

First Quarter Report 2024

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#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL POSITION

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# **BASIS OF PRESENTATION**

Management's Discussion and Analysis of Results of Operations and Financial Position ("MD&A") of Granite Real Estate Investment Trust ("Granite REIT") and Granite REIT Inc. ("Granite GP") summarizes the significant factors affecting the combined operating results, financial condition, liquidity and cash flows of Granite REIT, Granite GP and their subsidiaries (collectively "Granite" or the "Trust") for the three months ended March 31, 2024. Unless otherwise noted, all amounts are in millions of Canadian dollars. This MD&A should be read in conjunction with the accompanying unaudited condensed combined financial statements for the three months ended March 31, 2024 prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board. The MD&A was prepared as at May 8, 2024 and its contents were approved by the Board of Trustees of Granite REIT and Board of Directors of Granite GP on this date. Additional information relating to Granite, including the Annual Report and Annual Information Form ("AIF") for fiscal 2023 and dated February 28, 2024, can be obtained from the Trust's website at www.granitereit.com, on SEDAR+ at www.sedarplus.ca and on EDGAR at www.sec.gov.

In addition to using financial measures determined in accordance with IFRS, Granite also uses certain non-IFRS performance measures and non-IFRS ratios in managing its business to measure financial and operating performance as well as for capital allocation decisions and valuation purposes. Granite believes that providing these measures on a supplemental basis to the IFRS amounts is helpful to investors in assessing the overall performance of Granite's business.

The non-IFRS performance measures include net operating income before lease termination and close-out fees, straight-line rent and tenant incentive amortization ("NOI - cash basis"), same property NOI - cash basis, constant currency same property NOI - cash basis, funds from operations ("FFO"), adjusted funds from operations ("AFFO"), adjusted earnings before interest, income taxes, depreciation and amortization ("Adjusted EBITDA"), available liquidity, total debt and net debt. Refer to "NON-IFRS PERFORMANCE MEASURES" for definitions and reconciliations of non-IFRS measures to IFRS financial measures. The non-IFRS ratios include FFO payout ratio, AFFO payout ratio, leverage ratio, interest coverage ratio, net leverage ratio, indebtedness ratio, unencumbered asset coverage ratio and any related per unit amounts. Refer to "*NON-IFRS RATIOS*" for definitions and reconciliations of non-IFRS ratios to IFRS financial measures.

Readers are cautioned that these measures do not have standardized meanings prescribed under IFRS and, therefore, should not be construed as alternatives to net income, cash provided by operating activities or any other measure calculated in accordance with IFRS. Additionally, because these terms do not have standardized meanings prescribed by IFRS, they may not be comparable to similarly titled measures presented by other reporting issuers.

# FINANCIAL AND OPERATING HIGHLIGHTS

	Three Months Endeo March 31,		
(in millions, except as noted)	2024	2023	
Operating highlights			
Revenue	\$138.9	\$129.6	
Net operating income ("NOI")	114.5	107.4	
NOI - cash basis <sup>(1)</sup>	111.4	103.9	
Net income attributable to stapled unitholders	89.1	9.8	
FFO <sup>(1)</sup>	82.4	79.6	
AFFO <sup>(1)</sup>	77.9	75.1	
Cash provided by operating activities	84.0	84.0	
Monthly distributions paid	52.3	51.0	
FFO payout ratio <sup>(1)(2)</sup>	63 %	64 %	
AFFO payout ratio <sup>(1)(2)</sup>	67 %	68 %	
Per unit amounts			
Diluted FFO <sup>(1)</sup>	\$1.30	\$1.25	
Diluted AFFO <sup>(1)</sup>	\$1.22	\$1.18	
Monthly distributions paid	\$0.83	\$0.80	
Diluted weighted average number of units	63.6	63.9	

As at March 31, 2024 and December 31, 2023	2024	2023
Financial highlights		
Investment properties - fair value	\$8,952.4	\$8,808.1
Cash and cash equivalents	139.9	116.1
Total debt <sup>(3)</sup>	3,034.5	2,998.4
Trading price per unit (TSX: GRT.UN)	\$75.17	\$76.28
Debt metrics, ratings and outlook		
Net leverage ratio <sup>(1)</sup>	32 %	33 %
Interest coverage ratio <sup>(1)</sup>	5.4x	5.5x
Indebtedness ratio (total debt to adjusted EBITDA) <sup>(1)</sup>	7.5x	7.6x
Weighted average cost of debt <sup>(4)</sup>	2.60 %	2.59 %
Weighted average debt term-to-maturity, in years <sup>(4)</sup>	3.6	3.9
	BBB (high)	BBB (high)
Morningstar DBRS rating and outlook	stable	stable
Moody's rating and outlook	Baa2 Stable	Baa2 Stable
Property metrics		
Number of investment properties	143	143
Income-producing properties	138	137
Development properties <sup>(7)</sup>	5	6
Gross leasable area ("GLA"), square feet	63.3	62.9
Occupancy, by GLA	95.0 %	95.0 %
Committed occupancy, by GLA <sup>(8)</sup>	95.4 %	NA
Magna as a percentage of annualized revenue <sup>(5)</sup>	27 %	26 %
Magna as a percentage of GLA	19 %	19 %
Weighted average lease term in years, by GLA	6.1	6.2
Overall capitalization rate <sup>(6)</sup>	5.3 %	5.2 %

<sup>(1)</sup> For definitions of Granite's non-IFRS measures and ratios, refer to the sections "NON-IFRS PERFORMANCE MEASURES" and "NON-IFRS RATIOS".

<sup>(2)</sup> The FFO and AFFO payout ratios are calculated as monthly distributions, divided by FFO and AFFO, respectively, in a period.

<sup>(3)</sup> Total debt includes lease obligations recognized under IFRS 16, *Leases*.

<sup>(4)</sup> Excludes lease obligations recognized under IFRS 16, *Leases*.

<sup>(5)</sup> Annualized revenue presented is calculated as the contractual base rent for the month subsequent to the quarterly reporting period multiplied by 12 months. Annualized revenue excludes revenue from properties classified as assets held for sale.

<sup>(6)</sup> Refer to "Valuation Metrics by Asset Category" in the "INVESTMENT PROPERTIES" section.

<sup>(7)</sup> Development properties include properties under development and land held for development.

<sup>(8)</sup> Committed occupancy as at May 8, 2024.

# SIGNIFICANT MATTERS

# **Construction and Development Commitments**

Granite had the following construction and development commitments as at March 31, 2024:

Commitments (in millions, except as noted) Property Location	Additional sq ft	Accruals/ Payments/ Deposits Made	Future Commitments <sup>(1)</sup>	Total Cost	Year-One Stabilized Yield <sup>(2)</sup>
As at March 31, 2024:					
Development, construction or expansion:					
Site plan approval for a development in Brantford, ON	0.7	3.5	2.4	5.9	- %
Site plan approval for a development in Houston, TX	1.3	0.6	2.9	3.5	- %
Expansion of 555 Beck Cres., Ajax, ON	0.1	13.1	1.8	14.9	5.6 %
Expansion of Oude Graaf 15, Weert, NL	0.1	0.9	5.2	6.1	8.7 %
Other construction commitments	_	2.5	34.2	36.7	- %
	2.2	\$ 20.6	\$ 46.5	\$ 67.1	6.5 %

<sup>(1)</sup> Includes signed contracts and future budgeted expenditures not yet contracted.

<sup>(2)</sup> Yield based on total cost including land (see "Development and Expansion Projects").

During the first quarter of 2024, construction was contractually completed on Granite's 0.4 million square foot, 40' clear height, build-to-suit, state-of-the-art modern distribution facility in Brantford, Ontario and the lease with a global chocolate producer commenced with an approximate 19-year term.

Granite continued the site plan approval process for a second phase of its site in Brantford, Ontario for up to 0.7 million square feet.

During the first quarter of 2024, Granite continued the site plan approval process for the third phase of its site in Houston, Texas for up to 1.3 million square feet.

During the first quarter of 2024, construction continued at Granite's speculative expansion of 555 Beck Crescent in Ajax, ON. The approximately 50,000 square foot, 32' clear height expansion is expected to be completed in the second quarter of 2024. Granite signed a lease for approximately 30,000 square feet of the expansion for a 10-year term with annual escalations, which is expected to commence during the second quarter of 2024.

During the first quarter of 2024, construction commenced at the expansion of Oude Graaf 15, Weert, Netherlands. The approximate 52,000 square foot expansion has an estimated date of completion in the third quarter of 2024, at which time, a new 10-year term for the entire (expanded) building will commence.

# **Trustee Appointment**

On February 15, 2024, Granite appointed Mr. Robert Brouwer to its Board of Trustees and Board of Directors and Mr. Brouwer was also appointed to Granite's Audit Committees.

#### **Renewal of Base Shelf Prospectus**

On February 21, 2024, Granite filed and obtained a receipt for new base shelf prospectuses for both equity and debt securities (the "Shelf Prospectuses"). Granite has filed the Shelf Prospectuses to maintain financial flexibility and to have the ability to offer securities and debt on an accelerated basis pursuant to the filing of prospectus supplements. There is no certainty that any securities or debt will be offered or sold under the Shelf Prospectuses.

The Shelf Prospectuses are valid for a 25-month period, during which time Granite may offer and issue, from time to time, stapled units, stapled convertible debentures, stapled subscription receipts, stapled warrants, units or any combination thereof, having an aggregate offering price of up to \$1.5 billion or debt securities having an aggregate offering price of up to \$1.75 billion. Each offering under the Shelf Prospectuses will require the filing of a prospectus supplement that will include the specific terms of the securities being offered at that time.

#### **Credit Facility Extension**

On March 27, 2024, Granite amended its existing unsecured revolving credit facility (the "Credit Facility") agreement to extend the maturity date for a new five-year term to March 31, 2029.

Included in the amendment, Granite also updated the benchmark rates from the Canadian Dollar Offered Rate ("CDOR") to the Canadian Overnight Repo Rate Average ("CORRA"), including a fixed spread for the basis difference between CDOR and CORRA, for Canadian dollar denominated draws. The amendment to the benchmark rates resulted in no economic impact to Granite's borrowing rates.

# **Subsequent Events**

# **Stapled Unit Structure**

On April 15, 2024, Granite announced that, at the upcoming Joint Annual General and Special Meetings of holders of Granite's stapled units scheduled for June 6, 2024, it intends to propose an internal reorganization (the "Reorganization") that would simplify Granite's capital structure by replacing its current stapled unit structure with a conventional REIT trust unit structure. Currently, Granite unitholders hold stapled units, each of which consists of one Granite REIT unit and one common share of Granite GP. In the Reorganization (i) the two components of each stapled unit will be uncoupled, (ii) the common shares of Granite REIT units and (iii) the Granite REIT units will be automatically exchanged for fractional Granite REIT units and (iii) the Granite REIT units will be consolidated back to the number of Stapled Units outstanding before the exchange occurred. As a result of the Reorganization, each Granite unitholder will hold a number of Granite REIT units equal to the number of stapled units they hold currently, and Granite GP will become a wholly-owned subsidiary of Granite REIT.

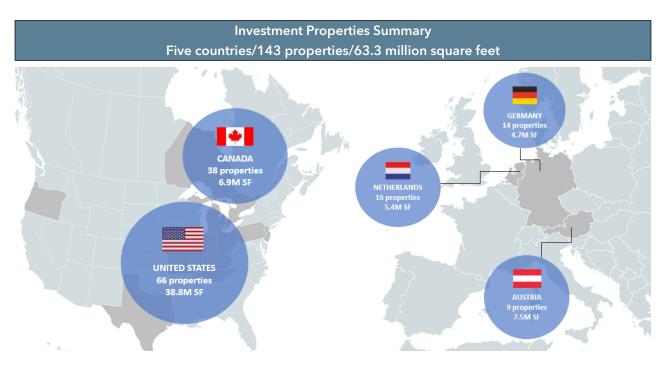
# Normal Course Issuer Bid ("NCIB")

Subsequent to March 31, 2024, Granite repurchased 375,600 stapled units under the NCIB at an average stapled unit cost of \$69.39 for total consideration of \$26.1 million, excluding commissions.

### **Business Overview**

Granite is a Canadian-based real estate investment trust ("REIT") engaged in the acquisition, development, ownership and management of logistics, warehouse and industrial properties in North America and Europe. As at May 8, 2024, Granite owns 143 investment properties in five countries having approximately 63.3 million square feet of gross leasable area. Granite has a highly-integrated team of real estate professionals with extensive experience in operations, leasing, development, investment and asset management located at its head office in Toronto, Canada and regional offices in Dallas, United States; Vienna, Austria; and Amsterdam, Netherlands.

Granite's investment properties consist of income-producing properties and development properties (see "INVESTMENT PROPERTIES"). The income-producing properties consist primarily of logistics, e-commerce and distribution warehouses, and light industrial and heavy industrial manufacturing properties. Lease payments are primarily denominated in three currencies: the Canadian dollar ("\$"), the Euro (" $\in$ ") and the US dollar ("US\$"). Granite's investment properties by geographic location, property count and square footage as at May 8, 2024 are summarized below:



# Strategic Outlook

Management continues to identify and pursue value creation and investment opportunities that management believes will generate superior long-term total returns for unitholders.

Granite's long-term strategy is to continue to build upon its institutional and globally diversified industrial real estate business; to grow and diversify its asset base through acquisitions, development, re-development and dispositions; to maintain a conservative balance sheet; and to reduce its exposure to its largest tenant, Magna International Inc. and its operating subsidiaries (collectively, "Magna") and the special purpose properties (see "INVESTMENT PROPERTIES").

Granite has positioned itself financially to execute on its strategic plan including to capitalize on any strategic opportunities as they arise, and existing and future development activity within its targeted geographic footprint.

As Granite looks to the remainder of 2024, its priorities are set out below:

- Driving FFO, AFFO and net asset value per unit growth while maintaining conservative capital ratios;
- Actively managing its income-producing portfolio and recently completed developments, focusing on new and renewal leasing;
- Executing on development, redevelopment and expansion projects in the U.S., Europe, and the Greater Toronto Area (the "GTA");
- Selectively pursuing strategic land and income-producing property acquisition opportunities in our target markets; and
- Advancing Granite's Environmental, Social, Governance and Resilience (ESG+R) program and meeting established targets for 2024 and beyond.

# **2024 OUTLOOK**

For 2024 outlook, Granite's forecast for FFO per unit remains unchanged from the outlook Granite provided on February 28, 2024, which is estimated to be within a range of \$5.30 to \$5.45. For AFFO per unit, Granite is adjusting downward its forecast range by \$0.05 to \$4.60 to \$4.75 due to revised estimates for maintenance capital expenditures, leasing commissions and tenant allowances (collectively "AFFO-related capital expenditures") which were initially expected to occur in 2023. Granite is forecasting an increase in AFFO-related capital expenditures of approximately \$3.0 million to approximately \$28.0 million for fiscal year 2024. Granite has not made any changes to foreign currency exchange rate assumptions pertaining to the forecast period from April to December 2024. The high and low ranges continue to reflect foreign currency exchange rate assumptions where the high end of the range estimates the Canadian dollar to Euro exchange rate of 1.48 and the Canadian dollar to US dollar exchange rate of 1.38. On the low end of the range, we are assuming exchange rates of the Canadian dollar to Euro of 1.43 and the Canadian dollar to US dollar of 1.32. With respect to constant currency same property NOI - cash basis guidance, Granite is maintaining its forecast range of 7.0% to 8.0%, based on a four-guarter average over 2024, and it is forecasted to skew to the lower end of the range based on revised leasing assumptions on certain existing availabilities. Granite's 2024 outlook assumes no acquisitions and dispositions.

Non-IFRS measures are included in Granite's 2024 forecasts above (see "NON-IFRS PERFORMANCE MEASURES"). See also "FORWARD-LOOKING STATEMENTS".

# ENVIRONMENTAL, SOCIAL, GOVERNANCE, AND RESILIENCE (ESG+R)

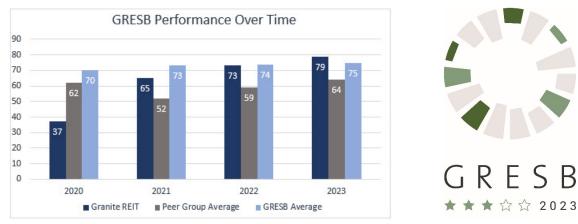
Granite recognizes the important role building owners can play in fostering the efficient use of resources and respecting our environment. As a good steward for investors, Granite seeks to practically incorporate sustainability in its actions and decision-making process, while generating returns for unitholders.

Consistent with this principle, Granite applies the following long-term ESG+R objectives in its business:

Environmental	Social	Governance	Resilience
Promote efficiency and sustainable practices at both Granite's properties and corporate offices	Engage with investors, employees, tenants, property managers, and community	Disclose ESG+R performance as a commitment to transparency and accountability	Identify and mitigate potential climate-related risks within our portfolio

Granite's ESG+R program is aligned with SASB<sup>1</sup>, GRESB<sup>2</sup>, GRI<sup>3</sup> and TCFD<sup>4</sup>. Data provided herein has been reviewed by a third-party ESG+R consultant and represents a snapshot of current performance.

# GRESB



# Participation & Score





1 st

Peer Comparison

Northern America | Industrial | Listed | Tenant Controlled Out of 9

GRESB assesses and scores the Environmental, Social, and Governance ("ESG") performance of real estate portfolios around the world and this year increased to over 2,000 participants. Results have come out for the 2023 submission with Granite increasing its score by 6 points compared to last year and receiving a 1<sup>st</sup> place ranking in its peer group.

# 2023 GRESB Public Disclosure Report



In GRESB's 2023 Public Disclosure Report, which evaluates the level of ESG disclosure by listed property companies and REITs, Granite was ranked 2<sup>nd</sup> in the United States of America Industrial sector comprised of 10 reporting entities.

<sup>2</sup> Global Real Estate Sustainability Benchmarking

<sup>&</sup>lt;sup>1</sup> Sustainability Accounting Standards Board

<sup>&</sup>lt;sup>3</sup> Global Reporting Initiative

<sup>&</sup>lt;sup>4</sup> Task Force on Climate-related Financial Disclosures

Below is a selection of key actions and performance items of Granite's ESG+R Program:

### Environmental – Actions & Performance

- Work to reduce landlord-controlled energy, operational emissions (scope 1 and 2), and water by 25% on an intensity basis, per square foot, by the beginning of 2030 (or 2.5% annual reduction) at Granite's properties<sup>5</sup>;
- Increase the energy, emissions, water and waste data coverage across Granite's portfolio to 50% of its income-producing portfolio by 2030 by collaborating with tenants, implementing green lease language, and obtaining data directly from the utility companies whenever available;
- Granite has exceeded its updated target to support the production of new renewable energy through the installation of on-site solar PV systems with the capacity to generate 24 MW of electricity by 2025<sup>6</sup> as solar PV systems with peak generation capacity of 27.39 MW are currently operational on Granite properties;
- Four beehives have been installed on Granite's behalf at three properties to promote local biodiversity and engagement with tenants;
- Commit that all development projects controlled by Granite will be built to standards consistent with the scope of Granite's Green Bond Framework and certify 100% of new developments to a third-party green building certification standard (such as LEED, BREEAM, Green Globes, DGNB). On October 12, 2023, Granite issued its third green bond, the 2029 Debentures (as defined herein), increasing Granite's total green bond issuances to a total of \$1.4 billion;
- All properties were sent an annual ESG+R metrics survey in the first quarter of 2024. The survey is used to identify what sustainability initiatives have been implemented at each property over the past year, including those initiated by tenants. Results from the ESG+R Metrics Survey are expected in Q2 2024; and
- Granite has exceeded the target to strategically evaluate and pursue applicable green building certifications at Granite's properties and achieve 30% third-party green building certifications by floor area by 2030. Currently, 45% of Granite's properties by GLA or 36% by income producing property count have received third-party green building certifications. Below is a list of Granite's properties that have achieved a green certification.

Property	Size (Sq ft) in millions	Location	Certification Type	Level
2020 Logistics Dr.	0.8	Mississauga, Canada	IREM Certified Sustainable Property	Certified
Expansion to 2095 Logistics Dr.	0.1	Mississauga, Canada	Green Globes New Construction	2 Green Globes
600 Tesma Way	0.1	Concord, Canada	IREM Certified Sustainable Property	Certified
8995 Airport Rd.	0.1	Brampton, Canada	IREM Certified Sustainable Property	Certified
Im Ghai 36	0.3	Altbach, Germany	DGNB New Construction Logistics Buildings	Gold

<sup>&</sup>lt;sup>5</sup> Granite's emissions reduction targets are aligned with the Paris Climate Accords' goal of limiting global warming to two degrees Celsius above pre-industrial levels.

<sup>&</sup>lt;sup>6</sup> Onsite solar projects were installed at a total of 13 Granite assets as at March 31, 2024.

Property	Size (Sq ft) in millions	Location	Certification Type	Level
Aquamarijnweg 2 & 4	0.2	Bleiswijk, Netherlands	BREEAM New Construction	Very Good
De Kroonstrat 1 (Phase 1), De Poosthoornstraat 2 (Phase 2)	0.5	Tilburg, Netherlands	BREEAM New Construction	Excellent
Francis Baconstraat 4	0.1	Ede, Netherlands	BREEAM New Construction	Very Good
Oude Graaf 15	0.2	Weert, Netherlands	BREEAM New Construction	Excellent
Swaardvenstraat 75	0.5	Tilburg, Netherlands	BREEAM New Construction	Excellent
100 Clyde Alexander Lane	0.7	Pooler, USA	LEED Core and Shell Development	Certified
101 Clyde Alexander Lane	0.3	Pooler, USA	LEED Core and Shell Development	Certified
1243 Gregory Dr.	0.5	Antioch, USA	LEED Core and Shell Development	Silver
3900 Rock Creek Blvd.	0.3	Joliet, USA	IREM Certified Sustainable Property	Certified
501 Airtech Pkwy.	0.5	Plainfield, USA	IREM Certified Sustainable Property	Certified
1201 Allpoints Court	0.5	Plainfield, USA	Green Globes New Construction	2 Green Globes
445 Airtech Pkwy.	0.6	Plainfield, USA	IREM Certified Sustainable Property	Certified
831 North Graham Rd.	0.5	Greenwood, USA	IREM Certified Sustainable Property	Certified
1451 Allpoints Court	0.5	Plainfield, USA	IREM Certified Sustainable Property	Certified
10144 Veterans Dr.	0.7	Avon, USA	Green Globes New Construction	2 Green Globes
10207 Veterans Dr.	0.3	Avon, USA	Green Globes New Construction	2 Green Globes
60 Logistics Blvd.	0.7	Walton, USA	IREM Certified Sustainable Property	Certified
8735 South Crossroads Dr.	0.9	Olive Branch, USA	LEED Core and Shell Development	Certified
8740 South Crossroads Dr.	0.9	Olive Branch, USA	LEED Core and Shell Development	Certified
330 East Stateline Rd.	0.9	Southaven, USA	IREM Certified Sustainable Property	Certified
2100 Center Square Rd.	0.4	Logan Township, USA	LEED Core and Shell Development	Silver
15 Commerce Pkwy.	1.3	West Jefferson, USA	LEED New Construction and Major Renovation; BREEAM USA in Use	Certified; Good
100 Enterprise Pkwy.	1.2	West Jefferson, USA	BREEAM USA In Use	Good
10 Enterprise Pkwy.	0.8	West Jefferson, USA	IREM Certified Sustainable Property	Certified
535 Gateway Blvd.	0.7	Monroe, USA	IREM Certified Sustainable Property	Certified
1901 Beggrow St.	0.8	Columbus, USA	IREM Certified Sustainable Property	Certified
5415 Centerpoint Pkwy.	0.5	Columbus, USA	IREM Certified Sustainable Property	Certified
8741 Jacquemin Dr.	0.6	West Chester, USA	IREM Certified Sustainable Property	Certified

	Size (Sq ft) in			
Property	millions	Location	Certification Type	Level
18201 NE Portal Way	0.3	Portland, USA	IREM Certified Sustainable Property	Certified
12 Tradeport Rd.	1.4	Hanover Township, USA	BREEAM USA in Use	Good
41 Martha Dr.	0.8	Bethel, USA	IREM Certified Sustainable Property	Certified
250 Tradeport Rd.	0.6	Nanticoke, USA	IREM Certified Sustainable Property	Certified
4995 Citation Dr.	0.4	Memphis, USA	IREM Certified Sustainable Property	Certified
100 Business Park Dr.	0.2	Lebanon, USA	Green Globes New Construction	2 Green Globes
120 Business Park Dr.	0.2	Lebanon, USA	Green Globes New Construction	2 Green Globes
150 Business Park Dr.	0.2	Lebanon, USA	Green Globes New Construction	2 Green Globes
2120 Logistics Way	0.8	Murfreesboro, USA	Green Globes New Construction	2 Green Globes
201 Sunridge Blvd.	0.8	Wilmer, USA	IREM Certified Sustainable Property	Certified
1301 Chalk Hill Rd.	2.3	Dallas, USA	BREEAM USA In Use	Good
3501 North Lancaster Hutchins Rd.	0.2	Lancaster, USA	LEED New Construction and Major Renovation	Silver
5000 Village Creek Rd.	0.6	Fort Worth, USA	Green Globes New Construction	2 Green Globes
13220 Crosby Freeway	0.3	Houston, USA	Green Globes New Construction	2 Green Globes
13230 Crosby Freeway	0.4	Houston, USA	Green Globes New Construction	2 Green Globes
13250 Crosby Freeway	0.7	Houston, USA	Green Globes New Construction	2 Green Globes
Total	28.2			
% of GLA	45 %			

# Social – Actions & Performance

- Granite administered its second Employee Engagement Survey in May 2023 to gain an understanding of employee engagement and the effectiveness of its workplace practices;
- Contribute at least 500 local currency (USD/CAD/EUR) per income-producing property in Granite's portfolio toward charitable donations;
- As part of Granite's due diligence process, assess 100% of potential acquisitions for ESG+R and identify areas for improvement;
- Granite established a hybrid working model, providing enhanced work from home flexibility during the work week; and
- In September 2023, Granite held a company-wide conference in Toronto and Niagara Falls, Ontario where third-party consultants presented updates and progress on Granite's ESG+R program, cyber security awareness, recent market trends and company performance, and current projects, to all employees.

#### Governance – Actions & Performance

- Granite's 2022 ESG+R Report was issued on August 9, 2023 and follows the GRI framework with TCFD and SASB disclosures;
- Provide leadership over Granite's ESG+R Program through the Granite ESG+R Committee;
- Provide transparency to investors by incorporating ESG+R into regular updates to unitholders and stakeholders and through formal reporting frameworks such as GRESB, SASB, and GRI;
- Monitor asset compliance with government benchmarking requirements and ESG+R related regulations;
- Granite submitted to GRESB in June 2023 and received a 1st place ranking in its peer group;
- With a score of 93 out of 100, Granite ranked 10th and the top real estate entity in the 2023 Globe & Mail Board Games governance ranking, out of a total 219 companies comprising the S&P/TSX Composite Index;
- In June 2022, the Declaration of Trust was amended and restated to, among other things,

   further align the Declaration of Trust with evolving governance best practices which includes introducing rights and remedies in favour of unitholders consistent with those available to shareholders of a corporation pursuant to the *Business Corporations Act* (British Columbia); and (ii) enhance unitholders' rights respecting the process for and procedures at unitholder meetings, including the submission of proposals by unitholders;
- Granite maintains robust policies governing the various aspects of its business activities, which are reviewed annually and updated from time to time in order to reflect regulatory compliance and industry best practices, as appropriate; and
- The Compensation, Governance and Nominating Committee provides oversight over Granite's ESG+R program. In addition, the Audit Committee is engaged in ESG+R matters as they pertain to overall risk management and oversight. Management provides regular updates on ESG+R matters and progress against objectives or targets to the wider Board of Directors/Trustees.

# **Resilience – Actions & Performance**

- Aligning Granite's resilience program with the TCFD framework;
- Assess physical and transition climate-change risks over the short, medium, and long term during the new acquisition due diligence process and evaluate measures to increase resiliency in Granite's underwriting process;
- Regular evaluation of Granite's properties for physical and transition climate-change risks based on thresholds for higher risk perils as a percent of total portfolio value, and establish strategies to mitigate risks; and
- Granite uses the Moody's ESG Solutions Climate on Demand tool to manage climaterelated analytics which generates 1-100 risk scores in six physical categories of climaterelated risks: sea-level rise, floods, hurricanes, heat stress, water stress and wildfires.

### **Net Income**

The following is a summary of financial information from the unaudited condensed combined statements of net income for the three months ended March 31, 2024 and 2023, respectively:

Net Income				
		Three Months Ended March 31,		
(in millions, except as noted)	2024	2023	\$ change	
Rental revenue \$	138.9 \$	129.6	9.3	
Revenue	138.9	129.6	9.3	
Property operating costs	24.4	22.2	2.2	
Net operating income	114.5	107.4	7.1	
General and administrative expenses	9.7	14.7	(5.0)	
Depreciation and amortization	0.3	0.3	_	
Interest income	(1.3)	(1.2)	(0.1)	
Interest expense and other financing costs	21.6	17.8	3.8	
Foreign exchange gains, net	(0.3)	(0.1)	(0.2)	
Fair value (gains) losses on investment properties, net	(12.7)	73.0	(85.7)	
Fair value losses on financial instruments, net	2.0	0.5	1.5	
Loss on sale of investment properties	_	0.6	(0.6)	
Income before income taxes	95.2	1.8	93.4	
Income tax expense (recovery)	6.3	(10.0)	16.3	
Net income \$	88.9 \$	11.8	77.1	
Net income (loss) attributable to:				
Stapled unitholders	89.1	9.8	79.3	
Non-controlling interests	(0.2)	2.0	(2.2)	
\$	88.9 \$	11.8	77.1	

# Foreign Currency Translation

The majority of Granite's investment properties are located in Europe and the United States and the cash flows derived from such properties are primarily denominated in Euros and US dollars. Accordingly, fluctuations in the Canadian dollar, Granite's reporting currency, relative to the Euro and US dollar will result in fluctuations in the reported values of revenues, expenses, cash flows, assets and liabilities. The most significant foreign currency exchange rates that impact Granite's business are summarized in the following table:

	Average Exchange Rates			Period En	id Exchange Ra	ates	
	Three Months Ended March 31,				March 31,	December 31,	
	2024	2023	Change	2024	2023	Change	
\$ per €1.00	1.464	1.451	1%	1.462	1.460	-%	
\$ per US\$1.00	1.349	1.353	-%	1.353	1.320	2 %	

For the three months ended March 31, 2024 compared to the prior year period, the average exchange rate of the Euro relative to the Canadian dollar was higher, which on a comparative basis, increased the Canadian dollar equivalent of revenue and expenses from Granite's European operations.

For the three months ended March 31, 2024 compared to the prior year period, the average exchange rate of the US dollar relative to the Canadian dollar was slightly lower, which on a comparative basis, decreased the Canadian dollar equivalent of revenue and expenses from Granite's U.S. operations.

The period end exchange rates of the Euro and the US dollar relative to the Canadian dollar on March 31, 2024 were higher when compared to the December 31, 2023 exchange rates. As a result, the Canadian dollar equivalent of assets and liabilities from Granite's European and U.S. operations were higher, when compared to December 31, 2023.

On a net basis, the effect of the changes in exchange rates on Granite's operating results for the three months ended March 31, 2024 was as follows:

# Effects of Changes in Exchange Rates on Operating Results

	Three Months Ended March 31,
(in millions, except per unit information)	2024 vs 2023
Increase in revenue	\$ 0.1
Increase in NOI - cash basis <sup>(1)</sup>	0.1
Increase in net income	0.1
Increase in FFO <sup>(1)</sup>	0.1
Increase in AFFO <sup>(1)</sup>	0.1
Increase in FFO <sup>(1)</sup> per unit	\$0.00
Increase in AFFO <sup>(1)</sup> per unit	

<sup>(1)</sup> For definitions of Granite's non-IFRS measures and ratios, refer to the sections "NON-IFRS PERFORMANCE MEASURES" and "NON-IFRS RATIOS".

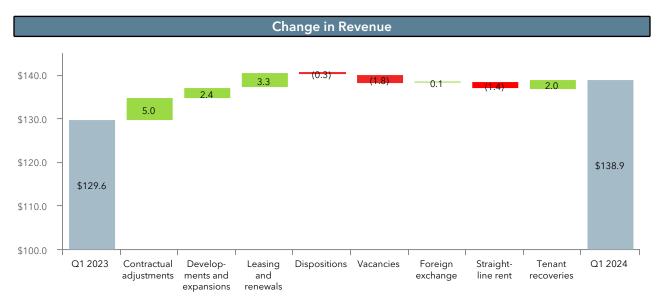
# **Operating Results**

#### Revenue

Revenue					
For the Three Months Ended March 31,	2024		2023	\$ change	
Rental revenue and amortization <sup>(1)</sup> \$	116.2	\$		8.4	
Tenant recoveries	22.7		21.8	0.9	
Revenue \$	138.9	\$	129.6	9.3	

<sup>(1)</sup> Rental revenue and amortization include base rent, straight-line rent amortization and tenant incentive amortization.

Revenue for the three month period ended March 31, 2024 increased by \$9.3 million to \$138.9 million from \$129.6 million in the prior year period. The components contributing to the change in revenue are detailed below:



Additional details pertaining to the components of the change in revenue are as follows:

- contractual rent adjustments included \$0.9 million from consumer price index based increases and \$4.1 million from fixed contractual adjustments related to rent escalations;
- the completion of an expansion project in the United States, and six development projects in Canada and the United States increased revenue by \$2.4 million;
- revenue increased by \$3.3 million due to renewal and re-leasing activities for properties primarily in Canada, the United States, and Austria;
- the sale of a property located in the United States in the first quarter of 2023 decreased revenue by \$0.3 million;
- vacancies at four properties in the United States decreased revenue by \$1.8 million;
- foreign exchange had a net \$0.1 million positive impact to revenue primarily due to the relative weakening of the Canadian dollar against the Euro and the relative strengthening of the Canadian dollar against the US dollar, which increased revenue by \$0.4 million and decreased revenue by \$0.3 million, respectively; and
- straight-line rent and tenant recoveries decreased revenue by \$1.4 million and increased revenue by \$2.0 million, respectively.

# Net Operating Income

Net operating income ("NOI") in the three months ended March 31, 2024 was \$114.5 million compared to \$107.4 million during the three months ended March 31, 2023. NOI - cash basis excludes the impact of lease termination, close-out fees, straight-line rent and tenant incentive amortization and reflects the cash generated by the income-producing properties excluding lease termination and close-out fees on a period-over-period basis. NOI - cash basis was \$111.4 million in the three months ended March 31, 2024 compared with \$103.9 million in the prior year period, an increase of 7.2%.

Same property NOI - cash basis refers to the NOI - cash basis for those properties owned by Granite throughout the entire current and prior year periods under comparison. Same property NOI - cash basis excludes the impact of properties that were acquired, disposed and classified as held for sale, or development properties during the periods under comparison. Same property NOI - cash basis in the three months ended March 31, 2024 was \$109.1 million, compared with \$103.8 million in the prior year period. The changes in NOI, NOI - cash basis and same property NOI - cash basis are detailed below:

Same Property NOI							
	Sq ft <sup>(1)</sup>	Three Months Ended March 31,					
	(in (in millions)	2024	2023	\$ change	% change		
Revenue		\$ 138.9	\$ 129.6	9.3			
Less: Property operating costs		24.4	22.2	2.2			
NOI		\$ 114.5	\$ 107.4	7.1	6.6%		
Add (deduct):							
Straight-line rent amortization		(3.2)	(4.6)	1.4			
Tenant incentive amortization		0.1	1.1	(1.0)			
NOI - cash basis	63.3	\$ 111.4	\$ 103.9	7.5	7.2%		
Less NOI - cash basis for:							
Acquisitions	1.0	0.3	_	0.3			
Developments	2.5	(2.6)	0.2	(2.8)			
Dispositions and assets held for sale	0.3	-	(0.3)	0.3			
Same property NOI - cash basis	59.8	\$ 109.1	\$ 103.8	5.3	5.1%		
Constant currency same property NOI - cash basis <sup>(2)</sup>	59.8	\$ 109.1	\$ 104.0	5.1	4.9%		

<sup>(1)</sup> The square footage relating to the NOI – cash basis represents GLA of 63.3 million square feet as at March 31, 2024. The square footage relating to the same property NOI – cash basis represents the aforementioned GLA excluding the impact from the acquisitions, dispositions, assets held for sale and developments during the relevant period.

<sup>(2)</sup> Constant currency same property NOI - cash basis is calculated by converting the comparative same property NOI - cash basis at current period average foreign exchange rates.

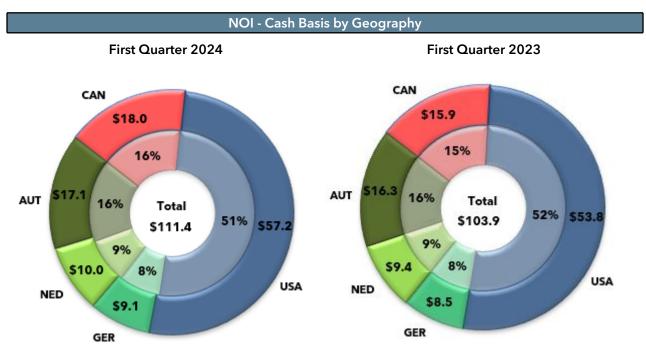
Property operating costs include recoverable and non-recoverable costs from tenants and consist of property taxes, utilities, insurance, repairs and maintenance, legal and other property-related expenses.

Straight-line rent amortization represents the scheduled fixed rent changes or rent-free periods in leases that are recognized in revenue evenly on a straight-line basis over the term of the lease. Tenant incentive amortization mainly represents allowances provided to tenants that are recognized in revenue evenly on a straight-line basis over the term of the lease and primarily comprises the amortization associated with the cash allowance incentives paid to Magna in respect of the 10-year lease extensions exercised during the 2014 year at the Thondorf and Eurostar properties in Graz, Austria.

NOI - cash basis for the three months ended March 31, 2024 increased by \$7.5 million to \$111.4 million from \$103.9 million in the prior year period, representing an increase of 7.2%. The increase in NOI - cash basis was largely a result of the increase in rental revenue as noted previously, partially offset by an increase in property operating costs primarily relating to Granite's ongoing development projects and the properties acquired in 2023.

Same property NOI - cash basis for the three months ended March 31, 2024 increased by \$5.3 million (5.1%) to \$109.1 million from \$103.8 million primarily due to the increase in contractual rents arising from both consumer price index and fixed rent increases, re-leasing and renewals of leases for properties primarily located in Canada, the United States and Austria, a completed expansion property in the United States, and the favourable foreign exchange impact from the weakening of the Canadian dollar against the Euro, partially offset by vacancies at four properties in the United States and the strengthening of the Canadian dollar against the US dollar. Excluding the impact of foreign exchange, same property NOI - cash basis for the three month period ended March 31, 2024 increased by \$5.1 million (4.9%) from the prior year period.

NOI - cash basis for the three month periods ended March 31, 2024 and 2023 by geography was as follows:



Granite's property portfolio and NOI - cash basis are geographically diversified, which reduces the risk to Granite's operating results from any particular country's economic downturn.

Same property NOI - cash basis for the three month periods ended March 31, 2024 and 2023 by geography was as follows:

# Same Property NOI - Cash Basis by Geography

	Three Months Ended March 31,			
	2024	2023	% change	
Canada	\$17.8	\$16.0	11.3 %	
United States	55.1	53.6	2.8 %	
Austria	17.1	16.3	4.9 %	
Germany	9.1	8.5	7.1 %	
Netherlands	10.0	9.4	6.4 %	
Same Property NOI - cash basis	\$109.1	\$103.8	5.1 %	

Constant currency same property NOI - cash basis for the three month periods ended March 31, 2024 and 2023 by geography was as follows, which is calculated by converting the comparative same property NOI - cash basis at current foreign exchange rates:

Constant Currency Same Property NOI - Cash Basis by Geography

	Three Months Ended March 31,			
-	2024	2023	% change	
Canada	\$17.8	\$16.0	11.3 %	
United States	55.1	53.4	3.2 %	
Austria	17.1	16.5	3.6 %	
Germany	9.1	8.6	5.8 %	
Netherlands	10.0	9.5	5.3 %	
Constant Currency Same Property NOI - cash basis <sup>(1)</sup>	\$109.1	\$104.0	4.9 %	

<sup>(1)</sup> Constant currency same property NOI - cash basis is calculated by converting the comparative same property NOI - cash basis at current period average foreign exchange rates.

# General and Administrative Expenses

General and administrative expenses consisted of the following:

	363			
For the three months ended March 31,		2024	2023	\$ change
Salaries and benefits	\$	4.6 \$	4.4	0.2
Audit, legal and consulting		1.1	1.2	(0.1)
Trustee/director fees and related expenses		0.5	0.5	_
Executive unit-based compensation expense including distributions		1.2	1.0	0.2
Fair value remeasurement of trustee/director and executive unit- based compensation plans		0.2	5.9	(5.7)
Other public entity costs		0.5	0.5	_
Office rents including property taxes and common area maintenance costs		0.2	0.2	_
Capital tax		0.2	0.2	_
Information technology		0.7	0.6	0.1
Corporate restructuring costs		0.2	_	0.2
Other		0.4	0.4	_
	\$	<b>9.8</b> \$	14.9	(5.1)
Less: capitalized general and administrative expenses		(0.1)	(0.2)	0.1
General and administrative expenses	\$	9.7 \$	14.7	(5.0)

General and Administrative Expenses

General and administrative expenses were \$9.7 million for the three month period ended March 31, 2024 and decreased \$5.0 million in comparison to the prior year period primarily as a result of the following:

- a decrease in the fair value remeasurement expense associated with the trustee/director and executive unit-based compensation plans resulting from a smaller increase in the market price of the Trust's stapled units in the current year period compared to the increase in the market price of the Trust's stapled units in the prior year period, partially offset by;
- an increase in executive unit-based compensation expense primarily due to the increase in the fair value of the performance stapled units ("PSU") relative to the prior year quarter resulting in a higher compensation expense of the PSU grants;
- an increase in salaries and benefits expense primarily due to salary increases effective at the beginning of the year and a favourable adjustment related to the prior year's incentive pay accruals; and
- an increase in corporate restructuring costs primarily due to the corporate restructuring initiative in the current year period (see "SIGNIFICANT MATTERS SUBSEQUENT EVENTS STAPLED UNIT STRUCTURE").

#### Interest Income

Interest income for the three month period ended March 31, 2024 increased \$0.1 million to \$1.3 million from \$1.2 million in the prior year period. The increase is primarily due to higher interest rates and higher invested cash balances in the current year period relative to the prior year period.

### Interest Expense and Other Financing Costs

Interest expense and other financing costs for the three month period ended March 31, 2024 increased \$3.8 million to \$21.6 million from \$17.8 million in the prior year period. The increase was primarily due to the increase in indebtedness as a result of the issuance of the 2029 Debentures in October 2023, the drawdown of the September 2026 Term Loan (as defined herein) in September 2023, and a decrease in capitalized interest costs relating to lower development activity in the current year period, partially offset by the decrease in interest expense resulting from the repayment of the 2023 Debentures in November 2023, and the repayment of the secured construction loan relating to the Houston, Texas development property in June 2023.

As at March 31, 2024, Granite's weighted average cost of interest-bearing debt was 2.60% (March 31, 2023 - 2.29%) and the weighted average debt term-to-maturity was 3.6 years (March 31, 2023 - 3.9 years).

### Foreign Exchange Gains and Losses, Net

Granite recognized net foreign exchange gains of \$0.3 million and \$0.1 million in the three months ended March 31, 2024 and 2023, respectively. The \$0.2 million increase in net foreign exchange gains is primarily due to the decrease in the foreign exchange losses realized from the settlement of foreign exchange collar contracts in the prior year period, partially offset by the remeasurement of certain monetary assets and liabilities of the Trust that are denominated in US dollars and Euros in the current year period.

### Fair Value Gains and Losses on Investment Properties, Net

Net fair value gains on investment properties were \$12.7 million and net fair value losses on investment properties were \$73.0 million in the three months ended March 31, 2024 and 2023, respectively. In the three months ended March 31, 2024, net fair value gains of \$12.7 million were primarily attributable to the stabilization of a development property in Brantford, Canada, which was completed and transferred to income-producing properties during the first quarter of 2024, partially offset by the expansion in discount and terminal capitalization rates across selective Granite assets largely due to market conditions.

Net fair value losses on investment properties in the three months ended March 31, 2023 of \$73.0 million were primarily attributable to the expansion in discount and terminal capitalization rates across all of Granite's markets in response to rising interest rates, partially offset by fair market rent increases across the GTA and selective U.S. and European markets, the renewals of three special purpose properties in Austria and Germany, and the stabilization of three development properties in Houston, Texas, which were completed and transferred to income-producing properties during the first quarter of 2023.

# Fair Value Gains and Losses on Financial Instruments, Net

The net fair value losses on financial instruments for the three month periods ended March 31, 2024 and 2023 were \$2.0 million and \$0.5 million, respectively. The net fair value losses on financial instruments for the three month period ended March 31, 2024 are related to the fair value losses from the ineffective hedge portion of the 2024 Cross Currency Interest Rate Swap (as defined herein) and the net fair value losses on the foreign exchange collar contracts, partially offset by the fair value gains from the ineffective hedge portion of the 2025 Term Loan and 2025 Interest Rate Swap (as defined herein), the fair value gains from the ineffective hedge portion of the 2026 Term Loan and the

September 2026 Interest Rate Swap (as defined herein), and the fair value gains from the December 2026 Cross Currency Interest Rate Swap (as defined herein). The net fair value losses on financial instruments for the three month period ended March 31, 2023 are related to the fair value losses from the ineffective hedge portion of the 2024 Cross Currency Interest Rate Swap, partially offset by the net fair value gains on the foreign exchange collar contracts and the fair value gains from the ineffective hedge portion of the combination of the 2025 Term Loan and 2025 Interest Rate Swap. The Trust partially employed or did not employ hedge accounting for the derivatives and foreign exchange collars, therefore the change in fair value is recognized in fair value losses on financial instruments, net, in the condensed combined statements of net income.

The Trust periodically purchases foreign exchange collars to hedge specific anticipated foreign currency transactions and to mitigate its foreign exchange exposure on its net cash flows. As at March 31, 2024, the Trust held three outstanding foreign exchange collar contracts (December 31, 2023 – six) with a notional value of US\$18.0 million (December 31, 2023 – US\$36.0 million) and contracts the Trust to sell US dollars and receive Canadian dollars if specific US dollar exchange rates relative to the Canadian dollar are met. As at March 31, 2024, the Trust also held nine outstanding foreign exchange collar contracts (December 31, 2023 – twelve) with a notional value of €18.0 million (December 31, 2023 – €24.0 million) and contracts the Trust to sell Euros and receive Canadian dollars if specific Euro exchange rates relative to the Canadian dollars if specific Euro exchange rates relative to the Canadian dollars if specific Euro exchange rates relative to the Canadian dollars if specific Euro exchange rates relative to the Canadian dollars if specific Euro exchange rates relative to the Canadian dollars if specific Euro exchange rates relative to the Canadian dollars if specific Euro exchange rates relative to the Canadian dollar are met.

# Loss on Sale of Investment Properties

There were no property dispositions during the three month period ended March 31, 2024.

The loss on sale of investment properties for the three months ended March 31, 2023 was \$0.6 million and is primarily related to broker commissions and legal advisory costs associated with the disposition of the property in Muncie, United States on March 15, 2023.

# Income Tax Expense (Recovery)

Income tax expense (recovery) is comprised of the following:

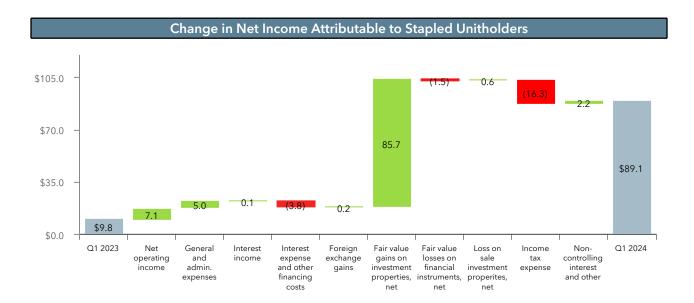
Income Tax Expense (Recovery)					
For the three months ended March 31,	2024		2023	\$ change	
Foreign operations \$	2.4	\$	1.9	0.5	
Other	0.1		0.4	(0.3)	
Current tax expense	2.5		2.3	0.2	
Deferred tax expense (recovery)	3.8		(12.3)	16.1	
Income tax expense (recovery) \$	6.3	\$	(10.0)	16.3	

For the three months ended March 31, 2024, current tax expense increased compared to the prior year period primarily due to higher tax expenses in Austria and Netherlands, and the impact of the weakening of the Canadian dollar on Euro denominated tax expenses as compared to the prior year period.

The increase in deferred tax expense for the three months ended March 31, 2024 compared to the prior year period was primarily due to timing of tax depreciation recognized in jurisdictions in which deferred taxes are recorded as compared to the prior year period.

### Net Income Attributable to Stapled Unitholders

For the three month period ended March 31, 2024, net income attributable to stapled unitholders was \$89.1 million compared to \$9.8 million in the prior year period. The increase in net income attributable to stapled unitholders was primarily due to a positive \$85.7 million increase in fair value on investment properties and a \$7.1 million increase in net operating income, partially offset by a \$16.3 million increase in income tax expense and a \$3.8 million increase in interest expense and other financing costs. The period-over-period variance is further summarized below:



# Funds From Operations and Adjusted Funds From Operations

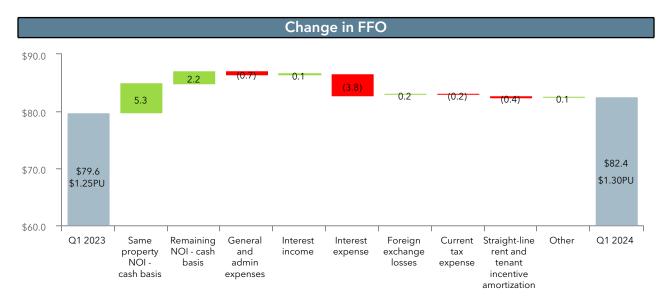
The reconciliation of net income attributable to stapled unitholders to FFO and AFFO for the three months ended March 31, 2024 and 2023, respectively, is presented below:

FFO and AFFO Reconciliation				
For the three months ended March 31,			2024	2023
(in millions, except per unit information)				
Net income attributable to stapled unitholders		\$	89.1 \$	9.8
Add (deduct):				
Fair value (gains) losses on investment properties, net			(12.7)	73.0
Fair value losses on financial instruments, net			2.0	0.5
Loss on sale of investment properties			-	0.6
Deferred tax expense (recovery)			3.8	(12.3)
Fair value remeasurement of the Executive Deferred Stapled Unit				
Plan			0.2	4.6
Fair value remeasurement of the Directors Deferred Stapled Unit Plan			_	1.3
Corporate restructuring costs <sup>(1)</sup>			0.2	_
Non-controlling interests relating to the above			(0.2)	2.1
FFO	[A]	\$	82.4 \$	79.6
Add (deduct):				
Maintenance or improvement capital expenditures incurred			(0.6)	(0.1)
Leasing costs			(0.2)	(0.4)
Tenant allowances			(0.6)	(0.6)
Tenant incentive amortization			0.1	1.1
Straight-line rent amortization			(3.2)	(4.6)
Non-controlling interests relating to the above			-	0.1
AFFO	[B]	\$	77.9 \$	75.1
Per unit amounts:				
	[A]/[C] and	4		
Basic and diluted FFO per stapled unit	[A]/[D]	\$	1.30 \$	1.25
Basic AFFO per stapled unit	[B]/[C]	\$	1.23 \$	1.18
Diluted AFFO per stapled unit	[B]/[D]	\$	1.22 \$	1.18
Basic weighted average number of stapled units	[C]		63.4	63.7
Diluted weighted average number of stapled units	[D]		63.6	63.9

(1) Effective January 1, 2024, Granite amended its definition of Funds From Operations (FFO) to exclude corporate restructuring costs associated with the uncoupling of the Trust's stapled unit structure (refer to "NON-IFRS PERFORMANCE MEASURES"). See also "SIGNIFICANT MATTERS - SUBSEQUENT EVENTS - STAPLED UNIT STRUCTURE". Granite views these restructuring costs as non-recurring, as they are solely related to this specific transaction and do not reflect normal operating activities.

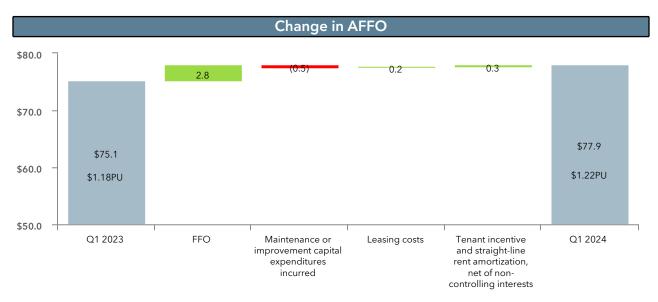
# **Funds From Operations**

FFO for the three month period ended March 31, 2024 was \$82.4 million (\$1.30 per unit) compared to \$79.6 million (\$1.25 per unit) in the prior year period. The \$2.8 million (\$0.05 per unit) increase in the FFO components are summarized below:



# Adjusted Funds From Operations

AFFO for the three month period ended March 31, 2024 was \$77.9 million (\$1.22 per unit) compared to \$75.1 million (\$1.18 per unit) in the prior year period. The \$2.8 million (\$0.04 per unit) increase in AFFO components are summarized below:



Additional details pertaining to the components of the change in AFFO are as follows:

- the \$2.8 million increase in FFO, as noted previously;
- a \$0.2 million increase in AFFO primarily from lower leasing costs in the current year period; and
- a \$0.3 million increase in AFFO from a decrease in tenant incentive and straight-line rent amortization, net of non-controlling interests, primarily due to the expiration of free-rent relating to lease renewals in the United States and Canada and new leases for completed development properties in the United States in the prior year period, partially offset by;
- a \$0.5 million decrease in AFFO from higher maintenance or improvement capital expenditures incurred in the current year period relative to the prior year period.

# **INVESTMENT PROPERTIES**

Granite's investment properties consist of income-producing properties and development properties. Substantially all of the income-producing properties are for industrial use and can be categorized as (i) distribution/e-commerce, (ii) industrial/warehouse, (iii) flex/office or (iv) special purpose properties designed and built with specialized features and leased primarily to Magna.

The attributes of the income-producing properties are versatile and are based on the needs of the tenant such that an industrial property used by a certain tenant for light or heavy manufacturing can be used by another tenant for other industrial uses after some retrofitting if necessary. Accordingly, the investment property portfolio is substantially for industrial use and, as such, Granite determined that its asset class comprises industrial properties for purposes of financial reporting. The fair value of the industrial properties, as noted below, is based upon the current tenanting, existing use and attributes of such properties. Development properties are comprised of both properties under development and land held for development:

- i. a 34.0 acre site in Brantford, Ontario where Granite is currently seeking site plan approval for its second phase of development for up to 0.7 million square feet;
- ii. a 101.0 acre site in Houston, Texas where Granite is currently seeking site plan approval for its third phase of development for up to 1.3 million square feet;
- iii. 12.9 acres of development land in West Jefferson, Ohio;
- iv. the remaining 36.0 acre parcel of land in Brantford, Ontario, for the development of a multi-phased business park comprising a total of approximately 0.6 million square feet of modern distribution and logistics space upon completion; and
- v. 10.1 acres of land in Brant County, Ontario for the development of a 0.2 million square foot modern distribution facility.

Summary attributes of the investment properties as at March 31, 2024 and December 31, 2023 are as follows:

Investment Properties Summary							
As at March 31, 2024 and December 31, 2023	2024	2023					
(in millions, except as noted)							
Investment properties - fair value	\$8,952.4	\$8,808.1					
Income-producing properties	8,855.5	8,641.4					
Development properties <sup>(4)</sup>	96.9	166.7					
Overall capitalization rate <sup>(1)</sup>	5.26 %	5.24 %					
Number of investment properties	143	143					
Income-producing properties	138	137					
Development properties <sup>(4)</sup>	5	6					
Property metrics							
GLA, square feet	63.3	62.9					
Occupancy, by GLA	95.0 %	95.0 %					
Committed occupancy, by GLA <sup>(3)</sup>	95.4 %	NA					
Weighted average lease term in years, by square footage	6.1	6.2					
Total number of tenants	120	120					
Magna as a percentage of annualized revenue <sup>(2)</sup>	27 %	26 %					
Magna as a percentage of GLA	19 %	19 %					

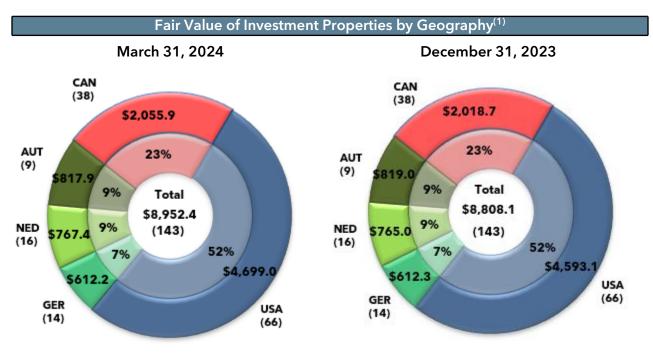
<sup>(1)</sup> Overall capitalization rate pertains only to income-producing properties.

(2) Annualized revenue presented is calculated as the contractual base rent for the month subsequent to the quarterly reporting period multiplied by 12 months. Annualized revenue excludes revenue from properties classified as assets held for sale.

<sup>(3)</sup> Committed occupancy as at May 8, 2024.

<sup>(4)</sup> Development properties include properties under development and land held for development.

Granite has a high-quality global portfolio of large-scale properties strategically located in Canada, the United States and Europe. The fair value of the investment properties by country as at March 31, 2024 and December 31, 2023 was as follows:



<sup>(1)</sup> Number of properties denoted in parentheses.

The change in the fair value of investment properties by geography during the three months ended March 31, 2024 was as follows:

	January 1, 2024	Acquisitions	Capital and leasing expenditures	Developments and expansion	Transfers (1)	Other	Fair value gains (losses)	Foreign exchange	March 31, 2024
Income-Producing Properties									
Canada	\$ 1,870.0	\$ -	\$ 0.5	\$ 6.3	\$ 72.7	\$ 1.4	\$ 26.7	\$ -	\$ 1,977.6
USA	4,575.1	-	1.0	0.3	-	1.8	(11.8)	114.0	4,680.4
Austria	819.0	-	-	-	-	-	(2.1)	1.0	817.9
Germany	612.3	-	-	-	-	-	(0.8)	0.7	612.2
Netherlands	765.0	-	0.2	0.6	-	(0.1)	0.7	1.0	767.4
	8,641.4	-	1.7	7.2	72.7	3.1	12.7	116.7	8,855.5
Development Properties									
USA	18.0	-	-	0.1	-	-	-	0.5	18.6
Canada	148.7	-	-	2.3	(72.7)	-	-	-	78.3
	166.7	-	-	2.4	(72.7)	-	-	0.5	96.9
Total	\$ 8,808.1	\$ –	\$ 1.7	\$ 9.6	\$ -	\$ 3.1	\$ 12.7	\$ 117.2	\$ 8,952.4

# Change in Fair Value of Investment Properties by Geography

<sup>(1)</sup> The transfer is primarily related to the reclassification of a completed development property to incomeproducing properties in Canada during the first quarter of 2024. During the three months ended March 31, 2024, the fair value of investment properties increased by \$144.3 million primarily due to:

- foreign exchange gains of \$117.2 million primarily resulting from the relative weakening of the Canadian dollar against the US dollar and the Euro;
- net fair value gains of \$12.7 million, which were primarily attributable to the stabilization of a development property in Brantford, Canada, which was completed and transferred to income-producing properties during the first quarter of 2024, partially offset by the expansion in discount and terminal capitalization rates across selective Granite assets largely due to market conditions; and
- additions of \$9.6 million primarily relating to a development property in Canada completed and reclassified to income-producing properties during the first quarter of 2024, two expansion projects in Canada and Netherlands, and two development properties in Canada and the United States (see "SIGNIFICANT MATTERS Construction, Development and Property Commitments").

Fair values were primarily determined by using a 10-year cash flow and subsequent reversionary value discounted back to present value. The valuation metrics utilized to derive Granite's investment property valuations are determined by management. Granite does not value its investment properties based on models prepared by external appraisers but uses such external appraisals as data points, alongside other external market information for management to arrive at its own conclusions on values. Granite receives valuation assumptions from external appraisers such as discount rates, terminal capitalization rates and market rental rates, however, the Trust also considers its knowledge of historical renewal experiences with its tenants, its understanding of certain specialized aspects of Granite's portfolio and tenant profile, and its knowledge of the current condition of the properties to determine proprietary market leasing assumptions, including lease renewal probabilities, renewal rents and capital expenditures. There has been no change in the valuation methodology used during the three months ended March 31, 2024. The key valuation metrics for Granite's investment properties including the discount and terminal capitalization rates by jurisdiction are summarized in note 4 to the unaudited condensed combined financial statements for the three months ended March 31, 2024. In addition, valuation metrics for Granite's income-producing properties by asset category and region as at March 31, 2024 and December 31, 2023 were as follows:

Valuation Metrics by Asset Category										
Special Distribution/ Industrial/ purpose Flex/ E-Commerce Warehouse properties Office Total										tal
As at March 31, 2024 and December 31, 2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
Overall capitalization rate <sup>(1)(2)</sup>	5.01%	5.01%	4.67%	4.56%	7.08%	7.00%	5.97%	5.92%	5.26%	5.24%
Terminal capitalization rate <sup>(1)</sup>	6.00%	5.97%	5.92%	5.92%	6.62%	6.62%	7.19%	7.17%	6.09%	6.07%
Discount rate <sup>(1)</sup>	6.91%	6.86%	7.10%	7.09%	7.88%	7.88%	8.30%	8.28%	7.08%	7.05%

#### Valuation Metrics by Region

					Nether-	
As at March 31, 2024	Canada	USA	Austria	Germany	lands	Total
Income-producing property fair value	\$1,977.6	\$4,680.4	\$ 817.9	\$ 612.2	\$ 767.4	\$8,855.5
Overall capitalization rate (1)(2)	4.02%	5.22%	8.29%	5.79%	5.12%	5.26%
					Nether-	
As at December 31, 2023	Canada	USA	Austria	Germany	lands	Total
Income-producing property fair value	\$1,870.0	\$4,575.1	\$ 819.0	\$ 612.3	\$ 765.0	\$8,641.4
Overall capitalization rate <sup>(1)(2)</sup>	3.87%	5.24%	8.17%	5.71%	5.09%	5.24%

<sup>(1)</sup> Weighted based on income-producing property fair value.

<sup>(2)</sup> Overall capitalization rate is calculated as stabilized net operating income (property revenue less property expenses) divided by the fair value of the property.

A sensitivity analysis of the fair value of income-producing properties to changes in the overall capitalization rate, terminal capitalization rate and discount rate at March 31, 2024 is presented below:

### Sensitivity Analysis of Fair Value of Income-Producing Properties

Rate sensitivity	Overall capitalization rate	Terminal capitalization rate	Discount rate
+50 bps	8,019.9	8,442.6	8,529.0
+25 bps	8,412.3	8,640.6	8,690.3
Base rate	\$8,855.5	\$8,855.5	\$8,855.5
-25 bps	9,358.9	9,089.7	9,024.6
-50 bps	9,942.8	9,346.0	9,197.9

# **Capital Expenditures and Leasing Costs**

Capital expenditures relate to sustaining the existing earnings capacity of the property portfolio. Capital expenditures can include expansion or development expenditures and maintenance or improvement expenditures. Expansion or development capital expenditures are discretionary in nature and are incurred to generate new revenue streams and/or increase the productivity of a property. Maintenance or improvement capital expenditures relate to sustaining the existing earnings capacity of a property. Leasing costs include direct leasing costs and lease incentives. Direct leasing costs include broker commissions incurred in negotiating and arranging tenant leases. Lease incentives include the cost of leasehold improvements to tenant spaces and/or cash allowances provided to tenants for leasehold improvement costs.

Included in total capital expenditure and leasing cost additions to investment properties are items which relate to the completion or lease up of recently acquired or developed properties. Such items are excluded from Granite's calculation of AFFO. A reconciliation of total capital and leasing cost additions to investment properties to those included in AFFO for the three months ended March 31, 2024 and 2023 is below:

	Th	ree Months Ended March 31,		
		2024	2023	
Additions to investment properties:				
Leasing costs	\$	0.5 \$	0.5	
Tenant improvements <sup>(1)</sup>		0.6	0.5	
Maintenance capital expenditures		0.6	0.1	
Other capital expenditures		7.2	19.5	
	\$	8.9 \$	20.6	
Less:				
Leasing costs and tenant improvements related to acquisition activities		-	_	
Leasing costs and tenant improvements related to development activities		(0.3)	_	
Capital expenditures related to expansions and developments		(7.2)	(19.5)	
Capital expenditures related to property acquisitions		-	_	
Capital expenditures and leasing costs included in AFFO	\$	1.4 \$	1.1	

<sup>(1)</sup> Tenant improvements include tenant allowances and landlord's work.

The capital expenditures and leasing costs incurred by quarter for the trailing eight quarters were as follows:

Capital Expenditures and Leasing Costs - Trailing Eight Quarters									
		Q1 '24	Q4 '23	Q3 '23	Q2 '23	Q1 '23	Q4 '22	Q3 '22	Q2 '22
Total capital expenditures incurred		\$7.8	\$ (1.8)	\$8.7	\$18.6	\$19.6	\$19.1	\$21.9	\$9.2
Total leasing costs and tenant improvements incurred		1.1	5.3	2.7	3.0	1.0	4.7	2.4	1.5
Total incurred	[A]	\$8.9	\$3.5	\$11.4	\$21.6	\$20.6	\$23.8	\$24.3	\$10.7
Less: Capital expenditures, leasing costs and tenant improvements related to acquisitions and developments		(7.5)	2.5	(4.7)	(17.1)	(19.5)	(16.4)	(17.7)	(9.2)
Capital expenditures and leasing costs included in AFFO	[B]	\$1.4	\$6.0	\$6.7	\$4.5	\$1.1	\$7.4	\$6.6	\$1.5
GLA, square feet	[C]	63.3	62.9	62.9	62.9	62.1	59.4	58.8	57.0
\$ total incurred per square foot	[A]/[C]	\$0.14	\$0.06	\$0.18	\$0.34	\$0.33	\$0.40	\$0.41	\$0.19
\$ capital expenditures and leasing costs included in AFFO per square foot	[B]/[C]	\$0.02	\$0.10	\$0.11	\$0.07	\$0.02	\$0.12	\$0.11	\$0.03

# **Development and Expansion Projects**

The attributes of Granite's development properties and expansion projects as at March 31, 2024 were as follows:

Development and Expansion Projects										
	Land acreage (in acres)	Expected sq ft of construction (in millions)	Start date of construction	Target completion date	Actual construction costs as at March 31, 2024	Expected total construction cost <sup>(1)</sup>	Cost of Land	Total Expected Cost	Year-One Stabilized Yield <sup>(2)</sup>	
As at March 31, 2024										
Development Properties										
12 Wright St., Brantford, ON	33.9	0.7	Q2 2023	TBD	3.5	5.9	26.1	32.0	N/A	
Houston, TX (Phase III)	101.5	1.3	Q3 2023	TBD	0.6	3.5	16.7	20.2	N/A	
Expansion projects										
555 Beck Cres., Ajax, ON	7.6	0.1	Q1 2023	Q2 2024	13.1	14.9	_	14.9	5.6 %	
Oude Graaf 15, Weert	9.0	0.1	Q4 2023	Q3 2024	0.9	6.1	-	6.1	8.7 %	
	152.0	2.2			\$18.1	\$30.4	\$42.8	\$73.2	6.5 %	

<sup>(1)</sup> Construction cost excludes cost of land.

<sup>(2)</sup> Yield based on total cost including land.

During the first quarter of 2024, construction was contractually completed on Granite's 0.4 million square foot, 40' clear height, build-to-suit, state-of-the-art modern distribution facility in Brantford, Ontario and the lease with a global chocolate producer commenced with an approximate 19-year term.

Granite continued the site plan approval process for a second phase of its site in Brantford, Ontario for up to 0.7 million square feet.

During the first quarter of 2024, Granite continued the site plan approval process for the third phase of its site in Houston, Texas for up to 1.3 million square feet.

During the first quarter of 2024, construction continued at Granite's speculative expansion of 555 Beck Crescent in Ajax, ON. The approximately 50,000 square foot, 32' clear height expansion is expected to be completed in the second quarter of 2024. Granite signed a lease for approximately 30,000 square feet of the expansion for a 10-year term with annual escalations, which is expected to commence on June 1, 2024.

During the first quarter of 2024, construction commenced at the contractual expansion of Oude Graaf 15, Weert, Netherlands. The approximate 52,000 square foot expansion has an estimated date of completion in the third quarter of 2024, at which time, a new 10-year term for the entire (expanded) building will commence.

# Leasing Profile

#### Magna, Granite's Largest Tenant

As at March 31, 2024, Magna International Inc. or one of its operating subsidiaries was the tenant at 27 (December 31, 2023 - 27) of Granite's income-producing properties and comprised 27% (December 31, 2023 - 26%) of Granite's annualized revenue and 19% (December 31, 2023 - 19%) of Granite's GLA.

On February 1, 2024, the annual rent for the leases at Granite's properties in Graz, Austria comprising approximately 5.0 million square feet (the "Graz Facilities"), for the initial five years of the ten year extension escalated by the increase in the consumer price index ("CPI") for the period from the last CPI update, to a maximum of ten percent. Upon the release of CPI for January 2024, it was confirmed that the annual rent for the Graz Facilities had increased by the maximum of 10%.

According to its public disclosures, Magna International Inc. has a credit rating of A3 with a stable outlook by Moody's Investor Service, Inc. ("Moody's"), A(low) credit rating with a stable outlook confirmed by Morningstar DBRS and A- credit rating with a stable outlook by Standard & Poor's. Magna is a global mobility technology company with complete vehicle engineering and contract manufacturing expertise. Magna's product capabilities include body, chassis, exteriors, seating, powertrain, active driver assistance, electronics, mechatronics, mirrors, lighting and roof systems.

Granite's relationship with Magna is an arm's length landlord and tenant relationship governed by the terms of Granite's leases. Granite's properties are generally leased to operating subsidiaries of Magna International Inc. and are not guaranteed by the parent company; however, Magna International Inc. is the tenant under certain of Granite's leases. The terms of the lease arrangements with Magna generally provide for the following:

- the obligation of Magna to pay for costs of occupancy, including operating costs, property taxes and maintenance and repair costs;
- rent escalations based on either fixed-rate steps or inflation;
- renewal options tied to market rental rates or inflation;
- environmental indemnities from the tenant; and
- a right of first refusal in favour of Magna on the sale of a property.

Renewal terms, rates and conditions are typically set out in Granite's leases with Magna and form the basis for tenancies that continue beyond the expiries of the initial lease terms.

Granite expects Magna to continuously seek to optimize its global manufacturing footprint and consequently, Magna may or may not renew leases for facilities currently under lease at their expiries.

# **Other Tenants**

In addition to Magna, at March 31, 2024, Granite had 119 other tenants from various industries that in aggregate comprised 73% of the Trust's annualized revenue. Each of these tenants accounted for less than 5% of the Trust's annualized revenue as at March 31, 2024.

Granite's top 10 tenants by annualized revenue as at March 31, 2024 are summarized in the table below:

Top 10 Tenants Summary										
Tenant	Annualized Revenue %	GLA %	WALT (years) <sup>(3)</sup>	Credit Rating <sup>(1)(2)</sup>						
Magna		19.2 %	7.2	A-						
Amazon	4.1 %	3.9 %	14.9	AA						
Mars Petcare US	2.7 %	3.5 %	6.3	NR						
True Value Company	2.2 %	2.2 %	16.9	NR						
ADESA	1.8 %	0.3 %	5.3	CCC+						
Restoration Hardware	1.7 %	1.9 %	4.1	B1						
Light Mobility Solutions GmbH	1.7 %	1.3 %	11.7	NR						
Hanon Systems	1.6 %	0.7 %	5.7	AA-						
Ceva Logistics US Inc.	1.6 %	1.6 %	0.8	B1						
Samsung Electronics America	1.5 %	1.2 %	2.5	AA-						
Top 10 Tenants	45.8 %	35.8 %	7.8							

<sup>(1)</sup> Credit rating is quoted on the Standard & Poor's rating scale or equivalent where publicly available. NR refers to Not Rated.

<sup>(2)</sup> The credit rating indicated may, in some instances, apply to an affiliated company of Granite's tenant which may not be the guarantor of the lease.

<sup>(3)</sup> Weighted average lease term-to-maturity.

# Lease Expiration

As at March 31, 2024, Granite's portfolio had a weighted average lease term by square footage of 6.1 years (December 31, 2023 - 6.2 years) with lease expiries by GLA (in thousands of square feet) and any lease renewals committed adjusted accordingly, lease count and annualized revenue (calculated as the contractual base rent for the month subsequent to the quarterly reporting period multiplied by 12 months, in millions) as set out in the table below:

						L	ease	Maturity	Sum	nary								
				Vacancies		2024	:	2025		2026		2027		2028		2029	2030 a	ind Beyond
Country	Total GLA	Total Lease Count	Total Annualized Revenue \$	Sq Ft	Sq Ft	Annualized Revenue \$	Sq Ft	Annualized Revenue \$	Sq Ft	Annualized Revenue \$	Sq Ft	Annualized Revenue \$	Sq Ft	Annualized Revenue \$	Sq Ft	Annualized Revenue \$	Sq Ft	Annualized Revenue \$
Canada Canada-committed <sup>(1)</sup>	6,956	34	72.7	74	569 (499)	5.6 (4.7)	1,450	12.1	573	6.0	529	6.8	459	7.8	288 499	3.5 4.7	3,014	30.9
·	6.956	34	72.7	74	70	0.9	1,450	12.1	573	6.0	529	6.8	459	7.8	787	8.2	3,014	30.9
United States	38,821	79	232.3	3,318	3,476	18.8	2,840	15.7	3,278	24.4	1,859	11.3	6,875	39.9	3,384	27.3	13,791	94.9
United States-committed (1)	· _	_	-	(273)	(1,634)	(7.3)	· _	_	-	_	634	_	-	-	1,273	7.3	-	_
	38,821	79	232.3	3,045	1,842	11.5	2,840	15.7	3,278	24.4	2,493	11.3	6,875	39.9	4,657	34.6	13,791	94.9
Austria	7,472	9	69.8	-	5,349	45.6	-	-	389	3.0	802	10.4	807	9.4	-	-	125	1.4
Austria-committed (1)	-	-	-	-	(5,349)	(45.6)	-	-	-	-	-	-	-	-	392	4.2	4,957	41.4
	7,472	9	69.8	-	-	-	-	-	389	3.0	802	10.4	807	9.4	392	4.2	5,082	42.8
Germany	4,666	15	36.7	-	308	2.3	316	2.6	1,020	6.2	290	2.2	335	2.6	-	-	2,397	20.8
Germany-committed	-	-	-	-	(308)	(2.3)		-	-	-	_	-	-	-	308	2.3	_	-
Germany-net	4,666	15	36.7	-	-	-	316	2.6	1,020	6.2	290	2.2	335	2.6	308	2.3	2,397	20.8
Netherlands	5,367	22	42.3	48	148	2.0	-	-	355	1.8	1,124	8.1	314	3.1	500	3.3	2,878	24.0
Netherlands - committed (1)	-	-	-	-								-			_	-		-
Netherlands - net	5,367	22	42.3	48	148	2.0	-	-	355	1.8	1,124	8.1	314	3.1	500	3.3	2,878	24.0
	53,282	159	453.8	3,440	9,850	74.3	4,606	30.4	5,615	41.4	4,604	38.8	8,790	62.8	4,172	34.1	22,205	172.0
Total-committed	-	-	-	(273)	(7,790)	(59.9)		-		-	634	-	-	-	2,472	18.5	4,957	41.4
As at March 31, 2024	53,282	159	453.8	3,167	2,060	14.4	4,606	30.4	5,615	41.4	5,238	38.8	8,790	62.8	6,644	52.6	27,162	213.4
% of portfolio as at March 31, 202	:4:																	
* by sq ft (in %)	100.0			5.0	3.3		7.3		8.9		8.3		13.9		10.5		42.8	
* by Annualized Revenue (in %) % of committed portfolio as at Ma		(2)	100.0			3.2		6.7		9.1		8.6		13.8		11.6		47.0
* by sq ft (in %)		24		4.6	3.3		7.3		8.9		8.5		13.9		10.7		42.8	

<sup>(1)</sup>Committed vacancies represent leases signed during the current period but not occupied until after period end.

<sup>(2)</sup>Committed occupancy represents leases signed after period end, up until the date of the MD&A.

# **Occupancy Roll Forward**

The tables below provide a summary of occupancy changes during the three months ended March 31, 2024.

Occupancy Roll Forward for Q1 2024												
	Three Months Ended March 31, 2024											
(in thousands, sq ft, except as noted)	Canada	USA	Austria	Germany	Netherlands	Total						
Total portfolio size, Jan 1, 2024	6,546	38,821	7,472	4,666	5,367	62,872						
Vacancy, Jan 1, 2024	(75)	(3,046)	_	_	(52)	(3,173)						
Occupancy, Jan 1, 2024	6,471	35,775	7,472	4,666	5,315	59,699						
Occupancy %, Jan 1, 2024	98.9%	92.2%	100.0%	100.0%	99.0%	95.0%						
Completed developments	410	_	_	_	_	410						
Expiries	_	(1,348)	(4,957)	_	(90)	(6,395)						
Renewals	_	1,148	4,957	_	89	6,194						
New Leases	_	200	_	_	5	205						
Occupancy, March 31, 2024	6,881	35,775	7,472	4,666	5,319	60,113						
Total portfolio size, March 31, 2024	6,956	38,821	7,472	4,666	5,367	63,282						
Occupancy %, March 31, 2024	98.9%	92.2%	100.0%	100.0%	99.1%	95.0%						

#### New and Renewal Lease Spreads

The following table summarizes rental rate spreads achieved on new and renewal leasing during the three months ended March 31, 2024.

New and Renewal Lease Spreads										
Three Months Ended March 31,										
	Sq Ft (in thousands)	Rental Rate Spread <sup>(1)</sup>								
Canada	_	- %								
United States	1,348	12 %								
Austria	4,957	10 %								
Germany	_	- %								
Netherlands	89	- %								
Total	6,394	10 %								

<sup>(1)</sup> Rental rate spread (%) is calculated as the difference in renewal rent over expiring rent.

The leasing activity in the United States for the three months ended March 31, 2024 relates to two fair market rent lease renewals and a new lease. The leasing activity in Austria for the three months ended March 31, 2024 represents contractual lease renewals at the Graz Facilities. In the Netherlands, the leasing activity for the three months ended March 31, 2024 relates to three renewals of short-term leases at Granite's property in Utrecht.

# **In-Place Rental Rates**

	Weighted Average In-Place Rent (Per Sq Ft) <sup>(1)(2)</sup>												
	March 31, 2024		December 31, 2023	N	larch 31, 2023	WALT (years) <sup>(3)</sup>							
Canada\$	10.57	\$	10.77	\$	9.93	6.6							
United States \$	4.87	\$	4.82	\$	4.54	6.3							
Austria€	6.38	€	5.64	€	5.62	7.9							
Germany €	5.37	€	5.34	€	5.27	6.2							
Netherlands $\ldots$ €	5.43	€	5.44	€	5.15	5.7							

The following table summarizes the weighted average in-place rent by region:

(1) Amounts shown in local currency.

<sup>(2)</sup> Weighted average in-place rent is calculated as the weighted average contractual base rent for the month

subsequent to the quarterly reporting period multiplied by 12 months, divided by the total occupied area.

<sup>(3)</sup> Weighted average lease term-to-maturity as at March 31, 2024.

As at March 31, 2024, the weighted average in-place rental rates decreased slightly in Canada and Netherlands when compared with the rates noted in December 31, 2023. The decrease in Canada is due to free-rent relating to the new lease for the completed development property in Brantford in the first quarter of 2024. The weighted average in-place rental rates increased in the United States, Austria and Germany when compared with the rates noted in December 31, 2023 and in all jurisdictions relative to March 31, 2023. The increases are driven by lease renewals, new leasing at Granite's completed developments, and fixed contractual and consumer price index rent escalations, capturing strong positive rental rate spreads in these regions.

# Liquidity

Granite has various sources of available liquidity including cash, cash equivalents and the unused portion of its Credit Facility that aggregated to \$1,137.1 million as at March 31, 2024 compared to \$1,113.2 million at December 31, 2023, as summarized below:

Sources of Available Liquidity		
As at March 31, 2024 and December 31, 2023	2024	2023
Cash and cash equivalents\$	139.9 \$	116.1
Unused portion of Credit Facility	997.2	997.1
Available liquidity <sup>(1)</sup> \$	1,137.1 \$	1,113.2
Additional sources of liquidity:		
Unencumbered assets <sup>(2)</sup> \$	8,952.4 \$	8,808.1

<sup>(1)</sup> Represents a non-IFRS performance measure. For definitions of Granite's non-IFRS performance measures, refer to the section *"NON-IFRS PERFORMANCE MEASURES"*.

<sup>(2)</sup> Unencumbered assets represent the carrying value of investment properties (excluding any assets held for sale) that are not encumbered by secured debt. Granite can seek to obtain secured financing against its unencumbered assets subject to certain restrictions and financial covenant limitations in its Credit Facility, term loan agreements and trust indentures.

Granite intends to use its available liquidity to fund potential acquisitions of properties, to finance or refinance expenditures associated with Eligible Green Projects (as described in the Granite Green Bond Framework, which is available on Granite's website), for commitments under existing development and expansion projects, to refinance or repay its unsecured current debt maturities, and for general trust purposes.

Management believes that the Trust's cash resources, cash flow from operations and available third-party borrowings will be sufficient to finance its operations and capital expenditures program over the next year as well as to pay distributions. Granite expects to fund its ongoing operations and future growth through the use of (i) existing cash and cash equivalents, (ii) cash flows from operating activities, (iii) cash flows from asset sales, (iv) financing available from the Credit Facility, (v) the issuance of unsecured debentures or equity, subject to market conditions and/or, if necessary, (vi) financing that may be obtained on its unencumbered assets.

# **Cash Flow Components**

Components of the Trust's cash flows were as follows:

Cash Flow Components Summary			
	 Three M Ma	nded	
	 2024	2023	\$ change
Cash and cash equivalents, beginning of period	\$ 116.1 \$	135.1	(19.0)
Cash provided by operating activities	84.0	84.0	0.0
Cash used in investing activities	(8.1)	(54.6)	46.5
Cash used in financing activities	(52.9)	(47.6)	(5.3)
Effect of exchange rate changes on cash and cash equivalents	0.8	0.3	0.5
Cash and cash equivalents, end of period	\$ 139.9 \$	117.2	22.7

# **Operating Activities**

During the three month period ended March 31, 2024, operating activities generated cash of \$84.0 million compared to \$84.0 million in the prior year period. Cash provided by operating activities primarily related to the various factors as noted in the *"RESULTS OF OPERATIONS"* section including, among others, the following:

- an increase in net operating income cash basis of \$7.5 million;
- a decrease of \$1.3 million in income taxes paid;
- a decrease of \$0.5 million in interest paid as a result of the amendment executed on the December 2026 Term Loan (as defined herein) interest payment terms in February 2024, partially offset by higher debt balances and an increase in the weighted average cost of debt in the current year period;
- an increase of \$0.2 million in foreign exchange gains; and
- an increase of \$0.1 million in interest income primarily due to higher interest rates and higher invested cash balances in the current year period, partially offset by;
- an increase of \$9.8 million from cash used in working capital changes primarily due to timing of payments and receipts; and
- an increase of \$0.5 million in general and administrative expenses, excluding the impact of unit-based compensation.

# **Investing Activities**

Investing activities for the three month period ended March 31, 2024 used cash of \$8.1 million and primarily related to the following:

- additions to income-producing properties paid of \$4.7 million primarily attributable to ongoing maintenance and expansion capital in Canada, the United States and Europe;
- additions to development properties paid of \$1.6 million, primarily attributable to Granite's ongoing development projects in Canada and the United States;
- the final settlement relating to a previously completed acquisition of \$0.7 million; and

• tenant allowances paid of \$0.6 million primarily relating to tenant improvement activity for a property in the United States.

Investing activities for the three month period ended March 31, 2023 used cash of \$54.6 million and primarily related to the following:

- the acquisitions of two income-producing properties in the United States for \$99.7 million;
- additions to development properties paid of \$25.2 million, primarily attributable to Granite's ongoing development projects in the United States and Canada; and
- additions to income-producing properties paid of \$24.1 million primarily attributable to ongoing maintenance and expansion capital in Canada and the United States, partially offset by;
- net proceeds of \$24.1 million received from the disposition of an income-producing property in the United States; and
- loan repayment received of \$69.3 million in conjunction with the closing of the acquisitions of two industrial properties in the United States.

# Financing Activities

Cash used in financing activities for the three month period ended March 31, 2024 of \$52.9 million was largely comprised of \$52.3 million of monthly distribution payments, and financing fees paid for the extension of Granite's Credit Facility of \$0.4 million.

Cash used in financing activities for the three month period ended March 31, 2023 of \$47.6 million was largely comprised of \$51.0 million of monthly distribution payments, partially offset by \$4.4 million of proceeds from the secured construction loan relating to a development project in the United States, which was substantially completed in January 2023.

# **Debt Structure**

Granite's debt structure and key debt metrics as at March 31, 2024 and December 31, 2023 were as follows:

Summary Debt Structure and De	bt Metrics				
As at March 31, 2024 and December 31, 2023			2024		2023
Unsecured debt, net		\$		\$	3,066.0
Derivatives, net <sup>(4)</sup>		Ψ	(86.1)	ψ	(100.8)
Lease obligations			34.8		33.2
Total unsecured debt	[A]	\$		\$	2,998.4
	[~]	Ψ	5,054.5	Ψ	2,770.4
Secured debt	[B]	\$	3,034.5	\$	2,998.4
	[D]	Ф	139.9	Φ	2,770.4
Less: cash and cash equivalents	[C]	\$		\$	2,882.3
			-		
Investment properties	[D]	\$	8,952.4	\$	8,808.1
Unencumbered Assets <sup>(5)</sup>	[E]	\$	8,952.4	\$	8,808.1
Trailing 12-month adjusted EBITDA <sup>(1)</sup>	[F]	\$	404.0	\$	392.6
Interest expense		\$	82.5	\$	78.7
Interest income			(7.8)		(7.7)
Trailing 12-month interest expense, net	[G]	\$	74.7	\$	71.0
Debt metrics					
Leverage ratio <sup>(2)</sup>	[B]/[D]		34 %		34 %
Net leverage ratio <sup>(2)</sup>	[C]/[D]		32 %		33 %
Interest coverage ratio <sup>(2)</sup>	[F]/[G]		5.4x		5.5x
Unencumbered asset coverage ratio <sup>(2)</sup>	[E]/[A]		3.0x		2.9x
Indebtedness ratio <sup>(2)</sup>	[B]/[F]		7.5x		7.6x
Weighted average cost of debt <sup>(3)</sup>			2.60 %		2.59 %
Weighted average debt term-to-maturity, in years <sup>(3)</sup>			3.6		3.9
Ratings and outlook					
Morningstar DBRS		I	BBB (high) stable	B	BB (high) stable
Moody's		В	aa2 Stable	Ba	a2 Stable

<sup>(1)</sup> Represents a non-IFRS measure. For definitions of Granite's non-IFRS measures, refer to the section "NON-IFRS PERFORMANCE MEASURES".

<sup>(2)</sup> Represents a non-IFRS ratio. For definitions of Granite's non-IFRS ratios, refer to the section "NON-IFRS RATIOS".

<sup>(3)</sup> Excludes lease obligations noted above.

<sup>(4)</sup> Balance is net of the derivative assets and derivative liabilities.

<sup>(5)</sup> Unencumbered assets represent the carrying value of investment properties (excluding any assets held for sale) that are not encumbered by secured debt. Granite can seek to obtain secured financing against its unencumbered assets subject to certain restrictions and financial covenant limitations in its Credit Facility, term loan agreements and trust indentures.

# **Unsecured Debt**

# 2029 Debentures

On October 12, 2023, Granite LP issued \$400.0 million aggregate principal amount of 6.074% Series 7 senior unsecured debentures due April 12, 2029 (the "2029 Debentures"). Interest on the 2029 Debentures is payable semi-annually in arrears on April 12 and October 12 of each year. As at March 31, 2024, all of the 2029 Debentures remained outstanding and the balance, net of deferred financing costs, was \$397.7 million.

# September 2026 Term Loan

On September 7, 2023, Granite LP entered into and fully drew upon a €70.0 million senior unsecured non-revolving term facility that will mature on September 8, 2026 (the "September 2026 Term Loan"). The September 2026 Term Loan is fully prepayable without penalty. Any amount repaid may not be re-borrowed. Interest on drawn amounts is calculated based on the Euro Interbank Offered Rate ("EURIBOR") plus a margin and is payable monthly in arrears. As at March 31, 2024, the full €70.0 million has been drawn and the balance, net of deferred financing costs, was \$102.2 million.

# 2025 Term Loan

On September 15, 2022, Granite LP entered into and fully drew upon a US\$400.0 million senior unsecured non-revolving term facility that will mature on September 15, 2025 ("2025 Term Loan"). The 2025 Term Loan is fully prepayable without penalty. Any amount repaid may not be re-borrowed. Interest on drawn amounts is calculated based on Secured Overnight Financing Rate ("SOFR") plus an applicable margin determined by reference to the external credit rating of Granite LP and is payable monthly in arrears. As at March 31, 2024, the full US\$400.0 million has been drawn and the balance, net of deferred financing costs, was \$541.0 million.

#### 2028 Debentures

On August 30, 2021, Granite LP issued \$500.0 million aggregate principal amount of 2.194% Series 6 senior debentures due August 30, 2028 (the "2028 Debentures"). Interest on the 2028 Debentures is payable semi-annually in arrears on February 28 and August 30 of each year. As at March 31, 2024, all of the 2028 Debentures remained outstanding and the balance, net of deferred financing costs, was \$498.3 million.

#### 2030 Debentures

On December 18, 2020, Granite LP issued \$500.0 million aggregate principal amount of 2.378% Series 5 senior debentures due December 18, 2030 (the "2030 Debentures"). Interest on the 2030 Debentures is payable semi-annually in arrears on June 18 and December 18 of each year. As at March 31, 2024, all of the 2030 Debentures remained outstanding and the balance, net of deferred financing costs, was \$498.0 million.

#### 2027 Debentures

On June 4, 2020, Granite LP issued \$500.0 million aggregate principal amount of 3.062% Series 4 senior debentures due June 4, 2027 (the "2027 Debentures"). Interest on the 2027 Debentures is payable semi-annually in arrears on June 4 and December 4 of each year. As at March 31, 2024, all of the 2027 Debentures remained outstanding and the balance, net of deferred financing costs, was \$498.6 million.

# December 2026 Term Loan

On December 12, 2018, Granite LP entered into and fully drew down a \$300.0 million senior unsecured non-revolving term facility that originally matured on December 12, 2025. On November 27, 2019, Granite refinanced the \$300.0 million term facility and extended the maturity date one year to December 11, 2026 (the "December 2026 Term Loan"). The December 2026 Term Loan is fully prepayable without penalty. Any amount repaid may not be re-borrowed. Interest on drawn amounts is calculated based on the Canadian Overnight Repo Rate Average ("CORRA") (previously the Canadian Dollar Offered Rate ("CDOR")) plus an applicable margin determined by reference to the external credit rating of Granite LP and is payable monthly in arrears (previously payable in advance). As a result of the anticipated cessation of the publication of CDOR by June 28, 2024 and the Canadian financial benchmark being replaced by CORRA, on February 8, 2024, Granite amended the December 2026 Term Loan and December 2026 Cross Currency Interest Rate Swap to update the benchmark rates in these agreements from CDOR to CORRA including a fixed spread for the basis difference between CDOR and CORRA, without any economic impact or change to Granite's risk management strategy.

As at March 31, 2024, the full \$300.0 million remained outstanding and the balance, net of deferred financing costs and debt modification losses, was \$299.8 million.

# 2024 Term Loan

On December 19, 2018, Granite LP entered into and fully drew down a US\$185.0 million senior unsecured non-revolving term facility that originally matured on December 19, 2022. On October 10, 2019, Granite refinanced the US\$185.0 million term facility and extended the maturity date two years to December 19, 2024 (the "2024 Term Loan"). The 2024 Term Loan is fully prepayable without penalty. Any amount repaid may not be re-borrowed. Interest on drawn amounts is calculated based on SOFR (previously the London Interbank Offered Rate ("LIBOR")) plus an applicable margin determined by reference to the external credit rating of Granite LP and is payable monthly in arrears. As the Federal Reserve Board discontinued the publication of the US dollar LIBOR benchmark rates on June 30, 2023 and replaced it with SOFR, on April 19, 2023, Granite amended the 2024 Term Loan and 2024 Cross Currency Interest Rate Swap to update the benchmark rates in these agreements from LIBOR to SOFR without any economic impact or change to Granite's risk management strategy.

As at March 31, 2024, the full US\$185.0 million remained outstanding and the balance, net of deferred financing costs and debt modification losses, was \$250.3 million.

The 2027 Debentures, 2028 Debentures, 2029 Debentures, 2030 Debentures, 2024 Term Loan, 2025 Term Loan, September 2026 Term Loan and December 2026 Term Loan rank pari passu with all of the Trust's other existing and future senior unsecured indebtedness and are guaranteed by Granite REIT and Granite GP.

# Credit Facility

On March 27, 2024, the Trust amended the Credit Facility to extend the maturity date by one year to March 31, 2029, with a limit of \$1.0 billion. Included in the amendment, Granite also updated the benchmark rates from CDOR to CORRA for Canadian dollar denominated draws, including a fixed spread for the basis difference between CDOR and CORRA. Such

amendments to the benchmark rates result in no economic impact to Granite's borrowing rates.

Draws on the Credit Facility are available by way of Canadian dollar, US dollar or Euro denominated loans or Canadian dollar or US dollar denominated letters of credit. The Credit Facility provides the Trust the ability to increase the amount of the commitment by an additional aggregate principal amount of up to \$450.0 million with the consent of the participating lenders. While the Credit Facility matures on March 31, 2029, the Trust has the option to extend the maturity date by one year to March 31, 2030, subject to the agreement of lenders in respect to a minimum of 66 2/3% of the aggregate amount committed under the Credit Facility. As at March 31, 2024, the Trust had no amount drawn and \$2.8 million in letters of credit issued against the Credit Facility.

#### Derivatives

Granite has entered into derivatives including cross currency interest rate swaps and interest rate swaps to lower its overall cost of borrowings and to hedge its currency exposure. The below table summarizes Granite's derivative arrangements outstanding as at March 31, 2024 and December 31, 2023:

						March 31,	December 31,
As at						2024	2023
	Notional amount to be paid	Interest payment rate	Notional amount to be received	Interest receipt rate	Maturity date	Fair value assets (liabilities)	Fair value assets (liabilities)
2024 Cross Currency Interest Rate Swap	168,200 EUR	0.522 %	185,000 USD	SOFR plus margin <sup>(3)</sup>	Dec. 19, 2024	13,098	9,042
2025 Interest Rate Swap		5.016 %		SOFR plus margin EURIBOR	Sept. 15, 2025	8,315	4,847
September 2026 Interest Rate Swap <sup>(1)</sup>		4.333 %		plus margin	Sept. 8, 2026	(914)	(2,105)
December 2026 Cross Currency Interest Rate Swap	205,500 EUR	1.355 %	300,000 CAD	CORRA plus margin	Dec. 11, 2026	25,467	24,223
2027 Cross Currency Interest Rate Swap	370,300 USD	2.964 %	500,000 CAD	3.062 %	June 4, 2027	7,378	18,402
2028 Cross Currency Interest Rate Swap	119,100 USD	2.096 %	150,000 CAD	2.194 %	Aug. 30, 2028	(6,554)	(3,067)
2028 Cross Currency Interest Rate Swap	242,100 EUR	0.536 %	350,000 CAD	2.194 %	Aug. 30, 2028	5,335	8,998
2029 Cross Currency Interest Rate Swap	277,700 EUR	4.958 %	400,000 CAD	6.103 %	Apr. 12, 2029	(4,900)	(3,257)
2030 Cross Currency Interest Rate Swap	319,400 EUR	1.045 %	500,000 CAD	2.378 %	Dec. 18, 2030	38,856	43,730
						\$ 86,081	\$ 100,813

(1) On September 8, 2023, Granite LP entered into a float to fixed interest rate swap (the "September 2026 Interest Rate Swap") to exchange the floating EURIBOR-based interest payments of the September 2026 Term Loan for fixed interest payments resulting in an all-in fixed interest rate of 4.333%.

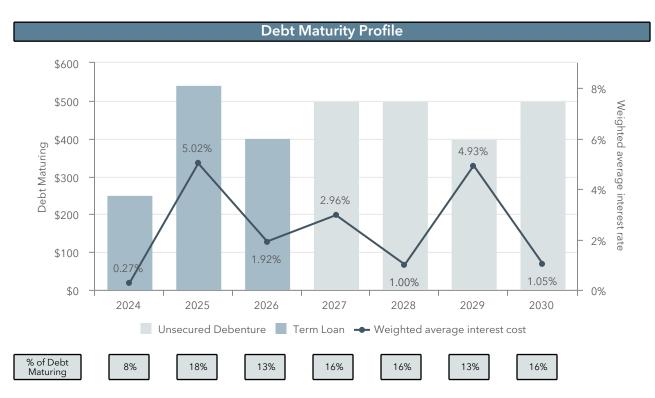
<sup>(2)</sup> On October 10, 2023, Granite LP entered into a cross currency interest rate swap (the "2029 Cross Currency Interest Rate Swap"), which commenced on October 12, 2023 to exchange the Canadian dollar denominated principal and interest payments of the 2029 Debentures for Euro denominated principal and interest payments resulting in an all-in effective fixed interest rate of 4.929%.

<sup>(3)</sup> On April 19, 2023, Granite amended the 2024 Cross Currency Interest Rate Swap to update the benchmark rate in the agreement from LIBOR to SOFR, including a fixed spread for the basis difference between LIBOR and SOFR, without any economic impact or change to Granite's risk management strategy. In combination with the 2024 Term Loan, the all-in effective fixed interest rate is 0.267%.

<sup>(4)</sup> On February 8, 2024, Granite amended the December 2026 Cross Currency Interest Rate Swap to update the benchmark rate in the agreement from CDOR to CORRA, including a fixed spread for the basis difference between CDOR and CORRA, without any economic impact or change to Granite's risk management strategy. In combination with the December 2026 Term Loan, the all-in effective fixed interest rate is 1.096%.

# Debt Maturity Profile

As at March 31, 2024, Granite's debt maturity profile and future repayments are as outlined below:



# **Debt Metrics and Financial Covenants**

Granite uses the debt metrics noted above to assess its borrowing capacity and the ability to meet its current and future financing obligations. Granite's interest coverage ratio decreased slightly from 5.5x for the year ended December 31, 2023 to 5.4x as at March 31, 2024 as a result of a 5% increase in interest expense as a result of a slight increase in Granite's weighted average cost of debt, partially offset by a 3% EBITDA growth when comparing the two periods. Granite's leverage ratio remains consistent with December 31, 2023 and the slight decrease in Granite's indebtedness ratio from December 31, 2023 to March 31, 2024 is primarily due to the 3% growth in EBITDA, partially offset by a slight increase in debt level. The debt ratios remain relatively favourable and provide financial flexibility for future growth.

Granite's unsecured debentures, term loans, secured debt and credit facility agreements contain financial and non-financial covenants that include maintaining certain leverage and debt service ratios. As at March 31, 2024, Granite was in compliance with all of these covenants.

# **Credit Ratings**

On March 26, 2024, Morningstar DBRS confirmed Granite LP's Issuer Rating and credit rating on the 2027 Debentures, the 2028 Debentures, the 2029 Debentures, and the 2030

Debentures as BBB(high) with stable trends. On June 28, 2023, Moody's confirmed the Baa2 rating on the 2023 Debentures, the 2027 Debentures, the 2028 Debentures, and the 2030 Debentures. On October 12, 2023, in connection with the issuance of the 2029 Debentures, Moody's confirmed the Baa2 rating on the 2029 Debentures. Credit ratings are intended to provide investors with an independent measure of credit quality of an issue of securities. A rating accorded to any security is not a recommendation to buy, sell or hold such securities and may be subject to revision or withdrawal at any time by the rating organization which granted such rating.

# **Unitholders' Equity**

# **Outstanding Stapled Units**

As at May 8, 2024, the Trust had 63,064,997 stapled units issued and outstanding.

As at May 8, 2024, the Trust had 78,547 restricted stapled units (representing the right to receive 78,547 stapled units) and 90,689 performance stapled units (representing the right to receive a maximum of 181,378 stapled units) outstanding under the Trust's Executive Deferred Stapled Unit Plan. The Executive Deferred Stapled Unit Plan is designed to provide equity-based compensation to employees of Granite who are, by the nature of their position or job, in a position to contribute to the success of Granite.

As at May 8, 2024, the Trust had 142,443 deferred stapled units (representing the right to receive 142,443 stapled units) outstanding under the Trust's Director/Trustee Deferred Share Unit Plan.

# Distributions

Granite REIT's monthly distribution to unitholders is currently \$0.2750 per stapled unit. For 2024, based on its current monthly rate, Granite expects to make total annual distributions of \$3.30 per stapled unit. Total distributions declared to stapled unitholders in the three month periods ended March 31, 2024 and 2023 were \$52.3 million or \$0.8250 per stapled unit and \$51.0 million or \$0.8000 per stapled unit, respectively.

The distributions declared in April 2024 in the amount of \$17.4 million or \$0.2750 per stapled unit will be paid on May 15, 2024.

Pursuant to the requirement of National Policy 41-201, *Income Trusts and Other Indirect Offerings* ("NP 41-201"), the following table outlines the differences between cash flow from operating activities and cash distributions as well as the differences between net income and cash distributions, in accordance with the guidelines under NP 41-201.

Cash Flows from Operating Activities in Excess of Distributions Paid and Pa	ayable
---	--------

	Th	ree Months March 3′	
		2024	2023
Net Income	\$	<b>88.9</b> \$	11.8
Cash flows provided by operating activities		84.0	84.0
Monthly cash distributions paid and payable		(52.3)	(51.0)
Cash flows from operating activities in excess of distributions paid and payable	\$	31.7 \$	33.0

Monthly distributions for the three month periods ended March 31, 2024 and 2023 were funded with cash flows from operating activities.

Net income prepared in accordance with IFRS recognizes revenue and expenses at time intervals that do not necessarily match the receipt or payment of cash. Therefore, when establishing cash distributions to unitholders, consideration is given to factors such as FFO, AFFO, cash generated from and required for operating activities and forward-looking cash flow information, including forecasts and budgets. Management does not expect current or potential future commitments to replace or maintain its investment properties to adversely affect cash distributions.

# Normal Course Issuer Bid

On May 19, 2023, Granite announced the acceptance by the Toronto Stock Exchange ("TSX") of Granite's Notice of Intention to Make a Normal Course Issuer Bid ("NCIB"). Pursuant to the NCIB, Granite proposes to purchase through the facilities of the TSX and any alternative trading system in Canada, from time to time and if considered advisable, up to an aggregate of 6,349,296 of Granite's issued and outstanding stapled units. The NCIB commenced on May 24, 2023 and will conclude on the earlier of the date on which purchases under the bid have been completed and May 23, 2024. Pursuant to the policies of the TSX, daily purchases made by Granite through the TSX may not exceed 30,468 stapled units, subject to certain exceptions. Granite has entered into an automatic securities purchase plan with a broker in order to facilitate repurchases of the stapled units under the NCIB during specified blackout periods. Pursuant to a previous notice of intention to conduct a NCIB, Granite received approval from the TSX to purchase stapled units for the period May 24, 2022 to May 23, 2023.

During the three month periods ended March 31, 2024 and March 31, 2023, there were no stapled unit repurchases under the NCIB.

Subsequent to March 31, 2024, Granite repurchased 375,600 stapled units under the NCIB at an average stapled unit cost of \$69.39 for total consideration of \$26.1 million, excluding commissions (see "SUBSEQUENT EVENTS").

# COMMITMENTS, CONTRACTUAL OBLIGATIONS, CONTINGENCIES AND OFF-BALANCE SHEET ARRANGEMENTS

The Trust is subject to various legal proceedings and claims that arise in the ordinary course of business. Management believes that the final outcome of such matters will not have a material adverse effect on the financial position, results of operations or liquidity of the Trust. However, actual outcomes may differ from management's expectations.

Off-balance sheet arrangements consist of outstanding letters of credit to support certain contractual obligations, property purchase commitments, construction and development project commitments and certain operating agreements. As at March 31, 2024, the Trust had \$2.8 million in letters of credit outstanding. As at March 31, 2024, the Trust's contractual commitments totaled \$46.5 million which comprised of costs to complete its ongoing construction and development projects, including tenant improvements. Granite expects to fund these commitments over the next year through the use of cash on hand, cash from operations and/or Granite's Credit Facility.

For further discussion of commitments, contractual obligations, contingencies and off-balance sheet arrangements, refer to notes 7, 9 and 17 to the unaudited condensed combined financial statements for the three months ended March 31, 2024.

# NON-IFRS PERFORMANCE MEASURES

The following non-IFRS performance measures are important measures used by management in evaluating the Trust's underlying operating performance and debt management. These non-IFRS performance measures are not defined by IFRS and do not have standard meanings. The Trust's method of calculating non-IFRS performance measures may differ from other issuers' methods and, accordingly, the Trust's non-IFRS performance measures may not be comparable with similar measures presented by other issuers.

# Funds from operations

FFO is a non-IFRS performance measure that is widely used by the real estate industry in evaluating the operating performance of real estate entities. Granite calculates FFO as net income attributable to stapled unitholders excluding fair value gains (losses) on investment properties and financial instruments, gains (losses) on sale of investment properties including the associated current income tax, deferred income taxes, corporate restructuring costs and certain other items, net of non-controlling interests in such items. The Trust's determination of FFO follows the definition prescribed by the Real Estate Property Association of Canada ("REALPAC") guidelines on Funds From Operations & Adjusted Funds From Operations for IFRS dated January 2022 ("REALPAC Guidelines") except for the exclusion of corporate restructuring costs. Granite considers FFO to be a meaningful supplemental measure that can be used to determine the Trust's ability to service debt, fund capital expenditures and provide distributions to stapled unitholders. FFO is reconciled to net income, which is the most directly comparable IFRS measure (see "RESULTS OF OPERATIONS - Funds From Operations and Adjusted Funds From Operations" for the reconciliation of FFO to net income for the periods presented). FFO should not be construed as an alternative to net income or cash flow provided by operating activities determined in accordance with IFRS.

# Adjusted funds from operations

AFFO is a non-IFRS performance measure that is widely used by the real estate industry in evaluating the recurring economic earnings performance of real estate entities after considering certain costs associated with sustaining such earnings. Granite calculates AFFO as net income attributable to stapled unitholders including all adjustments used to calculate FFO noted above, and further adjusts for actual maintenance capital expenditures that are required to sustain Granite's productive capacity, leasing costs such as leasing commissions and tenant allowances incurred and non-cash straight-line rent and tenant incentive amortization, net of non-controlling interests in such items. The Trust's determination of AFFO follows the definition prescribed by the REALPAC Guidelines, except for the exclusion of corporate restructuring costs as noted above. Granite considers AFFO to be a meaningful supplemental measure that can be used to determine the Trust's ability to service debt, fund expansion capital expenditures, fund property development and provide distributions to stapled unitholders after considering costs associated with sustaining operating earnings. AFFO is also reconciled to net income, which is the most directly comparable IFRS measure (see "RESULTS OF OPERATIONS - Funds From Operations and Adjusted Funds From Operations" for the reconciliation of AFFO to net income for the periods presented). AFFO should not be construed as an alternative to net income or cash flow provided by operating activities determined in accordance with IFRS.

# Net operating income - cash basis

Granite uses NOI on a cash basis, which adjusts NOI to exclude lease termination and close-out fees, and the non-cash impact from straight-line rent and tenant incentive amortization recognized during the period (see "*RESULTS OF OPERATIONS - Net Operating Income*" for the reconciliation of NOI - cash basis to NOI for the periods presented). NOI - cash basis is a commonly used measure by the real estate industry and Granite believes it is a useful supplementary measure of the income generated by and operating performance of income-producing properties in addition to the most comparable IFRS measure, which Granite believes is NOI. NOI - cash basis is also a key input in Granite's determination of the fair value of its investment property portfolio.

# Same property net operating income - cash basis

Same property NOI - cash basis refers to the NOI - cash basis for those properties owned by Granite throughout the entire current and prior year periods under comparison. Same property NOI - cash basis excludes properties that were acquired, disposed of, classified as properties under or held for development or assets held for sale during the periods under comparison (see "*RESULTS OF OPERATIONS - Net Operating Income*" for a reconciliation of same property NOI - cash basis to NOI - cash basis and to NOI for the periods presented). Granite believes that same property NOI - cash basis is a useful supplementary measure in understanding period-over-period organic changes in NOI - cash basis from the same stock of properties owned.

#### Constant currency same property NOI - cash basis

Constant currency same property NOI - cash basis is a non-GAAP measure used by management in evaluating the performance of properties owned by Granite throughout the entire current and prior year periods on a constant currency basis. It is calculated by taking same property NOI as defined above and excluding the impact of foreign currency translation by converting the same property NOI denominated in foreign currency in the respective periods at the current period average exchange rates (see "*RESULTS OF OPERATIONS - Net Operating Income*" for a reconciliation of constant currency same property NOI to same property NOI - cash basis for the periods presented).

# Adjusted earnings before interest, income taxes, depreciation and amortization ("Adjusted EBITDA")

Adjusted EBITDA is calculated as net income attributable to stapled unitholders before lease termination and close-out fees, interest expense, interest income, income tax expense, depreciation and amortization expense, fair value gains (losses) on investment properties and financial instruments, other expense relating to real estate transfer tax and loss on the sale of investment properties, net of non-controlling interests in such items. Adjusted EBITDA, calculated on a 12-month trailing basis ("trailing 12-month adjusted EBITDA"), represents an operating cash flow measure that Granite uses in calculating the interest coverage ratio and indebtedness ratio noted below. Adjusted EBITDA is also defined in Granite's debt agreements and used in calculating the Trust's debt covenants.

Adjusted EBITDA Reconciliation		
For the 12-months ended March 31, 2024 and December 31, 2023	2024	2023
Net income attributable to stapled unitholders	\$ 216.0 \$	136.7
Add (deduct):		
Interest expense and other financing costs	82.6	78.7
Interest income	(7.8)	(7.7)
Income tax recovery	6.8	(9.5)
Depreciation and amortization	1.2	1.3
Fair value losses on investment properties, net	87.0	172.7
Fair value losses on financial instruments, net	18.7	17.3
Loss on sale of investment properties	0.9	1.5
Non-controlling interests relating to the above	(1.4)	1.6
Adjusted EBITDA	\$ 404.0 \$	392.6

# Available Liquidity

Available liquidity is a non-IFRS performance measure defined as the sum of cash and cash equivalents and the unused portion of the Credit Facility. Granite believes that available liquidity is a useful measure to investors in determining the Trust's resources available as at period-end to meet its ongoing obligations and future commitments (see "LIQUIDITY AND CAPITAL RESOURCES - Liquidity").

# Total Debt and Net Debt

Total debt is a non-IFRS performance measure calculated as the sum of all current and noncurrent debt, the net mark to market fair value of derivatives and lease obligations as per the consolidated financial statements. Net debt subtracts cash and cash equivalents from total debt. Granite believes that it is useful to include the derivatives and lease obligations for the purposes of monitoring the Trust's debt levels (see "LIQUIDITY AND CAPITAL RESOURCES -Debt Structure").

# **NON-IFRS RATIOS**

The following non-IFRS ratios are important measures used by management in evaluating the Trust's underlying operating performance and debt management. These non-IFRS ratios are not defined by IFRS and do not have standard meanings. The Trust's method of calculating non-IFRS ratios may differ from other issuers' methods and, accordingly, the Trust's non-IFRS ratios may not be comparable with similar measures presented by other issuers.

#### FFO and AFFO payout ratios

The FFO and AFFO payout ratios are calculated as monthly distributions, which exclude special distributions, declared to unitholders divided by FFO and AFFO (non-IFRS performance measures), respectively, in a period. FFO payout ratio and AFFO payout ratio may exclude revenue or expenses incurred during a period that can be a source of variance between periods. The FFO payout ratio and AFFO payout ratio are supplemental measures widely used by investors in evaluating the sustainability of the Trust's monthly distributions to stapled unitholders.

FFO and AFFO Payout Ratios			
		Three Month March	
		2024	2023
(in millions, except as noted)			
Monthly distributions declared to unitholders	[A]	\$52.3	\$51.0
FFO	[B]	82.4	79.6
AFFO	[C]	77.9	75.1
FFO payout ratio	[A]/[B]	63%	64%
AFFO payout ratio	[A]/[C]	67%	68%

#### Interest coverage ratio

The interest coverage ratio is calculated on a 12-month trailing basis using Adjusted EBITDA (a non-IFRS performance measure) divided by net interest expense. Granite believes the interest coverage ratio is useful in evaluating the Trust's ability to meet its interest expense obligations (see "LIQUIDITY AND CAPITAL RESOURCES - Debt Structure").

#### Indebtedness ratio

The indebtedness ratio is calculated as total debt (a non-IFRS performance measure) divided by Adjusted EBITDA (a non-IFRS performance measure) and Granite believes it is useful in evaluating the Trust's ability to repay outstanding debt using its operating cash flows (see *"LIQUIDITY AND CAPITAL RESOURCES - Debt Structure"*).

#### Leverage and net leverage ratios

The leverage ratio is calculated as total debt (a non-IFRS performance measure) divided by the fair value of investment properties (excluding assets held for sale) while the net leverage ratio

subtracts cash and cash equivalents from total debt. The leverage ratio and net leverage ratio are supplemental measures that Granite believes are useful in evaluating the Trust's degree of financial leverage, borrowing capacity and the relative strength of its balance sheet (see "LIQUIDITY AND CAPITAL RESOURCES - Debt Structure").

### Unencumbered asset coverage ratio

The unencumbered asset coverage ratio is calculated as the carrying value of investment properties (excluding assets held for sale) that are not encumbered by secured debt divided by the carrying value of total unsecured debt and is a supplemental measure that Granite believes is useful in evaluating the Trust's degree of asset coverage provided by its unencumbered investment properties to total unsecured debt (see "LIQUIDITY AND CAPITAL RESOURCES - Debt Structure").

# SIGNIFICANT ACCOUNTING ESTIMATES

The preparation of financial statements in conformity with IFRS requires management to apply judgment and make estimates that affect the amounts reported and disclosed in the combined financial statements. Management bases estimates on historical experience and various other assumptions that are believed to be reasonable in the circumstances, the results of which form the basis for making judgments about the values of assets and liabilities. On an ongoing basis, management evaluates its estimates. However, actual results could differ from those estimates.

The Trust's material accounting policies that involve the most judgment and estimates are as follows:

# Judgments

# Leases

The Trust's policy for revenue recognition is described in note 2(j) of the audited combined financial statements for the year ended December 31, 2023. The Trust makes judgments in determining whether certain leases are operating or finance leases, in particular tenant leases with long contractual terms or leases where the property is a large square-footage and/or architecturally specialized. The Trust also makes judgments in determining the lease term for some lease contracts in which it is a lessee that include renewal or termination options. The assessment of whether the Trust is reasonably certain to exercise such options impacts the lease term which, in turn, significantly affects the amount of lease obligations and right-of-use assets recognized.

# **Investment properties**

The Trust's policy relating to investment properties is described in note 2(d) of the audited combined financial statements for the year ended December 31, 2023. In applying this policy, judgment is used in determining whether certain costs incurred for tenant improvements are additions to the carrying amount of the property or represent incentives, identifying the point at which practical completion of development properties occurs and determining borrowing costs to be capitalized to the carrying value of development properties. Judgment is also applied in determining the use, extent and frequency of independent appraisals.

#### Income taxes

The Trust applies judgment in determining whether it will continue to qualify as a REIT for both Canadian and United States tax purposes for the foreseeable future. However, should it at some point no longer qualify, the Trust would be subject to income tax which could materially affect future distributions to unitholders and would also be required to recognize additional current and/or deferred income taxes.

#### **Estimates and Assumptions**

### Valuation of investment properties

The fair value of investment properties was determined by management using a 10-year cash flow and subsequent reversionary value discounted back to present value using an appropriate discount rate. The Trust obtains, from time to time, appraisals from independent qualified real estate valuation experts. Granite does not value its investment properties based on models prepared by external appraisers but uses such external appraisals as data points, alongside other external market information for management to arrive at its own conclusions on values. Granite receives valuation assumptions from external appraisers such as discount rates, terminal capitalization rates and market rental rates, however, the Trust also considers its knowledge of historical renewal experiences with its tenants, its understanding of certain specialized aspects of Granite's portfolio and tenant profile, and its knowledge of the current condition of the properties to determine proprietary market leasing assumptions, including lease renewal probabilities, renewal rents and capital expenditures. There has been no change in the valuation methodology used during the three months ended March 31, 2024. The critical assumptions relating to the Trust's estimates of fair values of investment properties include the receipt of contractual rents, contractual renewal terms, expected future market rental rates, discount rates that reflect current market uncertainties, capitalization rates and recent investment property prices. If there is any change in these assumptions or regional, national or international economic conditions, the fair value of investment properties may change materially. Refer to the "INVESTMENT PROPERTIES" section and note 4 of the unaudited condensed combined financial statements for the three months ended March 31, 2024 for further information on the estimates and assumptions made by management in connection with the fair values of investment properties.

# Fair value of financial instruments

Where the fair value of financial assets or liabilities recorded on the balance sheet or disclosed in the notes cannot be derived from active markets, it is determined using valuation techniques including the discounted cash flow model. The inputs to these models are taken from observable markets where possible but, where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include considerations of inputs such as credit risk and volatility. Changes in assumptions about these factors could materially affect the reported fair value of financial instruments.

#### Income taxes

The Trust operates in a number of countries and is subject to the income tax laws and related tax treaties in each of its operating jurisdictions. These laws and treaties can be subject to different interpretations by relevant taxation authorities. Significant judgment is required in the estimation of Granite's income tax expense, interpretation and application of the relevant tax laws and treaties and the provision for any exposure that may arise from tax positions that are under audit by relevant taxation authorities.

The recognition and measurement of deferred tax assets or liabilities is dependent on management's estimate of future taxable profits and income tax rates that are expected to be in effect in the period the asset is realized, or the liability is settled. Any changes in management's estimates can result in changes in deferred tax assets or liabilities as reported in the combined balance sheets and also the deferred income tax expense in the combined statements of net income.

# NEW ACCOUNTING PRONOUNCEMENTS AND DEVELOPMENTS

# Future Changes in Accounting Standards

As at March 31, 2024, there are no new accounting standards issued with a material effect but not yet applicable to the unaudited condensed combined financial statements.

# INTERNAL CONTROLS OVER FINANCIAL REPORTING

During the first quarter of 2024, there were no changes in the Trust's internal controls over financial reporting that had materially affected or are reasonably likely to materially affect the internal controls over financial reporting.

# **RISKS AND UNCERTAINTIES**

Investing in the Trust's stapled units involves a high degree of risk. There are a number of risk factors that could have a material adverse effect on Granite's business, financial condition, operating results and prospects. These risks and uncertainties are discussed in Granite's AIF filed with securities regulators in Canada and available online at <u>www.sedarplus.ca</u> and Annual Report on Form 40-F filed with the SEC and available online on EDGAR at <u>www.sec.gov</u>, each in respect of the year ended December 31, 2023 and remain substantially unchanged in respect of the three month period ended March 31, 2024.

# QUARTERLY FINANCIAL DATA (UNAUDITED)

(in millions, except as noted)	Q1 '24	(	Q4 '23		Q3 '23		Q2 '23		Q1 '23		Q4 '22		Q3 '22	(	Q2 '22
Operating highlights <sup>(3)</sup>															
Revenue	\$ 138.9	\$	129.8	\$	131.5	\$	130.3	\$	129.6	\$	125.6	\$	111.6	\$	109.8
NOI - cash basis <sup>(1)</sup>	\$ 111.4	\$	108.0	\$	106.3	\$	104.8	\$	103.9	\$	99.6	\$	93.1	\$	90.4
Fair value gains (losses) on investment properties, net	\$ 12.7	\$	(33.0)	\$	(53.2)	\$	(13.5)	\$	(73.0)	\$	(229.9)	\$	(229.2)	\$	(251.3)
Net income (loss) attributable to stapled unitholders	\$ 89.1	\$	31.4	\$	33.1	\$	62.5	\$	9.8	\$	(126.3)	\$	(93.3)	\$	(122.3)
Cash provided by operating activities	\$ 84.0	\$	76.0	\$	85.2	\$	67.9	\$	84.0	\$	65.5	\$	78.3	\$	63.2
FFO <sup>(1)</sup>	\$ 82.4	\$	81.2	\$	79.1	\$	77.6	\$	79.6	\$	77.2	\$	70.7	\$	72.1
AFFO <sup>(1)</sup>	\$77.9	\$	73.2	\$	69.6	\$	69.5	\$	75.1	\$	67.0	\$	63.3	\$	68.2
FFO payout ratio <sup>(2)</sup>	63%		63%		64%		66%		64%		65%		71%		71%
AFFO payout ratio <sup>(2)</sup>	67%		70%		73%		73%		68%		75%		80%		75%
Per unit amounts															
Diluted FFO <sup>(1)</sup>	\$ 1.30	\$	1.27	\$	1.24	\$	1.21	\$	1.25	\$	1.20	\$	1.08	\$	1.09
Diluted AFFO <sup>(1)</sup>	\$ 1.22	\$	1.15	\$	1.09	\$	1.09	\$	1.18	\$	1.05	\$	0.97	\$	1.04
Monthly distributions paid	\$ 0.83	\$	0.80	\$	0.80	\$	0.80	\$	0.80	\$	0.78	\$	0.78	\$	0.78
Diluted weighted average number of units	63.6		63.8		63.9		63.9		63.9		64.1		65.5		65.9
Financial highlights															
Investment properties <sup>(4)</sup>	\$ 8,952.4	\$8	8,808.1	\$	8,898.5	\$8	8,833.1	\$8	3,952.1	\$8	3,839.6	\$	8,938.9	\$8	3,533.4
Assets held for sale	\$ –	\$	-	\$	-	\$	20.5	\$	17.5	\$	41.2	\$	17.5	\$	156.2
Cash and cash equivalents	\$ 139.9	\$	116.1	\$	158.3	\$	119.2	\$	117.2	\$	135.1	\$	274.3	\$	157.6
Total debt <sup>(1)</sup>	\$ 3,034.5	\$2	2,998.4	\$2	2,999.4	\$2	2,954.4	\$2	2,951.5	\$2	2,930.3	\$2	2,852.4	\$2	2,540.0
Total capital expenditures incurred	\$7.8	\$	(1.8)	\$	8.7	\$	18.6	\$	19.6	\$	19.1	\$	21.9	\$	9.2
Total leasing costs and tenant improvements incurred	\$ 1.1	\$	5.3	\$	2.7	\$	3.0	\$	1.0	\$	4.7	\$	2.4	\$	1.5
Property metrics <sup>(4)</sup>															
Number of income-producing properties	138		137		137		137		133		128		128		126
GLA, square feet	63.3		62.9		62.9		62.9		62.1		59.4		58.8		57.0
Occupancy, by GLA	95.0%	ç	95.0%		95.6%	(	96.3%	Ģ	97.8%	Ģ	79.6%		99.1%	ç	7.8%
Weighted average lease term, years	6.1		6.2		6.4		6.5		6.7		5.9		5.7		5.5

<sup>(1)</sup> For definitions of Granite's non-IFRS measures, refer to the section "NON-IFRS PERFORMANCE MEASURES".

<sup>(2)</sup> For definitions of Granite's non-IFRS ratios, refer to the section "NON-IFRS RATIOS".

<sup>(3)</sup> The quarterly financial data reflects fluctuations in revenue, FFO, AFFO, investment properties and total debt primarily from the timing of leasing and development activities, property sales, acquisitions and foreign exchange. Investment properties also fluctuate from the effect of measuring properties at fair value under IFRS. Net income (loss) attributable to unitholders primarily fluctuates from fair value gains (losses) on investment properties.

(4) Excludes properties held for sale which are classified as assets held for sale on the condensed combined balance sheet as at the respective quarter-end.

The following table reconciles revenue, as determined in accordance with IFRS, to net operating income - cash basis for the periods ended as indicated. Refer to the sections "RESULTS OF OPERATIONS" and "NON-IFRS PERFORMANCE MEASURES", for further details.

(in millions)	Q1 '24		Q4 '23	Q3 '23	Q2 '23	Q1 '23	Q	4 '22	Q3 '22	(	Q2 '22
Revenue	\$ 138.9	\$	129.8	\$ 131.5	\$ 130.3	\$ 129.6	\$ 1	25.6	\$ 111.6	\$	109.8
Less: Property operating costs	24.4		19.8	22.3	21.7	22.2		23.2	17.6		17.0
NOI	114.5		110.0	109.2	108.6	107.4	1	02.4	94.0		92.8
Add (deduct):											
Straight-line rent amortization	(3.2	)	(3.1)	(4.0)	(4.9)	(4.6)		(3.6)	(1.9)		(3.5)
Tenant incentive amortization	0.1		1.1	1.1	1.1	1.1		0.8	1.0		1.1
NOI - cash basis	\$ 111.4	\$	108.0	\$ 106.3	\$ 104.8	\$ 103.9	\$	99.6	\$ 93.1	\$	90.4

The following table reconciles net income (loss) attributable to stapled unitholders, as determined in accordance with IFRS, to FFO and AFFO for the periods ended as indicated. Refer to the sections "*RESULTS OF OPERATIONS*" and "*NON-IFRS PERFORMANCE MEASURES*", for further details.

(in millions, except as noted)	Q1 '24	C	24 '23	C	23 '23	Q2	'23	Q	1 '23	Q4 '22	Q3 '22	Q2 '22
Net income (loss) attributable to stapled unitholders	\$ 89.1	\$	31.4	\$	33.1	\$	62.5	\$	9.8	\$ (126.3)	\$ (93.3)	\$ (122.3
Add (deduct):												
Fair value losses (gains) on investment properties, net	(12.7	)	33.0		53.2		13.5		73.0	229.9	229.2	251.3
Fair value losses (gains) on financial instruments	2.0	)	15.4		2.5		(1.1)		0.5	(2.1)	(1.4)	(3.3
Loss on sale of investment properties	-		_		0.9		_		0.6	_	_	0.3
Deferred income tax expense (recovery)	3.8		0.9		(10.3)		5.4		(12.3)	(24.4)	(61.3)	(51.8
Fair value remeasurement of the Executive Deferred Stapled Unit Plan	0.2		(0.4)		(0.7)		(0.4)		4.6	_	(1.3)	(1.4
Fair value remeasurement of the Directors Deferred Stapled Unit Plan	-		0.4		(0.5)		(0.5)		1.3	0.1	(1.2)	(0.7
Corporate restructuring costs <sup>(1)</sup>	0.2		_		_		_		_	_	_	_
Non-controlling interests relating to the above	(0.2	:)	0.5		0.9		(1.8)		2.1	_	_	_
FFO	\$ 82.4	. \$	81.2	\$	79.1	\$	77.6	\$	79.6	\$ 77.2	\$ 70.7	\$ 72.1
Add (deduct):												
Maintenance or improvement capital expenditures incurred	(0.6	)	(0.9)		(4.5)		(2.2)		(0.1)	(2.7)	(4.3)	(0.5
Leasing costs	(0.2	)	(1.0)		(0.8)		(1.9)		(0.4)	(4.5)	(2.0)	(0.9
Tenant allowances	(0.6	)	(4.1)		(1.4)		(0.4)		(0.6)	(0.2)	(0.3)	(0.1
Tenant incentive amortization	0.1		1.1		1.1		1.1		1.1	0.8	1.1	1.1
Straight-line rent amortization	(3.2	)	(3.1)		(4.0)		(4.9)		(4.6)	(3.6)	(1.9)	(3.5
Non-controlling interests relating to the above	_		_		0.1		0.2		_	_	_	_
AFFO	\$ 77.9	\$	73.2	\$	69.6	\$	69.5	\$	75.0	\$ 67.0	\$ 63.3	\$ 68.2

(1) Effective January 1, 2024, Granite amended its definition of Funds From Operations (FFO) to exclude corporate restructuring costs associated with the uncoupling of the Trust's stapled unit structure (refer to "NON-IFRS PERFORMANCE MEASURES"). See also "SIGNIFICANT MATTERS - SUBSEQUENT EVENTS - STAPLED UNIT STRUCTURE". Granite views these restructuring costs as non-recurring, as they are solely related to this specific transaction and do not reflect normal operating activities.

The following table reconciles total debt for the periods ended as indicated. Refer to the sections *"Unitholders' Equity"* and *"NON-IFRS PERFORMANCE MEASURES"*, for further details.

(in millions)	Q1 '24	Q4 '23	Q3 '23	Q2 '23	Q1 '23	Q4 '22	Q3 '22	Q2 '22
Unsecured debt, net	\$ 3,085.8	\$3,066.0	\$3,085.3	\$3,057.6	\$2,983.8	\$2,983.6	\$2,995.9	\$2,643.5
Derivatives, net	(86.1)	(100.8)	(119.1)	(136.6)	(121.8)	(138.4)	(223.1)	(169.4)
Lease obligations	34.8	33.2	33.2	33.4	33.7	33.7	33.2	33.3
Total unsecured debt	3,034.5	2,998.4	2,999.4	2,954.4	2,895.7	2,878.9	2,806.0	2,507.4
Secured debt	-	_	-	-	55.8	51.4	46.4	32.6
Total debt	\$ 3,034.5	\$2,998.4	\$2,999.4	\$2,954.4	\$2,951.5	\$2,930.3	\$2,852.4	\$2,540.0

This MD&A may contain statements that, to the extent they are not recitations of historical fact, constitute "forward-looking statements" or "forward-looking information" within the meaning of applicable securities legislation, including the United States Securities Act of 1933, as amended, the United States Securities Exchange Act of 1934, as amended, and applicable Canadian securities legislation. Forward-looking statements and forward-looking information may include, among others, statements regarding Granite's future plans, goals, strategies, intentions, beliefs, estimates, costs, objectives, capital structure, cost of capital, tenant base, tax consequences, economic performance or expectations, or the assumptions underlying any of the foregoing. Words such as "outlook", "may", "would", "could", "should", "will", "likely", "expect", "anticipate", "believe", "intend", "plan", "forecast", "project", "estimate", "seek" and similar expressions are used to identify forward-looking statements and forward-looking information. Forward-looking statements and forward-looking information should not be read as guarantees of future events, performance or results and will not necessarily be accurate indications of whether or the times at or by which such future performance will be achieved. Undue reliance should not be placed on such statements. There can also be no assurance that Granite's expectations regarding various matters, including the following, will be realized in a timely manner, with the expected impact or at all: the effectiveness of measures intended to mitigate such impact, and Granite's ability to deliver cash flow stability and growth and create long-term value for unitholders; Granite's ability to implement its ESG+R program and related targets and goals; the expansion and diversification of Granite's real estate portfolio and the reduction in Granite's exposure to Magna and the special purpose properties; Granite's ability to accelerate growth and to grow its net asset value, FFO and AFFO per unit, and constant currency same property NOI - cash basis; Granite's ability to execute on its strategic plan and its priorities for the remainder of 2024; Granite's 2024 outlook for FFO per unit, AFFO per unit and constant currency same property NOI, including the anticipated impact of future foreign currency exchange rates on FFO and AFFO per unit and expectations regarding Granite's business strategy; fluctuations in foreign currency exchange rates and the effect on Granite's revenues, expenses, cash flows, assets and liabilities; Granite's ability to offset interest or realize interest savings relating to its term loans, debentures and cross currency interest rate swaps; Granite's ability to find and integrate satisfactory acquisition, joint venture and development opportunities and to strategically deploy the proceeds from recently sold properties and financing initiatives; Granite's intended use of available liquidity, its ability to obtain secured funding against its unencumbered assets and its expectations regarding the funding of its ongoing operations and future growth; any future offerings under the Shelf Prospectuses; the potential for expansion and rental growth at the property in Ajax, Ontario and the enhancement to the yield of the property from such potential expansion and rental growth; the completion of the property in Ajax, Ontario and subsequent commencement of the lease in the second guarter of 2024; the potential for expansion and rental growth at the property in Weert, Netherlands and the enhancement to the yield of the property from such potential expansion and rental growth; obtaining site planning approval of a 0.7 million square foot distribution facility on the 34.0 acre site in Brantford, Ontario; obtaining site planning approval for a third phase of development for up to 1.3 million square feet on the 101.0 acre site in Houston, Texas and the potential yield from the project; the development of 12.9 acres of land in West Jefferson, Ohio and the potential yield from that project; the development of a 0.6 million square foot multi-phased business park on the remaining 36.0 acre parcel of land in Brantford, Ontario and the potential yield from that project; the development of a 0.2 million square foot modern distribution/logistics facility on the 10.1 acres of land in Brant County, Ontario and the potential yield of the project; estimates regarding Granite's development properties and expansion projects, including square footage of construction, total construction costs and total costs; Granite's ability to meet its target occupancy goals; Granite's ability to secure

sustainability or other certifications for any of its properties; the impact of the refinancing of the term loans on Granite's returns and cash flow; the amount of any distributions; the effect of any legal proceedings on Granite; and the successful completion of the internal reorganization that would simplify Granite's capital structure by replacing its current stapled unit structure with a conventional REIT trust unit structure. Forward-looking statements and forward-looking information are based on information available at the time and/or management's good faith assumptions and analyses made in light of Granite's perception of historical trends, current conditions and expected future developments, as well as other factors Granite believes are appropriate in the circumstances. Forward-looking statements and forward-looking information are subject to known and unknown risks, uncertainties and other unpredictable factors, many of which are beyond Granite's control, that could cause actual events or results to differ materially from such forward-looking statements and forward-looking information. Important factors that could cause such differences include, but are not limited to, the risk of changes to tax or other laws and treaties that may adversely affect Granite REIT's mutual fund trust status under the Income Tax Act (Canada) or the effective tax rate in other jurisdictions in which Granite operates; the risks related to Russia's 2022 invasion of Ukraine that may adversely impact Granite's operations and financial performance; economic, market and competitive conditions and other risks that may adversely affect Granite's ability to expand and diversify its real estate portfolio; and the risks set forth in the "Risk Factors" section in Granite's AIF for 2023 dated February 28, 2024, filed on SEDAR+ at www.sedarplus.ca and attached as Exhibit 1 to the Trust's Annual Report on Form 40-F for the year ended December 31, 2023 filed with the SEC and available online on EDGAR at www.sec.gov, all of which investors are strongly advised to review. The "Risk Factors" section also contains information about the material factors or assumptions underlying such forward-looking statements and forward-looking information. Forward-looking statements and forward-looking information speak only as of the date the statements and information were made and unless otherwise required by applicable securities laws, Granite expressly disclaims any intention and undertakes no obligation to update or revise any forward-looking statements or forward-looking information contained in this MD&A to reflect subsequent information, events or circumstances or otherwise.



Condensed Combined Financial Statements of Granite Real Estate Investment Trust and Granite REIT Inc. For the three months ended March 31, 2024 and 2023

# **Condensed Combined Balance Sheets**

(Canadian dollars in thousands) (Unaudited)

		March 31,	December 31,
As at	Note	2024	2023
ASSETS			
Non-current assets:			
Investment properties	4 \$	8,952,409 \$	8,808,139
Deferred tax assets		639	639
Fixed assets, net		4,795	3,146
Derivatives	7(c)	85,351	100,200
Other assets	6	2,798	2,555
		9,045,992	8,914,679
Current assets:			
Derivative	7(c)	13,098	9,042
Accounts receivable		14,663	12,166
Income taxes receivable		552	589
Prepaid expenses and other		14,059	13,767
Cash and cash equivalents	14(d)	139,941	116,134
Total assets	\$	9,228,305 \$	9,066,377
LIABILITIES AND EQUITY			
Non-current liabilities:			
Unsecured debt, net	7(a),7(b) \$	2,835,549 \$	2,821,849
Derivatives	7(c)	12,368	8,429
Long-term portion of lease obligations	8	33,916	32,416
Deferred tax liabilities		547,422	535,551
		3,429,255	3,398,245
Current liabilities:			
Unsecured debt, net	7(b)	250,268	244,133
Deferred revenue	9	19,638	17,810
Accounts payable and accrued liabilities	9	102,212	94,336
Distributions payable	10	17,423	17,415
Short-term portion of lease obligations	8	921	765
Income taxes payable		10,908	10,032
Total liabilities		3,830,625	3,782,736
Equity:			
Stapled unitholders' equity	11	5,391,000	5,276,951
Non-controlling interests		6,680	6,690
Total equity		5,397,680	5,283,641
Total liabilities and equity	\$	9,228,305 \$	9,066,377

Commitments and contingencies (note 17) See accompanying notes On behalf of the Boards:

/s/ Kelly Marshall Director/Trustee /s/ Emily Pang Director/Trustee

# **Condensed Combined Statements of Net Income**

(Canadian dollars in thousands) (Unaudited)

		Three Month March 3	
	Note	2024	2023
Rental revenue	12(a) S	\$ 138,946 \$	129,610
Property operating costs	12(b)	24,438	22,166
Net operating income		114,508	107,444
General and administrative expenses	12(c)	9,650	14,700
Depreciation and amortization		295	329
Interest income		(1,320)	(1,223)
Interest expense and other financing costs	12(d)	21,641	17,784
Foreign exchange gains, net		(294)	(75)
Fair value (gains) losses on investment properties, net	4	(12,671)	73,044
Fair value losses on financial instruments, net	12(e)	1,999	510
Loss on sale of investment properties	5	_	605
Income before income taxes		95,208	1,770
Income tax expense (recovery)	13	6,283	(9,971)
Net income		\$ 88,925 \$	11,741
Net income (loss) attributable to:			
Stapled unitholders	9	<b>\$ 89,103</b> \$	9,752
Non-controlling interests		(178)	1,989
		<b>\$ 88,925</b> \$	11,741

# Condensed Combined Statements of Comprehensive Income

(Canadian dollars in thousands) (Unaudited)

			Three Month March	
	Note		2024	2023
Net income		\$	88,925 \$	11,741
Other comprehensive income (loss):				
Foreign currency translation adjustment <sup>(1)</sup>			109,486	30,736
Unrealized loss on net investment hedges, including income taxes of $nil^{(1)}$	7(c)		(34,214)	(16,675)
Total other comprehensive income			75,272	14,061
Comprehensive income		\$	164,197 \$	25,802
<sup>(1)</sup> Items that may be reclassified subsequently to net income if a foreign subterminated or no longer assessed as effective.	osidiary i	s d	isposed of or	hedges are
Comprehensive income (loss) attributable to:				
Stapled unitholders	•	\$	164,211 \$	23,860
Non-controlling interests			(14)	1,942

# Condensed Combined Statements of Unitholders' Equity

(Canadian dollars in thousands) (Unaudited)

#### Three Months Ended March 31, 2024

	Number of units (000s)	Stapled units	Contributed surplus		Accumulated other comprehensive income	Stapled unitholders' equity	Non- controlling interests	Equity
As at January 1,2024	63,356	\$3,330,533	\$ 5,250	\$1,634,748	\$ 306,420	\$ 5,276,951	\$ 6,690	\$5,283,641
Net income (loss)	-	-	-	89,103	-	89,103	(178)	88,925
Other comprehensive income	_	_	_	_	75,108	75,108	164	75,272
Distributions (note 10)	-	-	-	(52,276)	-	(52,276)	-	(52,276)
Contributions from non- controlling interests	_	-	-	-	_	-	4	4
Units issued under the stapled unit plan (note 11(a))	29	2,114	_	_	_	2,114	_	2,114
As at March 31, 2024	63,385	\$3,332,647	\$ 5,250	\$1,671,575	\$ 381,528	\$ 5,391,000	\$ 6,680	\$5,397,680

#### Three Months Ended March 31, 2023

	Number of units (000s)	Stapled units	Contributed surplus	Retained earnings	Accumulated other comprehensive income	Stapled unitholders' equity	Non- controlling interests	Equity
As at January 1, 2023	63,708	\$3,347,822	\$ 11,601	\$1,702,420	\$ 413,532	\$ 5,475,375	\$ 4,972	\$5,480,347
Net income	-	-	_	9,752	-	9,752	1,989	11,741
Other comprehensive income (loss)	_	_	_	_	14,108	14,108	(47)	14,061
Distributions (note 10)	-	-	_	(50,982)	-	(50,982)	-	(50,982)
Contributions from non- controlling interests	_	_	_	-	_	_	136	136
Units issued under the stapled unit plan (note 11(a))	36	2,990	_	_	_	2,990	_	2,990
As at March 31, 2023	63,744	\$3,350,812	\$ 11,601	\$1,661,190	\$ 427,640	\$ 5,451,243	\$ 7,050	\$5,458,293

# **Condensed Combined Statements of Cash Flows**

(Canadian dollars in thousands) (Unaudited)

		Three Months March 3	
	Note	2024	2023
OPERATING ACTIVITIES			
Net income	\$	88,925 \$	11,741
Items not involving operating cash flows	14(a)	(7,178)	66,596
Current income tax expense	13(a)	2,502	2,288
Income taxes paid		(1,629)	(2,861)
Interest expense		21,373	16,943
Interest paid		(10,896)	(11,370)
Changes in working capital balances	14(b)	(9,133)	685
Cash provided by operating activities		83,964	84,022
INVESTING ACTIVITIES			
Investment properties:			
Acquisitions, deposits and transactions costs, net	3	(741)	(99,670)
Proceeds from disposal, net	5	-	24,098
Leasing costs paid		(379)	(1,037)
Tenant allowances paid		(639)	(405)
Additions to income-producing properties		(4,681)	(24,116)
Additions to development properties		(1,601)	(25,231)
Construction funds released from escrow		_	2,517
Loan receivable repayment, net		-	69,262
Fixed asset additions, net		(68)	(47)
Cash used in investing activities		(8,109)	(54,629)
FINANCING ACTIVITIES			
Monthly distributions paid		(52,269)	(50,972)
Proceeds from secured debt		_	4,386
Repayment of lease obligations		(188)	(183)
Financing costs paid		(448)	(862)
Cash used in financing activities		(52,905)	(47,631)
Effect of exchange rate changes on cash and cash equivalents		857	342
Net increase (decrease) in cash and cash equivalents during the period		23,807	(17,896)
Cash and cash equivalents, beginning of the period		116,134	135,081
Cash and cash equivalents, end of the period	\$	139,941 \$	117,185

# Notes to Condensed Combined Financial Statements

(All amounts in thousands of Canadian dollars unless otherwise noted) (Unaudited)

# 1. NATURE AND DESCRIPTION OF THE TRUST

Effective January 3, 2013, Granite Real Estate Inc. ("Granite Co.") completed its conversion from a corporate structure to a stapled unit real estate investment trust ("REIT") structure. All of the common shares of Granite Co. were exchanged, on a one-for-one basis, for stapled units, each of which consists of one unit of Granite Real Estate Investment Trust ("Granite REIT") and one common share of Granite REIT Inc. ("Granite GP"). Granite REIT is an unincorporated, open-ended, limited purpose trust established under and governed by the laws of the province of Ontario and created pursuant to a Declaration of Trust dated September 28, 2012 as subsequently amended and restated on June 9, 2022. Granite GP was incorporated on September 28, 2012 under the *Business Corporations Act* (British Columbia). Granite REIT, Granite GP and their subsidiaries (together "Granite" or the "Trust") are carrying on the business previously conducted by Granite Co.

The stapled units trade on the Toronto Stock Exchange and on the New York Stock Exchange. The principal office of Granite REIT is 77 King Street West, Suite 4010, P.O. Box 159, Toronto-Dominion Centre, Toronto, Ontario, M5K 1H1, Canada. The registered office of Granite GP is 1133 Melville Street, Suite 3500, The Stack, Vancouver, British Columbia, V6E 4E5, Canada.

The Trust is a Canadian-based REIT engaged in the acquisition, development, ownership and management of logistics, warehouse and industrial properties in North America and Europe.

These condensed combined financial statements were approved by the Board of Trustees of Granite REIT and Board of Directors of Granite GP on May 8, 2024.

# 2. MATERIAL ACCOUNTING POLICY INFORMATION

# (a) Basis of Presentation and Statement of Compliance

The condensed combined financial statements for the three month period ended March 31, 2024 have been prepared in accordance with International Accounting Standard 34, *Interim Financial Reporting* ("IAS 34") as issued by the International Accounting Standards Board ("IASB"). These interim condensed combined financial statements do not include all the information and disclosures required in the annual financial statements, which were prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the IASB, and should be read in conjunction with the Trust's annual financial statements as at and for the year ended December 31, 2023.

# (b) Combined Financial Statements and Basis of Consolidation

As a result of the REIT conversion described in note 1, the Trust does not have a single parent; however, each unit of Granite REIT and each share of Granite GP trade as a single stapled unit and accordingly, Granite REIT and Granite GP have identical ownership. Therefore, these financial statements have been prepared on a combined basis whereby the assets, liabilities and results of Granite GP and Granite REIT have been combined. The combined financial statements include the subsidiaries of Granite GP and Granite REIT. Subsidiaries are fully consolidated by Granite GP or Granite REIT from the date of acquisition, being the date on which control is obtained. The subsidiaries continue to be consolidated until the date that such

control ceases. Control exists when Granite GP or Granite REIT have power, exposure or rights to variable returns and the ability to use their power over the entity to affect the amount of returns it generates.

All intercompany balances, income and expenses and unrealized gains and losses resulting from intercompany transactions are eliminated.

# (c) Accounting Policies

The condensed combined financial statements have been prepared using the same accounting policies as were used for the Trust's annual combined financial statements and the notes thereto for the year ended December 31, 2023. As a result of the adoption of the amendments to IAS 1, *Presentation of Financial Statements*, effective for annual periods beginning on or after January 1, 2024, there was no material impact to the condensed combined financial statements.

# (d) Future Accounting Policy Changes

As at March 31, 2024, there is no new accounting standard with a material effect issued but not yet applicable to the condensed combined financial statements.

# 3. ACQUISITIONS

During the three month period ended March 31, 2024, Granite did not acquire any properties. During the three month period ended March 31, 2023, Granite made the following property acquisitions:

			Property purchase	Transaction	Total acquisition
Property	Location	Date acquired	price	costs	cost
Income-producing p	oroperties:				
10144 Veterans Dr.	Avon, USA	March 30, 2023 \$	72,806	\$ 128	\$ 72,934
10207 Veterans Dr.	Avon, USA	March 30, 2023	34,089	102	34,191
		\$	106,895	\$ 230	\$ 107,125

# Acquisitions During The Three Months Ended March 31, 2023

During the three month period ended March 31, 2024, there were no transaction costs. During the three month period ended March 31, 2023, transaction costs of \$0.2 million, which included legal and advisory costs, were first capitalized to the cost of the respective properties and then subsequently expensed to net fair value (gains) losses on investment properties on the condensed combined statement of net income as a result of measuring the properties at fair value.

# 4. INVESTMENT PROPERTIES

As at	March 31, 2024	December 31, 2023
Income-producing properties\$	8,855,468 \$	8,641,352
Development properties <sup>(1)</sup>	96,941	166,787
\$	8,952,409 \$	8,808,139

<sup>(1)</sup> Development properties include properties under development and land held for development.

Changes in investment properties are shown in the following table:

	Three months ended March 31, 2024		Year Ended December 31, 2023		
	Income- producing properties	Development properties <sup>(1)</sup>	Income- producing properties		
Balance, beginning of period	\$8,641,352	\$ 166,787	\$ 8,486,105	\$ 353,466	
Maintenance or improvements	553	-	8,409	-	
Leasing costs	513	-	5,095	1,577	
Tenant allowances	639	-	6,969	47	
Developments or expansions	7,247	2,449	36,633	62,619	
Acquisitions (note 3)	-	-	107,125	-	
Transfer to income-producing properties	72,701	(72,701)	288,979	(288,979)	
Amortization of straight-line rent	3,179	-	16,690	_	
Amortization of tenant allowances	(54)	-	(4,403)	) —	
Other changes	19	(44)	132	10	
Fair value gains (losses), net	12,671	-	(216,191)	39,888	
Foreign currency translation, net	116,648	450	(94,191)	(1,841)	
Balance, end of period	\$8,855,468	\$ 96,941	\$ 8,641,352	\$ 166,787	

<sup>(1)</sup> Development properties include properties under development and land held for development.

The Trust determines the fair value of an income-producing property based upon, among other things, rental income from current leases and assumptions about rental income from future leases reflecting market conditions and lease renewals at the applicable balance sheet dates, less future cash outflows in respect of such leases. Fair values were primarily determined by using a 10-year cash flow and subsequent reversionary value discounted back to present value. The fair values of properties under development are measured using a discounted cash flow model, net of costs to complete, as of the balance sheet date. The valuation metrics utilized to derive the Trust's investment property valuations are determined by management. The Trust does not value its investment properties based on models prepared by external appraisers but uses such external appraisals as data points, alongside other external market information for management to arrive at its own conclusions on values. Management receives valuation assumptions from external appraisers such as discount rates, terminal capitalization rates and market rental rates, however, the Trust also considers its knowledge of historical renewal experiences with its tenants, its understanding of certain specialized aspects of the Trust's portfolio and tenant profile, and its knowledge of the current condition of the properties to determine proprietary market leasing assumptions, including lease renewal probabilities, renewal rents and capital expenditures. There has been no change in the valuation methodology during the period.

Included in investment properties as at March 31, 2024 is \$68.5 million (December 31, 2023 – \$64.0 million) of net straight-line rent receivables arising from the recognition of rental revenue on a straight-line basis over the lease term.

Details about contractual obligations to purchase, construct and develop properties can be found in the commitments and contingencies note (note 17).

Valuations are most sensitive to changes in discount rates and terminal capitalization rates. The key valuation metrics for income-producing properties by country are set out below:

As at	March 31, 2024			December 31, 2023		
	Weighted average <sup>(1)</sup>	Maximum	Minimum	Weighted average <sup>(1)</sup>	Maximum	Minimum
Canada						
Discount rate	6.60 %	7.50 %	6.00 %	6.55 %	7.50 %	6.00 %
Terminal capitalization rate	5.44 %	6.50 %	4.75 %	5.39 %	6.50 %	4.75 %
United States						
Discount rate	7.11 %	10.50 %	6.15 %	7.08 %	10.50 %	6.15 %
Terminal capitalization rate	6.04 %	9.25 %	5.25 %	6.02 %	9.25 %	5.25 %
Germany						
Discount rate	7.16 %	9.65 %	5.85 %	7.13 %	9.65 %	5.80 %
Terminal capitalization rate	6.16 %	8.90 %	4.85 %	6.13 %	8.90 %	4.85 %
Austria						
Discount rate	8.68 %	9.90 %	8.15 %	8.68 %	9.90 %	8.15 %
Terminal capitalization rate	7.40 %	8.25 %	6.75 %	7.40 %	8.25 %	6.75 %
Netherlands						
Discount rate	6.40 %	7.75 %	5.60 %	6.34 %	7.75 %	5.60 %
Terminal capitalization rate	6.63 %	9.30 %	5.95 %	6.57 %	9.00 %	5.95 %
Total						
Discount rate	7.08 %	10.50 %	5.60 %	7.05 %	10.50 %	5.60 %
Terminal capitalization rate	6.09 %	9.30 %	4.75 %	6.07 %	9.25 %	4.75 %

<sup>(1)</sup> Weighted based on income-producing property fair value.

# 5. **DISPOSITION**

During the three month period ended March 31, 2024, there were no property dispositions.

During the three month period ended March 31, 2023, Granite disposed of one incomeproducing property located in the United States for gross proceeds of \$24.7 million.

During the three month period ended March 31, 2023, Granite incurred \$0.6 million of broker commissions and legal and advisory costs associated with the disposal which were included in loss on sale of investment properties on the condensed combined statement of net income.

# 6. OTHER ASSETS

	March 31,	December 31,
As at	2024	2023
Deferred financing costs associated with the revolving credit facility \$	2,550	\$ 2,272
Long-term receivables	248	283
\$	2,798	2,555

# 7. UNSECURED DEBT AND RELATED DERIVATIVES

# (a) Unsecured Revolving Credit Facility

On March 27, 2024, the Trust amended its existing unsecured revolving credit facility (the "Credit Facility") to extend the maturity date by one year to March 31, 2029, with a limit of \$1.0 billion. As it is anticipated that the administrator of the Canadian Dollar Offered Rate ("CDOR") will cease publication of CDOR by June 28, 2024 and the Canadian financial benchmark will be replaced by the Canadian Overnight Repo Rate Average ("CORRA"), the Trust also amended the benchmark rates from CDOR to CORRA for Canadian dollar denominated draws, including a fixed spread for the basis difference between CDOR and CORRA. Such amendments to the benchmark rates resulted in no economic impact to Granite's borrowing rates.

Draws on the Credit Facility are available by way of Canadian dollar, US dollar or Euro denominated loans or Canadian dollar or US dollar denominated letters of credit. The Credit Facility provides the Trust the ability to increase the amount of the commitment by an additional aggregate principal amount of up to \$450.0 million with the consent of the participating lenders. While the Credit Facility matures on March 31, 2029, the Trust has the option to extend the maturity date by one year to March 31, 2030, subject to the agreement of lenders in respect of a minimum of 66 2/3% of the aggregate amount committed under the Credit Facility. As at March 31, 2024, the Trust had no amount drawn (December 31, 2023 – nil) on the Credit Facility and \$2.8 million (December 31, 2023 – \$2.9 million) in letters of credit issued against the Credit Facility.

# (b) Unsecured Debentures and Term Loans, Net

As at		Ma	rch 31, 2024	December 31, 2023		
			Principal		Principal	
		Amortized	issued and	Amortized	issued and	
	Maturity Date	Cost <sup>(1)</sup>	outstanding	Cost <sup>(1)</sup>	outstanding	
2027 Debentures	June 4, 2027 💲	498,605 \$	500,000 \$	498,497 \$	500,000	
2028 Debentures	August 30, 2028	498,290	500,000	498,193	500,000	
2029 Debentures	April 12, 2029	397,693	400,000	397,629	400,000	
2030 Debentures	December 18, 2030	497,991	500,000	497,917	500,000	
2024 Term Loan	December 19, 2024	250,268	250,379	244,133	244,283	
2025 Term Loan	September 15, 2025	541,023	541,360	527,786	528,180	
September 2026 Term Loan	September 8, 2026	102,194	102,338	102,064	102,222	
December 2026 Term Loan	December 11, 2026	299,753	300,000	299,763	300,000	
	\$	3,085,817 \$	3,094,077 \$	3,065,982 \$	3,074,685	

<sup>(1)</sup> The amounts outstanding are net of deferred financing costs. The deferred financing costs are amortized using the effective interest method and are included in interest expense.

	March 31,	December 31,
As at	2024	2023
Unsecured Debentures and Term Loans, Net		
Non-current \$	2,835,549 🖇	2,821,849
Current	250,268	244,133
\$	3,085,817 \$	3,065,982

## 2023 Debentures

On November 30, 2023, Granite LP repaid in full the outstanding \$400.0 million aggregate principal amount of the 2023 Debentures. In conjunction with the repayment, the mark to market liability of \$18.5 million relating to the 2023 Cross Currency Interest Rate Swap was settled.

## 2024 Term Loan

Interest on drawn amounts of the 2024 Term Loan was initially based on LIBOR plus an applicable margin determined by reference to the external credit rating of Granite LP, but as the Federal Reserve Board discontinued the publication of the US dollar LIBOR benchmark rates on June 30, 2023 and replaced it with SOFR, on April 19, 2023, Granite amended the 2024 Term Loan and 2024 Cross Currency Interest Rate Swap to update the benchmark rates in these agreements from LIBOR to SOFR, including a fixed spread for the basis difference between LIBOR and SOFR, without any economic impact or change to Granite's risk management strategy.

## December 2026 Term Loan

Interest on drawn amounts of the December 2026 Term Loan was initially based on CDOR plus an applicable margin determined by reference to the external credit rating of Granite LP, but as a result of the anticipated cessation of the publication of CDOR by June 28, 2024 and the Canadian financial benchmark being replaced by CORRA, on February 8, 2024, Granite amended the December 2026 Term Loan and December 2026 Cross Currency Interest Rate Swap to update the benchmark rates in these agreements from CDOR to CORRA including a fixed spread for the basis difference between CDOR and CORRA, without any economic impact or change to Granite's risk management strategy.

## (c) Derivatives

							March 31,	December 31,
As at							2024	2023
	Notiona amount to be paie	e payment	Notional amount to be received	Interest receipt rate	Maturity date		Fair value assets (liabilities)	Fair value assets (liabilities)
2024 Cross Currency Interest Rate Swap	149.200 EU		185,000 USD	SOFR plus margin <sup>(3)</sup>	Dec. 19, 2024	¢	13,098	\$ 9,042
1	166,200 EUI	0.522 %	185,000 05D		Dec. 19, 2024	Э	13,098	
2025 Interest Rate Swap		- 5.016 %		SOFR plus	Sept. 15, 2025		8,315	4,847
September 2026 Interest Rate Swap <sup>(1)</sup>		- 4.333 %		EURIBOR plus margin	Sept. 8, 2026		(914)	(2,105)
December 2026 Cross Currency Interest Rate Swap	205,500 EUI	R 1.355 %	300,000 CAD	CORRA plus margin <sup>(4)</sup>	Dec. 11, 2026		25,467	24,223
2027 Cross Currency Interest Rate Swap	370,300 USI	0 2.964 %	500,000 CAD	3.062 %	June 4, 2027		7,378	18,402
2028 Cross Currency Interest Rate Swap	119,100 USI	0 2.096 %	150,000 CAD	2.194 %	Aug. 30, 2028		(6,554)	(3,067)
2028 Cross Currency Interest Rate Swap	242,100 EUI	R 0.536 %	350,000 CAD	2.194 %	Aug. 30, 2028		5,335	8,998
2029 Cross Currency Interest Rate Swap <sup>(2)</sup>	277,700 EUI	R 4.958 %	400,000 CAD	6.103 %	Apr. 12, 2029		(4,900)	(3,257)
2030 Cross Currency Interest Rate Swap	319,400 EUI	R 1.045 %	500,000 CAD	2.378 %	Dec. 18, 2030		38,856	43,730
						\$	86,081	\$ 100,813

<sup>(1)</sup> On September 8, 2023, Granite LP entered into a float to fixed interest rate swap (the "September 2026 Interest Rate Swap") to exchange the floating EURIBOR-based interest payments of the September 2026 Term Loan for fixed interest payments resulting in an all-in fixed interest rate of 4.333%.

<sup>(2)</sup> On October 10, 2023, Granite LP entered into a cross currency interest rate swap (the "2029 Cross Currency Interest Rate Swap"), which commenced on October 12, 2023 to exchange the Canadian dollar denominated principal and interest payments of the 2029 Debentures for Euro denominated principal and interest payments resulting in an all-in effective fixed interest rate of 4.929%.

<sup>(3)</sup> On April 19, 2023, Granite amended the 2024 Cross Currency Interest Rate Swap to update the benchmark rate in the agreement from LIBOR to SOFR, including a fixed spread for the basis difference between LIBOR and SOFR, without any economic impact or change to Granite's risk management strategy. In combination with the 2024 Term Loan, the all-in effective fixed interest rate is 0.267%.

<sup>(4)</sup> On February 8, 2024, Granite amended the December 2026 Cross Currency Interest Rate Swap to update the benchmark rate in the agreement from CDOR to CORRA, including a fixed spread for the basis difference between CDOR and CORRA, without any economic impact or change to Granite's risk management strategy (note 7(b)). In combination with the December 2026 Term Loan, the all-in effective fixed interest rate is 1.096%.

	March 31, 2024	December 31, 2023
Derivative assets at fair value		
Non-current \$	85,351 \$	5 100,200
Current	13,098	9,042
\$	98,449 \$	5 109,242
Derivative liabilities at fair value		
Non-current \$	12,368 \$	\$ 8,429
Current	_	_
\$	12,368 \$	\$ 8,429

For the three month period ended March 31, 2024, the cross currency interest rate swaps, the combination of the 2025 Term Loan and 2025 Interest Rate Swap, and the combination of the September 2026 Term Loan and September 2026 Interest Rate Swap are designated as net investment hedges of the Trust's investments in foreign operations ("Net Investment Hedges"). The effectiveness of the hedges is assessed quarterly. Gains and losses associated with the effective portion of the hedges are recognized in other comprehensive income (loss). For the three month period ended March 31, 2024, the Trust has assessed the Net Investment Hedges to be effective, except for a portion of the 2024 Cross Currency Interest Rate Swap, a portion of the combination of the 2025 Term Loan and 2025 Interest Rate Swap, a portion of the combination of the 2026 Term Loan and September 2026 Interest Rate Swap, a portion of the combination of the 2026 Term Loan and September 2026 Interest Rate Swap, a portion of the combination of the 2026 Term Loan and September 2026 Interest Rate Swap, a portion of the combination of the 2026 Term Loan and September 2026 Interest Rate Swap, a portion of the combination of the 2026 Term Loan and September 2026 Interest Rate Swap, and a portion of the December 2026 Cross Currency Interest Rate Swap.

For the three month period ended March 31, 2024, a net fair value loss of \$1.5 million has been recognized in fair value losses on financial instruments, net (note 12(e)) in the condensed combined statement of net income, due to the ineffectiveness relating to the interest rate portion of certain hedging relationships described above.

The Trust has elected to record the differences resulting from the interest rates associated with the derivatives in the condensed combined statements of net income.

# 8. LEASE OBLIGATIONS

As at March 31, 2024, the Trust had leases for the use of office space, office and other equipment, and ground leases for the land upon which four income-producing properties in Europe and Canada are situated. The Trust recognized these leases as right-of-use assets and recorded related lease liability obligations. During the three month period ended March 31, 2024, Granite recorded a right-of-use asset and related lease obligation of \$1.8 million for office space in Europe.

The present value of future minimum lease payments relating to the right-of-use assets as at March 31, 2024 in aggregate for the next five years and thereafter are as follows:

Remainder of 2024	\$ 725
2025	931
2026	935
2027	650
2028	433
2029 and thereafter	31,163
	\$ 34,837

During the three month period ended March 31, 2024, the Trust recognized \$0.4 million (2023 – \$0.4 million) of interest expense related to lease obligations (note 12(d)).

# 9. CURRENT LIABILITIES

## Deferred Revenue

Deferred revenue relates to prepaid and unearned revenue received from tenants and fluctuates with the timing of rental receipts.

	March 31,	December 31,
As at	2024	2023
Accounts payable \$	6,729 \$	11,400
Commodity tax payable	4,485	5,779
Tenant security deposits	6,480	6,093
Employee unit-based compensation	5,967	7,752
Trustee/director unit-based compensation	9,836	9,364
Accrued salaries, incentives and benefits	2,758	6,516
Accrued interest payable	26,416	15,135
Accrued construction costs	14,745	11,009
Accrued professional fees	1,332	1,320
Acquisition related liabilities	125	907
Accrued property operating costs	14,367	9,744
Other tenant related liabilities	7,800	8,621
Other accrued liabilities	1,172	696
\$	102,212 \$	94,336

## **Accounts Payable and Accrued Liabilities**

# 10. DISTRIBUTIONS TO STAPLED UNITHOLDERS

Total distributions declared to stapled unitholders in the three month period ended March 31, 2024 were \$52.3 million (2023 – \$51.0 million) or \$0.8250 per stapled unit (2023 – \$0.8000 per stapled unit).

Distributions payable at March 31, 2024 of \$17.4 million (\$0.2750 per stapled unit), representing the March 2024 monthly distribution, were paid on April 15, 2024. Distributions payable at December 31, 2023 of \$17.4 million (\$0.2750 per stapled unit), representing the December 2023 monthly distribution, were paid on January 16, 2024.

Subsequent to March 31, 2024, the distributions declared in April 2024 in the amount of \$17.4 million or \$0.2750 per stapled unit will be paid on May 15, 2024.

# 11. STAPLED UNITHOLDERS' EQUITY

## (a) Unit-Based Compensation

## **Incentive Stock Option Plan**

The Incentive Stock Option Plan allows for the grant of stock options or stock appreciation rights to directors, officers, employees and consultants. As at March 31, 2024 and December 31, 2023, there were no options outstanding under this plan.

# Director/Trustee Deferred Share Unit Plan

The Trust has two Non-Employee Director Share-Based Compensation Plans (the "DSPs") which provide for a deferral of up to 100% of each non-employee director's total annual remuneration, at specified levels elected by each director. A reconciliation of the changes in the notional deferred share units ("DSUs") outstanding is presented below:

	2024			2023
	Number (000s)	Weighted Average Grant Date Fair Value	Number (000s)	Weighted Average Grant Date Fair Value
DSUs outstanding, January 1	123	\$65.70	101	\$64.58
New grants and distributions	6	75.99	5	71.03
DSUs outstanding, March 31	129	\$66.14	106	\$64.91

# **Executive Deferred Stapled Unit Plan**

The Executive Stapled Unit Plan (the "Restricted Stapled Unit Plan") of the Trust provides for the issuance of Restricted Share Units ("RSUs") and Performance Share Units ("PSUs") and is designed to provide equity-based compensation in the form of stapled units to executives and other employees (the "Participants"). A reconciliation of the changes in notional stapled units outstanding under the Restricted Stapled Unit Plan is presented below:

	2024			2023		
	Number (000s)	Weighted Average Grant Date Fair Value	Number (000s)	Weighted Average Grant Date Fair Value		
RSUs and PSUs outstanding, January 1	145	\$ 81.93	123	\$ 87.18		
New grants and distributions <sup>(1)</sup>	77	75.56	76	71.57		
Forfeited	(2)	79.63	_	_		
PSUs added by performance factor	7	73.84	27	83.37		
Settled in cash	(29)	80.55	(37)	77.72		
Settled in stapled units	(29)	80.55	(36)	77.72		
RSUs and PSUs outstanding, March 31 <sup>(2)</sup>	169	\$ 79.21	153	\$ 83.28		

<sup>(1)</sup> Includes 42.5 RSUs and 31.8 PSUs granted during the three month period ended March 31, 2024 (2023 – 40.1 RSUs and 34.4 PSUs).

<sup>(2)</sup> Total restricted stapled units outstanding at March 31, 2024 include a total of 78.3 RSUs and 90.4 PSUs granted (2023 – 68.3 RSUs and 84.7 PSUs).

The fair value of the outstanding RSUs was \$3.4 million at March 31, 2024 and is based on the market price of the Trust's stapled unit. The fair value is adjusted for changes in the market price of the Trust's stapled unit and recorded as a liability in the employee unit-based compensation payables (note 9).

The fair value of the outstanding PSUs was \$2.6 million at March 31, 2024 and is recorded as a liability in the employee unit-based compensation payables (note 9). The fair value is calculated using the Monte-Carlo simulation model based on the assumptions below as well as a market adjustment factor based on the total unitholder return of the Trust's stapled units relative to the S&P/TSX Capped REIT Index.

Grant date	January 1, 2024, January 1, 2023 and January 1, 2022
PSUs outstanding	90,360
Weighted average term to expiry	1.8 years
Average volatility rate	22.4%
Weighted average risk free interest	
rate	4.1%

The Trust's unit-based compensation expense recognized in general and administrative expenses was:

	Tł	ree Months Ende March 31,		
		2024	2023	
DSUs for trustees/directors <sup>(1)</sup>	\$	460 \$	1,686	
Restricted Stapled Unit Plan for executives and employees		1,443	5,613	
Unit-based compensation expense	\$	1,903 \$	7,299	
Fair value remeasurement expense included in the above:				
DSUs for trustees/directors	\$	<b>39</b> \$	1,309	
Restricted Stapled Unit Plan for executives and employees		187	4,567	
Total fair value remeasurement expense	\$	226 \$	5,876	

<sup>(1)</sup> In respect of fees mandated and elected to be taken as DSUs.

## (b) Normal Course Issuer Bid

On May 19, 2023, Granite announced the acceptance by the Toronto Stock Exchange ("TSX") of Granite's Notice of Intention to Make a Normal Course Issuer Bid ("NCIB"). Pursuant to the NCIB, Granite proposes to purchase through the facilities of the TSX and any alternative trading system in Canada, from time to time and if considered advisable, up to an aggregate of 6,349,296 of Granite's issued and outstanding stapled units. The NCIB commenced on May 24, 2023 and will conclude on the earlier of the date on which purchases under the bid have been completed and May 23, 2024. Pursuant to the policies of the TSX, daily purchases made by Granite through the TSX may not exceed 30,468 stapled units, subject to certain exceptions. Granite has entered into an automatic securities purchase plan with a broker in order to facilitate repurchases of the stapled units under the NCIB during specified blackout periods. Pursuant to a previous notice of intention to conduct a NCIB, Granite received approval from the TSX to purchase stapled units for the period May 24, 2022 to May 23, 2023.

During the three month periods ended March 31, 2024 and March 31, 2023, there were no stapled unit repurchases under the NCIB.

# (c) Accumulated Other Comprehensive Income

Accumulated other comprehensive income consists of the following:

As at March 31,	2024	2023
Foreign currency translation gains on investments in subsidiaries, net of related hedging activities and non-controlling interests <sup>(1)</sup>	\$ 344,295 \$	355,617
Fair value gains on derivatives designated as net investment hedges	37,233	72,023
	<b>\$</b> 381,528 \$	427,640

<sup>(1)</sup> Includes foreign currency translation gains and losses from non-derivative financial instruments designated as net investment hedges.

# 12. RENTAL REVENUE, RECOVERIES, COSTS AND EXPENSES

## (a) Rental revenue consists of:

		nths Ended h 31,
	2024	2023
Base rent	\$113,093	\$ 104,290
Straight-line rent amortization	3,179	4,614
Tenant incentive amortization	(54)	(1,118)
Property tax recoveries	13,690	13,462
Property insurance recoveries	1,807	1,612
Operating cost recoveries	7,231	6,750
	\$138,946	\$ 129,610

# (b) Property operating costs consist of:

	Т	Three Months Endec March 31,		
		2024		2023
Non-recoverable from tenants:				
Property taxes and utilities	\$	306	\$	343
Property insurance		170		179
Repairs and maintenance		112		91
Property management fees		96		79
Other		123		85
	\$	807	\$	777
Recoverable from tenants:				
Property taxes and utilities	\$	16,366	\$	14,809
Property insurance		1,942		1,686
Repairs and maintenance		3,750		3,377
Property management fees		1,344		1,180
Other		229		337
	\$	23,631	\$	21,389
Property operating costs	\$	24,438	\$	22,166

(c) General and administrative expenses consist of:

	Tł	Three Months Ended March 31,		
		2024	2023	
Salaries, incentives and benefits	\$	4,582 \$	4,444	
Audit, legal and consulting		1,069	1,193	
Trustee/director fees including distributions, revaluations and expenses <sup>(1)</sup>		551	1,790	
RSU and PSU compensation expense including distributions and revaluations <sup>(1)</sup>		1,443	5,613	
Other public entity costs		472	480	
Office rents including property taxes and common area maintenance				
costs		196	159	
Capital tax		214	193	
Information technology costs		696	631	
Corporate restructuring costs <sup>(2)</sup>		197	_	
Other		381	405	
	\$	9,801 \$	14,908	
Less: capitalized general and administrative expenses		(151)	(208)	
	\$	9,650 \$	14,700	

(1)

For fair value remeasurement expense amounts see note 11(a). Corporate restructuring costs include costs associated with the uncoupling of the Trust's stapled unit structure. (2)

(d) Interest expense and other financing costs consist of:

	Т	Three Months Ended March 31,		
		2024	2023	
Interest and amortized issuance costs relating to debentures and term loans	\$	20,586 \$	16,923	
Amortization of deferred financing costs and other interest expense and charges		896	1,497	
Interest expense related to lease obligations (note 8)		401	399	
	\$	21,883 \$	18,819	
Less: capitalized interest		(242)	(1,035)	
	\$	21,641 \$	17,784	

(e) Fair value losses (gains) on financial instruments, net, consist of:

	Th	nree Months Ended March 31,		
		2024	2023	
Foreign exchange collar contracts, net (note 15(a))	\$	514 \$	(1,129)	
Derivatives, net (note 7(c))		1,485	1,639	
	\$	1,999 \$	510	

For the three month period ended March 31, 2024, the net fair value loss on financial instruments of \$2.0 million is comprised of the net fair value loss on the derivatives of \$1.5 million which is associated with the fair value movements of the 2024 Cross Currency Interest Rate Swap, the December 2026 Cross Currency Interest Rate Swap, the combination of the 2025 Term Loan and 2025 Interest Rate Swap and the combination of the September 2026 Term Loan and September 2026 Interest Rate Swap, together with the net fair value loss on foreign exchange collar contracts of \$0.5 million. The Trust partially employed or did not employ hedge accounting for the derivatives and foreign exchange collars, therefore the change in fair value is recognized in fair value losses on financial instruments, net, in the condensed combined statement of net income.

For the three month period ended March 31, 2023, the net fair value loss on financial instruments of \$0.5 million was comprised of the net fair value loss on the derivatives of \$1.6 million which was associated with the fair value movements of the 2024 Cross Currency Interest Rate Swap and the combination of the 2025 Term Loan and 2025 Interest Rate Swap, offset partially by the net fair value gain on the foreign exchange collar contracts of \$1.1 million. The Trust partially employed or did not employ hedge accounting for the derivatives and foreign exchange collars, therefore the change in fair value was recognized in fair value losses on financial instruments, net, in the condensed combined statement of net income.

## **13. INCOME TAXES**

(a) The major components of the income tax expense (recovery) are:

	Th	Three Months Ended March 31,		
	2024 20		2023	
Current income tax expense	\$	2,502 \$	2,288	
Deferred income tax expense (recovery)		3,781	(12,259)	
Income tax expense (recovery)	\$	6,283 \$	(9,971)	

(b) The effective income tax rate reported in the condensed combined statements of net income varies from the Canadian statutory rate for the following reasons:

	Three Months Ended March 31,		
		2024	2023
Income before income taxes	\$	95,208 \$	1,770
Expected income taxes at the Canadian statutory tax rate of 26.5% (2023 - 26.5%)	\$	25,230 \$	469
Income distributed and taxable to unitholders		(18,618)	(17,148)
Net foreign rate differentials		(974)	141
Net change in provisions for uncertain tax positions		87	576
Net permanent differences		75	395
Non-recognition of deferred tax assets		441	5,514
Withholding taxes and other		42	82
Income tax expense (recovery)	\$	6,283 \$	(9,971)

## 14. DETAILS OF CASH FLOWS

(a) Items not involving operating cash flows are shown in the following table:

	Three Months Endec March 31,		
		2024	2023
Straight-line rent amortization	\$	(3,179) \$	(4,614)
Tenant incentive amortization		54	1,118
Unit-based compensation expense (note 11(a))		1,903	7,299
Fair value (gains) losses on investment properties, net		(12,671)	73,044
Depreciation and amortization		295	329
Fair value losses on financial instruments, net (note 12(e))		1,999	510
Loss on sale of investment properties (note 5)		_	605
Amortization of issuance costs relating to debentures and term loans		518	467
Amortization of deferred financing costs		123	141
Deferred income tax expense (recovery) (note 13(a))		3,781	(12,259)
Other		(1)	(44)
	\$	(7,178) \$	66,596

(b) Changes in working capital balances are shown in the following table:

	T	Three Months Ended March 31,		
		2024	2023	
Accounts receivable	\$	(2,428) \$	(1,444)	
Prepaid expenses and other		(674)	(2,426)	
Accounts payable and accrued liabilities		(7,609)	1,801	
Deferred revenue		1,578	2,754	
	\$	(9,133) \$	685	

(c) Non-cash investing and financing activities

For the three month period ended March 31, 2024, 29 thousand stapled units (2023 – 36 thousand stapled units) with a value of \$2.1 million (2023 – \$3.0 million) were issued under the Restricted Stapled Unit Plan (note 11(a)) and are not recorded in the condensed combined statements of cash flows.

In addition, for the three month period ended March 31, 2024, the total impact from the foreign currency translations on the unsecured debt and related derivatives of \$19.4 million gain is not recorded in the condensed combined statement of cash flows. For the three month period ended March 31, 2023, the total impact from the foreign currency translations on the secured debt, unsecured debt and related derivatives of \$0.4 million loss was not recorded in the condensed combined statement of cash flows.

(d) Cash and cash equivalents consist of:

	March 31,	December 31,
As at	2024	2023
Cash \$	129,281 \$	115,714
Short-term deposits	10,660	420
\$	139,941 \$	116,134

# 15. FAIR VALUE AND RISK MANAGEMENT

## (a) Fair Value of Financial Instruments

The following table provides the measurement basis of financial assets and liabilities as at March 31, 2024 and December 31, 2023:

As at	March	n 31,	, 2024	December 31, 2023			1, 2023
	Carrying Value		Fair Value	•	Carrying Value		Fair Value
Financial assets							
Other assets	\$ 248	(1)	\$ 248	\$	283	(1)	\$ 283
Derivatives	98,449	(2)	98,449	)	109,242	(2)	109,242
Accounts receivable	14,663		14,663		12,166		12,166
Prepaid expenses and other	135	(3)	135		650	(3)	650
Cash and cash equivalents	139,941		139,941		116,134		116,134
	\$ 253,436		\$ 253,436	\$	238,475		\$ 238,475
Financial liabilities							
Unsecured debentures, net	\$1,892,579		\$1,763,970	\$	1,892,236		\$ 1,768,920
Unsecured term loans, net	1,193,238	(4)	1,193,238		1,173,746	(4)	1,173,746
Derivatives	12,368		12,368		8,429		8,429
Accounts payable and accrued							
liabilities	102,212		102,212		94,336		94,336
Distributions payable	17,423		17,423		17,415		17,415
	\$3,217,820		\$3,089,211	\$	3,186,162		\$ 3,062,846

<sup>(1)</sup> Long-term receivables included in other assets (note 6).

<sup>(2)</sup> Balance includes current and non-current portions of derivative assets (note 7(c)).

<sup>(3)</sup> As at March 31, 2024, foreign exchange collars of \$0.1 million included in prepaid expenses and other (December 31, 2023 - \$0.7 million).

<sup>(4)</sup> Balance includes current and non-current portions of unsecured term loans, net (note 7(b)).

The fair values of the Trust's accounts receivable, cash and cash equivalents, accounts payable and accrued liabilities and distributions payable approximate their carrying amounts due to the relatively short periods to maturity of these financial instruments. The fair value of the long-term receivable included in other assets approximates its carrying amount as the receivable bears interest at rates comparable to current market rates. The fair values of the unsecured debentures are determined using quoted market prices. The fair values of the unsecured term loans approximate their carrying amounts as the unsecured term loans bear interest at rates comparable to the current market rates. The fair values of the derivatives and foreign exchange collars are determined using market inputs quoted by their counterparties. The Trust periodically purchases foreign exchange collars to hedge specific anticipated foreign currency transactions and to mitigate its foreign exchange exposure on its net cash flows. At March 31, 2024, the Trust held 3 outstanding foreign exchange collar contracts (December 31, 2023 – 6) with a notional value of US\$18.0 million (December 31, 2023 – US\$36.0 million) and contracts the Trust to sell US dollars and receive Canadian dollars if specific US dollar exchange rates relative to the Canadian dollar are met. At March 31, 2023 – 12) with a notional value of €18.0 million (December 31, 2023 – €24.0 million) and contracts the Trust to sell Euros and receive Canadian dollars if specific Euro exchange rates relative to the Canadian dollar are met. At March 31, 2023 – 12) with a notional value of €18.0 million (December 31, 2023 – €24.0 million) and contracts the Trust to sell Euros and receive Canadian dollars if specific Euro exchange rates relative to the Canadian dollar are met. For the three month period ended March 31, 2024, the Trust recorded a net fair value loss of \$0.5 million (2023 – net fair value gain of \$1.1 million) related to the outstanding foreign exchange collar contracts (note 12(e)). The Trust did not employ hedge accounting for these financial instruments.

# (b) Fair Value Hierarchy

Fair value measurements are based on inputs of observable and unobservable market data that a market participant would use in pricing an asset or liability. IFRS establishes a fair value hierarchy which is summarized below:

- Level 1: Fair value determined using quoted prices in active markets for identical assets or liabilities.
- Level 2: Fair value determined using significant observable inputs, generally either quoted prices in active markets for similar assets or liabilities or quoted prices in markets that are not active.
- Level 3: Fair value determined using significant unobservable inputs, such as pricing models, discounted cash flows or similar techniques.

The following tables represent information related to the Trust's assets and liabilities measured or disclosed at fair value on a recurring and non-recurring basis and the level within the fair value hierarchy in which the fair value measurements fall.

As at March 31, 2024	Level 1	Level 2	Level 3
ASSETS AND LIABILITIES MEASURED OR DISCLOSED AT FAIR VALUE			
Assets measured at fair value			
Investment properties (note 4)	\$ - 3	\$ –	\$ 8,952,409
Derivatives (note 7)	_	98,449	_
Foreign exchange collars included in prepaid			
expenses and other	-	135	-
Liabilities measured or disclosed at fair value			
Unsecured debentures, net (note 7)	1,763,970	_	_
Unsecured term loans, net (note 7)	-	1,193,238	_
Derivatives (note 7)	_	12,368	_
Net (liabilities) assets measured or disclosed at			
fair value	\$(1,763,970)	\$(1,107,022)	\$ 8,952,409

As at December 31, 2023	Level 1	Level 2	Level 3
ASSETS AND LIABILITIES MEASURED OR DISCLOSED AT FAIR VALUE			
Assets measured at fair value			
Investment properties (note 4)	\$ - 9	5 – \$	8,808,139
Derivatives (note 7)	_	109,242	_
Foreign exchange collars included in prepaid expenses and other	_	650	_
Liabilities measured or disclosed at fair value			
Unsecured debentures, net (note 7)	1,768,920	_	_
Unsecured term loans, net (note 7)	_	1,173,746	_
Derivatives (note 7)	_	8,429	_
Net (liabilities) assets measured or disclosed at fair value	\$ (1,768,920) \$	\$(1,072,283)\$	8,808,139

For assets and liabilities that are measured at fair value on a recurring basis, the Trust determines whether transfers between the levels of the fair value hierarchy have occurred by reassessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period. For the three month period ended March 31, 2024 and the year ended December 31, 2023, there were no transfers between the levels.

# (c) Risk Management

## Foreign exchange risk

As at March 31, 2024, the Trust is exposed to foreign exchange risk primarily in respect of movements in the Euro and the US dollar. The Trust is structured such that its foreign operations are primarily conducted by entities with a functional currency which is the same as the economic environment in which the operations take place. As a result, the net income impact of currency risk associated with financial instruments is limited as its financial assets and liabilities are generally denominated in the functional currency of the subsidiary that holds the financial instrument. However, the Trust is exposed to foreign currency risk on its net investment in its foreign currency denominated operations and certain Trust level foreign currency denominated net assets are \$6.4 billion primarily in US dollars and Euros. A 1% change in the US dollar and Euro exchange rates relative to the Canadian dollar would result in a gain or loss of approximately \$43.9 million and \$19.8 million, respectively, to comprehensive income.

## 16. COMBINED FINANCIAL INFORMATION

The condensed combined financial statements include the financial position and results of operations and cash flows of each of Granite REIT and Granite GP. Below is a summary of the financial information for each entity along with the elimination entries and other adjustments that aggregate to the condensed combined financial statements:

Balance Sheet	As at March 31, 2024						
	Granite REIT	Granite GP	Eliminations/ Adjustments	Granite REIT and Granite GP Combined			
ASSETS							
Non-current assets:							
Investment properties	\$8,952,409	_	-	\$8,952,409			
Investment in Granite LP <sup>(1)</sup>	_	42	(42)	-			
Other non-current assets	93,583	-	-	93,583			
	9,045,992	42	(42)	9,045,992			
Current assets:							
Other current assets	42,372	-	-	42,372			
Intercompany receivable <sup>(2)</sup>	-	14,186	(14,186)	-			
Cash and cash equivalents	139,317	624	-	139,941			
Total assets	\$9,227,681	14,852	(14,228)	\$9,228,305			
LIABILITIES AND EQUITY							
Non-current liabilities:							
Unsecured debt, net	\$2,835,549	-	-	\$2,835,549			
Other non-current liabilities	593,706	_	-	593,706			
	3,429,255	-	-	3,429,255			
Current liabilities:							
Unsecured debt, net	250,268	-	-	250,268			
Intercompany payable <sup>(2)</sup>	14,186	-	(14,186)	-			
Other current liabilities	136,292	14,810	-	151,102			
Total liabilities	3,830,001	14,810	(14,186)	3,830,625			
Equity:							
Stapled unitholders' equity	5,390,958	42		5,391,000			
Non-controlling interests	5,370,738 6,722	42	_ (42)				
Total liabilities and equity	\$9,227,681	14,852	(14,228)	\$9,228,305			
	<i>\\</i> , <i>\\</i> , <i>\\</i> , <i>\</i> \\	17,032	(17,220)	Ψ7,220,30J			

<sup>(1)</sup> Granite REIT Holdings Limited Partnership ("Granite LP") is 100% owned by Granite REIT and Granite GP.

<sup>(2)</sup> Represents employee and trustee/director compensation related amounts which will be reimbursed by Granite LP.

Balance Sheet	As at December 31, 2023				
	Granite REIT	Granite GP	Eliminations/ Adjustments	Granite REIT and Granite GP Combined	
ASSETS					
Non-current assets:					
Investment properties	\$8,808,139	-	_	\$8,808,139	
Investment in Granite LP <sup>(1)</sup>	_	41	(41)	_	
Other non-current assets	106,540	_	_	106,540	
	8,914,679	41	(41)	8,914,679	
Current assets:					
Other current assets	35,564	_	_	35,564	
Intercompany receivable <sup>(2)</sup>	-	18,998	(18,998)	-	
Cash and cash equivalents	115,838	296	_	116,134	
Total assets	\$9,066,081	19,335	(19,039)	\$9,066,377	
LIABILITIES AND EQUITY					
Non-current liabilities:					
Unsecured debt, net	\$2,821,849	_	_	\$2,821,849	
Other non-current liabilities	576,396	_	_	576,396	
	3,398,245	_		3,398,245	
Current liabilities:					
Unsecured debt, net	244,133	_	_	244,133	
Intercompany payable <sup>(2)</sup>	18,998	_	(18,998)	-	
Other current liabilities	121,064	19,294	_	140,358	
Total liabilities	3,782,440	19,294	(18,998)	3,782,736	
			· · · ·		
Equity:					
Stapled unitholders' equity	5,276,910	41	-	5,276,951	
Non-controlling interests	6,731	_	(41)	6,690	
Total liabilities and equity	\$9,066,081	19,335	(19,039)	\$9,066,377	

(1) (2)

Granite LP is 100% owned by Granite REIT and Granite GP. Represents employee and trustee/director compensation related amounts which will be reimbursed by Granite LP.

Income Statement	Three Months Ended March 31, 2024				
	Granite REIT	Granite GP	Eliminations/ Adjustments	Granite REIT and Granite GP Combined	
Revenue	\$138,946		Aujustinents –	\$138,946	
General and administrative expenses Interest expense and other financing	9,650	-	-	9,650	
costs	21,641	_	-	21,641	
Other costs and expenses, net	23,119	_	-	23,119	
Share of (income) loss of Granite LP	_	(1)	1	-	
Fair value gains on investment properties, net	(12,671)	-	-	(12,671)	
Fair value losses on financial instruments, net	1,999	_	-	1,999	
Income before income taxes	95,208	1	(1)	95,208	
Income tax expense	6,283	-	-	6,283	
Net income	88,925	1	(1)	88,925	
Add net loss attributable to non- controlling interests	(177)	_	(1)	(178)	
Net income attributable to stapled unitholders	\$89,102	1	_	\$89,103	

Income Statement	Three Months Ended March 31, 2023				
	Granite REIT	Granite GP	Eliminations/ Adjustments	Granite REIT and Granite GP Combined	
Revenue	\$129,610	_	_	\$129,610	
General and administrative expenses	14,700	_	_	14,700	
Interest expense and other financing costs	17,784	_	_	17,784	
Other costs and expenses, net	21,197	_	_	21,197	
Share of (income) loss of Granite LP	_			-	
Fair value losses on investment properties, net	73,044	_	_	73,044	
Fair value losses on financial instruments, net	510	_	-	510	
Loss on sale of investment properties	605	_	_	605	
Income before income taxes	1,770	-	-	1,770	
Income tax recovery	(9,971)	_	_	(9,971)	
Net income	11,741	_	_	11,741	
Less net income attributable to non- controlling interests	1,989	_	_	1,989	
Net income attributable to stapled unitholders	\$9,752	_	-	\$9,752	

Statement of Cash Flows	Three Months Ended March 31, 2024			
	Granite REIT	Granite GP	Eliminations/ Adjustments	Granite REIT and Granite GP Combined
OPERATING ACTIVITIES			-	
Net income	\$88,925	1	(1)	\$88,925
Items not involving operating cash flows	(7,178)	(1)	1	(7,178)
Changes in working capital balances	(9,461)	328	_	(9,133)
Other operating activities	11,350	-	_	11,350
Cash provided by operating activities	83,636	328	_	83,964
INVESTING ACTIVITIES				
Acquisitions, deposits and transactions costs, net	(741)	-	_	(741)
Additions to income-producing properties	(4,681)	-	_	(4,681)
Additions to properties under development	(1,601)	-	_	(1,601)
Other investing activities	(1,086)	-	_	(1,086)
Cash used in investing activities	(8,109)	_	_	(8,109)
FINANCING ACTIVITIES				
Distributions paid	(52,269)	-	_	(52,269)
Other financing activities	(636)	-	_	(636)
Cash used in financing activities	(52,905)	-	_	(52,905)
Effect of exchange rate changes	857	_	_	857
Net increase in cash and cash equivalents during the period	\$23,479	328	_	\$23,807

Statement of Cash Flows	Three Months Ended March 31, 2023			
	Granite REIT	Granite GP	Eliminations/ Adjustments	Granite REIT and Granite GP Combined
OPERATING ACTIVITIES				
Net income	\$11,741	-	_	\$11,741
Items not involving operating cash flows	66,596	_	_	66,596
Changes in working capital balances	522	163	_	685
Other operating activities	5,000	_	_	5,000
Cash provided by operating activities	83,859	163	-	84,022
INVESTING ACTIVITIES				
Acquisitions, deposits and transactions costs, net	(99,670)	_	_	(99,670)
Proceeds from disposals, net	24,098	_	_	24,098
Additions to income-producing properties	(24,116)	-	_	(24,116)
Additions to properties under development	(25,231)	-	_	(25,231)
Construction funds released from escrow	2,517	-	_	2,517
Other investing activities	67,773	-	-	67,773
Cash used in investing activities	(54,629)	-	_	(54,629)
FINANCING ACTIVITIES				
Distributions paid	(50,972)	-	_	(50,972)
Other financing activities	3,341	-	_	3,341
Cash used in financing activities	(47,631)	-	_	(47,631)
Effect of exchange rate changes	342	_	_	342
Net (decrease) increase in cash and cash equivalents during the period	\$(18,059)	163	_	\$(17,896)

## 17. COMMITMENTS AND CONTINGENCIES

(a) The Trust is subject to various legal proceedings and claims that arise in the ordinary course of business. Management evaluates all claims with the advice of legal counsel. Management believes these claims are generally covered by Granite's insurance policies and that any liability from remaining claims is not probable to occur and would not have a material adverse effect on the condensed combined financial statements. However, actual outcomes may differ from management's expectations.

(b) As at March 31, 2024, the Trust's contractual commitments totaled \$46.5 million which are primarily comprised of costs to complete its ongoing construction and development projects and related tenant improvements.

(c) In connection with the acquisitions of investment properties located in Palmetto, Georgia on November 12, 2020 and in Locust Grove, Georgia on March 12, 2021, \$131.4 million (US\$97.1 million) of bonds were assumed. The authorized amount of the bonds is \$140.8 million (US\$104.0 million), of which \$85.3 million (US\$63.0 million) was outstanding as at March 31, 2024. The bonds provide for a real estate tax abatement for the acquired investment properties. Through a series of transactions, the Trust is both the bondholder and the obligor of the bonds. Therefore, in accordance with IAS 32, the bonds are not recorded in the condensed combined balance sheet.

The Trust is involved, in the normal course of business, in discussions, and has various letters of intent or conditional agreements, with respect to possible acquisitions of new properties and dispositions of existing properties in its portfolio. None of these commitments or contingencies, individually or in aggregate, would have a material impact on the condensed combined financial statements.

## **18. SUBSEQUENT EVENTS**

(a) Subsequent to March 31, 2024, the Trust declared monthly distributions for April 2024 of \$17.4 million or \$0.2750 per stapled unit (note 10).

(b) Subsequent to March 31, 2024, Granite repurchased 375,600 stapled units under the NCIB at an average stapled unit cost of \$69.39 for total consideration of \$26.1 million, excluding commissions.



Board of Trustees

Officers

Kelly Marshall Chairman

**Peter Aghar** *Trustee* 

Robert D. Brouwer Trustee

**Remco Daal** Trustee

**Kevan Gorrie** *Trustee* 

Fern Grodner Trustee

**Al Mawani** Trustee

**Gerald Miller** *Trustee* 

Sheila Murray Trustee

Emily Pang Trustee

**Jennifer Warren** Trustee **Kevan Gorrie** President and Chief Executive Officer

**Teresa Neto** Chief Financial Officer

**Lorne Kumer** Executive Vice President, Head of Global Real Estate

**Michael Ramparas** Executive Vice President, Global Real Estate and Head of Investments

Lawrence Clarfield Executive Vice President, General Counsel and Corporate Secretary

#### Office Location

77 King Street West Suite 4010, P.O. Box 159 Toronto-Dominion Centre Toronto, ON M5K 1H1 Phone: (647) 925-7500 Fax: (416) 861-1240

### **Investor Relations Queries**

Kevan Gorrie President and Chief Executive Officer (647) 925-7500

**Teresa Neto** Chief Financial Officer (647) 925-7560

### **Transfer Agents and Registrars**

Canada Computershare Investor Services Inc. 100 University Avenue, 8<sup>th</sup> Floor, North Tower Toronto, Ontario, Canada M5J 2Y1 Phone: 1 (800) 564-6253 www.computershare.com

United States Computershare Trust Company N.A. 462 S. 4<sup>th</sup> Street Louisville, Kentucky, USA 40202

### **Exchange Listings**

Stapled Units

- Toronto Stock Exchange (GRT.UN) and New York Stock Exchange (GRP.U)

Please refer to our website (www.granitereit.com) for information on Granite's compliance with the corporate governance standards of the New York Stock Exchange and applicable Canadian standards and guidelines.

### **Publicly Available Documents**

Copies of the financial statements for the year ended December 31, 2023 are available through the Internet on the Electronic Data Gathering Analysis and Retrieval System (EDGAR), which can be accessed at www.sec.gov, and on the System for Electronic Data Analysis and Retrieval Plus (SEDAR+), which can be accessed at www.sedarplus.com. Other required securities filings can also be found on EDGAR and SEDAR+.



Granite **REIT** 

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