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# **GRANITE ANNOUNCES 2025 FIRST QUARTER RESULTS**

May 7, 2025, Toronto, Ontario, Canada – Granite Real Estate Investment Trust (TSX: GRT.UN; NYSE: GRP.U) ("Granite" or the "Trust") announced today its condensed consolidated combined results for the three month period ended March 31, 2025.

## FIRST QUARTER 2025 HIGHLIGHTS

Highlights for the three month period ended March 31, 2025 are set out below:

Financial:

- Granite's net operating income ("NOI") was \$125.7 million in the first quarter of 2025 compared to \$114.5 million in the prior year period, an increase of \$11.2 million primarily as a result of contractual rent adjustments and consumer price index based increases, renewal and re-leasing activity, and the lease commencement of four completed development and expansion projects in Canada, the United States and Netherlands during 2024;
- Same property NOI cash basis<sup>(4)</sup> increased by 4.7% for the first quarter of 2025, excluding the impact of foreign exchange;
- Funds from operations ("FFO")<sup>(1)</sup> was \$91.0 million (\$1.46 per unit) in the first quarter of 2025 compared to \$82.4 million (\$1.30 per unit) in the first quarter of 2024;
- Adjusted funds from operations ("AFFO")<sup>(2)</sup> was \$88.4 million (\$1.41 per unit) in the first quarter of 2025 compared to \$77.9 million (\$1.22 per unit) in the first quarter of 2024;
- During the three month period ended March 31, 2025, the Canadian dollar weakened against the Euro and the US dollar relative to the prior year period. The impact of foreign exchange on FFO and AFFO for the three month period ended March 31, 2025, relative to the same period in 2024, was favourable by \$0.07 per unit for each measure;
- AFFO payout ratio<sup>(3)</sup> was 60% for the first quarter of 2025 compared to 67% in the first quarter of 2024;
- Occupancy as at March 31, 2025 was 94.8%, with committed occupancy as at May 7, 2025 also at 94.8%, a decrease of 10 basis points and 20 basis points relative to December 31, 2024 and February 26, 2025, respectively;
- Granite recognized \$48.2 million in net fair value losses on investment properties in the first quarter of 2025 mostly related to higher discount rates across select properties in all regions. The value of investment properties was increased by unrealized foreign exchange gains of \$83.5 million in the first quarter of 2025 primarily resulting from the relative weakening of the Canadian dollar against the Euro, partially offset by the slight strengthening of the Canadian dollar against the US dollar as at March 31, 2025; and

• Granite's net income attributable to unitholders in the first quarter of 2025 was \$43.9 million in comparison to \$89.1 million in the prior year period primarily due to an unfavourable change in the fair value adjustment on investment properties of \$60.9 million, partially offset by an \$11.2 million increase in net operating income as noted above, and a \$4.1 million decrease in income tax expense.

### **Operations:**

- During the first quarter of 2025, Granite achieved average rental rate spreads of 10% over expiring rents representing approximately 736,000 square feet of new leases and renewals taking effect in the quarter; and
- In April 2025, a subsidiary of Do it Best Corp. assumed True Value's lease for Granite's property at 12 Tradeport Road in Hanover Township, Pennsylvania for the remaining term of 15.9 years.

### <u>Financing:</u>

- During the first quarter of 2025, Granite repurchased 930,969 units under the normal course issuer bid ("NCIB") at an average unit cost of \$68.30 for total consideration of \$63.6 million, excluding commissions and taxes on net repurchases of units;
- Subsequent to March 31, 2025, Granite repurchased 497,300 units under the NCIB at an average unit cost of \$63.42 for total consideration of \$31.5 million, excluding commissions and taxes on net repurchases of units; and
- On March 28, 2025, Granite amended its existing unsecured revolving credit facility agreement to extend the maturity date by one year for a new five-year term to March 31, 2030.

# GRANITE'S FINANCIAL, OPERATING AND PROPERTY HIGHLIGHTS

	T	hree Moi Marc		ns Ended 31,
(in millions, except as noted)		2025		2024
Revenue	\$	154.7	\$	138.9
Net operating income ("NOI")	\$	125.7	\$	114.5
Net income attributable to unitholders	\$	43.9	\$	89.1
Funds from operations ("FFO") <sup>(1)</sup>		91.0	\$	82.4
Adjusted funds from operations ("AFFO") <sup>(2)</sup>	\$	88.4	\$	77.9
Diluted FFO per unit <sup>(1)</sup>		1.46	\$	1.30
Diluted AFFO per unit <sup>(2)</sup>	\$	1.41	\$	1.22
Monthly distributions paid per unit	\$	0.85	\$	0.83
AFFO payout ratio <sup>(3)</sup>		60 %	,	67 %
As at March 31, 2025 and December 31, 2024		2025		2024
Fair value of investment properties	\$	9,441.2	\$	9,397.3
Cash and cash equivalents	\$	123.1	\$	126.2
Total debt <sup>(5)</sup>	\$	3,162.1	\$	3,087.8
Net leverage ratio <sup>(6)</sup>		32 %	,	32 %
Number of income-producing properties		138		138
Gross leasable area ("GLA"), square feet		63.3		63.3
Occupancy, by GLA		94.8 %	,	94.9 %
Committed occupancy, by GLA <sup>(9)</sup>		94.8 %	,	95.0 %
Magna as a percentage of annualized revenue <sup>(8)</sup>		27 %	,	26 %
Magna as a percentage of GLA		19 %	,	19 %
Weighted average lease term in years, by GLA		5.6		5.7
Overall capitalization rate <sup>(7)</sup>		5.4 %	,	5.3 %

A more detailed discussion of Granite's condensed consolidated combined financial results for the three month periods ended March 31, 2025 and 2024 is contained in Granite's Management's Discussion and Analysis of Results of Operations and Financial Position ("MD&A") and the unaudited condensed consolidated combined financial statements for those periods and the notes thereto, which are available through the internet on the Canadian Securities Administrators' System for Electronic Data Analysis and Retrieval Plus ("SEDAR+") and can be accessed at <u>www.sedarplus.ca</u> and on the United States Securities and Exchange Commission's (the "SEC") Electronic Data Gathering, Analysis and Retrieval System ("EDGAR"), which can be accessed at <u>www.sec.gov</u>.

# **2025 OUTLOOK**

Granite is maintaining its 2025 guidance as presented on February 26, 2025. Granite's current outlook does not significantly change assumptions relating to new leasing of vacant space which continues to be projected primarily later in the second half of 2025 and also reflects year to date financing and NCIB activity. Granite's FFO per unit forecast represents an approximate 5% to 8% increase over 2024 and the AFFO per unit forecast represents a change of -1% to 2% over 2024 driven by higher maintenance capital expenditures relative to the prior year.

The high and low ranges of Granite's forecast are driven by foreign currency exchange rate assumptions for the nine-month forecast period between April and December, 2025, which have been modified relative to guidance provided on February 26, 2025, reflecting a recent weakening of the Canadian dollar relative to the Euro offset by the strengthening of the Canadian dollar.

Measure	Current	Previously Published
EUR:CAD exchange rate <sup>(1)</sup>	1.52 to 1.58	1.45 to 1.50
USD:CAD exchange rate <sup>(1)</sup>	1.37 to 1.42	1.40 to 1.45
FFO per unit	no change	\$5.70 to \$5.85
AFFO per unit	no change	\$4.80 to \$4.95
Maintenance capital expenditures, tenant allowances and leasing commissions impacting AFFO	no change	\$40.0 million
Constant currency same property NOI - cash basis, four quarter average	no change	4.5% to 6.0%

The table below outlines Granite's current forecast for the year ending December 31, 2025:

<sup>(1)</sup> Foreign exchange rate assumptions pertain to forecast period only of the respective outlook.

Granite's 2025 forecast assumes no acquisitions and dispositions, and assumes no favourable reversals of tax provisions relating to prior years which cannot be determined at this time. Non-GAAP performance measures are included in Granite's 2025 forecast above (see "NON-GAAP PERFORMANCE MEASURES"). See also "FORWARD-LOOKING STATEMENTS".

# **CONFERENCE CALL**

Granite will hold a conference call and live audio webcast to discuss its financial results. The conference call will be chaired by Kevan Gorrie, President and Chief Executive Officer.

Date:	hursday, May 8, 2025 at 11:00 a.m. (ET)				
Telephone:	North America (Toll-Free): International (Toll):	1-800-549-8228 1-289-819-1520			
Conference ID/Passcode:	15227				
Webcast:	To access the live audio webca https://events.q4inc.com/atter https://granitereit.com/events				

To hear a replay of the webcast, please visit <u>https://granitereit.com/events.</u> The replay will be available for 90 days.

## ANNUAL GENERAL MEETING OF UNITHOLDERS

Granite's Annual General Meeting of Unitholders (the "Meeting") will take place on June 5, 2025 at 10:00 a.m. (ET) virtually by way of a live audio webcast. Unitholders can participate at the Meeting by joining the live audio webcast online at <a href="https://meetnow.global/MWDGPMW">https://meetnow.global/MWDGPMW</a>. Refer to the "Voting Information and General Proxy Matters" within Granite's Management Information Circular/Proxy Statement for detailed instructions on how to vote at the Meeting. The webcast of the Meeting will be archived on our website following the conclusion of the Meeting. Please refer to the Annual Meetings page at <a href="https://www.granitereit.com">www.granitereit.com</a> for additional details on the virtual Meeting.

## **OTHER INFORMATION**

Additional property statistics as at March 31, 2025 have been posted to our website at <u>https://granitereit.com/property-statistics-q1-2025</u>. Copies of financial data and other publicly filed documents are available through the internet on SEDAR+, which can be accessed at <u>www.sedarplus.ca</u> and on EDGAR, which can be accessed at <u>www.sec.gov</u>.

Granite is a Canadian-based REIT engaged in the acquisition, development, ownership and management of logistics, warehouse and industrial properties in North America and Europe. Granite owns 144 investment properties representing approximately 63.3 million square feet of gross leasable area.

For further information, please see our website at <u>www.granitereit.com</u> or contact Teresa Neto, Chief Financial Officer, at (647) 925-7560.

## NON-GAAP PERFORMANCE MEASURES, RATIOS AND RECONCILIATIONS

Readers are cautioned that certain terms used in this press release such as FFO, AFFO, FFO payout ratio, AFFO payout ratio, same property NOI - cash basis, constant currency same property NOI - cash basis, total debt and net debt, net leverage ratio, and any related per unit amounts used by management to measure, compare and explain the operating results and financial performance of the Trust do not have standardized meanings prescribed under IFRS® Accounting Standards as issued by the International Accounting Standards Board ("IFRS Accounting Standards" or "GAAP") and, therefore, should not be construed as alternatives to net income, cash provided by operating activities or any other measure calculated in accordance with IFRS Accounting Standards. Additionally, because these terms do not have a standardized meaning prescribed by IFRS Accounting Standards, they may not be comparable to similarly titled measures presented by other publicly traded entities.

FFO is a non-GAAP performance measure that is widely used by the real estate industry in (1) evaluating the operating performance of real estate entities. Granite calculates FFO as net income attributable to unitholders excluding fair value gains (losses) on investment properties and financial instruments, gains (losses) on sale of investment properties including the associated current income tax, foreign exchange gains (losses) on certain monetary items not forming part of a net investment in a foreign operation, deferred income taxes, corporate restructuring costs and certain other items, net of non-controlling interests in such items. The Trust's determination of FFO follows the definition prescribed by the Real Property Association of Canada ("REALPAC") guidelines on Funds From Operations & Adjusted Funds From Operations for IFRS Accounting Standards dated January 2022 ("REALPAC Guidelines") except for the exclusion of corporate restructuring costs. Granite considers FFO to be a meaningful supplemental measure that can be used to determine the Trust's ability to service debt, fund capital expenditures and provide distributions to unitholders. FFO is reconciled to net income, which is the most directly comparable GAAP measure (see table below). FFO should not be construed as an alternative to net income or cash flow provided by operating activities determined in accordance with IFRS Accounting Standards.

AFFO is a non-GAAP performance measure that is widely used by the real estate industry (2) in evaluating the recurring economic earnings performance of real estate entities after considering certain costs associated with sustaining such earnings. Granite calculates AFFO as net income attributable to unitholders including all adjustments used to calculate FFO and further adjusts for actual maintenance capital expenditures that are required to sustain Granite's productive capacity, leasing costs such as leasing commissions and tenant allowances incurred and non-cash straight-line rent and tenant incentive amortization, net of non-controlling interests in such items. The Trust's determination of AFFO follows the definition prescribed by the REALPAC Guidelines except for the exclusion of corporate restructuring costs as noted above. Granite considers AFFO to be a meaningful supplemental measure that can be used to determine the Trust's ability to service debt, fund expansion capital expenditures, fund property development and provide distributions to unitholders after considering costs associated with sustaining operating earnings. AFFO is also reconciled to net income, which is the most directly comparable GAAP measure (see table below). AFFO should not be construed as an alternative to net income or cash flow provided by operating activities determined in accordance with IFRS Accounting Standards.

		Th	ree Months March 3	
(in millions, except per unit amounts)			2025	2024
Net income attributable to unitholders		\$	43.9 \$	89.1
Add (deduct):				
Fair value losses (gains) on investment properties, net			48.2	(12.7)
Fair value (gains) losses on financial instruments, net			(0.1)	2.0
Deferred tax (recovery) expense			(0.3)	3.8
Fair value remeasurement of the Executive Deferred Unit Plan			(0.3)	0.2
Fair value remeasurement of the Directors Deferred Unit Plan			(0.3)	_
Corporate restructuring costs			-	0.2
Non-controlling interests relating to the above			(0.1)	(0.2)
FFO	[A]	\$	91.0 \$	82.4
Add (deduct):				
Maintenance or improvement capital expenditures incurred			(0.4)	(0.6)
Leasing costs			(0.3)	(0.2)
Tenant allowances			-	(0.6)
Tenant incentive amortization			-	0.1
Straight-line rent amortization			(1.9)	(3.2)
Non-controlling interests relating to the above			-	_
AFFO	[B]	\$	<b>88.4</b> \$	77.9
Basic and Diluted FFO per unit	[A]/[C] and [A]/[D]	\$	1.46 \$	1.30
Basic AFFO per unit	[B]/[C]	\$	1.42 \$	1.23
Diluted AFFO per unit	[B]/[D]	\$	1.41 \$	1.22
Basic weighted average number of units	[C]		62.3	63.4
Diluted weighted average number of units	[D]		62.5	63.6

(3) The FFO and AFFO payout ratios are calculated as monthly distributions, which exclude special distributions, declared to unitholders divided by FFO and AFFO (non-GAAP performance measures), respectively, in a period. FFO payout ratio and AFFO payout ratio may exclude revenue or expenses incurred during a period that can be a source of variance between periods. The FFO payout ratio and AFFO payout ratio are supplemental measures widely used by investors in evaluating the sustainability of the Trust's monthly distributions to unitholders.

	Th	ree Months March 3		
(in millions, except as noted)		2025	2024	
Monthly distributions declared to unitholders	\$	<b>52.8</b> \$	52.3	
FFO [B]		91.0	82.4	
AFFO [C]		88.4	77.9	
FFO payout ratio [A]/[B]		58 %	63 %	
AFFO payout ratio [A]/[C]		60 %	67 %	

(4) Same property NOI – cash basis refers to the NOI – cash basis (NOI excluding lease termination and close-out fees, and the non-cash impact from straight-line rent and tenant incentive amortization) for those properties owned by Granite throughout the entire current and prior year periods under comparison. Same property NOI – cash basis excludes properties that were acquired, disposed of, classified as development properties or assets held for sale during the periods under comparison. Granite believes that same property NOI – cash basis is a useful supplementary measure in understanding period-over-period organic changes in NOI – cash basis from the same stock of properties owned.

	- (1)				lonths Ended arch 31,		
	(in millions)		2025	2024	\$ change	% change	
Revenue		\$	154.7 \$	138.9	15.8		
Less: Property operating costs			29.0	24.4	4.6		
NOI		\$	125.7 \$	114.5	11.2	9.8 %	
Add (deduct):							
Lease termination and close-out fees			(0.8)	_	(0.8)		
Straight-line rent amortization			(1.9)	(3.2)	1.3		
Tenant incentive amortization			-	0.1	(0.1)		
NOI - cash basis	63.3	\$	123.0 \$	111.4	11.6	10.4 %	
Less NOI - cash basis for:							
Acquisitions	_		-	_	_		
Developments	0.5		(1.5)	(0.2)	(1.3)		
Dispositions and assets held for sale			-	_			
Same property NOI - cash basis	62.9	\$	121.5 \$	111.2	10.3	9.3 %	
Constant currency same property NOI - cash basis <sup>(2)</sup>	62.9	\$	121.5 \$	116.0	5.5	4.7 %	

(1) The square footage relating to the NOI – cash basis represents GLA of 63.3 million square feet as at March 31, 2025. The square footage relating to the same property NOI – cash basis represents the aforementioned GLA excluding the impact from the acquisitions, dispositions, assets held for sale and developments during the relevant period.

<sup>(2)</sup> Constant currency same property NOI - cash basis is calculated by converting the comparative same property NOI - cash basis at current period average foreign exchange rates.

- (5) Total debt is calculated as the sum of all current and non-current debt, the net mark to market fair value of derivatives and lease obligations. Net debt subtracts cash and cash equivalents from total debt. Granite believes that it is useful to include the derivatives and lease obligations for the purposes of monitoring the Trust's debt levels.
- (6) The net leverage ratio is calculated as net debt (a non-GAAP performance measure defined above) divided by the fair value of investment properties (excluding assets held for sale). The net leverage ratio is a non-GAAP ratio used in evaluating the Trust's degree of financial leverage, borrowing capacity and the relative strength of its balance sheet.

As at March 31, 2025 and December 31, 2024		2025	2024
Unsecured debt, net		\$ 3,092.1	\$ 3,078.5
Derivatives, net		35.3	(25.1)
Lease obligations		34.7	34.4
Total debt		\$ 3,162.1	\$ 3,087.8
Less: cash and cash equivalents		123.1	126.2
Net debt	[A]	\$ 3,039.0	\$ 2,961.6
Investment properties	[B]	\$ 9,441.2	\$ 9,397.3
Net leverage ratio	[A]/[B]	32 %	<b>6</b> 32 %

- (7) Overall capitalization rate is calculated as stabilized net operating income (property revenue less property expenses) divided by the fair value of the income-producing property.
- (8) Annualized revenue for each period presented is calculated as the contractual base rent for the month subsequent to the quarterly reporting period multiplied by 12 months. Annualized revenue excludes revenue from properties classified as assets held for sale.
- (9) Committed occupancy as at May 7, 2025.

# FORWARD-LOOKING STATEMENTS

This press release may contain statements that, to the extent they are not recitations of historical fact, constitute "forward-looking statements" or "forward-looking information" within the meaning of applicable securities legislation, including the United States Securities Act of 1933, as amended, the United States Securities Exchange Act of 1934, as amended, and applicable Canadian securities legislation. Forward-looking statements and forward-looking information may include, among others, statements regarding Granite's future plans, goals, strategies, intentions, beliefs, estimates, costs, objectives, capital structure, cost of capital, tenant base, tax consequences, economic performance or expectations, or the assumptions underlying any of the foregoing. Words such as "outlook", "may", "would", "could", "should", "will", "likely", "expect", "anticipate", "believe", "intend", "plan", "forecast", "project", "estimate", "seek" and similar expressions are used to identify forward-looking statements and forwardlooking information. Forward-looking statements and forward-looking information should not be read as guarantees of future events, performance or results and will not necessarily be accurate indications of whether or the times at or by which such future performance will be achieved. Undue reliance should not be placed on such statements. There can also be no assurance that Granite's expectations regarding various matters, including the following, will be realized in a timely manner, with the expected impact or at all: the effectiveness of measures

intended to mitigate such impact, and Granite's ability to deliver cash flow stability and growth and create long-term value for unitholders; Granite's ability to advance its ESG+R program and related targets and goals; the expansion and diversification of Granite's real estate portfolio and the reduction in Granite's exposure to Magna and the special purpose properties; Granite's ability to accelerate growth and to grow its net asset value, FFO and AFFO per unit, and constant currency same property NOI - cash basis; Granite's ability to execute on its strategic plan and its priorities in 2025; Granite's 2025 outlook for FFO per unit, AFFO per unit and constant currency same property NOI, including the anticipated impact of future foreign currency exchange rates on FFO and AFFO per unit and expectations regarding Granite's business strategy; fluctuations in foreign currency exchange rates and the effect on Granite's revenues, expenses, cash flows, assets and liabilities; Granite's ability to offset interest or realize interest savings relating to its term loans, debentures and cross currency interest rate swaps; Granite's ability to find and integrate satisfactory acquisition, joint venture and development opportunities and to strategically deploy the proceeds from recently sold properties and financing initiatives; Granite's intended use of available liquidity, its ability to obtain secured funding against its unencumbered assets and its expectations regarding the funding of its ongoing operations and future growth; any future offerings under Granite's base shelf prospectuses; obtaining site planning approval of a 0.7 million square foot distribution facility on the 34.0 acre site in Brantford, Ontario; obtaining site plan approval for the future phases of its development for up to 0.7 million square feet on the 68.7 acre site in Houston, Texas and up to 0.4 million square feet on the 30.8 acre site in Houston, Texas and the expected timing and potential yield from each project; the development of 12.9 acres of land in West Jefferson, Ohio and the potential yield from that project; the development of a 0.6 million square foot multi-phased business park on the remaining 36.0 acre parcel of land in Brantford, Ontario and the potential yield from that project; the development of a 0.2 million square foot modern distribution/logistics facility on the 10.1 acres of land in Brant County, Ontario and the potential yield of the project; estimates regarding Granite's development properties and expansion projects, including square footage of construction, total construction costs and total costs; Granite's ability to meet its target occupancy goals; Granite's ability to secure sustainability or other certifications for any of its properties; Granite's ability to generate peak solar capacity on its properties; the impact of the refinancing of the term loans on Granite's returns and cash flow; the amount of any distributions; and the effect of any legal proceedings on Granite. Forward-looking statements and forward-looking information are based on information available at the time and/or management's good faith assumptions and analyses made in light of Granite's perception of historical trends, current conditions and expected future developments, as well as other factors Granite believes are appropriate in the circumstances. Forward-looking statements and forward-looking information are subject to known and unknown risks, uncertainties and other unpredictable factors, many of which are beyond Granite's control, that could cause actual events or results to differ materially from such forward-looking statements and forward-looking information. Important factors that could cause such differences include, but are not limited to, the risk of changes to tax or other laws and treaties that may adversely affect Granite's mutual fund trust status under the Income Tax Act (Canada) or the effective tax rate in other jurisdictions in which Granite operates; the risk related to tariffs, global trade and supply chains that may adversely impact Granite's tenants' operations and in turn impact Granite's operations and financial performance; economic, market and competitive conditions and other risks that may adversely affect Granite's ability to expand and diversify its real estate portfolio; and the risks set forth under "Risks and Uncertainties" in Granite's Management's Discussion and Analysis for the guarter ended March 31, 2025 filed on May 7, 2025 and in the "Risk Factors" section in Granite's AIF for 2024 dated

February 26, 2025, filed on SEDAR+ at <u>www.sedarplus.ca</u> and attached as Exhibit 1 to the Trust's Annual Report on Form 40-F for the year ended December 31, 2024 filed with the SEC and available online on EDGAR at <u>www.sec.gov</u>, all of which investors are strongly advised to review. The "Risk Factors" section also contains information about the material factors or assumptions underlying such forward-looking statements and forward-looking information. Forward-looking statements and forward-looking information speak only as of the date the statements and information were made and unless otherwise required by applicable securities laws, Granite expressly disclaims any intention and undertakes no obligation to update or revise any forward-looking statements or forward-looking information contained in this press release to reflect subsequent information, events or circumstances or otherwise.