Trust to sell US dollars and receive Canadian dollars if specific US dollar exchange rates relative to the Canadian dollar are met. At December 31, 2023, the Trust also held 12 outstanding foreign exchange collar contracts with a notional value of €24.0 million and contracts the Trust to sell Euros and receive Canadian dollars if specific Euro exchange rates relative to the Canadian dollar are met. For the year ended December 31, 2023, the Trust recorded a net fair value gain of \$3.1 million related to the outstanding foreign exchange collar contracts (note 14(e)). The Trust did not employ hedge accounting for these financial instruments.

As at December 31, 2022, the Trust held 12 outstanding foreign exchange collar contracts with a notional value of US\$72.0 million and contracts the Trust to sell US dollars and receive Canadian dollars if specific US dollar exchange rates relative to the Canadian dollar are met. As at December 31, 2022, the Trust also held 18 outstanding foreign exchange collars contracts with a notional value of €24.0 million and contracts the Trust to sell Euros and receive Canadian dollars if specific Euro exchange rates relative to the Canadian dollar are met. For the year ended December 31, 2022, the Trust recorded a net fair value loss of \$2.4 million related to the outstanding foreign exchange collar contracts (note 14(e)). The Trust did not employ hedge accounting for these financial instruments.

### **(b) Fair Value Hierarchy**

Fair value measurements are based on inputs of observable and unobservable market data that a market participant would use in pricing an asset or liability. IFRS establishes a fair value hierarchy which is summarized below:

- Level 1: Fair value determined using quoted prices in active markets for identical assets or liabilities.
- Level 2: Fair value determined using significant observable inputs, generally either quoted prices in active markets for similar assets or liabilities or quoted prices in markets that are not active.
- Level 3: Fair value determined using significant unobservable inputs, such as pricing models, discounted cash flows or similar techniques.

The following tables represent information related to the Trust's assets and liabilities measured or disclosed at fair value on a recurring and non-recurring basis and the level within the fair value hierarchy in which the fair value measurements fall.

As at December 31, 2023	Level 1	Level 2	Level 3
<b>ASSETS AND LIABILITIES MEASURED OR DISCLOSED AT FAIR VALUE</b>			
<b>Assets measured at fair value</b>			
Investment properties (note 4) .....	\$ —	\$ —	\$ 8,808,139
Derivatives (note 8) .....	—	109,242	—
Foreign exchange collars included in prepaid expenses and other .....	—	650	—
<b>Liabilities measured or disclosed at fair value</b>			
Unsecured debentures, net (note 8) .....	1,768,920	—	—
Unsecured term loans, net (note 8) .....	—	1,173,746	—
Derivatives (note 8) .....	—	8,429	—
<b>Net (liabilities) assets measured or disclosed at fair value</b>	<b>\$ (1,768,920)</b>	<b>\$ (1,072,283)</b>	<b>\$ 8,808,139</b>

As at December 31, 2022	Level 1	Level 2	Level 3
<b>ASSETS AND LIABILITIES MEASURED OR DISCLOSED AT FAIR VALUE</b>			
<b>Assets measured at fair value</b>			
Investment properties (note 4) .....	\$ —	\$ —	\$ 8,839,571
Assets held for sale (note 5) .....	—	—	41,182
Derivatives (note 8) .....	—	151,855	—
Loan receivable (note 7) .....	—	69,186	—
<b>Liabilities measured or disclosed at fair value</b>			
Unsecured debentures, net (note 8) .....	1,672,290	—	—
Unsecured term loans, net (note 8) .....	—	1,090,451	—
Secured debt (note 9) .....	—	51,373	—
Foreign exchange collars included in accounts payable and accrued liabilities .....	—	2,426	—
Derivatives (note 8) .....	—	13,467	—
<b>Net (liabilities) assets measured or disclosed at fair value</b>	<b>\$ (1,672,290)</b>	<b>\$ (936,676)</b>	<b>\$ 8,880,753</b>

For assets and liabilities that are measured at fair value on a recurring basis, the Trust determines whether transfers between the levels of the fair value hierarchy have occurred by reassessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period. For the years ended December 31, 2023 and 2022, there were no transfers between the levels.

Refer to note 4, Investment Properties, for a description of the valuation technique and inputs used in the fair value measurement and for a reconciliation of the fair value measurements of investment properties which are recognized in Level 3 of the fair value hierarchy.

## (c) Risk Management

The main risks arising from the Trust's financial instruments are credit, interest rate, foreign exchange and liquidity risks. The Trust's approach to managing these risks is summarized below:

### (i) Credit risk

The Trust's financial assets that are exposed to credit risk consist primarily of cash and cash equivalents, loan receivable and accounts receivable.

Cash and cash equivalents include short-term investments, such as term deposits, which are invested in governments and financial institutions with a minimum credit rating of BBB+ (based on Standard & Poor's ("S&P") rating scale) or Baa1 (based on Moody's Investor Services' ("Moody's") rating scale). Concentration of credit risk is further reduced by limiting the amount that is invested in any one government or financial institution according to its credit rating.

Magna International Inc. accounted for approximately 23% of the Trust's rental revenue during the year ended December 31, 2023. Although its operating subsidiaries are not individually rated, Magna International Inc. has an investment grade credit rating from Moody's, S&P and DBRS Morningstar which mitigates the Trust's credit risk. Substantially all of the Trust's accounts receivable are collected within 30 days. The balance of accounts receivable past due is not significant.

### (ii) Interest rate risk

As at December 31, 2023, the Trust's exposure to interest rate risk is limited. Approximately 62% of the Trust's interest bearing debt consists of fixed rate debt in the form of the 2027 Debentures, the 2028 Debentures, the 2029 Debentures and the 2030 Debentures. After taking into account the related derivatives, the 2027 Debentures, the 2028 Debentures, the 2029 Debentures and the 2030 Debentures have effective fixed interest rates of 2.964%, 1.004%, 4.929% and 1.045%, respectively. The remaining 38% of the Trust's interest bearing debt consists of variable rate debt in the form of the 2024 Term Loan, the 2025 Term Loan, the September 2026 Term Loan and the December 2026 Term Loan. After taking into account the related derivatives, the 2024 Term Loan, the 2025 Term Loan, the September 2026 Term Loan and the December 2026 Term Loan have effective fixed interest rates of 0.267%, 5.016%, 4.333% and 1.105%, respectively.

### (iii) Foreign exchange risk

As at December 31, 2023, the Trust is exposed to foreign exchange risk primarily in respect of movements in the Euro and the US dollar. The Trust is structured such that its foreign operations are primarily conducted by entities with a functional currency which is the same as the economic environment in which the operations take place. As a result, the net income impact of currency risk associated with financial instruments is limited as its financial assets and liabilities are generally denominated in the functional currency of the subsidiary that holds the financial instrument. However, the Trust is exposed to foreign currency risk on its net investment in its foreign currency denominated operations and certain Trust level foreign currency denominated assets and liabilities. At December 31, 2023, the Trust's foreign currency denominated net assets are \$6.3 billion in US dollars and Euros. A 1% change in the US dollar and Euro exchange rates relative to the Canadian dollar would

result in a gain or loss of approximately \$42.9 million and \$20.0 million, respectively, to comprehensive income.

Granite generates rental income that is not all denominated in Canadian dollars. Since the financial results are reported in Canadian dollars, the Trust is subject to foreign currency fluctuations that could, from time to time, have an impact on the operating results. For the year ended December 31, 2023, a 1% change in the US dollar and Euro exchange rates relative to the Canadian dollar would have impacted revenue by approximately \$3.0 million and \$1.4 million, respectively.

For the year ended December 31, 2023, the Trust has designated its derivatives relating to the \$1.3 billion of unsecured debentures, \$544.3 million of unsecured term loans, the combination of the \$102.2 million of unsecured term loan and its related derivative, and the Euro denominated draws under the Credit Facility as hedges of its net investment in the European operations (note 8(c)). Furthermore, the Trust has designated its derivatives relating to the \$650.0 million of unsecured debentures and the combination of the \$528.2 million of unsecured term loan and its related derivative, as hedges of its net investment in the United States operations (note 8(c)).

(iv) *Liquidity risk*

Liquidity risk is the risk the Trust will encounter difficulties in meeting its financial obligations as they become due. The Trust may also be subject to the risks associated with debt financing, including the risks that the unsecured debentures, term loans and credit facility may not be able to be refinanced. The Trust's objectives in minimizing liquidity risk are to maintain prudent levels of leverage on its investment properties, maintaining ample capacity on its Credit Facility, staggering its debt maturity profile and maintaining an investment grade credit rating. In addition, the Declaration of Trust establishes certain debt ratio limits.

The estimated contractual maturities of the Trust's financial liabilities are summarized below:

As at December 31, 2023	Payments due by year						Thereafter
	Total	2024	2025	2026	2027	2028	
Unsecured debentures	\$ 1,900,000		\$ -	\$ -	\$ 500,000	\$ 500,000	\$ 900,000
Unsecured term loans	1,174,685	244,283	528,180	402,222		-	-
Derivatives	8,429	-	-	2,105	-	3,067	3,257
Interest payments <sup>(1)</sup> :							
Unsecured debentures, net of derivatives	222,152	44,891	44,891	44,891	37,528	30,165	19,786
Unsecured term loans, net of derivatives	72,003	35,951	29,274	6,778	-	-	-
Accounts payable and accrued liabilities	94,336	91,390	1,570	1,376	-	-	-
Distributions payable	17,415	17,415	-	-	-	-	-
	<b>\$ 3,489,020</b>	<b>\$433,930</b>	<b>\$603,915</b>	<b>\$457,372</b>	<b>\$537,528</b>	<b>\$533,232</b>	<b>\$ 923,043</b>

<sup>(1)</sup> Represents aggregated interest expense expected to be paid over the term of the debt, on an undiscounted basis, based on actual current interest rates and average foreign exchange rates.

## 19. CAPITAL MANAGEMENT

The Trust's capital structure comprises the total of the stapled unitholders' equity and debt. The total managed capital of the Trust is summarized below:

<b>As at December 31,</b>	<b>2023</b>	<b>2022</b>
Unsecured debentures, net	\$ 1,892,236	\$ 1,893,186
Unsecured term loans, net	1,173,746	1,090,451
Derivative (assets) liabilities, net <sup>(1)</sup>	(100,813)	(138,388)
Secured debt	–	51,373
Total debt	2,965,169	2,896,622
Stapled unitholders' equity	5,276,951	5,475,375
<b>Total managed capital</b>	<b>\$ 8,242,120</b>	<b>\$ 8,371,997</b>

<sup>(1)</sup> Balance represents derivative (assets) net of derivative liabilities (note 8(c)).

The Trust manages, monitors and adjusts its capital balances in response to the availability of capital, economic conditions and investment opportunities with the following objectives in mind:

- Compliance with investment and debt restrictions pursuant to the Amended and Restated Declaration of Trust;
- Compliance with existing debt covenants;
- Maintaining investment grade credit ratings;
- Supporting the Trust's business strategies including ongoing operations, property development and acquisitions;
- Optimizing the Trust's weighted average cost of capital;
- Generating stable and growing cash distributions; and
- Building long-term unitholder value.

The Amended and Restated Declaration of Trust contains certain provisions with respect to capital management which include:

- The Trust shall not incur or assume any indebtedness if, after giving effect to the incurring or assumption of the indebtedness, the total indebtedness of the Trust would be more than 65% of the Gross Book Value (as defined in the Amended and Restated Declaration of Trust); and
- The Trust shall not invest in raw land for development, except for (i) existing properties with additional development, (ii) the purpose of renovating or expanding existing properties or (iii) the development of new properties, provided that the aggregate cost of the investments of the Trust in raw land, after giving effect to the proposed investment, will not exceed 15% of Gross Book Value.

At December 31, 2023, the Trust's combined debt consists of the unsecured debentures, the unsecured term loans and the unsecured revolving credit facility when drawn, each of which have various financial covenants. These covenants are defined within the trust indenture, the term loan agreements and the revolving credit facility agreement and, depending on the debt instrument, include a total indebtedness ratio, a secured indebtedness ratio, an interest coverage ratio, an unencumbered asset ratio, and a minimum equity threshold. The Trust

monitors these covenants and was in compliance with their respective requirements as at December 31, 2023 and 2022.

Distributions are made at the discretion of the Board of Trustees (the "Board") and Granite REIT intends to distribute each year all of its taxable income pursuant to its Amended and Restated Declaration of Trust as calculated in accordance with the Income Tax Act. For the fiscal year 2023, the Trust declared a monthly distribution of \$0.2667 per stapled unit from January to November and a monthly distribution of \$0.2750 per stapled unit for the month of December. The Board determines monthly distribution levels having considered, among other factors, estimated 2023 and 2024 cash generated from operations and capital requirements, the alignment of its current and targeted payout ratios with the Trust's strategic objectives and compliance with the above noted financial covenants.

## **20. RELATED PARTY TRANSACTIONS**

For the years ended December 31, 2023 and 2022, key management personnel include the Trustees/Directors, the President and Chief Executive Officer, the Chief Financial Officer, the Executive Vice President, Head of Global Real Estate, the Executive Vice President, Global Real Estate and Head of Investments and the Executive Vice President, General Counsel. Information with respect to the Trustees'/Directors' fees is included in notes 13(b) and 14(c). The compensation paid or payable to the Trust's key management personnel was as follows:

<b>Years ended December 31,</b>	<b>2023</b>	<b>2022</b>
Salaries, incentives and short-term benefits .....	\$ 5,649	\$ 5,760
Unit-based compensation expense including fair value adjustments ..	2,959	2,102
	<b>\$ 8,608</b>	<b>\$ 7,862</b>

## 21. COMBINED FINANCIAL INFORMATION

The combined financial statements include the financial position and results of operations and cash flows of each of Granite REIT and Granite GP. Below is a summary of the financial information for each entity along with the elimination entries and other adjustments that aggregate to the combined financial statements:

Balance Sheet	As at December 31, 2023			
	Granite REIT	Granite GP	Eliminations/ Adjustments	Granite REIT and Granite GP Combined
<b>ASSETS</b>				
<b>Non-current assets:</b>				
Investment properties .....	\$8,808,139	–	–	\$8,808,139
Investment in Granite LP <sup>(1)</sup> .....	–	41	(41)	–
Other non-current assets .....	106,540	–	–	106,540
	<b>8,914,679</b>	<b>41</b>	<b>(41)</b>	<b>8,914,679</b>
<b>Current assets:</b>				
Other current assets .....	35,564	–	–	35,564
Intercompany receivable <sup>(2)</sup> .....	–	18,998	(18,998)	–
Cash and cash equivalents .....	115,838	296	–	116,134
<b>Total assets</b>	<b>\$9,066,081</b>	<b>19,335</b>	<b>(19,039)</b>	<b>\$9,066,377</b>
<b>LIABILITIES AND EQUITY</b>				
<b>Non-current liabilities:</b>				
Unsecured debt, net .....	\$2,821,849	–	–	\$2,821,849
Other non-current liabilities .....	576,396	–	–	576,396
	<b>3,398,245</b>	<b>–</b>	<b>–</b>	<b>3,398,245</b>
<b>Current liabilities:</b>				
Unsecured debt, net	244,133	–	–	244,133
Intercompany payable <sup>(2)</sup> .....	18,998	–	(18,998)	–
Other current liabilities .....	121,064	19,294	–	140,358
<b>Total liabilities</b>	<b>3,782,440</b>	<b>19,294</b>	<b>(18,998)</b>	<b>3,782,736</b>
<b>Equity:</b>				
Stapled unitholders' equity .....	5,276,910	41	–	5,276,951
Non-controlling interests .....	6,731	–	(41)	6,690
<b>Total liabilities and equity</b>	<b>\$9,066,081</b>	<b>19,335</b>	<b>(19,039)</b>	<b>\$9,066,377</b>

<sup>(1)</sup> Granite REIT Holdings Limited Partnership ("Granite LP") is 100% owned by Granite REIT and Granite GP.

<sup>(2)</sup> Represents employee and trustee/director compensation related amounts which will be reimbursed by Granite LP.

<b>Balance Sheet</b>	<b>As at December 31, 2022</b>			
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	Granite REIT	Granite GP	Eliminations/ Adjustments	Granite REIT and Granite GP Combined
<b>ASSETS</b>				
<b>Non-current assets:</b>				
Investment properties .....	\$8,839,571	–	–	\$8,839,571
Investment in Granite LP <sup>(1)</sup> .....	–	40	(40)	–
Other non-current assets .....	167,189	–	–	167,189
	9,006,760	40	(40)	9,006,760
<b>Current assets:</b>				
Assets held for sale .....	41,182	–	–	41,182
Other current assets .....	97,310	21	–	97,331
Intercompany receivable <sup>(2)</sup> .....	–	15,594	(15,594)	–
Cash and cash equivalents .....	135,020	61	–	135,081
<b>Total assets</b>	<b>\$9,280,272</b>	<b>15,716</b>	<b>(15,634)</b>	<b>\$9,280,354</b>
<b>LIABILITIES AND EQUITY</b>				
<b>Non-current liabilities:</b>				
Unsecured debt, net .....	\$2,583,930	–	–	\$2,583,930
Other non-current liabilities .....	596,759	–	–	596,759
	3,180,689	–	–	3,180,689
<b>Current liabilities:</b>				
Unsecured debt, net	399,707	–	–	399,707
Intercompany payable <sup>(2)</sup> .....	15,594	–	(15,594)	–
Other current liabilities .....	203,935	15,676	–	219,611
<b>Total liabilities</b>	3,799,925	15,676	(15,594)	3,800,007
<b>Equity:</b>				
Stapled unitholders' equity .....	5,475,335	40	–	5,475,375
Non-controlling interests .....	5,012	–	(40)	4,972
<b>Total liabilities and equity</b>	<b>\$9,280,272</b>	<b>15,716</b>	<b>(15,634)</b>	<b>\$9,280,354</b>

<sup>(1)</sup> Granite LP is 100% owned by Granite REIT and Granite GP.

<sup>(2)</sup> Represents employee and trustee/director compensation related amounts which will be reimbursed by Granite LP.

Income Statement	Year Ended December 31, 2023			
	Granite REIT	Granite GP	Eliminations/ Adjustments	Granite REIT and Granite GP Combined
<b>Revenue</b>	<b>\$521,250</b>	–	–	<b>\$521,250</b>
General and administrative expenses . . .	41,440	–	–	41,440
Interest expense and other financing costs . . . . .	78,717	–	–	78,717
Other costs and expenses, net . . . . .	80,609	–	–	80,609
Share of (income) loss of Granite LP . . . .	–	(1)	1	–
Fair value losses on investment properties, net . . . . .	172,676	–	–	172,676
Fair value losses on financial instruments, net . . . . .	17,296	–	–	17,296
Loss on sale of investment properties . . .	1,505	–	–	1,505
<b>Income before income taxes</b>	<b>129,007</b>	<b>1</b>	<b>(1)</b>	<b>129,007</b>
Income tax recovery . . . . .	(9,489)	–	–	(9,489)
<b>Net income</b>	<b>138,496</b>	<b>1</b>	<b>(1)</b>	<b>138,496</b>
Less net income attributable to non- controlling interests . . . . .	1,835	–	(1)	1,834
<b>Net income attributable to stapled unitholders</b>	<b>\$136,661</b>	<b>1</b>	<b>–</b>	<b>\$136,662</b>

Income Statement	Year Ended December 31, 2022			
	Granite REIT	Granite GP	Eliminations/ Adjustments	Granite REIT and Granite GP Combined
<b>Revenue</b>	<b>\$455,579</b>	–	–	<b>\$455,579</b>
General and administrative expenses . . .	29,465	–	–	29,465
Interest expense and other financing costs . . . . .	50,967	–	–	50,967
Other costs and expenses, net . . . . .	73,979	–	–	73,979
Share of (income) loss of Granite LP . . . .	–	(2)	2	–
Fair value losses on investment properties, net . . . . .	219,728	–	–	219,728
Fair value gains on financial instruments, net . . . . .	(11,383)	–	–	(11,383)
Loss on sale of investment properties . . .	666	–	–	666
<b>Income before income taxes</b>	<b>92,157</b>	<b>2</b>	<b>(2)</b>	<b>92,157</b>
Income tax recovery . . . . .	(63,665)	–	–	(63,665)
<b>Net income</b>	<b>155,822</b>	<b>2</b>	<b>(2)</b>	<b>155,822</b>
Less net income attributable to non- controlling interests . . . . .	56	–	(2)	54
<b>Net income attributable to stapled unitholders</b>	<b>\$155,766</b>	<b>2</b>	<b>–</b>	<b>\$155,768</b>

Statement of Cash Flows	Year Ended December 31, 2023			
	Granite REIT	Granite GP	Eliminations/ Adjustments	Granite REIT and Granite GP Combined
<b>OPERATING ACTIVITIES</b>				
Net income .....	\$138,496	1	(1)	\$138,496
Items not involving operating cash flows .....	177,001	(1)	1	177,001
Changes in working capital balances .....	(4,899)	236	–	(4,663)
Other operating activities .....	2,347	–	–	2,347
<b>Cash provided by operating activities</b>	<b>312,945</b>	<b>236</b>	<b>–</b>	<b>313,181</b>
<b>INVESTING ACTIVITIES</b>				
Acquisitions, deposits and transactions costs, net	(102,761)	–	–	(102,761)
Proceeds from disposals, net .....	43,773	–	–	43,773
Additions to income-producing properties .....	(59,825)	–	–	(59,825)
Additions to properties under development .....	(71,132)	–	–	(71,132)
Construction funds released from escrow .....	4,819	–	–	4,819
Other investing activities .....	56,999	–	–	56,999
<b>Cash used in investing activities</b>	<b>(128,127)</b>	<b>–</b>	<b>–</b>	<b>(128,127)</b>
<b>FINANCING ACTIVITIES</b>				
Distributions paid .....	(203,910)	–	–	(203,910)
Other financing activities .....	800	–	–	800
<b>Cash used in financing activities</b>	<b>(203,110)</b>	<b>–</b>	<b>–</b>	<b>(203,110)</b>
<b>Effect of exchange rate changes</b>	<b>(891)</b>	<b>–</b>	<b>–</b>	<b>(891)</b>
<b>Net (decrease) increase in cash and cash equivalents during the year</b>	<b>\$(19,183)</b>	<b>236</b>	<b>–</b>	<b>\$(18,947)</b>

Statement of Cash Flows	Year Ended December 31, 2022			
	Granite REIT	Granite GP	Eliminations/ Adjustments	Granite REIT and Granite GP Combined
<b>OPERATING ACTIVITIES</b>				
Net income .....	\$155,822	2	(2)	\$155,822
Items not involving operating cash flows .....	135,088	(2)	2	135,088
Changes in working capital balances .....	292	(394)	–	(102)
Other operating activities .....	(13,312)	–	–	(13,312)
<b>Cash provided by (used in) operating activities</b>	<b>277,890</b>	<b>(394)</b>	<b>–</b>	<b>277,496</b>
<b>INVESTING ACTIVITIES</b>				
Acquisitions, deposits and transactions costs, net ..	(492,717)	–	–	(492,717)
Proceeds from disposals, net .....	63,943	–	–	63,943
Additions to income-producing properties .....	(54,933)	–	–	(54,933)
Additions to properties under development .....	(212,245)	–	–	(212,245)
Construction funds in escrow .....	(4,720)	–	–	(4,720)
Other investing activities .....	(65,884)	–	–	(65,884)
<b>Cash used in investing activities</b>	<b>(766,556)</b>	<b>–</b>	<b>–</b>	<b>(766,556)</b>
<b>FINANCING ACTIVITIES</b>				
Distributions paid .....	(202,284)	–	–	(202,284)
Other financing activities .....	416,843	–	–	416,843
<b>Cash provided by financing activities</b>	<b>214,559</b>	<b>–</b>	<b>–</b>	<b>214,559</b>
<b>Effect of exchange rate changes</b>	<b>7,069</b>	<b>–</b>	<b>–</b>	<b>7,069</b>
<b>Net decrease in cash and cash equivalents during the year</b>	<b>\$(267,038)</b>	<b>(394)</b>	<b>–</b>	<b>\$(267,432)</b>

## 22. COMMITMENTS AND CONTINGENCIES

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(a) The Trust is subject to various legal proceedings and claims that arise in the ordinary course of business. Management evaluates all claims with the advice of legal counsel. Management believes these claims are generally covered by Granite's insurance policies and that any liability from remaining claims is not probable to occur and would not have a material adverse effect on the combined financial statements. However, actual outcomes may differ from management's expectations.

(b) As at December 31, 2023, the Trust's contractual commitments totaled \$56.4 million which are primarily comprised of costs to complete its ongoing construction and development projects and related tenant improvements.

(c) In connection with the acquisitions of investment properties located in Palmetto, Georgia on November 12, 2020 and in Locust Grove, Georgia on March 12, 2021, \$128.2 million (US\$97.1 million) of bonds were assumed. The authorized amount of the bonds is \$137.3 million (US\$104.0 million), of which \$83.2 million (US\$63.0 million) was outstanding as at December 31, 2023. The bonds provide for a real estate tax abatement for the acquired investment properties. Through a series of transactions, the Trust is both the bondholder and the obligor of the bonds. Therefore, in accordance with IAS 32, the bonds are not recorded in the combined balance sheet.

The Trust is involved, in the normal course of business, in discussions, and has various letters of intent or conditional agreements, with respect to possible acquisitions of new properties and dispositions of existing properties in its portfolio. None of these commitments or contingencies, individually or in aggregate, would have a material impact on the combined financial statements.

## 23. SUBSEQUENT EVENTS

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(a) Subsequent to December 31, 2023, the Trust declared distributions for January 2024 of \$17.4 million or \$0.2750 per stapled unit and distributions for February 2024 of \$0.2750 per stapled unit (note 12).

**Board of Trustees**

**Kelly Marshall**  
*Chairman*

**Peter Aghar**  
*Trustee*

**Robert D. Brouwer**  
*Trustee*

**Remco Daal**  
*Trustee*

**Kevan Gorrie**  
*Trustee*

**Fern Grodner**  
*Trustee*

**Al Mawani**  
*Trustee*

**Gerald Miller**  
*Trustee*

**Sheila Murray**  
*Trustee*

**Emily Pang**  
*Trustee*

**Jennifer Warren**  
*Trustee*

**Officers**

**Kevan Gorrie**  
*President and Chief Executive Officer*

**Teresa Neto**  
*Chief Financial Officer*

**Lorne Kumer**  
*Executive Vice President,  
Head of Global Real Estate*

**Michael Ramparas**  
*Executive Vice President,  
Global Real Estate and  
Head of Investments*

**Lawrence Clarfield**  
*Executive Vice President,  
General Counsel and  
Corporate Secretary*

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**Investor Relations Queries**

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*President and Chief Executive Officer*  
(647) 925-7500

**Teresa Neto**  
*Chief Financial Officer*  
(647) 925-7560

**Transfer Agents and Registrars**

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Phone: 1 (800) 564-6253  
www.computershare.com

*United States*  
Computershare Trust Company N.A.  
462 S. 4<sup>th</sup> Street  
Louisville, Kentucky, USA 40202

**Exchange Listings**

Stapled Units - Toronto Stock Exchange (GRT.UN) and New York Stock Exchange (GRP.U)

Please refer to our website ([www.granitereit.com](http://www.granitereit.com)) for information on Granite's compliance with the corporate governance standards of the New York Stock Exchange and applicable Canadian standards and guidelines.

**Publicly Available Documents**

Copies of the financial statements for the year ended December 31, 2023 are available through the Internet on the Electronic Data Gathering Analysis and Retrieval System (EDGAR), which can be accessed at [www.sec.gov](http://www.sec.gov), and on the System for Electronic Data Analysis and Retrieval Plus (SEDAR+), which can be accessed at [www.sedarplus.com](http://www.sedarplus.com). Other required securities filings can also be found on EDGAR and SEDAR+.

**GRANITE**  
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